JULY 8, 1937

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STEEL SHEETS

At Such A Time As This:

It is an Obligation Recognized by those who value the

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- (1.) Quality of Products
- (2.) Service
- (3.) Delivery As Promised and Agreed.

Greater Efficiency and Increased Production has enabled us to supply, in large measure, the wants of our many loyal friends from the Atlantic Seaboard to the Pacific Coast.

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FORMED ROOFING **PRODUCTS**



ENG ING V. 140 No. 2 Je. 8, 1937

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This modern combined mine skip and hoisting cage is better because it's alloy steel! Made of a high-tensile mild-alloy steel containing manganese and silicon, it weighs 30 per cent less than the steel lift it replaces. This enables the mine to operate 800 feet below its present floor without overloading its hoisting machinery.

In thousands of other applications, the extra strength of alloy steels decreases dead weight, increases pay load, lowers maintenance, and lengthens life. If you want to give your equipment or product this extra value, investigate the possibilities of alloy steels.

Electromet, through thirty years' practical experience with ferro-alloys and alloy steels, can give you unbiased help in selecting the right alloy steel for your purpose. Electromet is not a manufacturer of alloy steels, and favors no one producer or product. Avail yourself of this service. You may profit and will not obligate yourself. Write for further information.

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Unit of Union Carbide and Carbon Corporation

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CARBIDE & CARBON BUILDING

Electromet 30 EAST 42nd ST., NEW YORK, N. Y. Ferro-Allovs & Metals

2-THE IRON AGE, July 8, 1937

VisControlled ing steels

speedwork. speedwet improve the product

It is all very well to have one lot of steel go through your forge shop successfully. It is quite another matter to put that operation on a mass-production basis and get steel all of which will go through smoothly.

Strict uniformity through heat after heat is a most important factor in forging steels. Analysis must be as specified, of course, but this does not cover all properties affecting forging. Steel must be clean, must have uniform grain structure, must be uniformly ductile at forging heat-properties which are not controlled by analysis alone.

VisControlled steel, made under Bethlehem's exclusive control system, is excellent for mass-production of forgings because these factors can't help but be uniform, one heat after another. The VisControl process largely removes variables from open-hearth furnace conditions-composition of slag, oxidation of molten-steel bath, and other technical considerations affecting the nature of

The uniformity of VisControlled forging steels will better your production schedules-you won't have to make any changes when starting on a new heat; it will cut losses; it will bring a saving in time and material. Practically all Bethlehem steels are now made under Vis-Control. Callina Bethlehem metallurgist. He will apply this new control method to the making of the steel best suited to your needs. Then you are all set for a long run.



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23 Experience in years ROLL MAKING

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Our Roll Sales Engineers are always available to discuss your roll problems.

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WITH THIS
MILLING CUTTER OF
RED CUT SUPERIOR

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HE USED HIS HEAD
WHEN HE DECIDED ON
RED CUT
CUPERIOR



VANADIUM-ALLOYS

STEEL COMPANY

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Open Die Double Stroke Crank Machine — Steel Frame Weight 85,500 pounds — Maximum Capacity I diam eter, 812 long under the head — 45 per minute.

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Saves money . . . speeds production . . . lasts for years

STOP leaks in your acid disposal lines—end them not for days but for years. You can do it with a Goodrich sewer, so designed by experienced engineers that the acid never touches anything but pure rubber which it cannot harm.

Goodrich sewers are made of steel pipe, lined with rubber by the inseparable Vulcalock bond. Rubber is brought around the pipe ends so that no metal is exposed to the flowing acid. At intervals in the sewer special Goodrich expansion joints are used, each capable of taking up 1/4" to 1/2" expansion in the pipe.

Disposal of waste acid has until now been a costly nuisance. Leaks were inevitable, so that dangerous acid puddles were frequent, building foundations were undermined, costly repairs were often necessary. By making leaks impossible, Goodrich sewers stop all this expense, end danger to workers from acid, save money now spent on repairs, make your operation more modern and efficient, stop the unpleasant nuisance of acid fumes and unsightly puddles.

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Equipment built of these stronger steels shoulders industry's loads at lower cost

E XCESS weight does no work but you pay for it just the same. It increases power bills, raises maintenance costs, slows up production, limits capacity. It has no place

in modern machinery.

Weight does not necessarily mean strength. The new, light-weight construction with USS Cor-Ten, Man-Ten, and other High Tensile Steels eliminates every unnecessary pound without loss of strength, safety or endurance. Thus it is possible to build industrial equipment as much as 30% lighter with equal capacity. This large weight reduction means greater output because lighter equipment works faster, hauls more loads per hour, with smaller motors and less power.

The increased toughness and higher resistance to abrasion of these superior steels step up service life and keep replacement costs low. Cor-Ten has four to six times the atmospheric corrosion resistance of ordinary structural

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Cor-Ten and Man-Ten construction give more strength per pound, greater all-round efficiency — all the money-saving advantages. Now, with the price of these steels closer than ever to that of ordinary steel—the last obstacle to their general use is removed.

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Put 'er



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EVERY batter wants the ball right down his groove... because he knows it is the kind he can hit for a home run. Remember this when you choose materials for manufacturing your products. Get only materials that are right "down your groove".

Take wire, for example. We are equipped to make any type, size or grade of wire which your production may require. When you specify American Quality Wire we "put it there" — exactly the way you want it. Only when you use the one wire that will do the best job for you, can you get maximum efficiency in product performance with minimum production costs.

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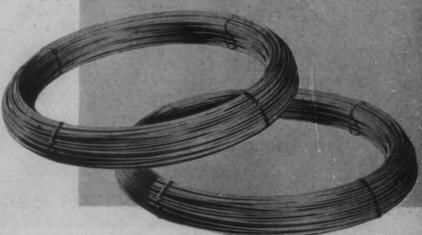
that is strictly uniform.

Our engineers know wire production and understand the requirements of economical and dependable wire performance. Through their service you can take advantage of our long experience in the manufacture and application of wire products.



AMERICAN QUALITY WIRE is regularly and carefully tested for uniformity in those characteristics necessary for best performance in your product.

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Highly Satisfactory!

FOR roll necks that used to get block grease, but which are now piped for central pressure system, nothing is as satisfactory as Texmill Greases.

Made from the finest ingredients, including very heavy-bodied lubricating oil, plus the correct proportion of graphite, they have proved their right to first place in roll-neck lubrication.

These highly specialized Texaco greases are soft, pumpable, adhesive, heat and water resisting, yet of exceptionally high film strength. One of the country's largest pipe mills uses Texmill Greases through-

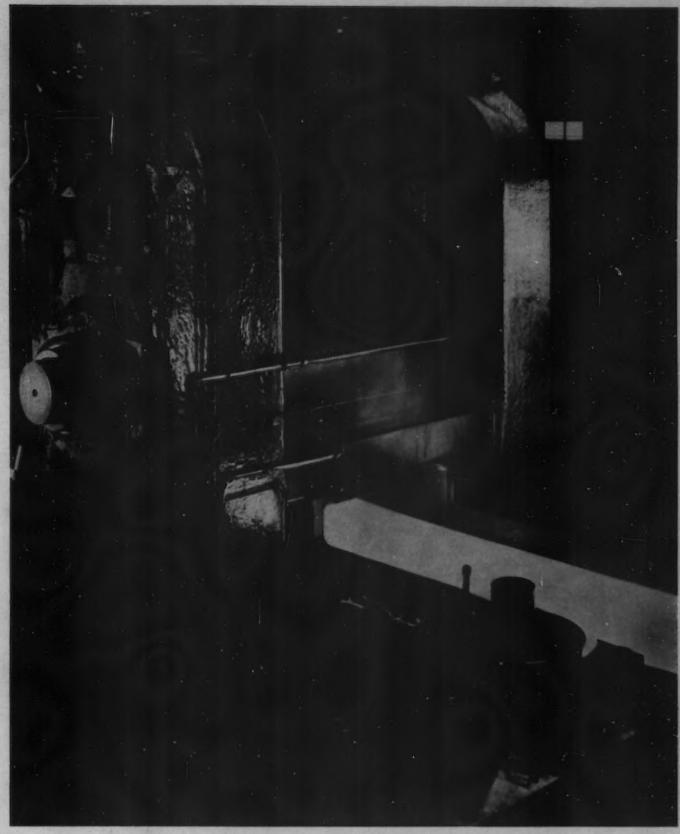
out its plant . . . has for several years.

Trained lubrication engineers are available for consultation on the selection and application of Texaco Petroleum Products. Prompt deliveries assured through 2020 warehouse plants throughout the U. S. The Texas Company, 135 East 42nd Street, New York.





TEXACO



Texmill Greases come in 4 different grades, containing from 5.5% to 27.0% of graphite, penetration from 300 to 25, melting point from 200 to 220 degrees F. We are always glad to work with users having special problems to meet and master. Our vast experience is at your service.

Industrial Lubricants

THE IRON AGE, July 8, 1937-15

Wherever you look...there's a place for WEIRTON STEEL



AIR conditioning, engineered heating and modern, shining household appliances all have contributed to revolutionize the part the basement plays in modern living. And in this transformation Weirton Steel has again played an important part.

Manufacturers of furniture, fixtures and home appliances—have learned that Weirton Strip and Sheets give them a splendid medium for combining beauty with utility as well as a product that will stand the punishment demanded by the most severe draw.

Manufacturers, by the hundreds, are finding in Weirton Steel an efficient aid to the economical production which present-day conditions demand.

"Wherever YOU look—there's a place for Weirton Steel"... Made to serve your needs, and to maintain YOUR standards of quality.

WEIRTON STEEL COMPANY, WEIRTON, WEST VIRGINIA

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UNIT OF

NATIONAL

Weirton Galvanized Sheets are helping the sheet metal industry develop the new field of air-conditioning.





These illustrations of washing machine parts again show the adaptability of Weirton Steel.

STEEL CORPORATION



THE IRON AGE, July 8, 1937-17

Punching and deep drawing
Punching and deep bumper
Stainless Steel caps stopped beStainless Steel caps stopped beStainless some steels caused chestcause some steels caused chestto split wide open like
to split wide open like
nuts—or the material "dragged"
in the press and the caps got
in the press and edges.
rough, ragged edges.





Carpenter

"and then we tried

CARPENTER STAINLESS!"

Surprising how many production men have told us lately about Stainless Steel jobs that had them completely stumped... "and then we tried Carpenter Stainless", they conclude.

There's something about the ring of satisfaction in a man's voice when he says it, that leaves no doubt about the result. Of course, we don't score a home run every time, but from what the men in the shop tell us, our batting average stays consistently high.

There are still some men who feel that all Stainless Steels are alike. Difficult jobs like the one shown, demonstrate that there is a difference —and that some Stainless Steels are easier to fabricate than others.

You may have run into the sort of trouble that occurred on the punch and deep draw job pictured. It was solved by Carpenter Stainless No. 6. There is a grade of Carpenter Stainless Steel to meet every requirement—and Carpenter representatives are equipped by knowledge and experience to cooperate with you in overcoming trouble.

Would you like a copy of a book that will give you a lot of valuable information on fabricating Stainless Steel? Write for a copy of "Working Data and Technical Facts on Stainless Steels"—sent free in the U. S. A.

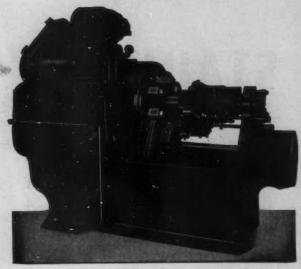


The Carpenter Steel Co. READING, PENNA.

STAINLESS

STEELS

Accuracy Reduces Waste Of Time And Wear Of Equipment



BAIRD AUTOMATIC HORIZONTAL AND VERTICAL MULTIPLE SPINDLE CHUCKING MACHINES are built accurately to stay accurate. Automatic controls. Non-productive time less than 3 seconds on the 7" horizontal.

The BAIRD AUTOMATIC MULTIPLE SPINDLE INTERNAL INDEXING GRINDER HERE SHOWN not only automatically dresses and sizes the wheels but this automatic dressing and sizing is done for each wheel independently of the other wheels.

The wear of the roughing wheels of course is greater than the wear of the finer grinding or polishing wheels. In the BAIRD each wheel is dressed according to its need only so that renewal of grinding wheels is reduced to a minimum.

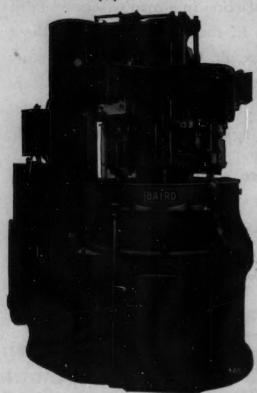
This effects savings in wheels as well as in the time lost for changing wheels in addition to the saving in the grinding operations for which the machine is designed.

These two machines illustrate the kind of savings effected by BAIRD LABOR SAVING EQUIPMENT.

The degree of accuracy to which a machine is built limits its power of effecting savings as well as limiting its usefulness.

To this factor therefore, BAIRD engineers have paid particular attention and BAIRD machines are not only built to a fine degree of accuracy but provision is made to maintain it.

For instance, being able to produce work to close limits in the BAIRD AUTOMATIC MULTIPLE SPINDLE LATHES means that little has to be left for grinding thus reducing the time required for grinding and reducing the wear of the equipment.



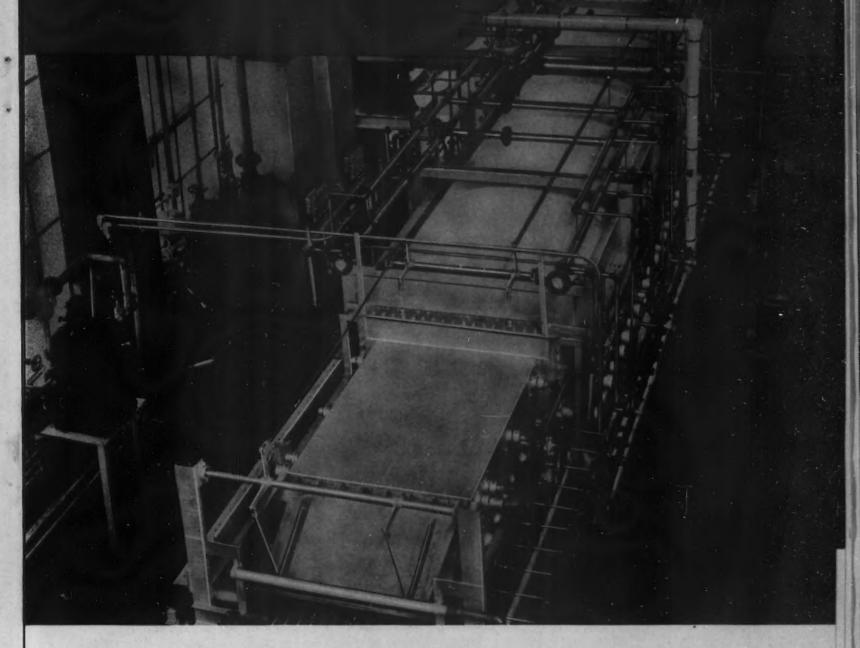
BAIRD AUTOMATIC MULTIPLE SPINDLE IN-TERNAL GRINDERS. Horizontal as well as Vertical. Built to a fine degree of accuracy.

"ASK BAIRD ABOUT IT"

THE BAIRD MACHINE COMPANY

BRIDGEPORT, CONN., U. S. A.

ELIMINATING PICKLING COSTS FOR 1 YEAR PAID FOR THIS!



 In many plants where normal pickling costs exist, this type of furnace will pay for itself the first year by the elimination of pickling costs in process and finish annealing treatments.

Of even greater importance is the fact that this furnace provides accurate control of quality and uniformity of the product. This in turn assures improvement in the drawing operation. All these factors have direct bearing in the reduction of over all production costs.

The furnace illustrated is used to bright anneal copper tubing in straight lenghts and coils. Designed for process annealing at the rate of 6100 pounds per hour, this furnace is handling the entire production of the plant. Due to increased

production demands this furnace is being pushed to its limit and is successfully annealing as high as 9500 pounds per

Bright annealing and the elimination of pickling in this direct-fired furnace is made possible by the use of an extraneous atmosphere in which the work is heated and cooled. By properly regulating a "cold-hot" cooling solution, bright

tubing is produced free from water stain and discoloration.

Surface Combustion engineers will design a furnace for your special re-quirements. Ask for the booklet "Wherever Heat is Used in Industry", it will give you an idea of SC engineering experience in building modern heat treating equipment.

SURFACE



Builders of ATMO and Hardening, Drawing, Hormal-IZING, ANNEALING FURNACES for

COMBUSTION



Whitey Sez:

"Spinning the globe in search of a spot untouched by a MAURATH product is like contacting the box-office for a 'first-nighter' — the choice locations have all been sold."

MAURATH, INC., CLEVELAND



Pouring bot metal into an Inland open hearth furnace

Today Inland's product is not steel but steels. For every heat that passes through the mill is checked to definite specifications. Elements are added; processes are altered. The customer finds that through Inland's well co-ordinated organization he is able to get better steel for his particular purpose. So much may be saved by securing a steel exactly suited to your particular needs—that we urge you to take advantage of Inland metallurgical cooperation.



SHEETS - STRIP - BARS TIN PLATE - PLATES STRUCTURALS PILING - RAILS AND ACCESSORIES

INLAND STEEL COMPANY

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Hinges mplements ournal Boxes



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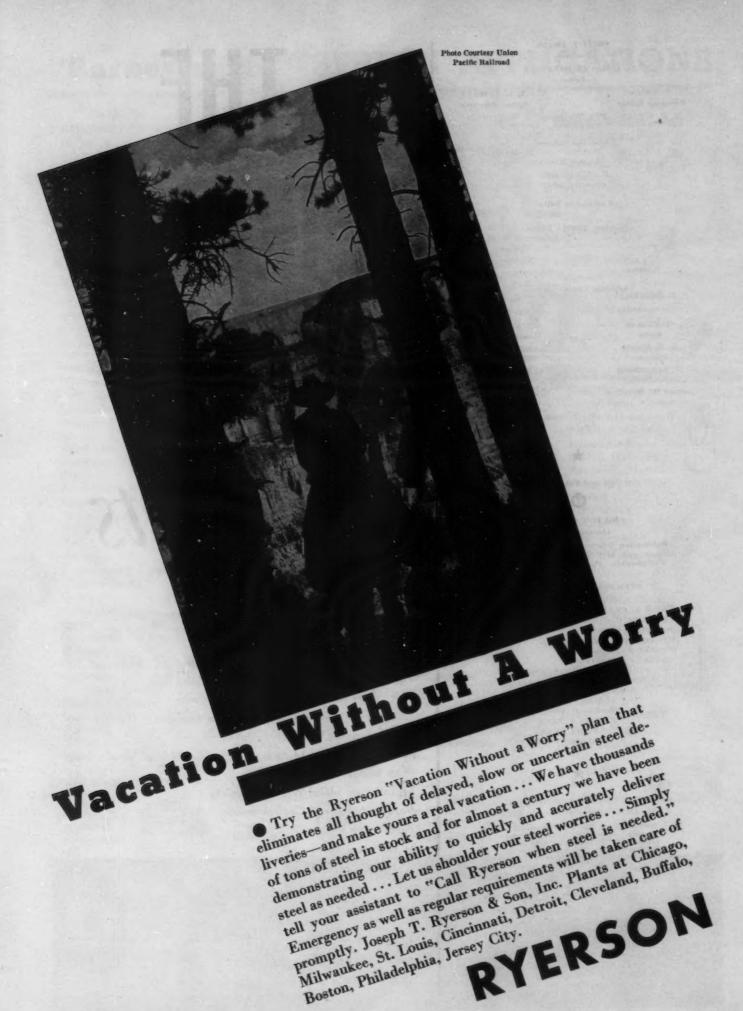
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Boston, Philadelphia, Jersey City.

26-THE IRON AGE, July 8, 1937

THE IRON AGE

JULY 8, 1937

ESTABLISHED 1855

Vol. 140, No. 2

Fear Psychology

PRESIDENT ROOSEVELT hit the nail squarely on the head when he told us, during the depth of depression that "fear is the thing we have to fear." However, that statement could be qualified, to advantage, with respect to the causes of fear.

Fear makes the superstitious darky take a two mile detour home after sundown rather than take the direct one mile route past the graveyard. And fear makes the father and mother hurry to call the doctor when their child has a serious fever.

In the one case fear is unwise and unnecessary because its cause is an imaginary one. In the other case, fear is a part of wisdom and the lack of it would stamp one as foolish.

Fear was at work among us during the depression and it is at work among us today. But not the same kind of fear. During the depression we feared the unknown. Today we know what we fear. Imaginary fears can be removed by fireside radio talks, but fears based on real causes require more than words.

Fear is at work today and it is hurting business just as badly as the fear of the unknown and the imaginary hurt us during the darkest days of the depression. Perhaps more so. It is not fear of a workers' government that is bothering the employer and the great majority of independent labor today. It is fear of a dictatorship by non-workers who are out to "work" the workers.

It is not so much the loss of wages and of profits in plants closed by strikes that is hurting business today as it is the intersecting and extending concentric circles of fear which spread out from them. It is affecting the employer who has been planning plant extensions or improvements that would normally increase the number of people employed and which have now been postponed until he can tell whether mob rule or law and order are going to run this country.

But more serious than this has been the effect upon the hundreds of thousands of workers in plants not yet visited by the Lewis strong arm gang. In expectation of his coming and in view of what it has meant elsewhere in time and wages lost, intelligent labor has put a rubber band on its pocket book. It is curtailing expenditures to the limit in preparation for troublesome times ahead.

Today, industry is living primarily on its backlogs. New business has been steadily decreasing in most lines for the past three or four weeks. Troublesome times are ahead for all of us and less employment for labor unless Washington recovers its traditional American intestinal fortitude.

J How Deventy

A Profit-Sharing Retirement Fund



CONSOLIDATE profit sharing with permanent saving for retirement security. This is a

practical formula which fits America's present day industrial and social problems. It is one which has been in actual use for over 18 years. It is a plan which effectively meets the stipulations set forth as the result of an extensive research undertaking whereby workers were contacted in more than 300 representative industrial plants in 32 states.

What is the sentiment of American workers? Research discloses that 80 per cent of workers oppose strikes. Wages and hours are definitely not paramount in the employee's thought or grievances. Only 62 per cent mention the former and but 34 per cent the latter. Predominant, however, is the desire and demand for profit - sharing or participation in earnings.

Most workers express the belief that the basic values of life, liberty and happiness can be better maintained by an economy of private enterprise, but express strong resentment at being classed as a commodity. Statements that workers are rising en masse and demanding unionization are wholly unfounded. Workers are herded into unions because the employer does little, if anything, to counteract the claims, promises and arguments of organizers. They join unions when union leaders make demonstrations of power which awe and impress them or by threat and pressure make it uncomfortable for them to hold out against unionization. Good personnel policies have been nullified and counteracted by arrogant, temperamental minor-rank supervisors and foremen who offend employees through arbitrary orders, fits of tempers, officiousness, favoritism and other offensive tactics.

Four Conclusions

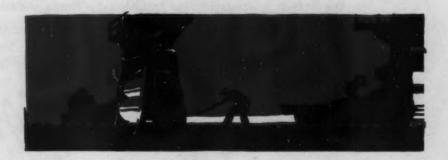
From the array of evidence submitted there can be drawn four conclusions for careful consideration by employers:

- 1. Union organizers have little influence and play unimportant roles unless the workers are prejudiced against the concerns that employ them.
- 2. Employee morale and resistance to outside influence is weakened principally by the futility of the future, fear of old age with its danger of dismissal and its threat of poverty.
- 3. As true as "old friends are best," so old employees of long service are a real defensive asset for they have 'held the line' against outbreaks and strikes in many plants. There should be a premium on long service rather than a penalty.
 - 4. Corporations should give em-

phasis and devote headlines to wages paid, rather than to profits in their publicity of annual reports.

Are pensions the answer to the problem? Corporation preference for types of pension plans is fairly well indicated by the results of a research conducted by the National Industrial Conference Board. About 2450 companies of varied size and diversified industry reported personnel activities. Of this number, 897, or 36.6 per cent, employing 3,168,882, reported having pension plans, of which 253, or 10.3 per cent, employing 1,996,052, were using the "formal" or "contributory" type plan and 580, or 23.7 per cent, employing 1,071,683, were operating the "informal" or "noncontributory" plan, and 64, or 2.6 per cent, employing 101,147, were using a varied form not reported. The "contributory" plan is more generally used by the larger employers of labor.

Plans are so varied, conditions to which they apply are so diversified and the purpose for which they are intended are so often coordinated



Plan That Has

By M. J. EVANS
Evans Associates, Chicago

Worked Successfully . . .

to other personnel practices that to condemn this or that plan would be folly. In fact, there exist situations where the poorest plan is working with complete satisfaction and harmony, but in such cases it is not the plan which gets the results but the personal relationship established and maintained between employer and employee.

Pensions Regarded As Charity

Too many employees regard a pension as charity—and how else can they view the non-contributory pension plan? It is generally granted and announced with a patronizing gesture. Furthermore, that type of pension, not bound and sealed with contractual relations nor participated in by the employee with his own contributions, is too uncertain.

Pension plans do not in themselves furnish the allure or the challenge upon the imagination of the employee as being a sufficient reward for a life-time of labor. The pension lacks glamor—it isn't the pot of gold at the end of the rainbow. As a "gratuity" it fails of appreciation and is accepted more in a "better than nothin" spirit. As a "deferred wage" the undercurrent reaction is "put it in the pay check now."

These facts lead to the observation that the pension plan in itself is insufficient as a formula to eliminate labor trouble in this day. However, unless better provision for financial protection of the employee can be evolved, no one would want to see pension plans abandoned.

Admitting the superior advantages of annuities, it is the belief that because of the dilution of personal relationship between employer and employee and the consequent transfer of dependence by the employee from the employer to the insurance company, coupled with the inadequacy of annuity payments after retirement, even the annuity plan will not suffice to hold the line in the face of present trends, demands and philosophies of labor as a mass group.

Welfare programs call forth the highest commendation. These activities, within reasonable bounds, are necessary and under any general employee-relations program must be carried on to certain limits. Any phase of personnel work which helps to create a more friendly feeling between management and employee cannot help but be of value to the organization. But welfare programs cannot hold the line in crises.

Wage Incentives No Panacea

Thoughtful employers no longer consider wage incentive plans as in any degree a panacea for labor ills. Such plans fail to satisfy the worker of today whose eyes are cast far into the future and whose worry is not wage but age.

Last year saw industrial employees enjoy the biggest bonuses ever known. But the sum and substance of it was that industry received very little credit for the gesture, for the politicians took their share by telling the workers that their surplus tax law forced the money out, and the labor leaders told them that their demands compelled the payments and that "you should have had it before, it is only what you have been entitled to, and we propose it shall keep on coming to you."

Expressions of employees far and wide indicate that with this rain of checks accompanying the daily press ballyhoo of record earnings, huge profits and extra dividends, the employees feel that they only had a share of what they were entitled to and that with this "taste of blood" there will be constantly recurring demands for more. The results to industry were nil.

Profit sharing is generally of two types: the "limited" plan restrict-



ing participation to a small group, usually executives and certain long service employees; and the "unlimited" plan which admits to eligibility practically all employees with some qualifications such as length of service. A third type which might be termed the "unlimited contributory" plan has appeared after a long period of test and experience which presents most unusual features of stability, soundness and general satisfaction. The prevailing weakness in programs for the financial benefit of employees is the almost universal absence of provision for conserving or enforcing accumulation of funds granted or paid to workers as rewards, bonuses or sharing of earnings.

The practical formula for the solution of labor troubles must provide for enforced accumulation which in turn will provide permanent and substantial social security. Industry must learn to personalize and humanize itself in the eyes of the public. Do that first in the eyes of your employees, the rest will not be difficult.

The foregoing leads to a practical employee-relations formula which is simple, has been proved efficient, is the weapon by which industry can defeat collectivism and socialism; and, it accomplishes the objectives of many policies in one plan.

A Profit-Sharing Retirement Fund

Contributions: By employees to the amount of 5 per cent of their wages or salary, not exceeding \$200 per year, and payments by the corporation of not less than 10 per cent of its net earnings, but with the proviso that in no case shall the corporation contribution exceed four times the amount paid in by employees.

Service: Two or three years (optional) required for membership and participation, and compulsory after such period of service.

Retirement Age: Sixty years or when permitted by disability.

Fund Investment: That portion of fund contributed by employees must be subject to state law regulating investment of trust funds; portion contributed by corporation invested at the discretion of trustee and advisory board.

Control of Fund: By trustee (executive officer of corporation) and

advisory board consisting of the trustee and four other members, two elected by the employees and two selected by the corporation.



Dismissal of Employees: An employee, a member of the fund, if dismissed from service, shall have the right of appeal to the advisory board, a four-fifths vote of which is required to sustain the dismissal.

Dismissal or Voluntary Withdrawal Credit: If an employee voluntarily withdraws or is discharged from service, he should be paid every dollar he has paid in, plus accumulated interest of record, together with 40, 50 or 60 per cent (optional) of the corporation contribution, credited to his account, plus accumulated interest of record; remainder of the corporation credit to revert to the fund for credit to remaining members.

Integrity of Fund: Provision must be made to maintain the fund independent of the solvency or permanence of the corporation and unassailable from attack by creditors of either the corporation or of the employee. Assignment of interest must be made impossible.

Payments or Credits: Must be credited regularly and published regularly to the membership, and above all, must be maintained in the truest sense as an extra reward.

Life Insurance: Covering first six or seven years of membership in the profit sharing fund, the death payment decreasing each year in inverse ratio to the increased credits in the fund. This is to insure reasonable security and protection to the worker during the early period of his accumulations. Premiums deducted from corporation contribution.

Health and Accident Insurance: To provide protection against sickness, hospital expense, medical care. A provision highly appreciated and of moderate cost to the corporation. Fills the one gap of fear and insecurity in event of incapacity to work. If nothing prevents the employee from working, the profitsharing fund removes all other fears and worries.

Administration and Human Relations Program: The success of any financial or employee-relations program is dependent upon the personal element in its administration. No matter how sound and beneficial a plan may be in its mechanical structure, its engineering must be in the care of those who are (1) humanly sympathetic to its objectives, (2) conscientious to its responsibilities, and (3) empowered with responsibility and equipped with ability for the investment and protection of funds, consultation with employees and a friendly advisory service. It is better that no plan or program be installed, if the "human engineering" care or administration is omitted or not given first consideration.

Plan Easily Understood

The above plan is simple and easily understood by the worker who is able to calculate with reasonable accuracy the steady development in his behalf.

Young, unattached men and women, with a long future, with minor responsibilities and commitments, require an extraordinarily positive stimuli; that is, the challenge of a big reward at the end of the working age, an appeal to the imagination of the career-building motive. Under the above plan the older employee becomes the tutor of the young to the importance of the future.

A "fortune at sixty" is the key idea in the mind of the employee. A \$25 per week worker, after 30 years employment, would at the age of 60, receive approximately \$30,-000 based on the experience of the company which originated the plan. If he died in his 59th year his family would get this entire sum. If he lived past 60 he has the option of leaving his accumulation with the company at six per cent, receive \$150 per month the remainder of his life, his family or estate receiving the \$30,000 in event of his death.

The employee-member has no fear of unjust discharge. Should he be discharged, he has the right of appeal to the advisory committee and if the discharge is not sustained by a four-fifths vote, the

member must be reinstated, and it must be remembered that two of the five are fellow workers.

The employee is saved from his own weaknesses, of dissipating his savings, which accumulate with increasing volume under the stimulus of compound interest plus credits resulting from discharged or withdrawing members.

Although the purpose is to keep the fund inviolate and intact, the advisory committee has discretionary power, with the consent of the trustee, to make loans to employees under extenuating circumstances and emergencies. Herein lie the opportunities for efficient human engineering.

The company which originated the above plan has conducted this "Profit - Sharing - Savings - Retirement" policy for over 18 years, and has never had labor trouble. This company finds that the plan has the following advantages - Promotes individual employee efficiency by stimulating hope and ambition. Develops general efficiency of all employees by sustaining group interest and responsibility. Prevents labor unrest and conflict. Reduces labor turnover, by attractive reward for continued, faithful service. Prevents waste and losses usually due to carelessness and discontent. Promotes effective management. Creates and builds a market for company securities, and, provides humanitarian benefits and old-age security. In effect, this plan encompasses a pension system, a savings plan, a retirement fund, incentive wage plans, a bonus system, an annuity plan, and possibly a merit system. It creates capitalists from the workers, completely changing their thinking and attitude toward the industrial system. It makes workers a part of the profit system and by their participation transforms their sentiment from one of antagonism to that of acceptance and defense. It constitutes a genuine recognition of labor as a partner in the industrial partnership. It supplies that factor missing in practically all other plans—that cohesive element that impels the employee to stick.

Plan Can Be Adapted to Any Company

The corporation pioneering this profit sharing plan, produces products having no patent protection and operated in a national field of

wide-open competition, without special privileges or trade advantages of any kind. Companies paying the going or prevailing wage scales of



their industry or their community will, if using this plan, experience no bickering or bargaining for increased wages for the reason that the employee is fully aware that his wages are at par with standard rates besides being deeply conscious of enjoying a participation in profits far outweighing and subordinating the customary issue of wage increases.

Any business, manufacturing or industrial institution having a record of successful cperation and sustained earnings would appear to be qualified to adopt the plan with definite value to itself and great benefit to its employee group. Either an established record of earnings or some special financial arrangements should be the basis for fortifying the employees against collapse and disappointment. This plan is wholly independent of union labor connections or attitudes, it being a neutral program having no relation or effect upon open or closed shop policies.

Measures Nickel Coatings by Magnet

THE local thickness of an electroplated nickel coating on a nonmagnetic base metal may be measured by the force of attraction of a small permanent magnet, the attractive force being determined with a simple spring balance, according to Abner Brenner, of the National Bureau of Standards, who discusses the entire subject in detail in a paper numbered RP994.

In this paper, it is pointed out that the attractions of a small permanent magnet for nickel coatings on nonmagnetic base metals are proportional to their thicknesses, up to about 0.025 mm. (0.001 in.). The magnetic method can be quickly applied to nickel coatings deposited on nonferrous metals under fairly uniform conditions, provided that the instrument has been calibrated against similar nickel coatings of known thickness.

If nickel coatings of unknown history have been annealed at 400 deg. C. (750 deg. F.), their thickness may be measured magnetically, provided a constant for annealed coatings is used. Each per cent of iron in a nickel deposit introduces an error of about + 4 per cent in the thickness measurements, and each per cent of cobalt an error of about + 2 per cent.

On plane surfaces the magnetic measurement yields correct results if the diameter of the area tested is at least five times the diameter of the magnet. Measurements closer to an edge or corner than about twice the diameter of the magnet are inaccurate unless the magnet has been especially calibrated for such positions. On curved surfaces the results are practically the same as on planes, provided the radius of curvature of a sphere is at least five times the diameter of the magnet and the radius of a cylinder twice the diameter of the magnet. The measurements on sheet metal are affected by the presence of a nickel coating on the other side unless the thickness of the base metal is at least three times the diameter of the magnet. It is possible to compute the approximate thickness on each side of a thin sheet from magnetic measurements made on both sides.

The presence of the usual thin decorative chromium coatings over the nickel has no appreciable effect on the thickness measurements, and is advantageous because it prevents oxidation of the nickel during annealing. The magnetic method is rapid and nondestructive, and for thin coatings its accuracy approaches that of metallographic measurements.

Machine Tapers Standardized

American Standard, recently approved, reduces to 19 the former 60 to 100 or more individual self-holding tapers covered by six different systems

By FREDERICK S. BLACKALL, Jr.*

ITH its recent approval by the American Standards Association, a new and simplified series of self-holding or "slow" tapers becomes available to American industry. This should ultimately make possible a high degree of interchangeability of machine fittings, accessories and tools, thus widening the field which the manufacturer of taper shank tools can cover with a basic minimum stock, and reduce the inventories which the tool user will have to carry in his tool cribs.

The new self-holding taper series embraces 19 different tapers, ranging in size from 0.239 in. to 12 in. when measured at the large diameter or gage line. This series is designed to serve every purpose now covered perhaps by half a dozen different systems which include 60 to 100 or more individual tapers.

Characteristics of New Standard

Basically, the new taper series represents the adoption or adapta-

tion of the best features of a number of the more widely used taper series already in existence. The new American Standard taper incorporates the following characteristics:

(a) Brown & Sharpe tapers

- (a) Brown & Sharpe tapers Nos. 1, 2 and 3, each with a taper of ½ in. per foot but renumbered according to the decimal diameter at the gage line, respectively, 0.239 in., 0.299 in. and 0.375 in.
- (b) Morse tapers Nos. 1, 2, 3, 4 and 5, with the taper per foot, as now correctly computed, rounded to three decimal places. These tapers will bear the original Morse numbers.
- (c) A new taper between No. 4 and No. 5, designated as the No. 4½, based on a slope of 0.623 in. per foot, with a diameter of 1.500 in. at the gage line. This taper has the same slope as the Morse No. 4.
- (d) An entirely new series of tapers of large size, each with a slope of ¾ in. to the foot, each designated by the number of tenths of an inch in the diameter at the gage line and ranging in size of the gage line diameter from 2 in. to 12 in.

The accompanying table sets

forth the essential dimensions of the American Standard taper series and the origin of its three major divisions.

Taper Fitting an Old Art

Use of the taper fit for joining machine parts, or as a tool-holding or work-holding device, is a very old art. Probably the first step in an attempt to standardize taper dimensions was taken, however, by the Brown & Sharpe Mfg. Co. in 1860, when the well-known Brown & Sharpe series of taper standards was proposed. These tapers had a slope of 1/2 in. per foot, measured on the diameter, and covered a range from 0.2391 in. to well over 3 in. Shortly afterward, in 1862, the Morse Twist Drill & Machine Co. developed a series of eight tapers, each with a slope of approximately % in. to the foot.

The use of these two systems promptly became international, and the Morse series in particular had become so widely adopted by the time engineering standardization was launched as a national or international activity that it appears to have become part and parcel of every international standard developed either here or abroad.

Unfortunately, however, at the time the Morse taper was original-

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ly proposed the accuracy attainable in manufacturing and measuring was so limited in the light of present-day practice that substantial errors were introduced in the taper per foot from the basic %-in. standard. These errors have been perpetuated to this day, and undoubtedly account for the inconsistency which appears in the taper per foot among the eight tapers in the Morse series, as well as the variation which exists among the several Morse tables extant.

Committee Opinion Divided

When the proposal to develop an American standard for a self-holding taper series was first undertaken in 1926, it soon became apparent that the members of Technical Committee No. 3, on machine tapers, were divided into two groups. The idealists held that the errors in the existing taper series should be corrected once and for all or eliminated altogether by the adoption of a new, uniform and consistent taper series. The other group believed that among existing standards, the Morse series in particular had become a de facto standard, which, however imperfect it might be, had to be recognized as the international standard.

It is reasonable to assume that

this divergence of thought within the committee was typical of the views held in industry itself, since the membership of this committee and of its sponsor bodies was broadly representative of American industry, engineers, manufacturers of tools, and consumers. All were united in the belief that simplification-that is, a reduction in the number of existing standardsshould be brought about; but the detailed application of the simplification procedure presented a difficult problem.

New Standard a Compromise

It is not surprising, then, that the standard as finally adopted represents a compromise. Indeed. there was good reason for a compromise. The adoption of a radically different standard from those already in use for drills and reamers, would, for example, if it were to be effective, would at once make obsolete machine-tool spindles throughout the world. More probably, the new and different standard would degenerate into a futile and theoretical gesture. And so the committee was undoubtedly wise in resisting the temptation to develop a new taper of its own choosing, in lieu of the well-established Morse series of tapers, Nos.

1 to 5, inclusive. The inclusion of the new American standard No. 41/2 taper is a recognition of the well-known gap which exists in this part of the Morse series, and it appears to be sound procedure to base the new 41/2 taper on the Morse system as well, since it becomes substantially an integral part of it.

Adoption of the Brown & Sharpe 1, 2 and 3 tapers is a recognition of the better sticking or holding qualities of the 1/2-in. taper in small sizes and, incidentally, eliminates the need of the Morse No. 0 taper, which has been dropped.

In the field of large tapers, from 2 to 12 in. inclusive, the committee had a better opportunity for original work. It did, however, borrow from the Sellers taper the %-in. slope, which had been employed in the Sellers series since 1862 although in a substantially smaller size range.

Jarno Series Eliminated

The committee gave thoughtful consideration to the Jarno taper series of six-tenths of an inch per foot, originally developed by O. J. Beale, Brown & Sharpe Mfg. Co., in 1889. As the Jarno was largely a duplication, as far as size range was concerned, of the Morse series,

American Standard Self-holding Tapers—Basic, and Certain Calculated Dimensions

No. of Taper	Taperi per Foot	Diameter ¹ at Gage Line	Diameter ² at Small End	Length ² Gage Line to Small End	Means of Driving and Holding				Origin of Series
.239	0.500 0.500	0.239 0.299	0.200 0.250	96 136 132				161	Brown and Sharpe Taper Series
.375 1 2 3 4 4 ¹ / ₂ 5	0.500 0.600 0.600 0.602 0.623 0.623 0.630	0.375 0.475 0.700 0.938 1.231 1.500 1.748	0.312 0.369 0.571 0.778 1.020 1.266 1.476	21/8 29/6 33/6 41/6 41/2 53/6	Tongue Drive with Shank Held in by Friction	Tongue Drive			Morse Taper Series Rounded to three Decimal Places
200 250 300 350	0.750 0.750 0.750 0.750	2,000 2,500 3,000 3,500	1.703 2.156 2.609 3.063	434 536 634 7		with Shank Held in by Key	Key Drive with	Key Drive with Shank	¾ Inch
400 500 600 800 1000 1200	0.750 0.750 0.750 0.750 0.750 0.750	4.000 5.000 6.000 8.000 10.000 12.000	3.516 4.422 5.328 7.141 8.953 10.766	734 914 1034 1334 1634 1934			Shank Held in by Key	Held in by Draw- Bolt	Foot Taper Series

All dimensions are given in inches.

¹ Taper per foot and diameter at gage line (columns B and C) are basic dimensions.

² Dimensions in column D are calculated to three decimal places from the basic dimensions and are for reference only.

however, and as the latter was unquestionably in wider use, the elimination of the Jarno from final consideration seemed to be sound. This is a departure from the practice followed by the German and Swedish standardizing bodies in adopting a national standard composed of tapers chosen from the 0.6 and %-in. series, the first of which is designated as the metric series, while the second is substantially the Morse taper.

Advantages of New Standard Taper

Some specific advantages may be expected to accrue to industry from the widespread adoption of the new American Standard taper. The potential reduction in inventories of arbors, centers, drills, reamers, collets, and every other small tool item which depends on a taper fit for its use in machine-tool applications is tremendous. Stocks both on manufacturers' shelves and in the tool cribs of consumers can be cut down enormously.

Furthermore, publication of detail dimensions of the taper standard, developed by the National Machine Tool Builders' Association, the Society of Automotive Engineers, and the American Society of Mechanical Engineers as joint

sponsors under the procedure of the A.S.A. will eliminate once and for all the eternal question as to just what constitutes the standard. For years, minor but frequently important variations have occurred between tables published by the various companies and agencies purporting to describe existing tapers, such as the Morse.

Supported by Sound Gaging Technique

It is reasonable to suppose, also, that the new standard will prove more useful than any of the old standards alone or any combination of them, because it represents the cooperative effort of American industry and may therefore be supposed to be tailor-made to meet its needs. It is unquestionably broader in scope than any existing taper series and is far simpler than any other combination of them. The detail dimensions, both for taper shanks and for the corresponding dimensions of taper sockets, have been developed to meet every condition under which these tapers will be used. These include the tongue drive with the shank retained by friction, the tongue drive with the shank retained by a key, the key drive with the shank retained by

a key, and the key drive with the shank retained by a draw bolt.

Finally, the standard is supported by sound gaging technique which has been worked out in conjunction with it and has been published as a part of the standard. Thus users are given not only correct dimensions to follow but also sound means of maintaining them. Indeed, even the nomenclature of tapers has been standardized in order to avoid any confusion or misunderstanding as to the character of the standard.

Technical committee No. 3 is now at work on the development of a self-releasing or steep taper series as a complement to the selfholding taper, probably (although this is not yet assured) with a slope of 3½ in. per foot.

The new American Standard for Machine Tapers, Self-Holding Taper Series (B5.10-1937) is published in the form of a 12-page booklet containing five tables of taper dimensions, two tables of plug and ring gage dimensions, and a glossary of nomenclature. Copies are available through the American Standards Association, 29 West Thirty-ninth Street, New York, or through the sponsor organizations at 50 cents each.



THIS diorama is the central feature of the National Machine Tool Builders Association exhibit at Cleveland's 1937 Great Lakes Exposition. It is one of a series of three designed to graphically show how machine tools increase employment and raise the standard of living. Juan B. Larrinaga, nationally famous mural artist, planned the exhibit and designed the dioramas.

Informality Sometimes an Asset in **Production Control**

By FRANCIS A. WESTBROOK Consulting Engineer



THE Heald Machine Co., Worcester, Mass., has developed a simple and effective system for

production control which serves its needs admirably. The present arrangement has been in operation for about two years and was adopted because of the changing character of the company's business. Formerly the products consisted of several lines of standardized boring and grinding machines which could be manufactured for stock on more or less of a production basis. Of late years, however, it has become more and more necessary to manufacture according to customers' specifications, and practically all of them are different.

The question naturally arose how to handle this great diversity of orders and get them through the various departments and out of the

shop on time. It is, of course, a problem with which many machine tool builders have to cope nowadays, and which has been handled in many ways. The Heald Machine Co. has found it efficient, and practicable, to do it in an unusually informal and personal manner. Forms and highly developed schedules have been avoided.

Every Monday morning there is a meeting of the heads of all the

indicates the machine
spotted in one of th
assembly bays, wit
scheduled dates for
other operations as de
cided upon at the las
meeting

Dec. 3		Assem.	Eng.	Prod.	Parts	Line	Test	Fixt.	Ship
Line Section	a 5 (cont'd)						-		-
M-2908 Heald Dem.	#6552 #25A-16**	25028			12/12	12/23	1/6		
M-2925 Clevelend	#6243 #22-BD to	22025 Chuck			12/16	12/23	1/2		1/6
Line Section	a 6		-						
M-2899	#6310	72079		3					
Smith	#72 Duplex				12/16	12/26	1/6	1/13	1/16
M-2912 Niles	#6527 #72-3 MD F	72087	6		12/16	12/26	1/6	1/13	1/16
MITEO	TI COUNTY	•			20/20	20/00	2/0	2/20	-/-
M-2946	#6302	48011							
National	#48A		12/9	12/12	12/23	12/26	1/2	1/6	1/9
M-2946 National	#6303 #48A	48011	12/9	19/19	12/23	12/26	1/2	1/6	1/9

departments under the direction of Roger Heald, president of the company. At this meeting the status of every order is gone over in detail. Of course, each order is given a shipping date and must progress through each department in some order that it may be ready when promised. Consequently these meetings are attended by the heads of the sales department, engineering department, inventory department, machine shop, sub-assembly and assembly departments, and the testing department. These men get together around the table, state what they want and what they can do, and thresh out each order separately.

Such a procedure might not be practicable in some organizations. In the first place, a good many shops could not keep functioning properly with the heads of so many of the departments at a meeting for several hours. The reason why this is not a serious drawback here is because there is a large nucleus of skilled men who have been with the company for years. They know their work thoroughly and the foremen in direct charge are all oldtimers. They can be given instructions for some time ahead and can be trusted to carry them out, and to use their heads when necessary.

The same is true of the department heads who attend these meetings. They know each other and each others' problems, as well as the customers' requirements. The

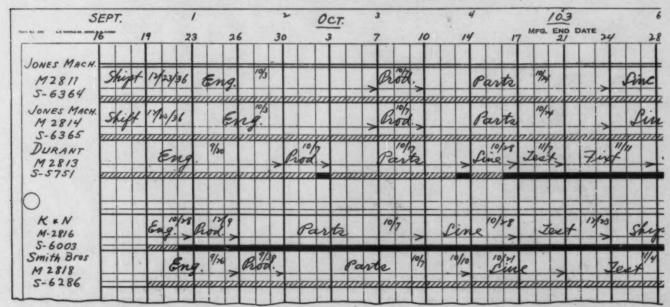
shop men know what they can do in turning out parts and assemblies, and the conditions in the shop at any given time. For the great variations in orders this has proved to be a very satisfactory method of controlling production in this plant. It eliminates buck passing, avoids chaotic conditions in the shop and provides the necessary degree of cooperation with the sales department, which must satisfy its customers.

The procedure at the meetings is very simple. Each one who attends, and no excuses for non-attendance are accepted and no interruptions are permitted, has a list of every order and its status. These lists carry the order number and name of the customer and have a series of parallel vertical columns for the principal steps in production, such as engineering work, production of the parts, line assembly, testing, putting on the customer's particular fixtures, and shipping. In addition to this, the list of orders is divided into what work is (at the time of the meeting), in the various departments such as the paint shop, the experimental department, fixture testing, and the different assembly sections. As the discussion of each order goes on, the dates decided upon, and agreed upon, are entered in the appropriate columns. These columns also have the dates entered which were agreed upon at previous meetings so that it is clearly apparent whether the orders are progressing as planned. If they are not progressing as planned, the group decides what to do about them. As all of the departments are represented, it is often possible to overcome unforeseen delays because each one can make a special effort to put pressure on a certain order when circumstances make it desirable to do so.

In addition to these lists, Mr. Heald, under whose direction these meetings are held, has a master chart which is divided into vertical columns covering each work day for 10 weeks. The horizontal divisions are for each machine as given on the lists furnished to the department heads. In these horizontal divisions there is a double line, the space between which is filled in with either a blue or red pencil. Blue indicates that the work is progressing as planned, and red that it is behind time. In the space above the colored line is written the name of the department where the job is located, and arrows at the vertical lines representing dates show when it enters and leaves each department.

Data from the lists are transferred daily to the chart, so that it is possible to tell at a glance how things are going in the shop. In rush times there may be some red, and at other times mostly blue, showing that there is no congestion. Some orders may lag all the way through, and others keep to the schedule most of the time with only here and there a setback.

ON the master control chart is shown the status of each order. Based upon the Gantt chart idea, blue progress bars show work on time; red (black), those behind the original schedule.



Portland Cement Binder for Foundry Molding Sand

CARL A. MENZEL
Research Engineer,

Portland Cement Association

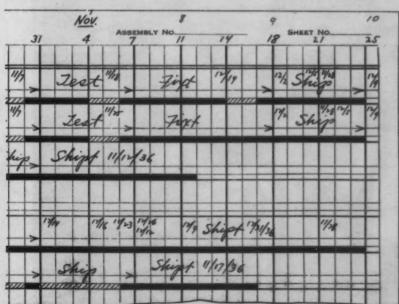
TIMELY paper dealing with the use of a portland cement as a binder in foundry molding sand was presented to members of the American Foundrymen's Association, at its annual convention, Milwaukee, May 3, by Carl A. Menzel, research engineer of the Portland Cement Association.

Mr. Menzel pointed out that there are several points which bear on the general success or failure of almost any binder in foundry sand molds. Briefly, it is desirable that after ramming, the mold have high "green" strength so that it can be handled without damage until the time the steel is poured a few days later. The surface of the mold should be hard and the mold should be strong, but not too strong as it is desirable that it yield somewhat under pressure of the steel as it solidifies. The mold should contain as little moisture as possible, particularly at the surface, in order to avoid the sudden formation of steam. It must also be permeable for the escape of gases, but the surface must at the same time be clean, smooth and hard so as to provide a smooth surface on the casting. It is very important that the mold surface be free from materials which will lower the fusion point between the steel and the silica sand. Lime is particularly objectionable on the surface of the mold for this reason.

It was apparent from the beginning, according to Mr. Menzel, that to maintain proper control and to secure uniform results with cement binder the face of the mold would have to be made from a carefully proportioned mixture of cement, suitably graded fresh, clean sand, and water. It seemed also that such a high-grade facing layer approximately 1 in. thick could be backed up with any suitable combination of lower grade materials. The studies were carried out assuming such a combination would be necessary in practice. For instance, under one plan of operation all of the material available from a mold made of both high-grade cement-

bound facing and a lower grade of cement - bound backing may be crushed and returned to individual sand grains to make the mixture to be used for back-up in the next molding. This mixture will contain some hydrated or spent cement. When it becomes loaded with too large a quantity of spent cement with repeated additions of new cement, the excess fines can be easily blown out. Under another plan the entire cement-bound mold may be crushed to form particles of varying size up to %-in. or more, to which new cement is added to form backing material simulating very lean concrete. Under a third plan the back-up may consist of lightweight aggregates such as slag, cinders, or burned shale (Haydite) held together by cement.

Whatever methods or materials are employed for backing up the facing, Mr. Menzel emphasized that one essential for success is a good facing layer of well-graded fresh, clean sand combined with the proper amount of cement and water. The re-use of the facing sand after the first mixing with cement results in a mixture having markedly lower strength and increased permeability even though as much new cement has been added as was used originally. It is doubtful whether the spent cement adhering to the sand grains can be removed sufficiently to return the sand to its original condition. The adhering cement separates the sand grains and not only reduces the strength and increases the permeability of the facing but alters the surface characteristics and increases the undesirable lime constituents at the surface of the mold. This creates a condition favorable for "burning-in" and fusion with the steel. It, therefore, appears that uniformity in results can be (CONTINUED ON PAGE 94)



Machine Housings Welded to



WHEN limits on machined surfaces almost beyond the fringe of commercial practicabili-

ty are combined in a welded structure in which the customer further specifies an overweight penalty of 50c. a lb., a job weldery is up against about the fussiest job that one could imagine. The attempt to keep the weight to a minimum has introduced refinements that have increased the practical difficulties. Sections, for example, vary in thickness from ¼ to 2¼ in., whereas in commercial machine base work, a standardization of plate thickness might well be in order on the basis of simplification of the stock problem. When sections varying widely in thickness are employed, the subsequent annealing which is essential for this class of work, is very likely to cause warpage unless all factors are under close control.

The two units whose construction is to be described are special machinery housings, the general design and construction principles of which are the same, although the sizes vary. The material used is SAE 1020 rolled steel. The work was performed by the fabricating division of the Taylor-Winfield Corp., Detroit.

Extreme Accuracy Required

Accuracy must be held to within 1/32 in. on all surfaces prior to machining and the machined tolerances are within toolroom limits. Extreme accuracy is necessary to assure proper alinement with shaft and flange connections on adjacent assemblies. For this reason, it is a requirement in the finished housing that three bores in line must check respectively within 0.0002 in. in height from the scraped base surface — a surface that is scraped

principally to obtain a proper lubricant seal without the necessity of a gasket.

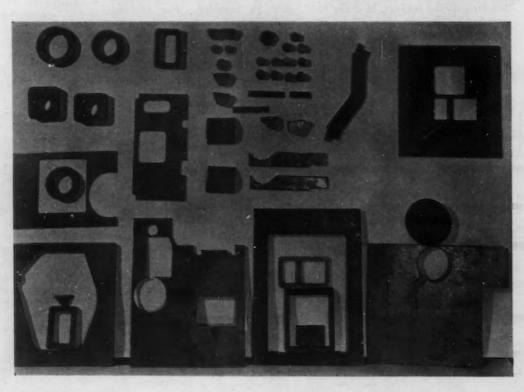
There are several shop principles that must be observed in handling work of this character, to wit:

- (1) Control of dimensions and weight begins with the component pieces.
- (2) Initial assembly of the units by tack welding must be done by actually "laying out" the work on an accurate face plate, just as in toolroom practice.
- (3) Weld rod diameter and hence fillet size must be held to a minimum to avoid spread of the heat and subsequent distortion during welding.

Fig. 1 shows the variety of shapes and sizes of pieces that compose the welded housing. Fig. 2 the job is shown before and after machining. It should be noted that all bosses and flanges are set through the work and therefore are welded

FIG. I—Practically all the component pieces of this welded machine housing are flame cut by a templet - guided torch and are checked against master templets. Feet and small bosses are shaped from bar stock, later cut into segments. The pieces make up the welded assembly shown on opposite page.

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Close Limits

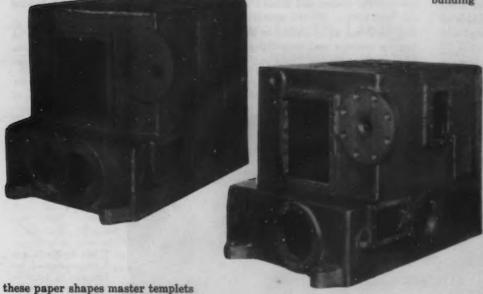
By FRANK J. OLIVER
Associate Editor, The Iron Age

from both sides. With the exception of the feet and a few small bosses, that are drilled and tapped, all pieces are flame cut in a set-up shown in Fig. 3. In preparation for this work, each boss or wall section is detailed on heavy drawing paper and templets are cut out. From

layouts, and once set, produce identical pieces for the entire run, which in this example was about 40 housings. The customer supplied only a drawing of the welded assembly, which had to be detailed by Taylor - Winfield for this welding technique.

Where there is a duplication in one housing of several small pieces

steel square, scribber and height gage while his helper tack welds it in place. Fig. 4 shows this operation. The same punch marks also serve as reference points when checking the assembly on the same face plate after annealing. An error in center location before machining of over 1/32 in. must be corrected in order that mating flanges will match. This is done by cutting down one side of a boss and building up another, but the



AT LEFT
FIG. 2—The larger
machine housing
before and after
machining. The hole
bored through the
flange must check
within 0.0002 in.
from the scraped

these paper shapes master templets are made of No. 16 gage steel against which each piece is checked after flame cutting. The paper templets are also used in checking the cutting templets. These are constructed of plywood grooved for holding an aluminum guide strip 1 x 1/16 in. in section. Allowance is made for the cutting kerf of the torch. The outside strip (when several pieces are cut out of the same blank) is simply tacked to the plywood board.

In Fig. 3, two rectangular bosses or frames are being cut out in addition to the main blank which forms a wall section. This procedure reduces the scrap. The templets are carefully checked against the paper

such as pedestal feet, the components were sawed from round or square bars, the contours of which had been formed in a planer. This method was faster than flame cutting and reduced the time of finishing.

Pieces Are Centerpunched for Layout

After flame cutting and before assembly, all parts are centerpunch marked in the center and at four points near the periphery. This marking enables the assembly men to line up the piece accurately by

amount of such work is obviously small.

To meet the customers' welding specifications for welds other than fillet welds, it was necessary to bevel the plates to obtain 100 per cent penetration. This beveling was done by the cutting torch, either by machine or by hand. The machine which was especially devised for this work, is much more accurate than the hand method and gives a cleaner cut, but is limited in application to straight-away runs. Are welding is done with % to % in. Lincoln or Murex coated



FIG. 3—Accurate duplication of parts on quantity runs is assured by using templets. Dual torches save time and scrap is held to a minimum by making use of stock within blanks.

rods, supplied with current from an a.c. machine.

Commensurate with this class of work, all welds are ground and any splatter metal must be removed by hand or air chisel. Otherwise, a loosened particle might get into the lubricating system and cause a serious breakdown. Pencil grinding is also used to a great extent in cleaning up corners and smoothing out irregularities in the flame cut surface, although these rough areas are relatively few and small in size with machine cutting.

The finished job is annealed at 1250 deg. F. for 2½ hr. and is then cooled 5 hr. in the furnace, the re-



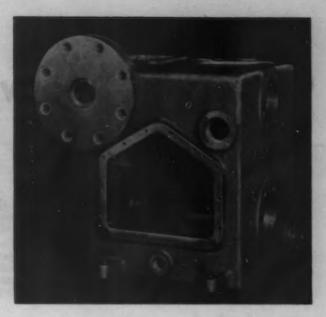
FIG. 4—Blanks are centerpunched on two axis to assist in lining them up while tack welding in place. After welding and annealing, the work is "laid out" with height gage and square on the same faceplate to check location of centers. This is the smaller housing.

0 0.

mainder of the time in air. Sandblasting follows in order to remove scale and clean the housing thoroughly prior to inspection. In this operation the key surfaces are whitewashed and the centers are actually "laid out" on the work with a scribber and checked against the punch marks.

It is apparent that toolroom accuracy is used throughout the operations and the work is checked at every stage. Yet this carefulness has not been carried beyond commercial extremes, since the work had to be done at a competitive price. Naturally, a lot of cost corners were cut as experience on the job indicated. Without doubt, this is probably the most accurate piece of arc welding work that has been done on a quantity basis today.

FIG. 5 — The smaller housing after machining. For appearance sake as well as for weight considerations (50c. a lb. penalty for overweight), flange outside diameters must be concentric with the bores within 1/32 in.



Austin Erects First Building With New Rigid Frame Saw-Tooth Design

HE first industrial plant to employ the new welded rigid frame saw-tooth design recently developed by the Austin Co., industrial engineers and builders, Cleveland, is being erected at Meriden, Conn., for the International Silver Co. This new type structure, with modern exterior distinguished by continuous horizontal runs of sash, will obtain 100 per cent availability of space from floor to roof by the elimination of all cross members and trusses. Clearance, ranging from 14 ft. at the top of special "tree-form" columns to 27 ft. at the peak of each saw-tooth, is obtained by welded room members which span 10 40-ft. aisles. This will allow for maximum flexibility of operations throughout the plant, which will be devoted to the stamping and buffing of the company's well-known flatware lines.

The roof design, which applies natural tree forms to eliminate all cross members and trusses, facilitates daylighting through the sawtooth monitors, which face to the north to insure maximum uniformity of light. Artificial light will be provided by a combination of mercury vapor tubes and Mazda bulbs to maintain 20 foot-candles of light throughout the plant.

The roof deck has been constructed of insulated metal, and inasmuch as drop hammers are to be installed throughout the stamping department, special acoustical treatment is being provided over

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fabricated in the Austin Co.
shoos at Cleveland.



an area of about 8000 sq.ft., to absorb the noise of the hammers. The floor is being built up on a concrete sub-base 6 in. thick, in which creosoted timbers will be embedded. It will be surfaced with factory maple on a wood base, except in the locker and toilet sections, where monolithic concrete will be used.



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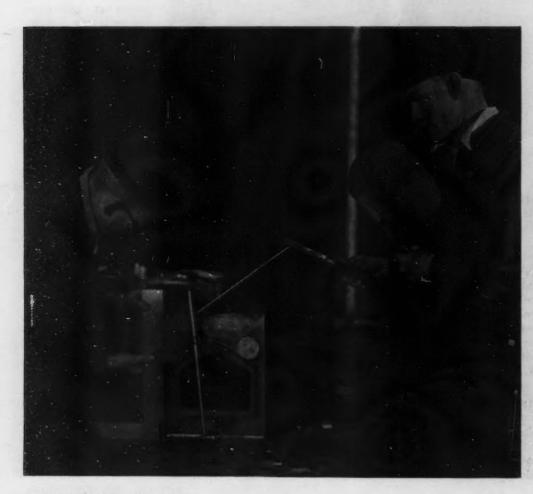


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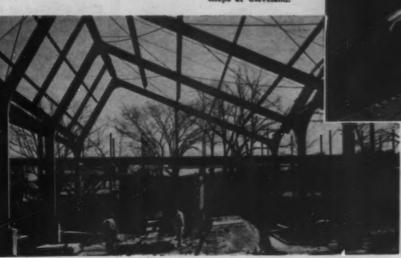
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Conveyors Motivate the Continuous

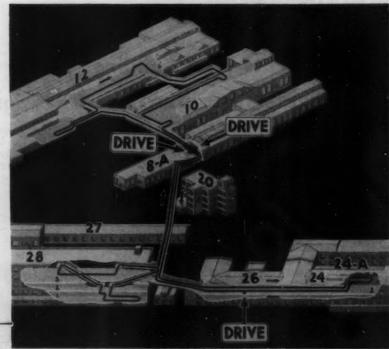
Chapter 12 of a Comprehensive Series on the Economics of Materials Handling Methods and Equipment methods require that the installation must be planned as a whole, not as a series of unrelated moving jobs."

Back of this statement, which is as sound as a pre-depression dollar, lies a very important idea; implied in the statement, but seldom completely expressed anywhere. It is the principle of continuous flow, which vitalizes and makes possible modern, economical production methods. Brought to its highest peak in the automotive industry, the principle means simply this: All effort throughout an entire



SOME little while ago the editor of a contemporary business magazine opened a discussion of materials han-

dling methods with these words: "Where nine plant managers out of ten make their mistake in mechanical handling is in their approach to the problem. 'We have to move this stuff from here to there,' they say to themselves. 'There's quite a lot of it to move every day. We'd better put in one of those Blank Doohickeys to move it.' The factory executive who takes hold of the job with no further thought about it than this fails to grasp the major possibility of profit in moving goods and materials mechanically. The money-making possibilities behind modern handling



FILLED CASE STORAGE TOSPING AND ORIGINAMA PLOT FORA FILLED CASE STORAGE FIL

ABOVE

FIG. 2—Layout of interdepartmental conveyor system, refrigerator division of General Electric Co. at Schenectady, N. Y., showing coordination of manufacturing for a complex production problem.

AT LEFT

FIG. I—Layout of Lamson conveyor system in bottling plant of Genessee Brewing Co. at Rochester, N. Y., showing coordination of processes for a simple production prob-

Flow Principle

By FRANCIS JURASCHEK Consulting Editor, The Iron Age

manufacturing plant should be directed, in terms of time and space, toward moving materials through processes or operations progressively to a finished state, without loss of motion, and in such a manner that interruptions to production, for any cause, do not occur.

More than any other class of mechanical handling equipment, the conveyor has been responsible for motivating the principle of continuous flow. For the conveyor, in any or all of its forms, combines two features essential to the continuous flow idea: It moves goods progressively forward, and it is ideally suited to tie together many diverse operations into a unified system of production.

The conveyor takes many forms. It may be a moving belt of leather or rubberized fabric running over rollers; it may be a metal screen belt; it may be a system of rollers over which packages, cases, trays or large parts having at least one flat surface move by gravity, or are caused to move onwards because the rollers are made to turn mechanically; it may be a channel through which a moving belt or chain equipped with projecting lugs pushes the material, or in which a turning screw forces loose bulk material forward; it may be an overhead chain or belt with suspended carriers on which parts are hung; it may be a tube through which a flow of air forces a snugly fitting container, or through which

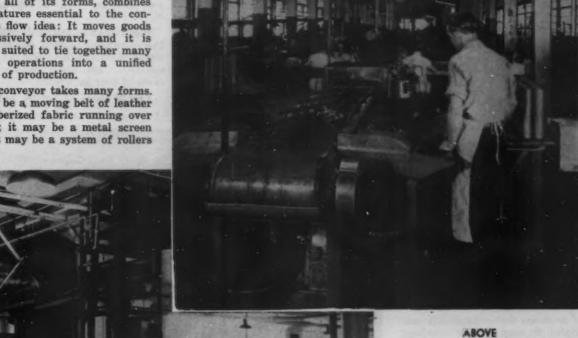


FIG. 4—Bearing races are carried through heat treating furnace, then automatically diverted to bins at inspection tables, on a Mathews powered metal screen

AT LEFT

FIG. 3—Bearing balls in tote pans are brought on a Mathews gravity roller conveyor to a scale section, weighed, then automatically elevated to high level gravity roller conveyor leading to assembly room.

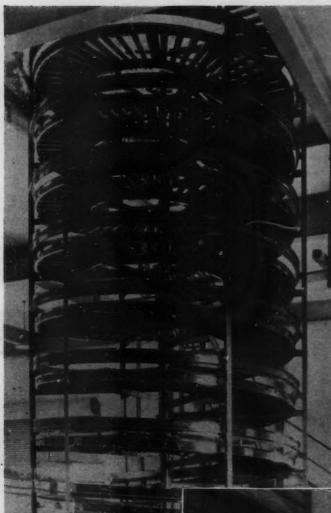


FIG. 5—Standard Conveyor gravity roller spiral chute taking cases from upper floor to shipping floor and discharging onto a portable roller conveyor.

tems (these will all be considered in detail later) we may roughly divide conveyor systems into two parts; light duty and heavy duty types. The first will be considered here; the second a fortnight hence.

Coordination

In considering the functions of conveying equipment it should be borne in mind that not only are conveyors used to move goods from here to there expeditiously and economically, but they are likewise used to tie together the varied processes of production throughout the plant. An excellent illustration of these two-fold functions is contained in the following description of a Lamson conveyor installation in the bottling plant of the Genessee Brewing Co., at Rochester, N. Y.

Fig. 1 is an isometric drawing of this plant, containing the largest single pasteurizing unit in the country. The plant handles 600 cases of beer each hour.

Empty cases of bottles are un-

air or steam forces loose bulk materials; it may be an overhead cable or track on which a suspended carrier runs.

Whatever the equipment, movement continuously forward may be effected in horizontal or vertical planes, or along an inclined plane either upwards or downwards. Chutes, straight, curved or spiral, develop logically from horizontal conveyors to transfer goods by gravity from a higher to a lower level; elevators, both vertical and inclined, develop logically from a horizontal conveyor to transfer goods by power from a lower to a higher level.

Without at this time entering into the details of bucket elevators, skip-hoists and pneumatic tube sys-



FIG. 6—Chain Belt power driven slat conveyor set flush with floor in order make-up department of a wholesale grocery distributor's warehouse. A curved chute brings packages to this conveyor from an upper floor.



FIG. 7—Standard Conveyor installation in box-making shop, showing three lines of gravity roller conveyors feeding through a common switch to a single discharge line.

loaded at the railroad platform from freight cars and go on the conveyors indicated either to the empty case storage in the plant, or to the bottle soaker. As the cases pass the soaker the bottles are removed by hand and put into the soaking machine, from whence they go progressively to the filling machines, the pasteurizer and the labeling machines. Meanwhile the empty cases have gone around these machines, and as the bottles issue forth from the labelers, they are placed in the cases, and the cases move onwards either to the filled storage on the second floor, or direct to the railroad platform for shipment. From the filled storage rooms on the second floor cases are taken as needed, placed on a grav-ity conveyor leading to the spiral chute, whence they are delivered



FIG. 8—Mathews gravity roller conveyor of trough-section delivering heavy rolls of paper from storage to a carton-making room.



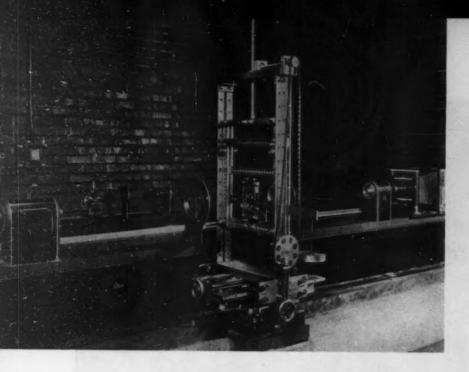
FIG. 9—Full-powered radial switch by Standard Conveyor Co. Push-button operation swings switch section to branch line conveyor for diversion of commodities, after which the switch returns automatically to normal running position.

directly to the hands of the loaders on the shipping platforms.

The conveying equipment involved in all these operations coordinates every movement and makes the entire bottling plant a single, self-contained unit, in which production moves forward continuously without a hitch. In the equipment used are gravity roller conveyors, belt booster and push bar booster conveyors, switch conveyors, portable belt conveyors, and a double-bladed spiral chute. All are designed to function cooperatively, and to assure a constant movement of bottles to and from each piece

(CONTINUED ON PAGE 94)

THE IRON AGE, July 8, 1937-45



Timken Expands

ON these pages one sees evidence as practiced by Timken Roller company's single story, brick probably the most complete testing, by scientific means, of specialized product producer. Not in this laboratory, but chemical

ABOVE

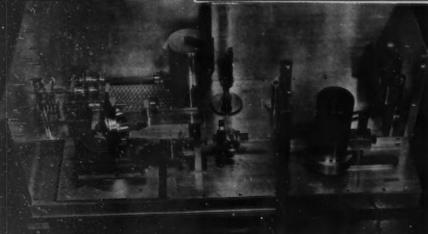
ONE of the largest and most elaborate set-ups for photoelastic testing.

. . .

AT RIGHT

THESE machines test bearings up to 8 in. o.d. to destruction under both thrust and radial loads.



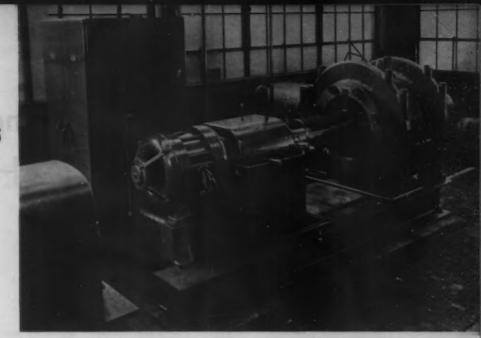


TWO profilographs, capable of vertical magnification to from 2000 to 5000 times, are installed in an air-conditioned room. These are used for checking surface finish.



Research Facilities

of the forward march of research Bearing Co., Canton, Ohio. In this laboratory is to be found what is equipment for the inspection and the materials and products of a only are physical determinations made and metallurgical as well.

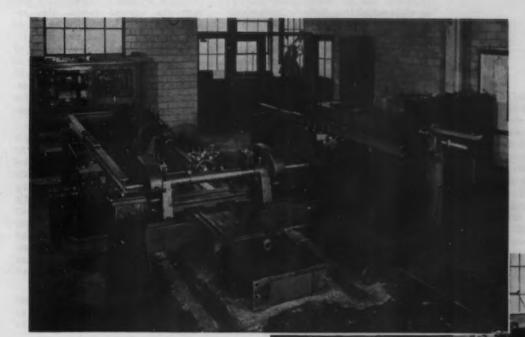


ABOVE

SAID to be the largest bearing testing machine extant, this one is capable of taking care of bearings up to 24 in. o.d.

AT LEFT

DEFLECTIONS of auto rear axles are measured in this machine, capable of absorbing 20,000 ft. lb.







AUTO rear axles and transmissions are tested, together with their bearings, in this specialized apparatus.

AT LEFT

GENERAL view of the main room of the new Timken laboratory.

A. E. WHITE President for 1937-38

OSSIBLY because it was held in so populous a center, where many engineers and executives were able to attend without undue interruption to their business, the 40th annual meeting of the American Society for Testing Materials, held in New York at the Waldorf-Astoria, broke all records for attendance. Not including those who merely visited the testing equip-ment exhibit (held every two years), the attendance total was 1535. Last year 1131 registered for the technical sessions at Atlantic City. At this year's meeting, running from June 28 to July 2, another record was established in that 53 new tentative specifications and tests were approved by the membership, indicating the enlarged activities of the many committees of the society.

In the annual address, retiring president Arno C. Fieldner, chief, technologic branch, U. S. Bureau of Mines, discussed the broad subject of fuels. Tracing the rise of petroleum fuels and the decline of coal fuels since he entered the Government service in 1907, Mr. Fieldner predicted that coal will continue to be the principal fuel used for the generation of public utility and major industrial power, but that it will be burned more efficiently. He sees no substitute for metallurgical coke, but envisioned wider use of the by-product gases industrially. Stoker-fired domestic furnaces will tend to halt the inroads being made by oil in house heating. The trend observed in marine transportation of using oil as the chief fuel will be continued and more of it will be in the form

Attendance Breaks All Rec Held in New York,

of diesel fuels. About 40 per cent of marine fuel went into diesels in 1936. As to motor fuel supply, while admitting definite limitations on the gasoline supply, Mr. Fieldner believes that the wider use of diesels here also will tend to conserve the supply. As needs increase, hydrogenation of low-temperature tar, shale oil and coal itself and the synthesis of hydrocarbons from water gas and alcohol from fermentation processes will take over as much of the load of supplying fuels for internal combustion engines as may be required. None of these new fuels can hope to be as cheap as our present petroleum fuels, however.

Lecture on Plastics

The twelfth Edgar Marburg Lecture, an annual feature, was delivered by Dr. T. Smith Taylor on the subject of Plastics. For a number of years Dr. Taylor, who is professor Physics, Washington & Jefferson College, was chief research physicist of the Bakelite Corp., prior to which he was re-

search physicist of Westinghouse Electric & Mfg. Co. He was instructor at the University of Illinois for several years; also research fellow at the University of Manchester, England, and then instructor and assistant professor of physics at Yale, the university at which he received his degree in 1906 and doctorate in 1909. At present he is chairman of Committee D-9 on electrical insulating materials of the A.S.T.M.

In his lecture, Dr. Taylor gave a very scholarly review of all the plastic materials, their properties and application, beginning with the natural resins and gums. Including rubber compounds in the plastic group, he commented on the great possibilities for synthetic rubber since it can be synthesized to meet practically any operating condition. One of its chief advantages is that it is more resistant to gasoline and oil than is natural rubber.

Celluloid was one of the earliest plastics commercially used and as an offshoot of it today, we have

Members of Executive Committee



R. L. TEMPLIN



H. C. MOUGEY

ords at A.S.T.M. Meeting June 28 to July 2

Pyroxylin or cellulose nitrate. Cellulose acetate is rapidly replacing this material, however, because it is slow-burning. Ethyl cellulose is another similar plastic. Phenolic resinoids still lead in the thermosetting types of plastics and Dr. Taylor pointed out some of the severe-duty applications in which the laminated materials with phenolic base are being used. He also mentioned urea formaldehyde compounds, forming a clear resin, with pure white possibilities. Other thermo-setting types included fur-fural resins and vinol resin, a polymerization compound. Acrylic resins are finding use in artificial glass that is non-breakable. Many other less common varieties were men-tioned by Dr. Taylor, including the casein plastics.

Attempts to test plastics in tension have met with some reverses in that it was difficult at first to avoid the crushing influence of the grips. As a result today there has been developed a test blank that changes both in thickness and in

width from the point of minimum section which is 1 x ¼ in. by ¾ in. long. Using a 3-in. radius of curvature, this section is developed to 1¼ x ¾ in. at the grip and is found to eliminate all compressive influences of the grips.

Doctor White is New President

A. E. White, professor of metallurgical engineering, and director, department of engineering research, University of Michigan, was elected president of the society for 1937-38. Following his graduation from Brown University, 1907, and a year of study at Harvard, Doctor White was in charge of research on blast-furnace by-products, ores, etc., for Jones & Laughlin Steel Corp. In 1911 he became instructor at the University of Michigan. He has held his present positions since 1919. From 1917 to 1919 he served in the Ordnance Department, U. S. Army. He is now Lieutenant-Colonel, Ordnance Reserve Corps. Doctor White is chairman of the A.S.T.M. steel commit-



H. H. MORGAN Vice-President for 1937-1938-1939

tee's group on materials for hightemperature service. He was the first president of the American Society for Metals and is a past-chairman of the research committee, American Society of Mechanical Engineers. In 1925 Brown University awarded him the honorary degree of Doctor of Science. From 1933 to 1935 he was a member of the A.S.T.M. Executive Committee and has just completed a term as vice-president.

H. H. Morgan, manager, rail and track fastenings department, Robert W. Hunt Co., Chicago, has been elected vice-president for two (CONTINUED ON PAGE 66)

Three Past Presidents Elected Honorary Members



J. A. CAPP

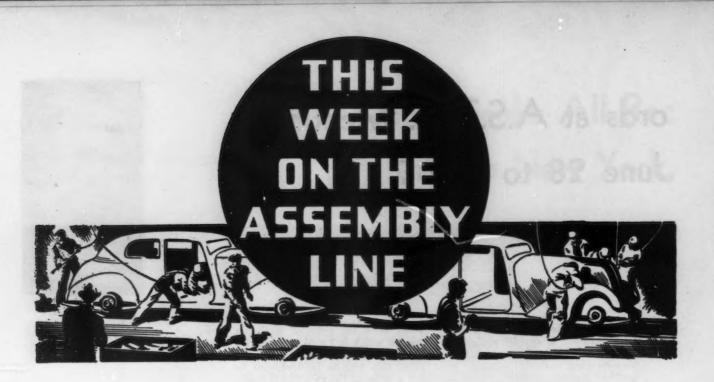


G. W. THOMPSON



G. H. CLAMER

THE IRON AGE, July 8, 1937-49



- ... Peace and quiet once more rules in Michigan labor circles as UAW cleans house.
- ... Changes in union personnel followed by cessation of wildcat strikes.
- ... Production reaches highest ground of June— General Motors output to continue high.
- ... Automobile companies plan further expansion; Ford may add another blast furnace.

ETROIT, July 6.—A strange mantle of peaceful quietness cloaked the automobile industry this week as the UAW took steps to rehabilitate itself in the public eye and in the eye of the automobile companies.

The absence of wildcat strikes led more than one commentator to surmise that perhaps the union knew more about the "unauthorized" strikes than it had previously given indication. The harmony in the working ranks came while conferences on contract revision with General Motors were delayed until the union could make assurance that further contactural obligations would be obeyed. The fact that impromptu sitdowns suddenly ceased led to a quiet wondering along the automobile front whether they could have been stopped much sooner.

Certainly the time had come when a stop had to be called, for the union had already lost a large amount of the ground it had traveled. The projected discussions on revisions of the G. M. peace pact of Feb. 11 had suddenly been postponed. The explanation appeared to be found in a statement by President William S. Knudsen of General Motors. The new G. M. president indicated the corporation had required effective assurance against wildcat strikes, with definite penalties for instigators, before negotiations commenced. This stand was based on clause five of the agreement, which declares that no stoppages of work shall take place until all efforts at mediation of differences have been exhausted, and in no case without the approval of the international officers of the union.

This stand caught the union between the devil and the deep blue sea. It was suddenly placed in a position of being castigated still further in the court of public opinion by admitting its powerlessness—or of taking disciplinary measures which made most precarious its balance of harmony within the organization.

The executive board chose the latter course. In what must have been a bitter behind-the-scenes battle, a series of sweeping changes in executive personnel was ordered. The chief center of the changes was at Flint—and in demanding these changes President Homer Martin may have laid the groundwork for his ouster at the union's convention at Milwaukee next month at the hands of the left wing element.

Three organizers, led by Roy Reuther, were transferred out of Flint. More significant, however, was the demotion of chief organizer Robert C. Travis of the Flint area. Travis was put on an equal plane with four other organizers being assigned at once to Flint, instead of being supreme in that section.

Travis protested immediately, saying that CIO director John Brophy had recommended the Flint status quo be preserved. In his protest Travis was backed up by vice-president Wyndham Mortimer at Detroit, who indicated that he agreed with Brophy.

Inside political circles in the union say Mortimer will be a sure candidate of the left wingers for the union presidency at Milwaukee. Apparently the switch at Flint will result in Travis's backing Mortimer—and Travis is believed to



have control of the bloc of votes belonging to the Flint local.

Into this turbulent political situation another outside voice was injected this week when the AFL organizer, Francis Dillon, said there would be action on the convention floor next month to return the UAW from the CIO to the AFL. Dillon, it will be remembered, was the "conservative" president of the UAW who was ousted by the Lewis-Martin group of thenradicals a year ago last April, at the time the UAW lined up definitely with the CIO.

This engrossing backing and filling within labor circles was by far the most interesting development of the week on the automotive front. In significance, of course, it is highly important.

As regards the immediate outlook, it is likely to pave the way for the projected series of conferences with G. M. on pact revision. These conferences, however, may be subject to still further delay. The corporation is understood to be pressing for the power to discharge provokers of unauthorized strikes without consultation with the union. Thus far the union has denied this apparently well justified demand, saying it would give prejudiced foremen and plant managers the opportunity to vent their dislikes on innocent workers.

Production Gains

The outward quietness of the situation made it possible this week for the industry to go into the highest ground productively for all of June. Ward's Automotive Reports estimated that 122,890 units had been completed in the United

States and Canada, a gain of 1858 over the previous week's level of 121,032, and well above last year's comparative figure of 102,833 cars and trucks.

The higher mark was made possible by Chevrolet, which completed a virtual 100 per cent productive week based on present hourly schedules. This G. M. division advanced about 4000 jobs over its total of the previous week, when after-effects of wildcat strikes were still evident. Much of the Chevrolet advance was counterbalanced by declines at Ford and other plants where the first definite evidences of seasonal contractions are being felt.

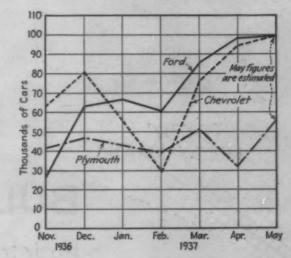
Productively, the outlook from hereon is for further shrinkage until new model output begins to hum. Ford is reported ready to close down assembly lines on July 10 through the remainder of the month. Packard is about set to shut down for model changes, and advices from Kenosha say that Nash is in a similar position.

The bulwarks of the production in the next few weeks are the divisions of General Motors and Chrysler, both of which fell well behind their requirements during the spring strikes. The order banks on file with some of these divisions are amazing, in certain instances, for this time of year. The size of the backlogs gives promise that such producers as Buick, DeSoto, Plymouth, Olds and Pontiac may operate well into August without serious diminishment of their efforts.

Copeland Plant Shuts Down

Back into the ramifications of the labor situation, another large Detroit concern whose business is of interest to steel men reported its

R EGISTRATIONS of the big three 1937 production models (U. S. passenger cars only)



THE IRON AGE, July 8, 1937-51

NCREASE in Profits today is logically acquired through mechanical Savings. Better mechanical Methods of Production are becoming increasingly important. Equipment of Proved Ability is the Profitable Investment. It is the practical answer to the Newer Economic Problems. Therefore, the Mult-Au-Matics having been Proved and Accepted as Profit Makers, it but remains for you to Figure Your Increased Profits in terms of the Mult-Au-Matic Method. If others can Profit, so can you. Ask Bullard Engineers to Figure Type "J-7" and "J-11" Mult-Au-Matic Profits when applied to your work.

closing this week because of laboritis. This firm was the Copeland Refrigeration Corp., which has been enjoying a remarkable business this spring. Copeland's president, Dallas Winslow, said that demands of the MESA had reached a point where further operations could no longer be carried on successfully. The union denied the charges, saying it had made no new demands since a Copeland strike was settled late in the spring. The plant will remain closed indefinitely; operations may be transferred to another city.

Plans for strengthening labor's grasp on Michigan politics received a setback this week when an AFL unit pulled out of an agreement with the CIO to sponsor a city labor ticket in Detroit's elections next fall. The Building Trades Council, in announcing its action, said it was "definitely opposed" to the CIO.

Legislature Passes Labor Act

At Lansing, the adjoining Legislature passed the Michigan Industrial Relations Act, and thereby took steps to put to a legal end the wave of sitdown strikes. The measure was immediately condemned by labor leaders as an "anti-labor" measure.

While making no references to sitdowns by name, the bill outlaws "patrolling or attendance by any persons at or near a place of business where such persons may be in such manner or numbers as to obstruct or otherwise interfere with approach thereto or egress therefrom." Persons not employed in the place of business cannot patrol or picket "in or about any premises or place of business involved in a labor dispute." Other restrictions are placed on picketing, which must "peaceful" before it is legal. Mediation becomes voluntary before the Michigan Lebor Board. One provision makes possible judicial review and reopened hearings.

The final draft of the bill has no mention of the "extraordinary powers" originally asked by the Governor, nor does it define "unfair practices."

More New Buildings Planned

New construction came unobtrusively into this week's news. Pontiac announced it was adding about 60,000 sq. ft. of floor space to its Pontiac plants in three separate buildings. One will be an addition to the foundry, to be used mainly for core storage. The addition will connect the two present foundry units. It will be 230 ft. long, 88 ft. wide and 34 ft. high. It will allow

for greater flexibility in foundry operations by providing a place for core and mold storage. This year the foundry has been taxed to the utmost to keep up with Pontiac's active assembly lines, and the new addition will allow a bank to be built up against future needs during slack periods.

At Saginaw, the General Motors malleable iron division is taking steps to eliminate its night shift. A new building 100 by 520 ft. will be built in order that all operations may be carried on in the daytime. No addition to the present force of about 1600 employees will be necessitated by the enlargement.

Ford is said to be ready to increase its iron and steel capacity. Another blast furnace stack is said to be planned. The proposed new stack may be larger than either of the present two, which have capacity of around 750 tons daily.

A new home appliance company entered the field this week, bearing the name of a well established automotive company. It is Bendix Home Appliances, Inc., affiliated with Bendix Aviation Corp., with headquarters at Detroit and manufacturing operations in the Bendix shops at South Bend. The first product to be announced—and announcement is scheduled for late this summer—will be a fully auto-

matic washing machine, to be called a "home laundry." Vincent Bendix is active in the affairs of the new company, whose executive personnel includes several other names well known in the auto and home appliance worlds.

Chicago Motor Coach Chicago has placed an order totaling over \$1,000,000 with General Motors Truck Co., Pontiac, Mich. for additional rear-engined Monodrive transmission buses. Delivery of the new units is scheduled for about October 1 and will bring expenditures of Chicago Motor Coach Co. for new equipment to over \$4,000,000 in about two years. Included in the new order are 40 double-deck buses and 30 new single deckers with a seating capacity of 41 passengers. Increases in passenger traffic resulting from the purchase of this new type of equipment continue. During the first quarter of 1937 34 per cent more passengers were carried than in the same quarter in 1936. About 70 per cent of the total May mileage of Chicago Motor Coach lines was handled with the new equipment. When the new units are delivered, 80 per cent of Chicago's bus mileage will be operated with new rear-engined



WELD and solder play a big part in body building. Despite the many semiautomatic welding machines used in automotive production (The Iron Age, May 27) the demand for skilled welders continues. These Fisher bodies are shown on the line while a crew gas welds interior bracing.

Awards Are Made For Three Most Beautiful Bridges Built in the United States in 1936

THE American Institute of Steel Construction has selected the three bridges shown on this page to receive stainless sized plaques designating them as the most beautiful structures of their respective types built in the United States during 1936. The jury of awards con-

sisted of two well known architects, Harvey Wiley Corbett and Leonard Schultze, both of New York; two consulting engineers, Clarence W. Hudson and Robert Ridgway, also of New York, and A. Lawrence Kocher, editor of Architectural Record, New York. In addition

to the three prize-winning bridges, three others were selected for honorable mention, these being the Henry Hudson bridge, New York; the West Bay crossing of the San Francisco-Oakland bridge, and the Fore River bridge in Massachusetts.



TIRST prize for a bridge of monumental size went to the East River crossing of the Triborough bridge, New York, fabricated by the American Bridge Co. and the American Locomotive Co., erected by the Triborough Bridge Authority, O. H. Ammann, chief engineer. Cost was \$8,500,000.



N the medium-size class, the hurricane deck bridge across Savage Arm of the Lake of the Ozarks in Missouri, was selected. It was fabricated by the Stupp Brothers Bridge & Iron Co. and erected by the Wisconsin Bridge & Iron Co. Built by Camden County, Missouri, at a cost of \$656,204, it was designed by Sverdrup & Parcel, engineers.



No the third class, consisting of small bridges, the one over Astoria Boulevard, a part of the Grant Central Parkway extension on Long Island, was given first place. It was built at a cost of \$114,000 by the Long Island State Park Commission and Triborough Bridge Authority and fabricated by the American Bridge Co.

Current Metal Working Activity Statistically Shown

These Data Are Assembled by The Iron Age from Recognized Sources and Are Changed Regularly as More Recent Figures Are Made Available. Boldface Type Indicates Changes This Week

	May. 1937	April, 1937	May, 1936	Five Months, 1936	Five Months, 1937
Raw Materials:	- 1				
Lake ore consumption (gross tons)* Coke production (net tons)*	5,321,011 4,798,511	5,114,117 4,655,226		15,849,207 17,507,589	24,715,312 23,216,313
Pig iron:					
Pig iron output—monthly (gross tons)* Pig iron output—daily (gross tons)*	3,537,231 114,104	‡3,391,665 ‡113,055	2,648,401 85,432	10,887,986	16,599,087
Castings:					
Malleable castings—production (net tons)4		63,377	45,027	230,326	
Malleable castings—orders (net tons)d	05.005	62,940	44,136	222,207	400 333
Steel castings—production (net tons) ⁴	95,995 68,688	††105,475 ††99,672	64,246	271,259 329,199	495,322 537,091
	-				
Steel Ingots:	E 135 FF0	F 071 07F	4 007 075	17 200 520	24 500 071
Steel ingot production—monthly (gross tons)*. Steel ingot production—weekly average	5,135,559	5,071,875	4,037,375	17,300,528	24,580,871
(gross tons)	1,163,332	1,182,255	911,371	796,525	1,139,058
Steel ingot production—per cent of capacity.	88.82	90.27	69.6	60.78	87.1
Finished steel:					
Trackwork shipments (net tons)*	8,807	9,888	7,314	28,085	44,814
Sheet steel sales (net tons) 2	*******	******	191,511	946,647	
Sheet steel production (net tons)	********		224,056	1,064,210	700 021
Fabricated shape orders (net tons)*	118,842	148,152	145,553	629,589 537,774	728,831
Fabricated shape shipments (net tons)* Fabricated plate orders (net tons)*	130,714 28,545	142,455	51,443	178,470	216,044
U. S. Steel Corp. shipments (tons)	1,304,039	1.343,644	984,097	4,145,285	6.345.724
Ohio River steel shipments (net tons)	102,200	101,720	86,004	356,166	510,590
Fabricated Products:					
Automobile production, U. S. and Canadak	540,357	553,415	480.571	2,125,422	2.396,081
Construction contracts, 37 Eastern States1	\$244,112,800	Andrew Committee to the committee of the	The second secon	1,004,676,100	
Steel barrel shipments (number)4	786,607	970,749	730,784	3,194,647	4,393,791
Steel furniture shipments (dollars)	\$2,258,814	\$2,462,687	\$1,451,199	\$7,741,223	\$11,483,169
Steel boiler orders (sq. ft.)	1,005,591	674,248	723,343	3,530,731	4,701,856
Locomotive orders (number)	14	84		98 22,234	206 44,562
Freight car orders (number)	3,903 208.5	13,046	9,677	†116.6	1234.2
Foundry equipment index*	237.6	208.1	165.4	†138.1	1248.1
Foreign Trade:					
Total iron and steel imports (gross tons)		68,197	59,391	259,235	
Imports of pig iron (gross tons)		11,469	15,296	80.714	
Imports of all rolled steel (gross tons)		39.239	20,994	108,053	
Total iron and steel exports (gross tons)		671,746	314,950	1,336,640	
Exports of all rolled steel (gross tons)		197,327	93,686	432,927	******
Exports of finished steel (gross tons)	*****	174,143	86,346	399,780	******
Exports of scrap (gross tons)*		421,383	217,439	885,762	******
British Production					
British pig iron production (gross tons)* British steel ingot production (gross tons)*	696,300 1,047,300	680,700 1,080,400		3,105,000 4,778,300	3,311,700 5,232,000
Non-ferrous Metals:					
Lead production (net tons)*		43,908	41,551	185,197	
Lead shipments (net tons)"	*******	55,200	33,125	178,001	******
Zinc production (net tons)*	55,012	‡52,099	44,905	208,785	230,064
Zinc shipments (net tons)*	55,201	56,229	43,977	210,833	269,245
Deliveries of tin (gross tons)	6,425	6,995	5,235	29,225	37,890
Copper production, refined (net tons)*	95,265	83,178	59,374	748,660	401,449

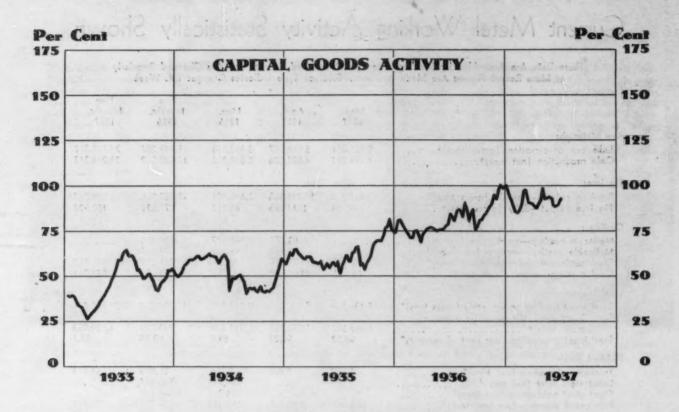
^{*}Preliminary. † Three months' average. ‡ Revised.
Source of figures: *Lake Superior Iron Ore Association; *Bureau of Mines; *The Iron Age; *Bureau of the Census; *American Iron and Steel Institute; *National Association of Flat-Rolled Steel Manufacturers; *American Institute of Steel Construction; *United States Steel Corp.; *United States Engineer, Pittsburgh; *When preliminary from Automobile Manufacturers Association—Final figures from Bureau of Census; *F. W. Dodge Corp.; *Radioay Age; *National Machine Tool Builders Association; *Foundry Equipment Manufacturers Association; *Department of Commerce; *British Iron and Steel Federation; *American Bureau of Metal Statistics; *American Zinc Institute, Inc.; *New York Commodities Exchange; *Copper Institute.

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The Iron Age Weekly Index of Capital Goods Activity

(1925-27 = 100)

Last week	94.1	Same week	1934	 41.3
Preceding week	92.0	Same week	1933	 59.3
Same week last month	89.0	Same week	1932	 35.7
Same week 1936	84.9	Same week	1931	 64.8
Same week 1935	50.5	Same week	1930	 92.7
Same week	1929		122.3	

CTIVITY in the production and distribution of durable goods gained two points over the preceding week, bringing the index up to the highest point since May 1. As in the previous week, when a gain of 3.4 points was recorded, the advance was due not so much to gains in individual indices, but to the fact that the usual seasonal declines have yet to be felt. When seasonal correction factors are applied, the net result is an advance. Automobile production rose 1.5 per cent, but may decline from now on. Carloadings of forest products showed a superficial gain, whereas the Pittsburgh indices remained unchanged in the composite. The advance in ingot output for the week ended July 3 as a result of struck mills reopening became even more

pronounced when the seasonal factor was applied. And although heavy engineering construction awards fell 52 per cent from the preceding week, a gain is noted in the 13-week moving average used in The Iron Age calculations. The actual figure is still 48 per cent above the corresponding figure for 1936, however.

	Week .	Change from Preceding Week
Steel production (per cent of capacity)	76.5	+1.5
Automobile production (number of cars and trucks)	122,890	+1,858
Railroad loadings of forest products (number of cars)	39,753	+282
Pittsburgh industrial production and shipments (index number)	104.8	0.1
Construction contracts awarded	55,478,000	-\$60,052,000

Components of The Index (1) Steel Ingot Production Rate, from THE IRON AGE; (2) Automobile Production, from Ward's Automotive Reports; (3) Revenue Freight Carloadings of Forest Products, from Association of American Railroads; (4) Industrial Productive Activity in Pittsburgh District, from Bureau of Business Research of University of Pittsburgh; (5) Heavy Construction Contract Awards, from Engineering News-Record.



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At right is shown entry side of the reversing, roughing mill and the operator's pulpit. Adjustment of the vertical rolls and front and back side guides are also secured automatically from the single push button which controls the horizontal roll movements.



WASHINGTON



... Steel situation provokes critical comments on President, Secretary Perkins and John Lewis in both Senate and House.

... Report of Federal Steel Mediation Board formally closes Government's efforts to settle steel strike—Miss Perkins has no new plan.

... Federal Trade Commission branches out in its fight against basing point system by bringing suit against cement industry.

By L. W. MOFFETT

Resident Washington Editor,
The Iron Age

ASHINGTON, July 6 .-Steel has exploded all over Washington. It has cascaded hotly over the White House, the Capitol, Jim Farley's luxurious Post Office Department, Madam Perkins', sumptuous Department of Labor, the cramped abode of the National Labor Relations Board and the ornate headquarters of CIO Grand Commander John L. Lewis. It set off such scorching debate in the House that the Speaker hurriedly forced adjournment. Ordinarily steel is a great big toy which the politician loves to play with. That of course is being done today on a grand scale, but the peak seems to have passed at least temporarily. The reason for letting up on the tempo is that the reckless playboys were getting burned. The labor situation fired detonating explosives which shot hot fragments in the faces of those who started the firing, and others who tried to keep out of firing range. From steel may stem fundamental history making political issues-whether an organized minority pressure group shall replace the majority in control of the Government.

At the White House, which anxiously attempted to avoid getting into the picture publicly, whatever were its activities behind the scenes, the President did some more or less fancy fencing in personally going on record in the steel strike situation. However, despite his obliga-

tion to the CIO cause, as Lewis has bruskly put it, the President did, in referring to the steel strike situation, turn to a thrice-uttered phrase of the regretful and dying Mercutio, "A plague o' both your houses," as indicating that he can no longer back CIO in its turbulent activities. He hedged somewhat in saying he and Chairman Charles P. Taft of the Federal Steel Mediation Board agreed that the Shakespearean expression represented the feeling of the nation as a whole. He did not say that it reflected his own feeling, but the very fact that the phrase occurred to him indicated that it accorded with his own state of mind. A subsequent interpretation by a White House official partially confirmed the assumption. For, it was pointed out, the President "means houses of extremists on both sides-those who want violence on one hand and those who will not negotiate on the other." Of course the President from the outset indicated a feeling of plague on steel companies which by implication he had criticized for not signing agreements—agreements with those who promote violence and disregard contracts. Hence, since steel companies were already in the Presidential doghouse, the plague naturally and for the first time must have been extended, even though lightly, to Lewis's CIO much more lightly than it was branded on Lewis and his uncontrollable CIO in damning terms in Congress by New Deal adherents, unable longer to stomach CIO law-lessness. A swallow does not make a summer and a mild, abstract and natural condemnation by the President of violence may not mean a break with Lewis. But it has its possibilities along with possibilities of legislation fixing labor responsibility.

Roosevelt Criticized

At the Capitol the steel situation developed bristling attacks by both Democrats and Republicans on the President and Madam Perkins for taking the side of the steel strikers and also on Lewis and his CIO. Senator Ellender, Democrat of Louis-iana, said the President had acted unwisely in the steel strike situation. He declared that by "intimating the steel owners should have signed a contract and should have kept their mills closed until the strike was settled," the President had held out hope to the strikers and caused them to prolong the strike. While criticizing both sides in the strike for being "stubborn," Ellender said, however, that Secretary of Labor Perkins "in her zeal to settle the strike, has sided with strikers and not within the letter of the law." His address followed a statement in the House by Representative Ditter, Republican of Pennsylvania, that the country had a right to expect a positive declara-

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tion from the President to "end this reign of terror" in steel areas. Representative Cox. Democrat of Georgia, warned "John L. Lewis and his communistic cohorts here and now that no second 'carpetbag' expedition in the southland under the red banner of Soviet Russia, and concealed under the slogans of the Committee for Industrial Organization will be tolerated."

House Battle Waxed Hot

So hot did words and gestures become over the discussion last Friday in the House that Speaker Bankhead suddenly declared adjournment, fearing or affecting to fear fisticuffs between Representative Cox and Representative Maverick of Texas. The latter, a CIO zealot, had taken sharp exception to Cox's castigation of Lewis and his CIO. Fiery argument between the two ensued and each, white with anger, engaged in a verbal lashing of the other and began making demonstrations that threatened a manto-man row-or so it appeared. Speaker Bankhead quickly rapped the House to adjournment. Ten thousand copies of a rabble-rousing speech made by Maverick, the "peepul's" friend, before the Automobile

Workers Union in Detroit on June 5, are being mailed by the CIO to Ford workers under franked envelopes supplied by Maverick—at the cost of the "peepul" whom he so cherishes. The more or less modest Maverick, ever eager to advertise his own brand of petty politics, had his Detroit speech printed in the Congressional Record, well known depository for a great deal of other literary trash as well as some real political philosophy.

Members of Congress from different sections likewise fell upon Lewis with bitter verbal onslaughts as proposals increase for legislation to fix labor responsibility, just as the one-sided Wagner Act fixes industry responsibility. Then at the Capitol, too, Senator LaFollette, enjoying the limelight, staged the south Chicago steel strike riot be-fore his Civil Liberties Committee. Like so many "investigations" common to Washington it smacks of a highly ex parte proceeding designed not only to smear steel companies but to play to elements that have no regard for law and order. This "investigation" was the pièce de résistance for Senator from the outset. In retaliation for a resolution by Senator Bridges,

Republican of New Hampshire, for an investigation by the Committee on Post Offices and Post Roads of mail interference by strikers at Republic Steel plants in Ohio, Senator Guffey, Democrat of Pennsylvania, offered a resolution to have the committee investigate alleged steel company activities, including the Chicago riot. Senator Bridges proposed that Postmaster Farley be called before the Post Office Committee and explain why the Post Office Department submitted to SWOC mail censorship. Eager to protect the sacred person of Farley, Senator McKellar, Democrat of Tennessee, chairman of the Post Office Commitee, opposed the Bridges resolution. It was voted down. So far as the committee is concerned Farley was whitewashed. But the obliging McKellar readily waived jurisdiction of his committee to inquire into so-called steel company activities and turned the job over to the tender mercies of the LaFollette committee. However, the case against the Post Office Department for permitting striker interference with mails already is conclusive to any fair mind, even if his adherents of Congress won't allow Farley to be buzzed. Besides he has a court

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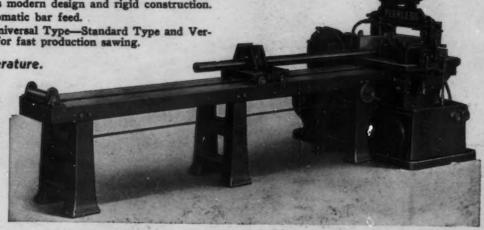
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case pending against him and this provides a much fairer proceeding than is possible at the hands of a biased Congressional committee.

Miss Perkins Has No Plans

Over in the Labor Department Madam Perkins, plainly in a dither over the collapse of the Federal Steel Mediation Board's efforts, and grasping for a straw, announced she has no plans at present for settlement of the strike, but is considering other ideas, which she said she doubted are practical. About the only efforts in mind apparently were the recommendations of the board which already had failed. The report of the board, made public by her, last Thursday, merely summarized its operations, important features of which already had been announced. The board repeated that the only hope for solution of the strike situation lay in a manto-man discussion around the conference table. The steel companies have refused to confer with what they termed an irresponsible group.

The highly pro-CIO National Labor Relations Board meanwhile, though pretty much shunted aside in the steel strike situation, finds it lends mightily to its headaches, both self-imposed and uninvited. It does revel in its almost exclusive and strange belief that it is a crusading agency for making industrial peace, yet it has its grief, lathered as it is from overwork brought on by numberless requesta for complaints, many from SWOC, most of which the board automatically issues. And it now is reluctantly stepping into quarrels be-tween Lewis's CIO and Green's AFL, a step long resisted but long ago was seen to be inevitable sooner or later. It is suspected that Miss Perkins does not mind how much grief the NLRB has to endure. Since she, in her insatiable desire for more power, was unable to have Congress let her adopt it as an appendage of the Department of Labor she has treated it as an unwanted stepchild. Equally as pro-CIO as is the Labor Board, Miss Perkins is always anxious to engage in valiant battle for the Lewis group and if she can take the job from the NLRB she appears to get added pleasure out of her bustling activities. But the steel situation has brought her face to face with the most difficult nut she has yet tried to crack and it is possible she wishes she had not taken on the job.

And what about Lewis, with his flair for dramatic verbosity, since he returned empty-handed from the Cleveland steel negotiations? Not a peep on the subject has come from him. A wag has said that he is shadow boxing with the Sphinx.

Trade Commission Again Opens Drive Against Basing Point

ASHINGTON, June 6.—
Not unexpectedly the Federal Trade Commission has broadened its age-old, persistent drive against the basing point system. Not content to rely solely on a test of its effort to compel f.o.b. mill pricing in its present proceeding against cast iron soil pipe producers in the Birmingham-Plus case, involving a single basing point, the commission has again reached out against the multiple basing point system. This time, instead of striking at steel, which

perhaps is a future objective, the complaint is directed against the cement industry, whose system so far as it covers numerous basing points is similar to the system used by the steel and other basic industries. The commission, it is reported, is prepared to apply action in the two cases to all industries using the basing point system, either the single or multiple system, seeking through cease and desist orders to wipe out the practice in one fell swoop. The commission wants basing point systems to be



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replaced by an f.o.b. pricing system.

The complaint against the cement industry is directed at the Cement Institute and 75 cement manufacturing member corporations, producing 95 per cent or more of the cement made in the United States, according to the commission. Like the complaint against the Birmingham-Plus system, that directed against the cement industry alleges violation of the Federal Trade Commission Act and Section 2 (price discrimination) of the Clayton Act as amended by the Robinson-Patman Act. The complaint charges that "the chief means employed for carrying the cement combination into effect is concerted use of the multiple basing point system of quoting prices." It repeats the old

statement that "identical delivered prices are made by every quoting producer entering into combination to any given destination in the United States." Sounding off on the key to its Ickes-inspired report to the President and Department of Justice last year in steel cases, the commission gives instances of identical cement bids to various Federal and State agencies. Because of the indifference of the New Deal to increasing taxes, occasioned by its unparalleled spending extravagance, irony is seen in one contention made by the commission. Citing the alleged effect of the "respondent's combination upon the public interest," the commission says, among other things, it raises the cost of public roads and other projects using cement or raises

"the taxes and rents," by which the public pays for them.

Commission's Allegations

The commission statement alleges the following cooperative methods have been used by cement producers "in support of their combination:"

"They have refused to sell f.o.b. mill and will sell only at formula delivered prices;

"They have employed the institute's freight rate books for the computation of identical delivered prices regardless of whether the rates contained in the books are officially correct or not:

"They have penalized customers where customers use trucks for delivery, but have monopolized for themselves the benefits of cheaper transportation when available by highways and waterways;

"They have prohibited diversion of cement in transit;

"They have resorted to misleading propaganda as to the competitive character of their practices;

"They have deprived branches of the Federal Government buying coment for numerous Western projects of part of the benefit of land grant rallroad rates;

"They have arbitrarily divided customers into classes—those who may buy direct and those who may not;

"They have made arbitrary definition of what middlemen shall be regarded as "cement dealers." Others have not been permitted to buy;

"They have made uniform terms and discounts.

"They have at times used boycott and espionage of dealers to eliminate the competition of foreign cement importers."

The system is also alleged to be one of price discrimination since under it the true or net prices received by each producer, from various customers, are substantially different. Customers nearest the mills are obliged to pay higher net prices than are made by a local mill to distant customers.

As to the public interest in support of the case, the following allegations are made:

"The direct and immediate result of the said combination has been and is restraint upon interstate commerce with respect to cement manufactured by any of the producing respondents to be transported beyond the State in which the cement was made. Such confederated action exercises a power which individual action could not exercise or possess, and the necessary tendency and the direct and substantial effect of the combination are injury to the public.

"The effect of the respondents' combination upon the public interest has been and now is:

"(1) To bring about the disappearance of prices arrived at through the



play of competitive forces, and the adoption by concert of organized producers of prices calculated to preserve the more poorly located, equipped, and conducted units at the expense of the buying public;

"(2) To lessen the demand for cement and the volume of public and private construction in which cement is used;

"(3) Correspondingly to lessen the opportunities for employment, both in the cement industry and in the construction industry;

"(4) To raise the cost of public roads and projects and private structures in which cement is used and thereby either to make them less available to the public or to raise the taxes and rents by which the public pays for them;

"(5) To encourage the development of excess capacity by the inducement of high prices and of fictitious freight charges obtainable by mills not located at basing points."

Aircrast Production Gains Substantially

ASHINGTON, July 8.—Aircraft production in the United States in the first quarter of the present year increased 25 per cent over that for the corresponding period in 1936, according to the Bureau of Air Commerce, Department of Commerce. The total of all aircraft manufactured in the first quarter of this year was 571 while that for the corresponding period of last year was 456.

Carboloy Co., Inc., 2995 E. Jefferson Avenue, Detroit, manufacturers of Carboloy cemented carbide tools, dies, and wheel dressers, announces a reduction in the price of its diamond-impregnated wheel dressers.

Steel Mediation Board Report Formally Closes Strike Negotiations

ASHINGTON, July 6.—A seven - page mimeographed report, which concluded with the blunt statement that refusal of the four steel companies to enter into an agreement with the SWOC "is not the way to industrial peace," apparently brought to an end the unsuccessful efforts of the Federal Steel Mediation Board.

Apologetic because no member of the board was on hand to answer questions when the report was made public last Thursday, Labor Secretary Frances Perkins denied any blame was placed on the steel companies for failure at mediation.

"I am sure the board did not intend it that way," she said. Despite this denial, it was clear that Madam Secretary felt the steel representatives had erred in regarding the CIO and the SWOC as "irresponsible." She went out of her way in defending CIO leadership.

Madam Perkins said she had no immediate plans for settlement, but that other ideas were being considered. She expressed doubt, however, that these "other ideas" would prove "practicable." There was little doubt in the minds of most observers that the ill-fated attempt at mediation, doubtful of success from the start, ends with the submission of the report.

The Mediation Board's report included a day by day account of the activities covering its alternate meetings with labor and employer representatives and revealed that Tom Girdler, Republic Steel board chairman, in addition to his charge of CIO "irresponsibility," objected

to a term contract with the union on the ground that his company would then be prevented from meeting fluctuation in prices of steel by wage variations if they became necessary.

"We cannot but believe," the report said, "that the bitterness and suspicion which separate the two sides would be allayed by a man-to-man discussion around the conference table between the heads of the four companies and the union representatives, and that the only present possible hope of settlement lies in such a hearing."

Madam Secretary, whose name made the headlines recently when Governor Davey of Ohio reported she had suggested the "kidnapping" of two steel executives in an effort to force a settlement of the steel controversy, said at her press conference that she believed the bringing together of employers and employees "through legal process" would bring labor controversies like the present one to a speedy solution.

She said she concurred in the view of the Mediation Board that had steel representatives and union spokesmen met face to face the results would have been different.

Meanwhile Miss Perkins was being assailed in both houses of Congress for her pro-labor stand. Representative Ditter, Republican, of Pennsylvania, charged she had given "aggressive encouragement" to unions "perpetrating outrages," and Senator Ellender, Democrat, of Louisiana, had this to say:

"In her zeal to settle the strike, Miss Perkins has sided with the strikers and most assuredly not in compliance with the law."

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Ludlum Isssues Practical Alloy Steel Handbook

NDER the title "Fine Steels by Ludlum," Ludlum Steel Co., Watervliet, N. Y., has recently published an attractive, pocket size handbook of 150 pages which is obtainable without charge by readers of The Iron Age.

In addition to containing many new charts, conversion tables and other useful facts for the steel user, there is included a "Steel Finder" showing how to select the correct steel for a particular job, also a "Stainless Finder" which indicates the comparative resistance of each grade of stainless to the various corrosive agents.

Specific data are included covering the proper methods employed for welding, annealing and hardening the various compositions. Other data, gathered by means of physical tests and practical experience cover nitralloy and special products such as hollow drill steel, magnet steel, welding rods for hard surfacing, etc.

Reference tables are given covering weights, gages, hardness, cutting speeds, temperature conversions and grain size standards.

Castings Improved By New Graphitizer

To facilitate production of iron castings of greater uniformity and improved machinability the Electro Metallurgical Co., 30 East Forty-second Street, New York, is offering a new graphitizing compound designated as the Electromelt Special Graphitizer. This compound, which acts both as a deoxidizer and a graphitizer, is said to be particularly useful in con-

trolling the tendency of castings to chill in light sections and at corners.

Use of as little as 2 to 8 oz. of the material to each 100 lb. of cast iron will reduce the depth of chill, soften light sections, and improve machinability, such additions also refining the graphite in heavy sections and thus improving the strength and uniformity of the iron. The compound is further said to promote the formation of normal flake graphite and tends to eliminate "eutectic" graphite areas.

New Soluble Cutting Oil

THE National Oil Products Co., Harrison, N. J., is offering a new soluble cutting oil for use with high-speed machine tools operating under heavy feeds. Named NOP-CO 1227-B, this oil cools as well as lubricates. It is a combination of mineral and fatty oils treated in such a way as to be immediately soluble in cold or warm water. The fatty oil content is said to be high as compared with most soluble mineral oils.

Labor Bargaining Discussed in Book

N effort to approach collective bargaining in an objective manner in order to more fully understand the problems underlying this subject is made by R. D. Bundy, industrial coordinator, Board of Education, Cleveland, in his new book, "Collective Bargaining." Published by the National Foremen's Institute, New York, the book discusses the history of bargaining and the various phases of dealing with labor organizations. The book has 43 pages, is cloth bound, and costs \$1.

High Temperature Refractory Improved

FURTHER improvement is said to have been made in the refractoriness and working quality of Harwaco Bond, a high temperature bonding mortar recommended for use in industrial furnace masonry.

The improved product has a pyrometric cone equivalent of cone 32 (3092 deg. F.). Use of this diaspore-base bonding mortar in place of mortar consisting essentially of fire-clay is said to be increasing for laying fire-clay, super-duty fire-clay, and high-alumina brick where a strong bond must be maintained at the upper limits of industrial furnace operating temperatures. The improvement in the product is the result of several years of research by the Harbison-Walker Refractories Co., Pittsburgh.

Health Protection Of Welders

OMPILATION of present-day information on health hazards connected with welding operations has been made by the industrial health section of the Metropolitan Life Insurance Co., in a booklet on "Health Protection of Welders." This report discusses the types of welding and lists four principal hazards encountered: (1) Electric shock and burns; (2) radiant energy (roughly classified as ultra - violet rays, infra-red rays and visible light rays of excessive intensity); (3) gases, fumes and dust, and (4) miscellaneous, which includes such hazards as the possible exhaustion of oxygen in the air breathed due to pollution by products of combustion in confined, unventilated spaces. Methods of treatment are also considered. Copies of the booklet may be obtained from the Policyholders Service Bureau of the company. 1 Madison Avenue, New York.



THE new plant of the Monarch Machine Tool Co. at Sidney, Ohio. An addition of 18,000 sq. ft. gives a total of 100,000 sq. ft. of manufacturing space.

A.S.T.M. Meeting Held in New York

(CONTINUED FROM PAGE 49)

years. He has been associated with the Hunt company since 1904, and has been active in A.S.T.M. affairs as chairman of Committee A-1 on steel since 1932.

Members of the executive com-

mittee elected for two years include the following: P. H. Bates, chief, clay and silicate products division, National Bureau of Standards, Washington; H. F. Clemmer, engineer of materials, District of Columbia; G. E. F. Lundell assistant chief, chemistry division, National Bureau of Standards, Washington; H. C. Mougey, chief chemist and assistant technical director research laboratories division, General Motors Corp., Detroit; and R. L. Templin, chief engineer of tests, Aluminum Co. of America, New Kensington, Pa.

Three Honorary Memberships Awarded

In recognition of their eminence in the field of engineering materials and their service to the A.S.T.M., three of the society's past presidents were awarded honorary memberships. The men so distinguished were: John A. Capp, engineer of materials, General Electric Co.. who spent his entire engineering life with the company since graduating from the University of Pennsylvania in 1892; Guilliam H. Clamer, president and general manager, Ajax Metal Co., with which he has been associated since 1897, and also president of the Ajax Electric Furnace Corp.; and Gustave W. Thompson, chief chemist and director, National Lead Co., who is an international authority on lead and its uses. All three men have been members of the Society for over 35 years.

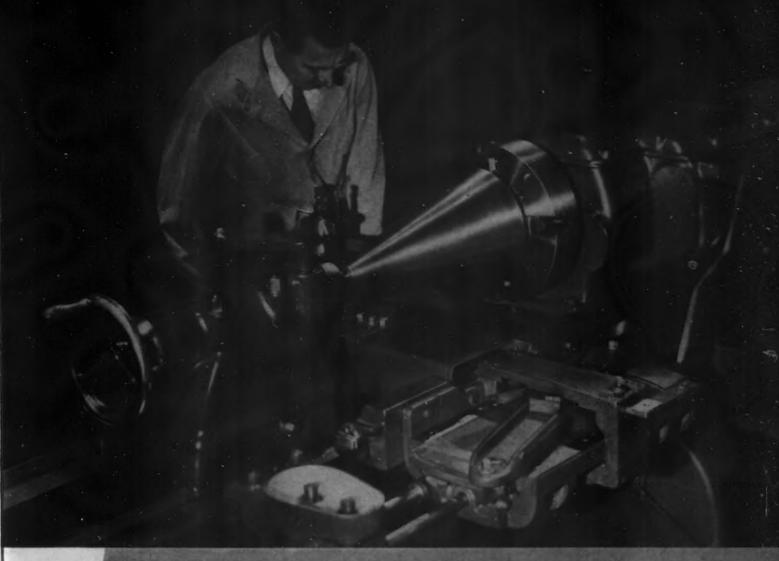
Dudley Medal to Authors of Paper on Bridge Failure

W. H. Swanger, chief, section of mechanical metallurgy, and G. F. Wohlgemuth, associate metallurgist, respectively, National Bureau of Standards, were awarded the Charles B. Dudley Medal for 1937. This medal is presented to the author or authors of the paper presented at the preceding annual meeting which is of outstanding merit and constitutes an original contribution on research in engineering materials. The winning paper entitled "Failure of Heat-Treated Steel Wire in Cables of the Mt. Hope, R. I., Suspension Bridge" described the extensive work undertaken at the National Bureau of Standards to determine the causes of the failure

Mr. Swanger is a graduate of Pennsylvania State College. After a short period of employment in the research department of the New Jersey Zinc Co., he entered military service from August, 1917, to September, 1919. He then was reemployed with the New Jersey Zinc Co. until January, 1921, when he became affiliated with the National Bureau of Standards in the chemistry division. In 1927 he was transferred to the division of metallurgy. In addition to his membership in A.S.T.M., he is chairman



IR WUNARC



IT'S NEVER BEEN DONE BEFORE TURNING ANY LENGTH TAPER THAT THE LATHE TAKES BETWEEN CENTERS ... IN ONE SETTING OF THE TAPER ATTACHMENT!

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Lathes . . The Monarch
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No longer is it necessary to reset the Taper Attachment, when turning long tapers, with the usual inaccuracy and marring of the work. All taper cuts made with the new Monarch Anti-Friction Bearing Taper Attachment (even to the full length capacity of the lathe) are continuously smooth and accurate — no matter how long because such cuts are continued and uninterrupted.

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of the Washington Chapter, American Society for Metals.

Mr. Wohlgemuth was graduated from St. John's College, Annapolis, Md., in 1919. Until May, 1930, he was employed at the U. S. Naval Engineering Experiment Station and was associate metallurgist from 1923 until 1930 when he became associate metallurgist at the National Bureau of Standards. He is a Captain in the Chemical Warfare Service Reserve, U. S. Army. In June, 1936, he received his M.S.

degree from the American University in Washington.

Yield Point of Structural Steel

Summarizing the results of 11 years of work of the research committee on the yield point of structural steel, M. O. Withey of the University of Wisconsin presented the final report of the committee and asked that it be discharged, a favor that was granted. Tests run at the Carnegie-Illinois Steel Corp.'s and the Bethlehem Steel Co.'s laboratories as well as by

three university laboratories revealed that the yield point showed an average reduction of approximately 2 per cent between one day and one month from time of rolling and that there was little change thereafter. On the other hand, the tensile strength increased slightly. These laboratories indicated that there was a much greater improvement in ductility as evidenced by an average increase of 30 per cent in reduction of area and 8 per cent in percentage elongation in 8 in. between ages of one day and 180 days. Tests made by Carnegie-Illinois on structural shapes between the ages of 2 hr. and one day showed an even more pronounced increase in ductility.

The committee found that it is not possible to predict accurately the yield point from the ultimate strength, since the ratio of yield point to tensile strength varied from 0.49 to 0.64 for the whole shapes tested. Ranges in both yield point and ultimate strength were found to be quite large, particularly in the former, apparently due to the differences in cooling and rolling to which the different portions of the shapes were subjected.

Reliability of test results, the committee found, depended largely upon the proper technique being used in the tensile test. All things considered, the drop-of-beam method is found to be the simplest and quickest means to detect the yield point, but it is highly important that the rate of strain be held within certain maximum limits while the material is passing Tentatively through this range. for wedge grips and an 8-in. gage length, the suggested maximum limit for the rate of strain in the vicinity of the yield point is 0.0015 in. per in. per min., which would correspond to a stress limit of 45,000 lb. per sq. in. per min. It is further recommended that the conventional speed requirements for the determination of the yield point based on the speed of the head running free be discarded. Yield point can be raised by as much as 10 to 12 per cent by raising the free speed of the head up to 2 in. per min.

Magnetic Testing

In a paper replete with complex mathematical formulas, Carl Kinsley, consulting engineer, explained in detail the electrical theory embracing magnetic testing, whereby steel microstructures are identified and flaws located by means of balancing wave tests. When a bar of the steel to be tested is inserted in the field coil an electromagnetic force is set up which can be balanced by a current having a definite phase relationship and amplitude. Through experimental data it is



Need More Dependable Machinery

A Break-Down May Cost More Than a New and Better Machine

By RAYMOND L. COLLIER Steel Founders' Society of America

MECHANICAL equipment must be able to stand the strain, take all the abuses of heavy production periods, and come up for more. In short, mechanized industry must be tooled up for safe operation at the feverish tempo of present-day business. It might cost more than a machine is worth to have it break down in the midst of a production program where prompt delivery of the finished product to the customer is essential. It may be that a given piece or part of

W. FLETCHER - NIGHT.

a machine vital to sustained production should be replaced with a stronger, tougher component. It may be that whole machines should be radically redesigned and constructed of sturdier members.

It is well to remember that a machine is only as strong as its weakest structural component. If a gear or pinion fails, if a brace or side frame cracks, if a housing or a journal gives away, or if moving parts shatter or jam due to structural weaknesses, the machine loses all of its value until repair parts can be rushed in to recondition it. Meanwhile, valuable time has been lost, badly needed workmen may have been sent to the hospital, and production schedules knocked into a cocked hat.

The plant superintendent, with his assistants, can perform an invaluable service by ferreting out possible weak spots in each piece of plant equipment where mechanical trouble is likely to develop, and requisitioning replacements in which implicit confidence can be imposed. The machinery builder can not afford

to market equipment which falls short of being the very best that can be built, from a structural standpoint. His reputation is at stake. His machines simply must meet the test. His designers and purchasing agents must forget the practice of building machinery down to a price, and adopt the policy of building them up to a standard the highest possible standard of excellence and integrity, providing long and continuous

Competition in the machinery field should be on the basis of performance in service, longevity of satisfactory operation, quality of production—not the price per pound of installed equipment. Lower workmen's compensation rates, less outage of equipment, lower repair costs and higher production per unit of life these are the things a machinery user really wants to buy.

Reprinted from "Concrete" May, 1937

Podge Steel Company 6501 TACONY STREET . PHILADELPHIA, PA. possible definitely to identify the structure of a given material following heat treatment. If flaws are present, the phase relationship is disturbed and will show up in the electrical measuring instrument. Comments from the floor indicated that the technique is still pretty much a research laboratory tool and has not yet entirely proved its utility in routine inspection in the mills. Some doubt was cast on the ability of such apparatus to detect flaws in steel as indicated by some of the experiences of those present.

Discussion of Welded Metals

In reviewing the characteristics of weld metals and the methods of testing them, L. J. Larson, welding engineer, of the A. O. Smith Corp., brought in a great deal of data showing the superiority of coated as against uncoated weld rods. His discussion was limited entirely to metallic arc welding. Since the weld metal is subjected to the same stresses as the parent metal, it is important to know its characteristics, but it is difficult to get a sample of uncontaminated weld metal for tests, so that the usual test procedure is modified. It is practically impossible to get a standard cylindrical sample, for example, but rectangular sections can be employed, sometimes including stock metal, thereby showing up the effect of the parent metal on the weld. Because failure often occurs outside the weld, however, tension tests on a section across the weld gives little data on the yield point and the ductility of the weld metal proper, which can only be had by testing a sample of the pure weld metal as deposited. Measurement of elongation by a bend test across the weld is much more reliable, since it is a relatively simple matter to measure the stretch of the material on the outer surface of a weld when the section is bent into a U-shape. Fatigue and impact tests may be made on weld metal, but the parent metal should not be included in the sample.

There are both destructive and non-destructive tests available for soundness. By using a notched specimen which is broken by a heavy blow, the fracture can be examined for porosity and slag pockets. Another method is to determine the specific gravity of a carefully turned cylinder of weld metal, but this is more often a comparative test to determine the particular type of weld metal to be used under the circumstances. Included in the non-destructive tests are a hammer and stethoscope technique for measuring the sound transmitted, but this is not very sensitive. Flaws can sometimes be detected by disturbances in the

magnetic field as determined by the placement of iron filings after the piece has been magnetized. X-ray or radiographic methods are well-known, but this is an expensive test and will not reveal very small pin holes in heavy material.

The usual chemical tests may be made on weld metal, including the determination of carbon, manganese, phosphorus and sulphur, but the determination of the amount of oxygen and nitrogen present in the weld seems to Mr. Larson much more important. The presence of nitrogen makes the material hot short; increases the strength and reduces the ductility. A specific analysis presented showed that bare wire weld metal in the deposited state contained 0.298 per cent oxygen, as against 0.072 per cent in the coated weld metal; and 0.131 per cent nitrogen in uncoated as against 0.010 per cent in the coated material. Even more important, was the form in which the oxygen occurs. In an example of bare wire weld metal, practically all of the oxygen existed in the form of FeO, whereas in the coated rod the FeO was very low and the oxygen occurred mainly as SiO_s, a much less harmful form as regards physical properties.

Photomicrographs presented indicated typical nitride needles present in the weld metal from an uncoated rod and crack lines developed from hot shortness. The junction point with the parent metal is very marked, whereas in the case of coated rods, the line of demarkation is barely discernible.

Argument on Impact Tests

In a brief paper H. C. Mann of the Watertown Arsenal presented some strong arguments in favor of tension impact tests as being invariably more accurate than the notch test type, such as is used in the Charpy test. In the former, the column of the test material is much more readily determined and the energy of impact remains practically constant regardless of gage length. There was vigorous protest from the floor against discarding the notch-test technique after somany years of study of its phenomena.

Wire Corrosion Tests Under Way

An interim report submitted by the wire test committee indicated

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Warner & Swasey Turret Lathes earn an average net profit of 20% for their users, often increase production 30% and cut costs 50%. Whether or not a Warner & Swasey would do as much or more in your particular plant is something we can tell you before you invest a penny.

For 57 years Warner & Swasey has been building for industry a machine (and a reputation behind it) that produce their own guarantees, in predetermined results, in your production line.

Proposes Classification of Graphite in Cast Iron

that the 20-year testing program on wire including farm-field fenc-

In order to stimulate the adoption of a standardized method for studying and recording graphite distribution in gray cast iron,

W. E. Mahin, Westinghouse Electric & Mfg. Co., and J. W. Hamilton, Vanadium Corp. of America, have proposed a standard classification of graphite somewhat similar to the A.S.T.M. grain size chart for steels. Graphite flake charts were proposed with ranges in flake size from 4 in. or more in length for No. 1, the intermediate points being placed 2 to 4 in., 1 to 2 in., 11/2 to 1, 11/4 to 1/4, 1/4 to 1/4 1/16 to 1/8, and 1/16 in. or less. classification based on distribution and orientation of graphite flakes is also proposed. Magnification is at 100 diameters. Type A is random orientation of flakes uniformly distributed; type B, random orientation of fiskes grouped in rosettes; type C random orientation groupe in dendrites, and type D dendritic orientation of flakes. The authors ably defended their proposed system from attack from the floor. Further study is to be given it.

Properties of Cest Iron Depend Upon Thickness

The physical properties of gray iron castings are affected to a great extent by differences in section than those of other cast metals. In

heavy sections, which cool slowly, the strengths are less than in light sections which cool more rapidly. Slow cooling promotes the separation of graphite and results in a decrease in the tensile strength of the material. In a paper presented by H. L. Campbell, metallurgical engineer, American Hoist and Derrick Co., test data was presented to show that the tensile strength may vary from 23,300 lb. per sq.in. for material 1.2 in. in thickness to 50,800 lb. for materials 0.25 in. in thickness. The conclusion drawn is that in giving the tensile strength of cast iron, it is neces sary always to state the size of the casting from which the test specimen was obtained.

Fatigue Properties of Non-Ferrous Sheets

In an exhaustive study made by G. H. Greenall and G. R. Gohn of the Bell Telephone Laboratories, it was shown that the fatigue endurance limit of non-ferrous sheet materials at 100,000,000 reversals of stress varies from approximately 13.5 to 40 per cent of the tensile strength. Hence it is obvious that tensile strength is no index of the fatigue limit, and that high tensile strength alone does not necessarily imply long fatigue life. The fatigue characteristics of non-ferrous sheet metals may be raised by cold working, but the resulting increase is not proportional to the increase in tensile strength. In the case of alpha brass, when precipitation hardening occurs by the addition of nickel silicide, the endurance limit is increased. Grain direction in materials such as cold-worked aluminum alloys affects the endurance properties, but in the case of alloys whose micro-structure reveals little or no directional properties, the fatigue properties are likewise unaffected by the grain direction.
Small holes or additional working of highly stressed sections reduces the endurance limit below that of the original material. By proper surface preparation, such as polishing, the endurance limit may be materially raised.

The endurance limit will be lowered by the addition of plated finishes unless proper precautions are taken suitably to prepare the surface prior to the application of the plate. Reduction in grain size also adds to the endurance limit.

Corrosion Testing Procedure

Carried over to this meeting was the discussion on six papers on corrosion testing delivered before the March meeting of the society in Chicago. Although it seems a desirable objective to standardize corrosion tests, the very fact that such (CONTINUED ON PAGE 86)

THE IRON AGE, July 8, 1937-71





Changes in British Steel Industry In 1936 Are Surveyed

(Special Correspon--The first part of the dence) .annual statistical summary of the British iron and steel industry for 1936, just issued by the British Iron and Steel Federation contains a number of interesting groups of statistics which indicate various tendencies within the industry of great importance.

Among these are the increased consumption of pig iron in steel making and a fall in the proportion of scrap steel used in charging blast furnaces. Steel makers last year provided for their own furnaces 53.2 per cent of pig iron and scrap from their own works' resources, as against 51.6 per cent in This is mainly due to the expansion of completely integrated plants combining blast furnaces and steel furnaces, so that internal consumption of steel making material rose by 1,250,000 tons and external purchases by only 778,000 tons. The greater use of pig iron effected a saving in the consumption of scrap of about 60,000 tons,

which otherwise would have had to be imported.

Difficulties encountered in securing sufficient iron ore from abroad meant a heavier call upon domestic resources. British pig iron production last year was 1,297,000 tons higher than in 1935, requiring an additional 2,786,000 tons of ore. Of this extra quantity British deposits supplied 1,750,000 tons, the remainder coming from abroad. Most of the increased production came from the Oxford and Northamptonshire districts, but all areas, including the dwindling deposits in Cumberland and Cleveland, contributed larger tonnages.

Empire resources are being increasingly drawn upon, and from Sierra Leone, Newfoundland, and the Labrador coast three times as much ore has been imported as was the case two years ago.

The statistics also reveal the progress of blast furnace efficiency, coke consumption per ton of pig iron produced having been reduced and the extension of modern cokeoven practice having effected a reduction in coal equivalent burned.

The number of blast furnaces existing in the United Kingdom at the end of last year was 245, of which 110 were in operation. Dur-

ing 1936, 49 furnaces were dismantled, the greatest number being on the northeast coast, where 20 were handed over to the breakers. Only one new stack was erected during the year-at Wellingborough.

Hamilton Furnace Ready in August

HE new blast furnace being erected by the Hamilton Coke & Iron Co. near Hamilton, Ohio, will be ready for operation early in August, according to J. A. B. Lovett, vice-president and general manager of the company. Work on the furnace was started in December, 1936. The Hamilton Coke & Iron Co. is a completely owned subsidiary of the American Rolling Mill Co., Middletown, Ohio. Located only ten miles from one of Armco's chief plants, it supplies molten pig iron to the open hearth furnaces. A special train transports the liquid metal in huge "thermos bottle" tanks.

Completion of the new furnace will give the company a daily capacity of about 1200 tons of pig iron. The present furnace, which

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Plant Evnancion &			



For Quality and Economy

Down to the last step of rolling mill operation, Morgan sets a high standard of economy and efficiency. The Morgan Billet Cooling Bed is designed and manufactured with scrupulous attention to detail, so that it continues to function smoothly and dependably year after year.

As it receives the billets, it moves them forward regu-

larly and delivers them straight, with ends carefully evened up for convenient stowing.

The complete rolling mill, like the cooling bed or any other part, reflects Morgan thoroughness of design and construction. In consequence, Morgan

Rolling Mills can be depended upon for economical and profitable service.



R 26

MORGAN CONSTRUCTION COMPANY-WORCESTER, MASS., U.S.A.

was completely rebuilt and modernized last year, has a capacity of more than 700 tons a day.

Blast Furnace Hits Production Peak

NEW record for production of pig iron was established by D furnace of the Central Furnace group of the American Steel & Wire Co., at Cleveland, a few days ago. This furnace in 24 hours produced 1001 tons of high silicon merchant iron. Its normal capacity is around 600 tons, but it had previously made a high record of approximately 900 tons when producing a different type of iron.

Operation of the Central furnace was assumed by American Steel & Wire Co. on May 1, this furnace having previously been operated about a year by the Carnegie-Illinols Corporation.

New Steel Developed In England

NEW steel known as "Stayblade Max" which is said to be suitable for working at temperatures up to and including red heat, to resist oxidation in air or steam in temperatures as high as 900 deg. C., and to be quite machineable, is reported to have been developed at Sheffield, England, according to a report from the office of the American Consulate, London, made public by the Department of Commerce.

The steel has high chromium and nickel contents and also includes substantial additions of titanium and aluminum. The "time yield" value at 550 deg. C. is reported to be as high as 9½ tons per sq. in., which is said to make the steel suitable for working under fairly severe stress at high temperatures. The steel is of the austenitic type and can be formed into various sections. It is being tested at the present time in high temperature turbines in the form of blading, according to the report.

Westinghouse Plans World's Fair Exhibit

CONTRACT for exhibit space in a building to be constructed by the New York World's Fair has been signed by the Westinghouse Electric & Mfg. Co. Extensive plans have been made by the company for its exhibit which, it was stated, "will include a scientific presentation of the way in which Westinghouse research and development work in the last 50 years will affect mankind and its affairs in the next half century to come. It will show thus not only the relationship of electricity and its development to man's concerns, but their future contribution to his health, wealth and wellbeing."

U. S. Steel to Have World's Fair Exhibit

NITED STATES STEEL CORP. subsidiaries have signed a contract for 55,166 sq. ft. of building space at the New York World's Fair of 1939. Walter Dorwin Teague, well-known industrial designer, has been retained as consultant in the preparation of an exhibit in keeping with the theme of the exposition—"The World of Tomorrow." Mr. Teague and members of his staff are presently visiting operations of the corporation's subsidiaries in search of ideas for a dramatic and effective display.

Exports of metals and metal products, including iron and steel, machinery, etc., by associations organized under the Webb-Pomerene law rose to \$40,507,335 in 1936 from \$20,250,000 in 1935, according to reports filed with the Federal Trade Commission.

Small Hole Grinding



RIVETT No. 104

INTERNAL GRINDER

mted wheel held in chuck grinding small bore with spindle turning at 30,000 r.p.m.

THE Rivett No. 104 Grinder is designed to meet demand for a small hole grinder suitable for precision tool making and accurate manufacturing. It may be used as a single purpose machine in efficient production or readily and rapidly set up for the many varying requirements of the toolroom. Correct in proportion and design the extremely high spindle speeds required for

small hole grinding can be maintained within the required limits absolutely free from vibration.

Although primarily an internal grinder, an external grinding attachment can replace the internal spindle bracket. The Rivett fixed diamond method is used for truing both internal and external wheels. For further information write for bulletin 104-C.

RIVETT LATHE & GRINDER INC



J. F. BLACKIE, executive vicepresident of the National Enameling & Stamping Co., Milwaukee, has resigned and will turn his attention to travel and his many personal interests. Since his connection with the company in 1924, he



J. F. BLACKIE

has devoted himself to production and factory problems. After completing his technical schooling at Massachusetts Institute of Technology, he began his career with the New England Coke & Gas Co. He later moved to Milwaukee and became identified with the Schlesinger Organization. During this period he rose from superintendent to vice-president and director in many of the companies in the Schlesinger Organization, including the Newport Co., Newport Chemical Works, Inc., and the Milwaukee Coke & Gas Co.

M. D. Howell, of New York, has been appointed a vice-president of Carnegie-Illinois Steel Corp. effective Aug. 15. Mr. Howell's duties will include the installation and supervision of new office procedure.

Mr. Howell leaves an association with the Chemical Bank & Trust Co. of New York, with which he has been connected since 1930 as vice-president. He was in direct charge of negotiating conditions and draft-

ing agreements for large industrial corporations' term loans, and has directed several important reorganizations. He has also specialized in the development and revision of corporate capital structures and budgets. His work included supervision of the bank's statistical research division, and membership on the senior officers committee and the management committee.

A graduate of the University of Michigan in 1912, Mr. Howell is 49 years of age. He received a degree in business administration and included all law school courses on business and corporation law. He is a public accountant, certified by the State of New York. From 1912 to 1919 he was traveling auditor and special accountant of the American Telephone & Telegraph

Co. He was president of the Southern Saw Works, Atlanta, Ga., from 1919 to 1921, reorganizing and rebuilding a circular saw factory.

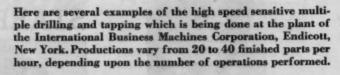
As chief accountant of the Ohio Bell Telephone Co., Cleveland, from 1921 to 1924, Mr. Howell effected the consolidation of two large telephone properties, organized accounting and statistical work and developed control records and reports. As senior auditor of Lybrand, Ross Brothers & Montgomery, of New York, from 1924 to 1926, Mr. Howell's work was concerned with the auditing and accounting work involving corporate reorganizations, refinancing and accounting systems. From 1926 to 1928, he was accounting consultant, associated with the New York law



Standardize on
STARRETT HACKSAWS
For Every Metal Cutting Need
BUY THROUGH YOUR DISTRIBUTOR

HIGH SPEED SENSITIVE HIGH SPEED SENSITIVE MULTIPLE DRILLING AND TAPPING MATERIAL BANGES FROM MATERIAL DANGES FROM

MATERIAL RANGES FROM BAKELITE TO NORWAY IRON



Shown at the left are three NATCO D-5 High Speed Sensitive Multi-Driller and Tappers in actual operation at the I. B. M. plant. These machines are ideal for all your small drilling and tapping operations, as the adjustable spindle feature makes possible its use on an unlimited number of different jobs,

The NATCO model D-5 machine may be furnished as a driller only, a tapper only, or as a combination driller and tapper of either one or two horsepower capacity—arranged with either a 10 or 14 spindle head. The spindles are provided with 1½" vertical adjustment to compensate for tool grinding.

Operating efficiency was given first consideration in designing this machne... and all unnatural movements on the part of the operator have been eliminated. Yes, it's ideal for your small work on which small drilling and tapping operations are required.

680 Holes In Each of 20 Pieces Per Hour

Shown below is a black "Plugboard for an I. B. M. Tabulator." A total of 680 holes are drilled in each of 20 hoards per hour by one of the NATCO D-5 machines shown at the left. This is accomplished by shifting the plugboard under the head until the necessary operations are completed.

A similar plugboard (not shown) is also drilled by this same high speed sensitive driller. A production of 40 per hour is maintained on this board, as two parts are drilled at a time.

12 Holes Were Tapped In 80,000 Norway Iron Plates Without Removing A Tap

Here is a record to shoot at—12 small holes were tapped in 80,000 one-eighth-inch Norway Iron plates without removing a single tap for grinding . . . yes, this record was made on the NATCO D-5 machine shown directly below at the left. There are a total of 24 small holes in each plate—drilled and tapped (12 holes at a time) in four operations. Average production is 25 pieces per hour. The illustration shows the machine arranged for the drilling operations.

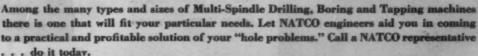




Shown directly above is another NATCO D-5 machine which is being used at the I. B. M. plant. It is arranged with a permanent set-up and is equipped with a 20-spindle fixed center, gear-driven box. A close-up view of the spindle box and fixture plate is shown at the left.

Also shown above and below is the "Linen-Dilecto Set-up Plugboard for Tabulator" in which a total of 160 holes are drilled at an average production rate of 20 pieces per hour.

Another "plugboard" similar to the one shown is also drilled on the machine shown directly above at the right. This "plugboard" is of bakelite and somewhat thinner. A total of 680 holes are drilled (2 parts at a time) in each of 40 parts per hour.





Chicago Office—2009 Engineering Building.
Detroit Office—409 New Center Building.

The National Automatic Tool Co. Richmond, Indiana, U. S. A.

NATEO

Drilling, Boring and Tapping Machines



firm of Beekman, Bogue, Clark & Griscom, as an adviser on accounting and tax problems in connection with corporate financings and reorganizations.

From 1928 to 1930, he was comptroller of the Postal Telegraph & Cable Co., subsequent to acquisition and control of that company by the International Telephone & Telegraph Co.

While with the Chemical Bank he was a director of the Doehler Die Casting Co., the Valspar Corp., the

Northwestern Water & Electric Corp. and the Community Water Service Corp.

. . .

FRED M. FULLER, of the Carnegie-Illinois Steel Corp., retired from active service on July 1 after being identified with the sheet and tin plate industry for more than 42 years. Mr. Fuller is well known throughout the industry and as a result of his experience is considered an authority on the sale and distribution of tin plate and sheets. Last week he was guest of honor at a testimonial dinner tendered by his former associates.

Before the consolidation of the American Sheet & Tin Plate Co. with Carnegie-Illinois Steel Corp.,



M. D. HOWELL

Mr. Fuller was assistant to the president of American Sheet & Tin, and following the consolidation acted in an advisory capacity in the sheet and tin plate divisions of Carnegie-Illinois.

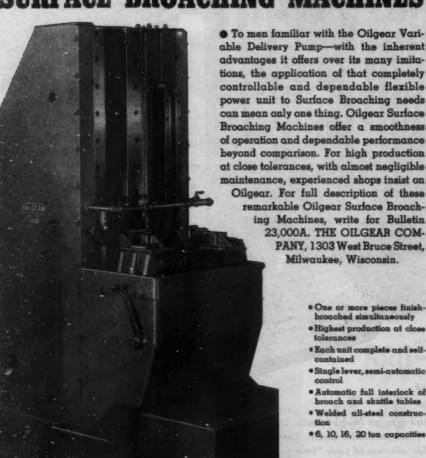
He entered the employ of the Falcon Iron & Nail Co. and Falcon



F. M. FULLER

Plate & Sheet Co. as clerk at Niles, Ohio, in Sept. 1894. When the Falcon company was consolidated with the American Tin Plate Co. in 1898, he went to Chicago as chief clerk in the order department and subsequently was transferred to New

for Results-GENUINE OILGEAR SURFACE BROACHING MACHINES



OILGEAR SURFACE BROACHING MACHINES York, when the general office was moved. Upon the formation of the American Sheet & Tin Plate Co. he was transferred to Pittsburgh and in 1905 entered the sales department. In 1909 he was appointed assistant general manager of sales in the tin plate division and on Jan. 1, 1934, was made general manager of sales to succeed the late J. I. Andrews. A year later he was appointed assistant to the president, which position he held up to the time of the consolidation of the American Sheet & Tin Plate Co. with the Carnegie-Illinois Steel Corp.

For the time being, Mr. Fuller will make his home in Pittsburgh.

. . .

EVERETT D. GRAFF, first vicepresident of Joseph T. Ryerson & Son, Inc., Chicago, has been elected rell works following employment as assistant works auditor of the Farrell-Mercer works.

4 4 4

F. J. BRENNER has been appointed works auditor at the National works, Monessen, succeeding W. J. HOLLIDAY, who died recently. He was previous works auditor of the Farrell-Mercer works.

. . .

CHARLES CRICKS has been appointed superintendent of the open-hearth department of the Farrell works. He was formerly assistant superintendent of the open-hearth department and succeeds G. W. HUMES, who has been appointed assistant general superintendent.

A. A. Dow has been appointed assistant to the superintendent of the open-hearth department. He was transferred to this position from the office of the manager of the metallurgical department for the Pittsburgh district.

* * *

JOHN E. BECK has been appointed metallurgist, Pittsburgh works, Jones & Laughlin Steel Corp., succeeding WILLIAM L. WITNEY, who has been transferred to the operating department. A. A. ARCHIBALD has been appointed assistant metallurgist, Pittsburgh, succeeding Y. J. BRUCE, who has been transferred to the general metallurgical department, replacing Mr. Beck, in



E. D. GRAFF

president. He has been with the Ryerson company for 31 years, having gone with the company immediately upon graduation from college in 1906. W. F. KURFESS and V. H. DIETERICH, assistant vice-presidents, have been elected vice-presidents, and AINSLIE Y. SAWYER, formerly assistant vice-president, has been made assistant to the president. EDWARD L. RYERSON, JR., is chairman of the board of the Ryerson company and vice-chairman of the Inland Steel Co.

. . .

W. L. BEASLEY has been appointed works auditor at the Farrell works, having previously been works auditor at the Farrell steel works and furnaces.

4 4 4

O. W. HASSEL has been appointed assistant works auditor at the Far-



metallurgical engineering work on cold finished products.

Mr. Witney has been with the Jones & Laughlin Steel Corp. since 1923 and for the last 14 years has held various positions in the metallurgical department and takes a wealth of experience with him to his new position.

Mr. Beck came with the company in 1927, starting in the metallurgical department of the Southside works and in 1935 was transferred to the general metallurgical department, where he engaged in engineering work on cold finished products.

Mr. Bruce has been with the Jones & Laughlin Steel Corp. since 1918, having started in the company's city office inspection department. Subsequently he was transferred to

the metallurgical department, Aliquippa works, and three years ago was appointed assistant metallurgist at the Pittsburgh works.

Mr. Archibald entered the metallurgical department of Jones & Laughlin in 1935 previous to which time he was field engineer for the Magnetic Analysis Corp., Long Island City. Within the past year or so he has done special metallurgical work relative to strip and sheet steels.

. . .

W. J. Adamson has been appointed manager of sales for the hot and cold rolled strip division of Allegheny Steel Co. Mr. Adamson has had operating and selling experience for a period of over 27 years. He began his career in the steel business in the mills of the West

Leechburg Steel Co., West Leechburg, Pa. He later joined the Trumbull Steel Co. at Warren, Ohio, where he was soon promoted to the sales department. Later he became assistant general manager of sales and shortly after was appointed assistant vice-president, which position he left to become sales manager of the Acme Steel Co., Chicago. He left the latter position to enter the sales department of Allegheny Steel Co.

. . .

Harvey Demmon has been appointed superintendent of maintenance, Farrell works, Carnegie-Illinois Steel Corp., Pittsburgh, in conjunction with the recent consolidation of the Farrell steel works and furnaces and the Farrell-Mercer sheet and tin mills. Mr. Demmon has been associated with the sheet and tin plate producing subsidiary of U. S. Steel for 17 years and prior to his present appointment was master mechanic at Farrell-Mercer works. He is a graduate of Purdue University and was in

PULLEYS • PULLEYS • PULLEYS

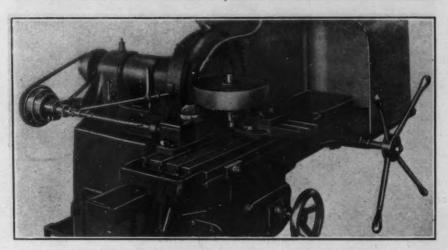
GRIND THE BELT SURFACES OF YOUR PULLEYS FLAT OR CONVEX (OR CONCAVE)

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30-50 SQUARE INCHES OF BELT SURFACE PER MINUTEIII

Figure the grinding time on your own cast iron pulleys by using the following formula:

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PULLEY GRINDING FIXTURES ON OUR OWN MACHINE

ABRASIVE PULLEY GRINDER WITH EITHER 12" OR 18" RING WHEEL

HAND OPERATED TABLE COOLANT TANK AND PUMP

Circular On Request

ABRASIVE MACHINE TOOL CO.

EAST PROVIDENCE, R. L.

80-THE IRON AGE, July 8, 1937



H. DEMMON

construction work for three years prior to his employment in the steam engineering department, American Sheet & Tin Plate Co. on Feb. 1, 1920. He was assistant resident engineer at the Vandergrift works of the company from March 1, 1924 to March 1, 1935, when he was appointed master mechanic at the Farrell-Mercer works.

Si.

. . .

R. M. BEATTY has been appointed manager of range sales, Westinghouse Electric & Mfg. Co., East Pittsburgh. Mr. Beatty is located at Mansfield, Ohio, Westinghouse merchandising division headquarters. He has been with the company



Cold Drawn Bars

.

Ground Shafting

.

Ultra-Cut Steel

.

Special Sections

.

Alloy Steels



PUSINESS goes to STEEL for the efficiency of its mechanical equipment.

Swiftly pounding typewriter keys . . . the whirr of dictaphones . . . the busy ring of cash registers and adding machines . . . the click of telegraph instruments . . . and the excited clatter of market tickers . . . these and a thousand-and-one other business machines are made possible by the development of Cold Finished Steel.

From the innermost parts of these units, shine the brightly polished surfaces of myriads of spindles, shafts, guide rods, screws, pivots, collars, pinions and gears . . . all are fabricated from Cold Finished Bar Steels. They are smooth, accurate, strong and wear-resisting . . . and economically produced on high speed automatic screw machines at a cost which makes time-saving business equipment possible at a profit to its manufacturer.

Into these precision-built mechanisms, enters an ever increasing share of B & L Cold Finished Bar Steels. The accuracy and quality of these finely made steels contribute to the accuracy and durability of millions of modern office machines. May we help you on problems involving cold finished steel?

BLISS & LAUGHLIN, INC. HARVEY, ILL. Sales Offices in all Principal Cities BUFFALO, N.Y.

for seven years, having been located at Chicago for the past three years in the capacity of sales promotion manager of the Northwestern district. Mr. Beatty was with the Lindemann & Hoverson Co., Milwaukee, and also the Domestic Electric Appliance Co., Peoria, Ill., prior to his employment with Westinghouse. He will be responsible for the sale of ranges as well as the various advertising, promotion and selling activities within the department. He is succeeding J. D. Kelly,

who has been transferred to New York on special assignment.

. . .

R. M. McCulloch, who has been connected with the purchasing division of the International Harvester Co. for the past 33 years, was made manager of the purchasing department effective July 1, with headquarters in Chicago. Mr. McCulloch began work for the company in its Hamilton, Ont., plant in 1904, and in 1926 was made assist-

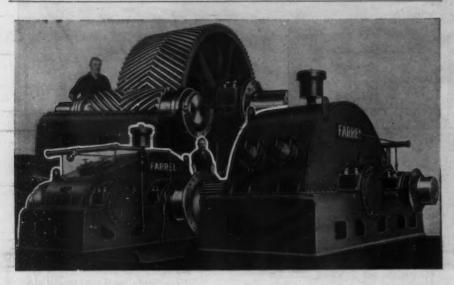
ant manager of purchasing, which position he held until his recent promotion.

. . .

W. H. SADLER, formerly connected with the Detroit and Philadelphia offices of N. W. Ayer & Son, Inc., has been appointed director of public relations of the Edward G. Budd Mfg. Co., Philadelphia. Prior to his association with the Ayer company, he was engaged in newspaper work.

. . .

GEORGE E. SMITH, superintendent of melting and forging, Midvale Co., Philadelphia, has been made general superintendent of the company in addition to his other duties.



PRECISION and STRENGTH for HEAVY DUTY SERVICE

Smooth, quiet operation is as essential in large mill drives as in smaller machines. High speeds and heavy loads subject the drive units to stresses and shocks which are successfully withstood only if the drives are properly designed for such service and built to high standards of accuracy.

The drives illustrated above are typical of the advanced engineering and precision manufacture of Farrel-Sykes Gear Units. The one at the left is a 4,000 H.P. drive for a 72" Four-High Reversing Cold Strip Finishing Mill and the unit at the right is a 1500 H.P. drive for the reel of the same mill. Inset shows the 1500 H.P. reel drive with its cover removed.

Both are single reduction units with cases of all-welded steel construction which have greater strength with less weight. The continuous tooth herringbone gears are accurately generated by the Sykes process. The gears are lubricated by built-in sprays and the bearings are flood lubricated, oil being supplied to both gears and bearings by a central lubricating system. The breathers mounted on the cover prevent oil contamination by trapping dirt and moisture

Farrel-Sykes Gears and Gear Units are made in any capacity up to 10,000 H.P. for every type of industrial service. They are engineered to fit the job. When you have a drive problem send for a Farrel engineer.



HARLOW F. WILSON, who has retired as secretary and auditor of the Columbia Steel Co., San Francisco, as an-mounced in these columns last week.

H. B. ALLEN, who for 14 years was New York district sales manager of the Babcock & Wilcox Tube Co., New York, has resigned to become vice-president of John B. Astell & Co., New York, distributer in the Metropolitan district of Babcock & Wilcox seamless steel boiler tubes and other tubular products, including all kinds of welded fittings.

FRANK T. SHEETS, for the past four years consulting engineer and director of development for the Portland Cement Association, Chicago, has been made president, succeeding EDWARD J. MEHREN, who resigned last month to take care of his personal interests.

. . .

PAUL FIELDEN, who has been identified with the Norton Co., Wor-

FARREL-BIRMINGHAM

Company, Inc

100 Main St., Ansonia, Conn.-333 Vulcan St., Buffalo, N. Y.

82-THE IRON AGE, July 8, 1937

cester, for the past 17 years, has been elected president of the National Association of Credit Men.

. . .

VICTOR M. WITMER, president of the Milwaukee Structural Steel Co., Milwaukee, has become a member of the newly formed Fifty-Year Club of alumni of the Rensselaer Polytechnic Institute, Troy, N. Y. He was graduated from the college in 1887. Club membership is limited to alumni of 50 years' standing. WILLIAM PRINTZ, who has been identified with the temperature control instrument field for the past 20 years, has been appointed for the Eastern division of the Wheelco Instruments Co., Chicago. He will make his headquarters at 45 West Thirty-fourth Street, New York.

4 4 4

H. F. Boe, since last year Eastern district manager of the Westinghouse Electric & Mfg. Co., has been appointed commercial manager of the company. In addition to being

responsible for the sale of Westinghouse products in the Eastern district, Mr. Boe will direct the commercial activities of the apparatus divisions. He has been associated with Westinghouse since 1900.

4 4 4

BASSETT LERCH has been transferred from the home office of the Mercoid Corp., Chicago, to the company's office at Brentwood, St. Louis County, Mo. RUSSELL MACDONALD has joined the Boston office of the company, and PAUL J. PROVOST is



HENRY R. HORTEN-STINE (above), new president of Hunter Steel Co., Pittsburgh, and Paul A. Smith (below), vice-president and general manager, whose appointment was announced in these columns last week.



RALPH W. BURK, sales manager, and Joseph B. Armitage, chief engineer, Kearney & Trecker Corp., Milwaukee, manufacturer of milling machines, have returned from a European trip of three months' duration for business prospect observation and visits to company representatives in 13 countries.

HERE'S WHY THE OPERATOR OF THIS MACHINE CAN TURN OUT MORE AND BETTER WORK...

THE 3 BASIC UNITS IN THE COMPLETE REEVES LINE



Regres Variable Sound Transmission



Reeves Vari-Speed Motor Pulley



Reeves Vari-Speed Motodrive



• OF COURSE the operator of a REEVES-equipped machine can give a good account of himself! The correct speed for every job is at his finger-tips. Merely by turning the control handwheel, he secures any speed over an infinite range between fastest and slowest—instantly, accurately!

curately!
... Fullest advantages of variable speed control are secured only when the correct unit is applied. REEVES engineers have developed a complete line of variable speed equipment—based on the three units shown at left. A wide variety of modern, time-tested units is available, in proper sizes, designs, speed ratios and controls to match any specific requirement . . . The nation-wide REEVES engineering organization is at your service, without obligation.

REEVES SPEED CONTROL

FREE—New edition of Speed Control Handbook. Describes REEVES line; illustrates many applications; gives valuable new engineering data.

REEVES PULLEY CO., Dopt. I-77, COLUMBUS, INDIANA

Send, without obligation, copy of your new, 118-page Speed Control Handbook.

Address

now located at the Philadelphia office.

. . .

H. J. MAUDERER, who has been identified with the Westinghouse Electric & Mfg. Co. since 1920, has been elected auditor of the Westinghouse Electric International Co., New York.

. . .

D. G. Harris has been appointed works auditor of Carnegie-Illinois Steel Corp.'s Pencoyd plant, Philadelphia, replacing W. E. Marks, who has been transferred to the American Bridge Co.

. . .

COL. A. C. DOWNEY has been appointed president of Airtemp, Inc.,

the subsidiary of Chrysler Corp., which manufactures air conditioning equipment, and R. L. BIGGERS has been named president of Fargo Motor Co., the division which handles the sales of all the corporation's cars and trucks to fleet users. Colonel Downey was formerly president of Fargo and Mr. Biggers was formerly vice-president of that division. Colonel Downey, whose headquarters are at the Airtemp plant at Dayton, Ohio, has been associated with Walter P. Chrysler since shortly after the World War. He was graduated from Georgetown University Law School in 1917, and during the War served as chief procurement officer for the Air Service of the War Department. He joined Mr. Chrysler's staff when the latter was engaged in reorganizing Willys-Overland and later, when Mr. Chrysler took over the reorganization of Maxwell-Chalmers, Colonel Downey became general purchasing agent. He continued in that capacity when Chrysler Corp. was formed. After the purchase of the Dodge properties, Colonel Downey became vice-president of Dodge in charge of trucks, and later president of the Fargo division in charge of the development of the corporation's fleet business. In his present position Colonel Downey is responsible for the engineering, manufacturing and sales of the corporation's air conditioning business, the growth of which recently required a separate manufacturing plant.

Mr. Biggers has been engaged in the automobile business since 1919. He left an engineering course in the University of Michigan to join the Naval Air Service during the War, and shortly thereafter became experimental engineer of tractors and trucks for Graham Brothers, whose truck was later acquired by Dodge. Mr. Biggers was director of sales promotion and development of the Dodge Brothers truck operations when the Chrysler Corp. acquired Dodge. He left the corporation for a short period in 1929 to engage in the advertising agency business in Chicago, but returned in 1930 to work under Colonel Downey as assistant director of truck sales. He was later promoted to vice-president of Fargo and now will have charge of sales to fleet users of all the corporation's cars and trucks.

W. C. STEWART has been appoint-

ed technical adviser of the Amer-

ican Institute of Bolt, Nut and Rivet Manufacturers, succeeding W. Y. ACRES, who recently resigned

to take a position with the Bolt and

Nut Division of the Bethlehem Steel Co. at Lebanon, Pa. Mr. Stewart

was formerly employed by the General Electric Co. at Schenectady,

N. Y., where he served in the mechanics section of the research

laboratory and the engineering gen-

eral department. He is a graduate of Washington University, St.

Louis. He will carry on the work

of the technical department under the direction of HARRY C. GRAHAM, chairman of the committee on stand-

ards and technical practices.



NO. I ROTARY TYPE

POLISH BUFF

Automatically
LOWER HOUR COSTS
JUMP PRODUCTION

"From 327 to 840 per Hour," one of the many statements from manufacturers, from toys to automobiles, who are cutting hour costs and jumping production by using PACKERS. Volume Polishing and Buffing must be done automatically to be profitable—PACKER'S are automatic — 3 types, ROTARY. STRAIGHT LINE CONVEYOR and PORTABLE VERTICAL.



or send a sample of the finish required and production desired, and a definite "Proposal" will be sent—no obligation.

WRITE ENGINEERING DEPT.



PACKER POLISHING & BUFFING MACHINES

THE PACKER MACHINE CO., MERIDEN, CONN.

VAN B. HOOPER, advertising manager of the Louis Allis Co., Milwaukee, has been elected president of the Milwaukee Association of Industrial Advertisers, a member of the National group.



JOHN T. UNDERWOOD, retired chairman of the Underwood Elliott Fisher Co., and founder of the Underwood typewriter business, died at his summer home at Wianno, Cape Cod, Mass., on July 2. He was born in London, England, April 12, 1857.

. . .

CHARLES PHILIP BOSSERT, widely known Milwaukee mechanical engineer, died on June 27, aged 71 years. He was a graduate of the college of mechanical engineering, University of Wisconsin, in 1888, and afterward was associated with concerns in Chicago, Jackson, Mich.; Troy, N. Y.; Hortonsville, N. Y., and Milwaukee, retiring in 1928 because of ill health. Mr. Bossert was born in Milwaukee.

. . .

HUGO E. VOLCKMANN, secretarytreasurer of the Village Blacksmith Folks, manufacturer of cutlery, Watertown, Wis., died on June 25, aged 66 years. He was born in Watertown and established the cutlery works about 33 years ago.

JOHN F. DEVINE, founder and president of the J. F. Devine Pattern & Mfg. Co., West Allis, suburb of Milwaukee, died on July 1, aged

3 years.

JOHN F. HARMON, secretary of the Geuder, Paeschke & Frey Co., Milwaukee, died of a heart attack on June 22, aged 64 years. He became ill on a train at Oakland, Cal., while bound for San Jose, Cal., to meet Mrs. Harmon and return home with her. Mr. Harmon was connected with the company for 47 years.

Manganese Ore Imports Up in 1936

DEMAND for manganese ore was so great in 1936 that imports gained 121 per cent over those of 1935, according to a report of the United States Bureau of Mines. Shipments from domestic mines increased only 22 per cent over those of 1935. Domestic shipments of ore containing 35 per cent or more manganese amounted to 32,119 gross tons averaging 45 per cent manganese compared with 26,428 tons averaging 44 per cent in 1935.

These shipments were exclusive of those from Porto Rico, which shipped 3010 tons to the United States compared with 3358 tons in the previous year. Montana supplied 51 per cent of the domestic manganese ore, Arkansas 14 per cent, Georgia 12 per cent and Tennessee 11 per cent. Utah, Virginia and West Virginia supplied small amounts.

Rust Engineering Co., Pittsburgh, has been awarded a contract for excavation, reinforced concrete foundations, the filling of the site and terra cotta sewers for an addition to the slabbing mill and new soaking pits at the Edgar Thomson works of the Carnegie-Illinois Steel Corp. at Braddock, Pa.

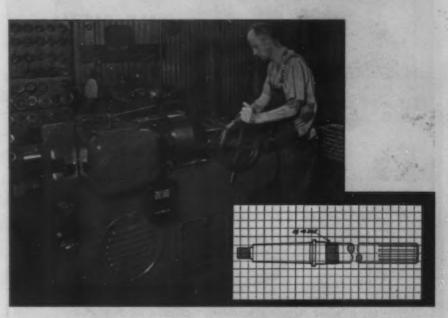


Roots-Connersville Blower Corp., Connersville, Ind., has established a Detroit office at 211 Curtis Building. A. G. Bradbury is district representative.

Loefler-Greene Supply Co., Oklahoma City, Okla., has been appointed distributer in that territory for Mercold Corp., Chicago. A complete stock of automatic controls will be carried.

Uecker Equipment Co., Milwaukee, manufacturer and distributer of a new type of tubular steel scaffolding for contractors, has changed its title to Safway

Same job—same operator / —but double the production .



A LANDMACO Threading Machine recently installed by Edwin L. Stanton, Inc., Los Angeles, Calif., increased production on axle shafts 100%.

These shafts have a Brinell Hardness of 341, and, although the threads are held to a Class 3 fit, production averages 50 axles per hour, with 200 threads between grinds of the chasers.

Let us tell you what a LANDMACO will do for your threading operations. Write today.

LANDIS CHECK BOOK



... are you handling your threading jobs efficiently?

..... The Check Book will tell you!

Write for your copy today

LANDIS MACHINE CO., Inc. WAYNESBORD, PENNA.

Edgar T. Ward's Sons Co. has moved its Milwaukee office and warehouse from 1811 South Sixty-sixth Street to 6623 West Mitchell Street, West Allis. The branch is under the management of Fred O'Dell.

Harnischfeger Corp., Milwaukee, has appointed Francis Leslie and U. V. Westover

as sales engineers in the New York territory for P&H Smootharc welders and weld rods.

Interstate Machinery Co., Inc., Chicago, has moved to new quarters at 109-111 South Clinton Street.

Eastern Machinery Co., Cincinnati, has moved to 1002 Tennessee Avenue.

Designers for Industry, Inc., Cleveland, industrial designers and product stylists, have established a New York office in International Building, Rockefeller Center. A designing staff will be maintained at

this office under H. C. Gooding. George E. Henry has been appointed sales promotion manager.

Roloff Engineering Co., Milwaukee, has been appointed Milwaukee sales representative for Ajax Flexible Coupling Co., Westfield, N. Y.

Clark Brothers Co., Olean, N. Y., manufacturer of gas engines and compressors, has been merged with S. R. Dresser Mfg. Co., Bradford, Pa., pipe line equipment producers. This merger brings together two of the oldest oil field equipment manufacturers in the East.

Builders Iron Co., Inc., New Haven, Conn., formerly at 67 Winthrop Street, has recently moved to a new plant at 164 Hallock Avenue. Company manufactures steel hatchways and fabricates structural steel. G. W. Lyons is president.

A.S.T.M. Meeting Held in New York

(CONTINUED FROM PAGE 71)

standardization immediately restricts investigations led to the generally expressed opinion that standardization of corrosion tests was not possible. At best all that can be hoped for is a code of minimum requirements suggested to avoid gross errors in testing. In an attempt to reduce the number of variables there is lost that variation in factors that occurs under actual service conditions.

The unanimous belief was expressed that the loss in weight of a specimen is not an accurate gage of the effect of corrosion and that measurement of loss of tensile strength and elongation was much more significant, whether the metal tested was later to be subjected to stresses or not. The tensile test may also be used to estimate the resistance to impingement attack, such as occurs in brass condenser tubes.

Accelerated tests, and particularly the salt spray test came in for a great deal of criticism. The usual salt spray chamber hardly simulates service conditions where mist rather than wetness prevails. By operating the tank for 16 out of 24 hr. and letting the specimen dry between times, is a means of overcoming some of the errors. A plea was also made for more sensitive testing of specimens subjected to natural corrosion conditions, rather than cruder measurements made on accelerated test specimens. Dr. R. M. Burns, of the Bell Telephone Laboratories, described an electrochemical test by which it is possible





THE NEW
PANGBORN
ROTOBLAST
"ROCKER"
BARREL

An Airless Cleaning Machine Designed to Handle Flat, Mixed, Long and Fragile Work. Also All General Cleaning Work.

THIS compact Airless Barrel, with its Folding Conveyor Drum, is Pangborn's answer to the demand of industry for a super cleaning machine. Designed for flat, mixed, long and fragile work, as well as all the usual sizes and types of gray iron, steel, alloy and malleable castings; forgings; steel products and heat-treated parts, etc., this machine gives fast cleaning with low power, labor and maintenance costs. Made in 6 and 12 cubic feet capacity.

Write for Bulletin No. 209

PANGBORN CORPORATION · HAGERSTOWN, MARYLAND
THE WORLD'S LARGEST MANUFACTURER OF SLAST CLEANING AND DUST CONTROL EQUIPMENT

to detect variations in the order of one-millionth of a gram per cu. cm.

Too little is known about the destructive and protective elements in the atmosphere. For that reason there is no ideal accelerated test of atmosphere. It is generally known that in industrial areas, there is a large amount of SO2 gas in the air, but its action and dispersion depends largely upon at-mospheric conditions. On still cold days in the fall and spring when the dew point is high, very heavy concentrations of sulphuric acid constituents collect on exposed metal parts. In this connection it was brought out that what is important is not so much the sulphur content of the air, but that in the moisture film in actual contact with the metal.

Another speaker in criticising salt spray tests indicated that inverse results were obtained on cadmium and zinc coatings on steel as compared with the same materials subjected to actual atmospheric exposure.

The corrosion meeting left many wondering whether any laboratory tests were really worthwhile. Often tests appear too academic since actual service conditions can seldom be repeated in the laboratory. At best a compromise must be effected between the scientific and the engineering point of view, the latter of which is more interested in predicting performance of metals in specific applications, rather than being concerned with laboratory technique.

Measurement of Elastic Drift in Spring Metal

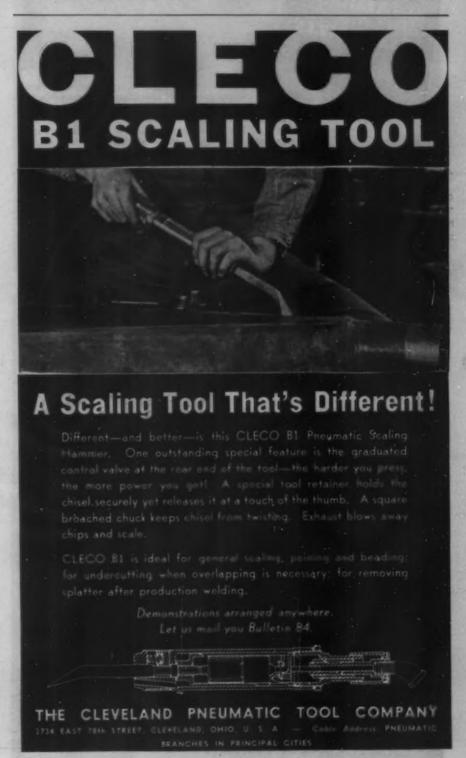
Spring elements in precision in-struments may be subject to appreciable errors as the result of elastic drift, or deviations in elastic deflection occurring with time under a constant load, according to a paper presented by Robert W. Carson, Instrument Specialties Co. Mr. Carson describes a recording electronic micrometer developed to measure deflections of spring members without disturbing the load deflection and sensitive to deviations as small as a millionth of an inch. Typical records show that drift continues indefinitely at a decreasing rate as long as the load remains. Immediately after applying the load, drift proceeds to go rapidly and the recording mechanism cannot keep up with the changes. During the first few minutes of the test, particularly where the amount of drift is large, the recorded curve usually shows breaks in the rate of deviation to which it generally averages out.

Investigation of the factors affecting drift shows that the internal stress conditions are by far the most important, particularly in cold-worked materials. The effect of heat treatment, time under load, stress intensity, type of loading and repeated cycles of load, as well as the characteristic drift in the various meterials have also been studied. Most of the material studied were non-ferrous spring metals.

Dynamic Tests of Structures

Dynamic testing by means of induced vibrations is being applied

to a wide variety of structures, including buildings, bridges, vehicles, aircraft and ships, as exemplified in a paper presented by Rudolf K. Bernhard, consulting engineer, Baldwin-Southwark Corp. In the method discussed, vibration is induced by centrifugal forces resulting from two revolving eccentric disks. Oscillators have been built for frequencies between 1 and 100 cycles per sec. and with centrifugal forces between 1 and 50,000 lb. Assuming an amplifying



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• Uniformity of Cleveland Cap Screws is the result of careful control of manufacturing methods, and none of our products exhibits this care in manufacture more plainly than Flat Head cap screws. Accuracy of head and thread, adequate tensile strength, correctly cut slots—these are characteristic of our products. Made in a full list of sizes, American Coarse thread, any quantity you may need is ready for prompt shipment from the nearest warehouse or the factory, or your nearest distributor who stocks them. Ask for Catalog E—and current Price List. THE CLEVELAND CAP SCREW COMPANY, 2929 E. 79th St., Cleveland, Ohio.

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SET SCREWS - BOLTS AND NUTS

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CHAIN LINK FENCE

The only fence with fabric of *KONIK
Steel—a stronger steel that is rustresistant clear through. Continental
galvanized—a heavy, uniform zinc
coating, Furnished completely erected
or material only. Send for new free
Manual, "PLANNED PROTECTION."

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factor of 40 on a bridge structure, for example, the largest alternating force of the heavy oscillator may become as high as 2,000,000 lb. The nearer the resonance point of the oscillating system at which the tests are carried out, the smaller the required energy input and the more economical the investigation will be. Plotting the power input against the revolutions of the disks, characteristic curves can be obtained, which indicate the natural frequency of the vibrating system being investigated.

Vibrating a structure with this type of oscillator for a long period has in many cases a similar effect as annealing. Internal stresses remaining from the rolling process or due to welding are in some measure dissipated over the complete structure. A change in the natural frequency may indicate some failure or plastic flow. This forms a means to check from time to time the behavior of the structure, even after erection.

One of the newest developments is dynamic soil testing, whereby the propagation of waves in the elastic soil reveals any interruption in the sub-surface. Such oscillator tests may take the place of borings which at times are unreliable due to their arbitrary locations. With artificial vibration, continuous cross-sections of undisturbed soil covering a complete area has been determined for foundation purposes.

Tensile Tests of Cast Iron

In tensile testing of cast iron, it is imporatnt to know what effect the size, shape and surface defects of the test piece have on the final results. J. O. Draffin and W. L. Collins, University of Illinois, reported that they found variations in tensile strength of specimens poured from the same heat ranging up to 11 per cent, with the bottom of the casting stronger than the top by 7 to 8 per cent. Whether the specimens were solid or hollow made little difference, nor did threading on the outside or inside have any appreciable effect upon the strength values. Surface finish is not particularly important, as small superficial defects do not produce stress concentrations that effect strength. The greatest source of stress concentration the authors found to be due to an abrupt change of section. Studies of elongation revealed that the permanent set that occurs just before failure is 40 to 50 per cent of the total deformation at rupture.

East River Tunnel Award is Made

ONTRACT No. 6, covering the construction of the Queens-East River tunnel in New York, was awarded to Walsh Construction Co., Long Island City, N. Y. Financed by Federal funds, the tube will require three and a half years to complete at a cost of \$58,000,000. The contract called for 3765 tons of steel shapes, 1643 tons of steel reinforcing bars, 37 tons of stainless steel shapes and bolts, and 34 tons of cast iron pipe. The tube lining will take 36,450 tons of cast iron segments, to be furnished by U. S. Pipe & Foundry Co., New York, under a previously awarded contract. Bethlehem Steel Corp. will supply 375,000 bolts and 750,000 washers required to bolt the lining segments together.

May Decline Shown In Steel Castings

RDERS for commercial steel castings in May showed a decline of 31 per cent under those booked in April, according to the Department of Commerce. The May total was 68,688 net tons, compared with 99,672 tons in April and with 63,950 in May, 1936. The high point of the year for orders was reached in March, when 158,079 tons were booked.

Production in May declined to a much lesser extent, output being placed at 95,995 net tons, compared with 105,475 in April and with 64,-246 in May, 1936. The production peak, also reached in March, was 111,525 tons, when the industry was operating at 93.5 per cent of capacity. Operations in May were at 80.5 per cent, and a year ago at 53.9 per cent.

Farley Answers Republic's Suit

WASHINGTON, July 6.—Following up Republic Steel Corp's suit against the Post Office Department to compel delivery of food and clothing to strike-affected plants, Postmaster General James A. Farley on Thursday answered the corporation's demurrer which was filed June 25 in District Federal Court.

"The purpose of this writ (Republic's)," Farley said in a brief opposing the corporation's suit for mandamus, "is not to secure for the plaintiff a full, legal right, but with the object of provoking civil disorder and strife that would necessitate the use of armed Federal forces to restore order."





Great Britain Reduces Import Duties on Steel; May Result in Larger Exports from United States

ONDON, July 7 (By Cable) .- Effective July 7 to March 31, 1938, the Government has reduced

import duties on certain iron and steel products from cartel countries to 21/2 per cent, and from non-cartel

STANDARD

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U. S. Standard

American Standard

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and Metric Standard

S. A. E. Standard

for .

countries to 12½ per cent. The material involved includes ingots, blooms, billets, slabs, joists, angles, shapes, bars, including sheets and tin plate bars, rods, plates, sheets, hoops, strips and rails.

There is a good demand for pig iron, but sellers are reluctant to accept new business. Hematite producers are releasing a limited ton-nage for export under orders which were booked early this year.

ited supply of raw steel, but it is understood that arrangements are being made to increase Continental supplies of sheet and tin plate bars. Makers of heavy steel are heavily sold, delivery delays ranging up to six months.

The Continental steel market is

which is now expected to improve materially. Unfilled orders amount to 6,500,000 base boxes. The destrong and makers expect an in-

Sheet makers are sold out for months ahead on their present lim-

quiet, though the Far East and South Africa are moderate buyers. Prices on most products are now down to the official rates, plus obligatory premiums. Active tin plate business is limited only by the position of raw steel

mand for black galvanized sheets is crease in orders when more raw steel arrives.

Drop Forged

With 51 types always in stock . . . all millings, all sizes from tiny miniatures to great 2-man wrenches ... there are standard ARMSTRONG WRENCHES readily available to meet any normal industrial require-And, for those special demands, calls for special wrenches and special millings, an ample stock of forged wrench blanks is maintained to assure delivery on short notice.

ARMSTRONG Wrenches are quality wrenches drop forged from special analysis steel, improved in designs, in proportions and balance. They are heat treated, hardened and finely finished in black baked enamel with heads ground bright and plainly marked for size. They are stronger, finer tools, still cost no more than other quality wrenches.

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The Wells Metal Cutting Band Saw is the ideal unit for allaround cutting jobs. It cuts metal speedily in any shape with extreme accuracy. You can use it to advantage in any part of your plant or shop because of its versatility. Send for a folder and really learn what a Wells Band Saw can do for you.

No. 8 Size

No. 5 Size diameter round or 5" x 10" flat

VELLS MANUFACTURING CORP.

THREE RIVERS MICHIGAN

Steel Shortage Continues in Great Britain

London (Special Correspondence).-The reduction in import duties is aimed particularly at increasing imports from the United States. Under the cartel arrangements, the United Kingdom's import quota for the current year is 525,000 tons, but when it became apparent early in the year that an acute shortage was developing, the Bitish Federation contracted for additional imports of around 100,-000 tons.

Although cartel imports bore the reduced duty of 10 per cent, com-pared with 25 per cent and upward for other imports, the cartel countries are not anxious to sell even their contracted total to the British market because of the huge demand that as arisen in other countries. This demand is such that many foreign countries are willing to pay from £1 to £2 per ton more for their steel than the British internal price. Hence the apathy with which European manufacturers view the British demand.

While the obvious solution ap-

90-THE IRON AGE, July 8, 1937

peared to be for British consumers to fulfil their requirements in America, this had so far proved impossible at economic prices, until the import duty was reduced.

The case for a reduction of the duty of American steel was succinctly put by H. Donald Hope, chairman of Henry Hope & Sons (manufacturers of steel windows, etc.), when he presided at the annual meeting in London recently. Mr. Hope said:

"We are being hit very hard by the shortage of steel and, owing to the inability of the English rolling mills to supply all our require-ments, we have been obliged to place considerable orders with mills in the United States as a precaution against a partial closing of our factory. Our principal raw material consists of rolled steel sections, and, while the present arrange-ments with the Continental cartel provide for an import duty under quota certificates of 10 per cent, steel from the United States has to pay 33 1/3 per cent duty. Only a very small quantity can be obtained from the Continent, and this is insufficient to meet our needs. In these circumstances it does seem an injustice that in addition to paying 5s. income tax, plus the new defense tax, we should have to pay some thousands of pounds in extra duty on steel from the United States, which we have been obliged to buy in order to keep our men employed. I suggest there is something wrong in these arrangements for the protection of steel in Great Britain which compel a firm like ourselves, who have always bought our supplies from British mills, to pay so heavy a duty as 33 1/3 per cent on the only material available."

Another big concern which is suffering acutely from the shortage, Fisher & Ludlow, of Birmingham, placed its case before Parliament. This company, which employs 3000 men and is a large manufacturer of automobile stampings, first began to feel the effect of the steel famine last fall and since then its position has become steadily worse. As a result it has not been able to quote for new business and, at the time of writing, it has just had to stop some of its departments altogether for two days.

In fact, a growing number of British manufacturers of steel goods have been suffering from the effects of the restrictions on imports of steel into the United Kingdom. As a result there was an insistent demand that the high import duty on steel sheets be reduced. New plants being put up in various parts of Britain will not come into production for some time, and existing plants are working to capacity. The

position has been aggravated by the failure of the European countries in the steel cartel to export their full quotas to the United Kingdom.

Leaders in the industry point out that the shortage of steel sheets will be reduced in another year or so when the new Ebbw Vale plant and the new Sheffield plant of John Summers start production. For this reason the British industry is likely to press that any measures taken to relieve the present scarcity should be of a purely temporary nature. At the same time, there is no doubt that any plan which will enable consumers to get all the steel they require will be welcomed, especially by automobile manufacturers.

Westinghouse Electric & Mfg. Co. announces a price increase on all mechanical drive turbines effective July 6, 1937.



5657 FILLMORE ST., CHICAGO - 114 LIBERTY ST., NEW YORK



DUNBAR BROS. CO. DIVISION OF ASSOCIATED BRISTOL CONNECTICUT



McClanahan-Leonard Pipe Line Co., Inc., Mount Pleasant, Mich., recently organized with capital of \$500,000 to take over McClanahan Pipe Line Co. and Leonard Pipe Line Co., both Mount Pleasant, plans new welded steel pipe lines from oil field district in Buckeye Township, Gladwin County, to St. Louis and Alma, Mich., respectively, for crude oil

NOT LUCK!

IT WAS BALANCE—

transmission to oil refineries of McClanahan and Leonard companies, in order noted, operated under name of McClanahan Oil Co. and Leonard Oil Co., affliated interests. Project will include pumping stations at points along routes. New company also plans other welded steel pipe lines for extensions in McClanahan and Leonard pipe lines in different areas; it will take over all such properties, with exception of McClanahan pipe lines in Arenac County. Walter L. McClanahan is chairman of board; J. W. Leonard, Jr., is president; and Theodore Russell, general superintendent.

Arizona Light & Power Co., Phoenix, Ariz., plans steel pipe lines for extensions in system from Indian School Road to Brophy College area for gas transmission to latter point. Cost close to \$30,000. John F. Quinn is district manager in charge.

Humble Oil & Refining Co., Houston, Tex., plans welded steel pipe line in Dickinson oil field, Galveston County, for natural gas transmission for new casinghead gasoline plant to be located in that area. New plant will require about 25,000,000 cu. ft. of gas per day.

Godfrey L. Cabot, Inc., Olean, N. Y., and 77 Franklin Street, Boston, operating natural gas properties, carbon black plants, etc., plans steel pipe lines for natural gas transmission in gas field near Sabinsville, Tioga County, Pa., where development program will be carried out. New Lines will connect with present pipe line system of company in Pennsylvania and western New York districts.

Shell Petroleum Co., has placed contract with A. O. Smith Corp., Milwaukee, for 75 miles of 10-in. welded steel pipe for line from Oklahoma field to southern Missouri, requiring about 8000 tons of plates.

Dominion Gas Co., St. Thomas, Ont., plans extensions in pipe lines for gas distribution, including replacement of several existing 4-in. lines with 6-in. mains. Cost over \$35,000.

Pacific Gas & Electric Co., 445 Sutter Street, San Francisco, has secured permission to build new welded steel pipe lines from recently opened Rio Vista gas field, Solano County, Cal., to Woodland, Cal., and vicinity. Cost about \$900,000 with booster stations and control plant at new mill of Spreckels Sugar Co., Woodland, where natural gas will be furnished.

Oakland, Cal., will open bids July 14 on 9000 ft. of 30-in. cement lined steel pipe.

Phillipsburg, Mont., has opened bids on 81/2 miles of pipe for a water system.

A Typical Chapter in the Daily History of Wyandotte Metal Cleaners

- A Metal cleaning operation for quantity production is "tuned up" to the peak of efficiency, Wyandotte cleaning solutions and the time allowances being well balanced. The finishing department is the pride of the department superintendents.
- I Such smooth running efficiency isn't luck. The same operating skill and effort which produces these profitable results with Wyandotte Metal Cleaners would be thrown out of balance, with periodic confusion and losses, but for the exceptional uniformity of Wyandotte Quality. The balance is maintained.
- ¶ Our field organization for personal service has been termed by customers, a "National clearing house of industrial cleaning experience." Always at your service.

May We Co-operate With You?



THE J. B. FORD COMPANY WYANDOTTE, MICH.



Board of Awards, Baltimore, has let contract to Merriti-Chapman & McLean Corp., Fidelity Building, for 3-in. water pipe line under Curtis Bay at \$153,700.

Asheboro, N. C., plans pipe lines for water system and other waterworks installation. Cost about \$87,500. Financing has been arranged through Federal aid. W. M. Piatt, Durham, N. C., is consulting engineer.

Lendon, Ky., plans about 6925 ft. of 6-in. and 1825 ft. of 4-in. for extensions and replacements in water system.

Port Tampa, Fia., plans water pipe lines in a number of county roads near town limits. Work will be carried out in connection with a PWA water project in this district to cost about \$140,000. Å. T. Rollins, mayor, is active in project.

Kilmichael, Miss., plans pipe lines for water system and other waterworks installation. Cost about \$30,000. Financing is being arranged through Federal aid. W. E. Mallett, Jr., Jackson, Miss., is consulting engineer.

Hidalgo County Water Control and Improvement District No. 3, McAllen, Tex., plans 21,270 ft. for water system. Fund of \$51,000 is being arranged for this and other equipment, of which \$20,000 has been secured through Federal aid.

Tulsa, Okla., will ask bids soon for about 8000 ft. of 6-in. for extensions in water system. W. F. Graham is water commissioner in charge.

Oxfordville, Wis., plans pipe lines for water system and other waterworks installation. A sewage plant also will be installed. Entire project will cost close

to \$60,000. W. G. Kirchoffer, Madison, Wis., is consulting engineer.

Milwaukee closes bids July 15 (C. P. No. 42) on 250 tons of 8-in. and 250 tons of 12-in. class C water pipe and 13 tons of special castings.

Stephenson, Mich., will hold special election July 14 on \$25,000 bond issue toward WPA loan and grant for waterworks and sewerage system costing \$80,000, to include 4400-lin. ft. of various sized mains.

Cloquet, Minn., has plans for extensions in water system; also for remodeling and improving pumping plant. Bond issue of \$50,000 has been authorized. John Wilson, Torrey Building, Duluth, Minn., is consulting engineer.

Afton, Wyo., plans extensions and replacements in water system. Cost about \$30,000. Special election has been called July 12 to approve bond issue in amount noted. E. M. Barrus, mayor, is head of project.

Craig, Colo., plans pipe lines for extensions in water system; also new lines for sewer system. Entire project will cost about \$30,000. Financing is being arranged.

Tucumcari, N. M., plans extensions and improvements in water system. Fund of \$33,000 is being arranged for this and other waterworks installation.

Safford, Ariz., has opened bids on 2500 tons of various sizes for a municipal water system.

San Francisco has awarded 500 tons of 4, 8 and 16-in. to United States Pipe & Foundry Co., and 320 tons of 6-in. to Central Foundry Co.

South Pasadena, Cal., has authorized pipe lines for water system in district bounded by Mission and Pine Streets, Garfield Avenue and Huntington Drive, totaling about 19,625 ft. of pipe. Cost about \$62,246, of which \$26,352 is being secured through Federal aid. Frank Clough is city engineer in charge.



Chicago & North Western is inquiring for 50 underframes for caboose cars.

Illinois Central is inquiring for 25 50-

Milwaukee Road has been authorized to purchase 1000 gondola cars and one locomotive.

Minneapolis, St. Paul & Sault Ste. Marie is inquiring for 100 50-ton box cars.

Newburgh & South Shore is inquiring for two 0-6-0 type locomotives.

Great Northern is contemplating purchase of two diesel-electric locomotives.

Board of Transportation, City of New York, will ask for bids soon on 150 passenger cars for subway service.

New York Central is asking for bids until July 9 on six dining cars and four baggage-mail cars.

Missouri Pacific plans to buy six electric locomotives and 2225 freight cars following approval of its application to issue equipment trust certificates amounting to \$4,260,000. Total cost of this equipment will be \$5,694,928.

Southern Pacific has ordered two tavern and two coffee cars from Pullman Standard Car Mfg. Co.

RAILS AND TRACK SUPPLIES

Brazilian Railways have placed an order with Carnegie-Illinois Steel Corp. for 17,-000 tons of standard rails and 800 tons of track accessories.

Carrier Corp. Buys Franklin Auto Plant

THE Carrier Corp., Newark, N. J., manufacturer of air conditioning equipment, has purchased the former Franklin automobile plant at Syracuse, N. Y., which was sold at public auction by the city of Syracuse for unpaid taxes. The plant has about 1,500,000 sq. ft. of manufacturing floor space. About 80 per

cent of Carrier's administrative and production operations will be moved to Syracuse within a year.

L. R. Boulware, vice-president and general manager of Carrier, states that the company has enjoyed about twice the volume of business it had in the early part of 1936. The company has five factories, which have been taxed to capacity to provide for the phenomenal increase in purchases of air conditioning equipment.



Portland Cement Binder For Foundry Molding Sand

(CONTINUED FROM PAGE 37)

obtained far more simply and more certainly, as well as more cheaply by using the high-grade facing exclusively for each mold. As already suggested, it was this concept which led to the procedure followed in these studies, and adherence to it should enhance the possibility

Step up Sawing
Speeds, Feeds
and Blade
Tension

Don't baby your hack saw machine get all you can out of it.

High Speed Edge

Strictly High - Speed, these patented combination blades are also positively unbreakable. They permit greatly increased running speeds, for heavier feed pressures, and can be tensioned much tighter than other blades because the hardened "eyes" in their tough alloy steel body will not pull out.

No matter what hack saw equipment you use, you can safely run at full capacity with MAR-VEL High-Speed-Edge Blades.

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D High Intensity S MAGNETIC

DINGS MAGNETIC SEPARATOR CO. 727 Smith St., Milwaukee, Wis.

Since 1800 Dings engineers have been building magnetic equipment. Here is experience that no other manufacturers of this type of equipment can offer. Such experience has a real dollars and cents value to you. for successful application of the results to foundry practice.

Mr. Menzel made the following recommendations as a guide for the use of cement binder:

For the facing of the mold only fresh, clean, well-graded silica foundry sand should be used. The sand should be mixed with about 10 per cent cement and a total of 4½ per cent of water by weight of the dry materials. This damp mixture should be rammed in the usual manner and to the proper thickness. It can be backed up with a mixture composed of cement and a lower grade of sand or other material. Such a facing mixture, when made with high-early-strength portland cement and protected from loss of moisture for the first 24 hr., will have excellent strength and permeability for foundry purposes two or three days after molding, even though dried rapidly following the initial 24-hr. moist period. If normal portland cement is used, the green strength will be lower and a longer curing period and greater age will be necessary to obtain the same set strength. Increasing the amount of normal portland cement would give adequate strength but would bring about an undesirable decrease in permeability and increase the lime constituents at the surface of the mold.

The facing mixture may be mixed and rammed in the usual manner but extended mulling should be avoided in order to reduce temperature rise and moisture loss. Mixtures at normal temperatures of 70 to 80 deg. F., should be rammed within 2½ hr. after mixing if made with high - early strength cement, and within 4 hr. if made with normal portland cement. Mixtures at higher temperatures, say 100 to 110 deg. F. should be rammed as soon as possible after mixing but not later than 1 hr.

Conveyors Motivate Continuous Flow Principle

(CONTINUED FROM PAGE 45)

of apparatus in the processing equipment at a uniform rate of 600 cases an hour.

This bottling plant layout represents a simple manufacturing prob-

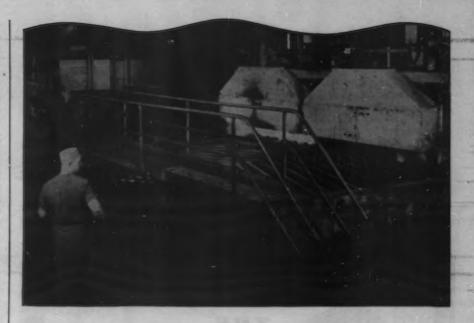
lem. To function at all economically, continuous-flow methods had to be adopted. The making of a complicated piece of apparatus such as a domestic electric refrigerator in several sizes and models, requiring many different types of operations on different parts, plus an assembly and final finishing operations, is a problem of quite different caliber. In Fig. 2 there is shown a drawing of the relatively simple solution of an extremely complicated problem of this nature; rendered even more complex by the fact that the product as then manufactured was made and assembled in parts of buildings of a large plant mainly devoted to the manufacture of quite different lines. This drawing shows the layout of an interdepartmental Webb - Lamson materials handling conveyor, coordinating the manufacture, assembly and finishing of the General Electric refrigerators at the Schenectady works of General Electric Co. in 1930-31. Here the main purpose of this conveyor system was the tying together of production operations by expediting the movement of materials and parts from process to process, to fit an existing layout of operations at that time scattered through several buildings.

Consideration of these two drawings reveals clearly the importance of the factor of coordination of production; first in the unit plant with a simple process, and second in a scattered, multi-building plant with a very complicated process of manufacture. In between these two extremes lie all sorts and conditions of manufacturing problems, which production economy hinges directly on the salient principle of a continuous flow of materials and parts to and from variious machines. It is a significant fact that in the study and solution of so many of these problems, conveying equipment of one kind or another plays a dominant role. There are three basic reasons for

1. The force of gravity may be employed for at least 75 per cent of all movement of materials or parts by conveyors, the balance of conveyor-moving being performed by power driven equipment which uses relatively small amounts of power. Operating costs are consequently low.

2. Conveyor systems may be designed which will move materials or parts continuously along horizontal, inclined, or vertical planes. There are practically no limitations to the range of movements.

3. Materials or parts may be put onto or taken off conveyors at any desired station without affecting the general flow, and all other types of mechanical handling equipment may be readily keyed into a con-



NATURAL LAW IN STEEL PRODUCTION

CONTINUOUS flow principles are the law of gravitation in the steel industry. From the moment that the mechanical blower superseded the bellows, and the rolling mill the forging hammer, and from the moment that the open hearth and continuous charging came into use, all production processes in the steel industry have tended inevitably to the maximum application of the Continuous Flow Principle of Handling Materials.

Mathews engineers realize the problem of handling materials in Steel Mills is bigger than merely conveying larger loads at higher speed. So, from the very first, Mathews equipment has been engineered to facilitate the logical sequence in the operations of the mill, from furnace to storage and shipping.

Mathews engineers are steeped in modern steel mill operation. Their thinking can be likened to that of steel men responsible for the handling of the product.

Processing Equipment installed during 1936-37, embracing the ultimate in design and engineering in the Steel Industry, is illustrated and described in our catalog on Steel Plant Conveyers. Available now.

The leaders in this industry, responsible for 85% of steel production in the United States and Canada, are applying the Continuous Flow Principle of Handling Materials.

MATHEWS CONVEYER COMPANY LLEWOOD CITY, PENNA.

MATHEWS

CONTINUOUS FLOW PRINCIPLE OF HANDLING MATERIALS

CONVEYERS

THE IRON AGE, July 8, 1937-95

veyor system at any point of the flow-line without changing the design or location of the conveyors.

In brief, a conveyer system, properly designed and utilized, is the closest approach to a "universal" system of materials handling afforded by any type of mechanical handling equipment, for a majority of situations. The major limitation is one of lack of flexibility, in the sense that a conveyor requires a fixed installation, and cannot readily be used for odd jobs in unusual locations, like an indus-

trial truck. Essentially, a conveyor system is a piece of mass production equipment; performing best that type of work which requires continuous movement of like goods in one direction only.

Intercommunication

The example of the G. E. refrigerator shows how conveyor systems may form the means of intercommunication between several buildings, with respect to movements of materials. Possibly one of the most impressive examples of a convey-

ing system installed to overcome the handicap of sheer size of plant is to be found in the National Cash Register Co. at Dayton, Ohio. Twenty-two separate production buildings are tied together with various conveyor systems.

Of these systems the most interesting is that which comprises a number of lines radiating from a central switching tower in one building, to tie together the various floors of four buildings in the heart of the plant. At this central switch tower all the lines come together in such a way that a tote box of parts may be sent from any point on any of the lines, with the destination marked, and on arriving at the switch tower may be routed instantly over any other line so that it will automatically reach its proper goal. This switch tower serves the conveying system like the central switchboard of a telephone system. Coordination is practically perfect, and as a result, savings are large. Stock is delivered quickly and uniformly wherever needed, floor congestion is reduced, stocks of partly finished and finished materials held in semistorage are lessened, workmen have the incentive of seeing stock continuously on the move, and the advantages of straight-line production are obtained even though successive operations may be located in different departments or even in different buildings. Automatic loading and unloading stations make possible the loading and unloading of the conveyors with a minimum of time and effort expended.

Equipment Illustrated

Many of the foregoing statements will be made clearer upon inspection of the accompanying illustrations.

Trays of bearing balls come from a finishing process on a Mathews gravity roller conveyor in Fig. 3 to a scale section for weighing, thence are elevated by an automatic lift to another Mathews gravity roller conveyor at a high level, and travel along it to an assembly room. The only power required to move these trays is that taken by the automatic lift.

In the same plant, Fig. 4 shows bearing races passing through a heat-treating furnace on a Mathews traveling metal screen conveyor and then being automatically diverted into the various bins at the inspection tables. Here a small geared-head motor furnishes the power to keep the line moving continuously.

Fig. 5 shows a Standard Conveyor gravity roller spiral chute, taking cases of beer from a gravity



roller conveyor on the upper floor and delivering them to a movable gravity roller conveyor on the shipping floor.

Fig. 6 shows a Chain Belt power driven slat conveyor installed flush with the floor in a wholesale grocery warehouse shipping room. Packed boxes come from the upper floor down the inclined chute onto this moving section of the floor, where other packages join the procession to the waiting delivery trucks outside.

Fig. 7 shows a Standard Conveyor installation in a box-making shop—three lines of gravity roller conveyor discharging through a common switch onto a single gravity roller discharge line.

Fig. 8 shows a Mathews inclined trough-shaped roller conveyor terminating in a slatted chute-stop for the handling of rolls of paper from a storage loft to a box-making room.

Fig. 9 is an illustration of a fullpowered radial switch as made by Standard Conveyor Co., which permits intermediate discharge of commodities at any one of several points, onto branch line conveyors, without any manual effort other than pressing a push button. Many commodities cannot be diverted from power belt, live roller or slat conveyors because of their weight or the construction of the carrying surfaces. Such a switch as this will accomplish the desired purpose instantly, and then return automatically to the normal running position without any further attention on the part of the operator.

(Succeeding aricles on conveyor methods will treat in detail heavy duty roller and slat conveyors, belt conveyors, scraper and bucket elevators and skip hoists, and of screw conveyors and pneumatic tube systems.)

Introduces New Acid-Resisting Alloy

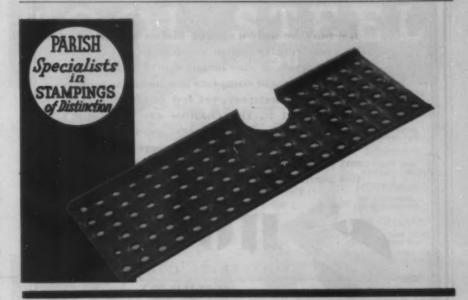
COR use under extremely severe conditions of corrosion, the Haynes Stellite Co., Kokomo, Ind., is offering a new alloy known as "Hastelloy B," produced primarily for service in equipment handling hydrochloric acid in all concentrations and at temperatures up to and including the boiling point. It is said also to stand up well in sulphuric and phosphoric acids, acetic and other organic acids, and in non-oxidizing acid chloride solutions. In 20 per cent hydrochloric acid at the boiling point the rate of

penetration of the solution is only 0.0016 in. per month.

The new alloy is composed of nickel, molybdenum and iron. In this respect it is similar to "Hastelloy A," except that the proportion of iron has been decreased and the molybdenum content increased, giving a higher ultimate tensile strength and higher yield point, with practically no loss in ductility or in reduction of area. The physical properties of Hastelloy B are comparable to those of a good grade

of alloy steel—the tensile strength in the forged, rolled and fully annealed state being about 135,000 to 140,000 lbs. per sq. in. with an elongation of 44 per cent in 2 in.

A number of different forms of the new alloy, including castings, wrought parts, rolled plate and sheet, wire and welded tubing, is available. Applications include agitator units, heating and cooling coils, pumps and pump parts, condensers, pickling tanks, valves, pipe and fittings.



Safety for the Brakemen



Neither the gauge, size nor specifications of a stamping presents any obstacle to Parish. Skill, experience and equipment combine to make difficult stampings comparatively easy in Parish shops.

This non-skid brake step for box cars is 1/4" thick x 30" long x 10" wide. The flange is 1". Embossing around the holes makes the step non-skid. Another of the many types of stampings produced by Parish for many industries.

Have you a problem that could be worked out in pressed metal? Our engineers will do it for you.

PARISH PRESSED STEEL CO., Reading, Pa.

PACIFIC COAST REPRESENTATIVE
. Somers Peterson Co., 57 California St., San Francisco, Colif.



Gloucester, R. L., 200 tons, State road, to Concrete Steel Co.

New York, 150 tons, Swift & Co. market building, to Bethlehem Steel Co.

Queens, N. Y., 135 tons, World's Fair exhibit building, to Capitol Steel Co., New

Ulster County, N. Y., 450 tons, mesh for highway, to American Steel & Wire Co.

Buffalo, 225 tons, Buffalo Sewer Authority, sludge disposal building, to Buffalo Steel Co.

Cheektowaga, N. Y., 110 tons, Scaja-quada Creek improvement, to Igoe Broth-ers, Inc.

Philadelphia, 100 tons, Adam Scheidt Brewing Co., to Truscon Steel Co.

Cincinnati, 224 tons, Laurel homes project, to Pollak Steel Co.

Detroit, 320 tons, Parkside housing project, to Inland Steel Co.

Phoenix, Ariz., 675 tons, Bureau of Reclamation, to Colorado Fuel & Iron Co.

Peoris, Il., 150 tons, Hiram Walker building, to Bethlehem Steel Co.

St. Paul, Minn., 160 tons, Eagan Chevrolet Camp Building, to Paper-Calmenson

Waterloo, Iowa, 160 tons, post office and court house, to Truscon Steel Co.

Hot Springs, S. D., 125 tons, Veterans' hospital, to Sheffield Steel Corp.

State of North Dakota, 180 tons, Fargo-Moorhead bridge, to Bethlehem Steel Co.

Fresno, Cal., 290 tons, Bureau of Reclamation, to Northwest Steel Co.

San Francisco, 3200 tons, railway terminal for San Francisco-Oakland Bay bridge, to Truscon Steel Co.

Casper, Wyo., 118 tons, Casper-Alcova project, to Sheffield Steel Co.

Potholes, Cal., 495 tons, All-American Canal project; 100 tons to Judson-Pacific Steel Co., 395 tons to Colorado Fuel & Iron Co.

NEW REINFORCING BAR PROJECTS

Belchertown, Mass., 177 tons, State water project.

Palmer, Mass., 180 tons, Ware River bridge.

New York, 1645 tons, including 245 tons of wire mesh, Queens-East River Tunnel; Walsh Construction Co., Long Island City, N. Y., contractor.

Perth Amboy. N. J., 300 tons, highway by-pass; Camillo Contracting Co., low bidder.

Westchester County, N. Y., 225 tons, bridge.

Pittsburgh, approximately 1000 tons, Banksville Road.

Norfolk, Va., 515 tons, railroad over-pass; bids this week.

Dayton, Ohio, 100 tons, Rike-Kumler Co.

Kingfisher County, Okla., 200 tons, high-ay bridge.

Yuma, Ariz., 915 tons, All-American Canal project; V. R. Dennis, low bidder on general contract.

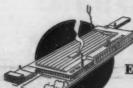
Casper, Wyo., 110 tons, Casper-Alcova project; bids opened. Austin, Tex., 500 tons, Colorado River project; bids opened.

Moxie City, Wash., 218 tons, Yakima-Roza project; bids opened.

Continental Can Co., New York, has announced that its business will be further diversified through the manufacture and sale of crown caps or seals for bottles and cap sealed cans. O. C. Huffman, president, says initial orders have been placed for some of the equipment to be used, although a considerable portion of the machinery required is being developed in the company's own machine shops.

Richard Thomas, Ltd., Ebbw Vale, Wales, has purchased the first installation of Kemp immersion heating for a tin mill in Wales. This is in connection with their new continuous strip mill and tin house which is being built under the direction of the United Engineering & Foundry Co. of Pittsburgh.

It may be only a simple piston pin; it may be a refrigerator compression pump; it may be a gun barrel; it may be any one of a thousandand-one parts or complete mechanisms requiring utmost accuracy, yet low production costs. Whatever it is, the chances are Houdaille's highly specialized machinery, specially trained men and common-sense engineers can turn it out to better advantage than your own facilities permit.



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Cleveland Steel Plants Reopen Peaceably; Strike at Youngstown Also is Broken

LEVELAND, July 7.— Republic Steel Corp. announced today it will reopen Steel & Tubes, Inc., tomorrow morning, after three strike-closed Cleveland plants had reopened their gates to returning workers yesterday morning. The Corrigan-McKinney plant went on a 24-hr. shift as approximately 850 men remained at work all night to expedite the task of getting the huge plant back in full operation. Truscon Steel Co. and the Upson division remain temporarily on a one-shift basis. Corrigan-McKinney started up another open hearth today, making seven active out of a total of 14. Two of its four blast furnaces are now making iron, including the largest stack.

As a rapidly growing army of employees filed past military outposts into the mills without molestation from pickets, the 40-day old steel strike was seen definitely to have been broken. All told, approximately 3087 workers reentered the Republic mills between 7 a. m., when the gates were thrown open and 12 noon yesterday. Orderliness was insured by the presence of about 1500 National Guardsmen and heavy details of local police. The troops, sent here by order of Governor Davey of Ohio, were deployed along so-called "danger zones" surrounding the strike area. In close cooperation with local law-enforcing bodies, they took over picket lines, manned entrances to the plants, and otherwise took steps to guarantee preservation of law and order.

By proclamation of the sheriff, picket lines were specifically limited to 12 men at each gate, and a further precaution was taken in that returning workers were made to produce credentials of identification issued them by the steel company to insure that only regular employees should enter the mills. Union forces made no effort to prevent non-strikers from going back to work, but disputed claims that more than a minority of men reentered the plants.

Authentic information was obtained from company heads, however, to show that by noon yesterday 524 men out of 700 normally employed had returned to work in the Truscon Steel division, and 875 out of a normal force of 1100 had reentered the Upson division. At the large Corrigan McKinney works 1688 men were put back to

work out of normal employment of 3200, but 800 additional employees reported and were told not to return immediately.

Coke ovens at this plant were immediately placed in operation,

and a first batch of coke was turned out yesterday at 10:40 a. m. The refiring of six out of the plant's total of 14 open-hearth steel furnaces was started. Schedules called for the blowing in of a blast

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Complete data sheets on request

THE RUTHMAN MACHINERY COMPANY 537 EAST FRONT ST., CINCINNATI, OHIO furnace yesterday and another today. The one blown in yesterday is the new 1000-ton furnace. The remaining three are of 500-ton size, and, in addition to placing one of these in operation today, it is expected to get the others going as soon as possible.

Meanwhile, refrigerator cabinets began to move off the line at the Truscon fabricating plant, and men were busily engaged making bolts and rivets in the Upson

plant. Long idle machinery again began to turn, and railroad cars moved in and out of plant yards carrying materials and supplies.

There was no sign of disorder or attempts by strikers and sympathizers to interfere with the resumption of peaceful operations. Adequate military protection afforded by the Governor's troops, and the determination of local law enforcement officials to keep this community free of violence were

sufficient to command the respect of those who might have been otherwise inclined to attempt a breach of lawful conduct.

Veiled threats, however, were heard from picket lines as to what would happen to non-strikers after they left work to return to their homes. Most of the returning workers used automobiles today to get to their jobs. The Corrigan-McKinney plant was placed on a 12-hr. shift for the time being. Temporarily only one shift is to be used at the Truscon plant.

With strike news from the Mahoning Valley area indicating further progress this week toward resumption of full operations, it is expected to be only a matter of time before all difficulties are solved. Operations of the Youngstown Sheet & Tube Co. in the Youngstown district have climbed virtually back to normal. That company's Campbell works are now operating 10 out of 12 open-hearth steel units, and 10 furnaces out of 12 at its Brier Hill works also are going. In addition, one Bessemer unit at Campbell is back in use. All rolling mill departments of Sheet & Tube are again operating.

Work at the Youngstown plant of Republic Steel Corp has largely returned to normal volume, although at Canton and Massillon mill operations are still below normal. The corporation's Warren works is practically on a full-work schedule.



ORIGORATION THE TIME-TESTED PRODUCTS OF ONE OF THE TIME-TESTED PRODUCTS A NUT MANUFACTURERS OLIVER IRON AND STEEL CORPORATION PITTS CURCH, PENNA.

Republic's Buffalo Plant Fully Manned

B UFFALO, July 6.—Two hundred employees have been reinstated at the plant of the Republic Steel Corp. These were men who had either been on strike or had remained away from work because of fear. They received their jobs back after a vote had been taken among the members of their respective departments.

"As far as we are concerned," said Martin H. Stearns, management representative, "there never has been a strike. However, we were handicapped by lack of manpower because some of our employees stayed away from their jobs for fear of reprisals. This phase is definitely past and we have many more applications than jobs to be filled."

Maintaining that the strike is not over, Elmer F. Cope, CIO organizer, charged that the company merely is putting on a show to make it appear that many are going back to work.

100-THE IRON AGE, July 8, 1937

Cambria Plant Back to Normal Rate; SWOC Asks Election by Labor Board

ITTSBURGH, June 7.—Operations at Bethlehem Steel Co.'s Cambria works, Johnstown, Pa., are back to normal. With close to 11,000 employees out of 15,000 having returned to work, it is apparent that the strike sponsored by Steel Workers Organizing Committee has been broken.

Union leaders had predicted a gathering of 40,000 or more at a mass meeting held at Johnstown last Sunday, but not more than 12,000 sympathizers turned out. The principal speaker was Governor Earle, of Pennsylvania, who warned that labor must stamp communists out of its ranks if it is to gain public sentiment. The State has stepped back into the strike situation

through a promise of the Governor to have his Attorney General confer with the U. S. Attorney General to "See if Bethlehem can be forced to hold an election for its workers, either under the Wagner Act or under Pennsylvania's 'Little Wagner Act.' The SWOC has already petitioned the National Labor Relations Board for a company-wide election at Bethlehem Steel Co.'s and Weirton Steel Co.'s plants."

Throughout the strike at Johnstown, which was marked by sporadic outbursts of violence, the major one of which was the dynamiting of the company's water mains, the sympathies of the majority of workmen, business people and citizens, were against the strike.

Inland Steel at Capacity Operations But Sheet & Tube Plant is Still Idle

HICAGO, July 7.—A conference in Indianapolis yesterday between Governor Townsend of Indiana and representatives of the Youngstown Sheet & Tube Co. and the SWOC, which was expected to bring about a reopening of the Sheet & Tube mills at Indiana Harbor, broke up without results. At the moment there is no definite indication as to when work will be resumed at the plant unless Indiana's Governor promises protection to workers who desire to return to their jobs.

The neighboring plant of the Inland Steel Co., which resumed operations July 1, is operating at capacity, with 13,000 men back at work.

The Association of Steel Employees, Youngstown's independent union group, wired Governor Townsend on Monday to the effect that the men were getting out of hand and wanted to return to work. They urged that the National Labor Relations Board be allowed to settle the dispute, as is its purpose, and let them be working meanwhile. Troops were asked so that they might return to the mill Tuesday morning. Townsend in reply asked that the back-to-work movement be withheld for 48 hr., to which the independents agreed.

A ministerial post card poll of about 7000 Youngstown workers revealed last week that 86.8 per cent desired to return to work, provided it could be done in safety, while only 13.2 expressed themselves as being willing to continue the strike until a CIO contract is signed.

The company has reiterated time and again its original statement that the mill will not be opened until it is definitely safe for workers to pass to and from their work. A spokesman for the independent union said today that, should the mill be opened without assurance of adequate protection, the men, who have gone payless for five weeks, would attempt to gain entrance to the mill so that operations could be resumed.

The fact that Inland's stacks are smoking once more is said to be intensifying the situation among Youngstown's employees, who see no reason why they too should not be allowed to return to work. It is believed that that company may have objected to section 3 of the Inland letter (see below), which refers all future disputes to the In-diana Commissioner of Labor for final decision. Unlike Inland, Youngstown's main plants are located elsewhere so that this arrangement could obviously not be adhered to rigidly. The company steadfastly expresses its determina tion not to sign a contract with

At Inland, where operations are

at capacity, the employees were mailed the following letter which makes clear the facts prior and leading up to the resumption of work July 1:

TO THE EMPLOYEES OF INLAND STEEL CO.:

Now that you are back at work we want you to know exactly what happened.

The facts are simple and clear, and are as follows:

First: We have stood squarely behind the Statement of Labor Policy we gave you on May 25, 1937.

Second: We have made no agreement with the SWOC.

We have compiled with the request of every public authority for full information about the strike.

We met continuously for nearly a week with the members of the Steel Mediation Board appointed by the President, and explained our position. That board has since adjourned.

The entire question of the strike has been placed before the National Labor Relations Board. These hearings are now being conducted. Eventually either by the decision of that board or by the courts to whom appeal may be made, we shall all know what the law requires.

On Friday, June 25, Governor Townsend of Indiana asked us to talk to him. We did so, and explained our position to him in full. We gave him a copy of the statement of labor policy which we had sent to you, with a letter explaining our position in the strike.

On Tuesday evening by telephone the Governor asked us to give him certain assurances regarding our labor policy, which we did. The exact language was as follows:

1—The men will be returned to work without discrimination between strikers and non-strikers.

2—Positive assurance that the labor policy as set forth by the Inland Steel Co. in their letter to the Governor of June 26, 1937, and statement as to labor policy attached thereto, dated May 25, 1937, will be carried out.

3—All grievances which may hereafter arise on labor matters within the scope of the statement dated May 25, 1927, will be settled in the manner outlined in that statement. If any such settlement, so arrived at, is unsatisfactory, the company will refer the matter to the Commissioner of Labor of the State of Indiana, and will accept his decision as final.

We then announced that our plants would reopen and that we expected the public authorities of Indiana to maintain order.

Thereafter we made no change in our position.

At 11 o'clock on the evening of Wednesday, June 30, Governor Townsend, by telephone, made to us the simple announcement that the pickets would be withdrawn.

This is the full story of how the strike was terminated, and we are very happy that the plant has resumed normal operation without violence.

WILFRED SYKES,
Assistant to President
Inland Steel Co.



FABRICATED

STEEL

NORTH ATLANTIC STATES

Auburn-East Machias, Me., 108 tons, two State bridges, to Berlin Construction Co.,

New York, 2650 tons, Christopher Co-

lumbus High School in Bronx, to Bethlehem Steel Co.

New York, 500 tons, alterations to Manhattan Bridge, to American Bridge Co.

New York, 1050 tons, bulb angles for

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Double Ram Presses

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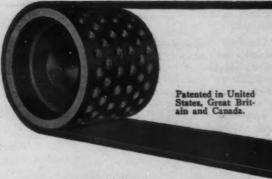
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1010 FORD BLDG.

DETROIT, MICH.

"A Belt Never Squealed on a Vacuum Cup Pulley"

Treasury Department, to Egleston Brothers & Co., Long Island City.

New York, 150 tons, addition to Arnold Constable store, to DeVoe Iron Works.

New York, 130 tons, theater alterations, 1603 Broadway, to Bethlehem Fabricators, Inc., Bethlehem, Pa.

Brooklyn, 2650 tons, Lafayette High School, to Bethlehem Steel Co.

Brooklyn, 925 tons, school No. 191, to Harris Structural Steel Co.

Jamaica, N. Y., 170 tons, Dominican Commercial High School, to Reiche & Penner.

Arrochar, Staten Island, N. Y., 130 tons, St. John Baptist Novitiate, to Schacht Steel Construction Co.

Trey, N. Y., 320 tons, gymnasium addition, Rensselaer Polytechnic Institute, to Jones & Laughlin Steel Corp.

Paterson, N. J., 260 tons, grade crossing elimination, to American Bridge Co.

THE SOUTH

Grettees, Va., 895 tons, Duplan silk mills, to Virginia Bridge Co., Roanoke, Va.

Power, W. Va., 110 tons, foundation cylinders, to Pittsburgh-Des Moines Steel Co.

Alcoa, Tenn., 195 tons, Aluminum Co. of America building extension, to Fort Pitt Bridge Works Co., Pittsburgh.

Houston, Tex., 835 tons, Federal office building, to Mosher Steel Co., Dallas, Tex.

CENTRAL STATES

Detroit, 270 tons, Brewster housing project, to Joseph T. Ryerson & Son, Inc.

Cleveland, 105 tons, Shaker Heights theater, to Ingalis Iron Works Co., Birmingham.

Indianapolis, 3300 tons, International Harvester Co., to Gage Structural Steel Co., Chicago.

Elkhart, Ind., 250 tons, American Coating Mills building, to Elkhart Bridge & Iron Co.

Chicago, 175 tons, Wrigley Field bleachers, to Midland Structural Steel Co., Cicero, Ill.

Moline, Ill., 835 tons, bridge, to Clinton Bridge Works, Clinton, Iowa.

Buchanan County, Mo., 125 tons, bridge, to St. Joseph Structural Steel Co., St. Joseph, Mo.

Columbus, Neb., 380 tons, anchor towers, to Aeromotor Co.

Columbus, Neb., 350 tons, transmission towers, Loup River Public Power and Irrigation District, to Lehigh Structural Steel Co.

WESTERN STATES

San Francisco, 2800 tons, railway terminal for San Francisco-Oakland Bay bridge, to Columbia Steel Co., San Francisco.

Sacramento, Cal., 100 tons, air depot, to Golden Gate Iron Works, San Francisco.

NEW STRUCTURAL STEEL PROJECTS NORTH ATLANTIC STATES

Casco-Naples, Me., 100 tons, State bridge. Southbridge, Mass., 100 tons, optical company plant addition.

Springfield, Mass., 100 tons, life insurance company building.

Brockton, Mass., 100 tons, street railway garage.

Brattleboro, Vt., 100 tons, theater.

Norwich, Conn., 350 tons, Shetucket River bridge; bids in.

New York, 3765 tons, Queens-East River Tunnel; Walsh Construction Co., Long Island City, general contractor.

New York, 650 tons, curbing for United State Treasury Department. New York, 2200 tons, contract WB-4 Bronx - Whitestone bridge, Triborough Bridge Authority; previously reported as

New York, 270 tons, addition to public school No. 86 in Bronx; bids close July 9. Queens, N. Y., 2550 tons, William Cul-len Bryant High School; bids close July 9. Brooklyn, 280 tons, addition to public school No. 197; bids close July 9.

Jamaica, N. Y., 360 tons, school, Immaculate Conception Church.

New Rochelle, N. Y., 300 tons, store, 721
Fifth Avenue Corp.

Perth Amboy, N. J., 250 tons, lead mill building, American Smelting & Refining Co.

Bound Brook, N. J., 230 tons, building. Bakelite Corp.

Woodbridge, N. J., 236 tons, bridges; Weldon Construction Co., Westfield, N. J., low bidder.

State of New Jersey, 170 tons, grade elimination, Central Railroad of New Jer-sey; bids July 19.

Philadelphia, 4500 tons, court house,; McCloskey & Co., Philadelphia, low bid-

State College, Pa., 500 tons, women's ormitory; bids in.

Gormitory; bus in.

Harrisburg, Pa., 200 tons, Pennsylvania
Railroad engine facilities; bids in to McCloskey & Co., general contractors.

Johnstown, Pa., 400 tons, building, Pennsylvania Telephone Co.

Centre County, Pa., 105 tons, truss bridge; bids July 16.

Brie, Pa., 260 tons, East Avenue grade grossing elimination: Constructors & En-gineers, Inc., Chicago, low bidder on gen-eral contract.

SOUTH AND SOUTHWEST

Ingleside, Tex., 490 tons, loading dock.
State of Oklahoma, 1152 tons, highway bridges, including Buchanan County, 235 tons; Kingfisher County, 187 tons; Garfield County, 300 tons, and Okmulgee County, 120 tons.

CENTRAL STATES

Dearborn, Mich., 300 tons, miscellaneous material for open-hearth furnace, Ford Motor Co. Cleveland, 300 tons, airplane hangar, Gulf Oil Corp.

Cleveland, 100 tons, train shed for Fisher Body Corp.

Niles, Ohio, 240 tons, building for Niles Glass Co., General Electric subsidiary; Sam W. Emerson Co., Cleveland, general con-tractor.

Champaign, Ill., 100 tons, theater.

Ottawa, Ill., 250 tons, furnace building, Libbey-Owens-Ford Glass Co. Chicago, 200 tons, Polish Alliance build-ing; bids July 20.

South Chicago, 444 tons, Schwill grain elevator; bids taken.

South Chicago, 2000 tons, extension to Wisconsin Steel Co. plant; bids July 14.

State of Wisconsin, 210 tons, Neshkoro grade separation; C. B. Taylor, Decorah, Iowa, general contractors.

Ogaliala, Neb., 400 tons, dam.

WESTERN STATES

Denver, 138 tons, railroad underpass and pproaches; bids July 10.

Portland, Ore., 103 tons, North Santiam River bridge; bids July 16.

FABRICATED PLATES

AWARDS

Newberry, Mich., 100,000-gal. elevated water tower, to Chicago Bridge & Iron Works.

Calexico, Cal., 595 tons, pipe for Bureau of Reclamation, Specification 724, to Southwest Welding & Mfg. Co., Alhambra, Cal.

NEW PROJECTS

Philadelphia, 700 tons, five barges for Warner Co.; Welding Engineers, Inc., general contractor.

SHEET PILING

Mare Island, Cal., 5000 tons, coffer dam or Navy Department for use in building dry dock; bids July 28.

General Motors Plans Another N. J. Plant

ENERAL Motors Corp., hard on the heels of the announce ment of a Ternstedt Mfg. division plant for Trenton, N. J., has revealed plans for the construction within a few weeks of a new eastern service plant for the Inland Mfg. division to be located in Clark Township, south of Cranford, N. J. The Inland division makes steering wheels, running boards, motor mountings and rubber and metal parts for automotive, refrigerator and radio uses. The new plant, located on the main line of the Lehigh Valley railroad, will stock the parts made in Dayton, Ohio, for shipment to eastern assembly lines and for export markets.

The projected Cranford plant will have about 100,000 sq. ft. of floor space. Completion is due within three months of the start of construction. This unit makes the fifth to be located in New Jersey.

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Steel Ingot Output Down 19 Per Cent; Strikes Prevented a Half-Year Record

PRODUCTION of steel ingots during June dropped off sharply because of strike conditions and failed to equal the May output by nearly 1,000,000 gross tons, according to the monthly report of the American Iron and Steel Institute.

June production amounted to 4,183,762 gross tons, almost 19 per cent below the total of 5,153,559 gross tons produced in May. Percentage of capacity operated in June was 74.46, compared with 88.82 per cent in May.

Total production in the first six months of 1937 almost certainly would have set a new all-time peak for the half-year period had output not been curtailed by strikes. A total of 28,764,633 gross tons of steel ingots was produced during the first half of 1937, less than 1 per cent below the output of 29,036,274 gross tons in the first half of 1929. The total in the first six months of this year was almost four times as much as the total of 7,697,210 gross tons produced in the first half of 1932.

The tonnage produced in June was only 5 per cent above the output of 3,975,569 gross tons in June 1936 but the six months' total for this year was 35 per cent above the total of 21,276,097 gross tons in the corresponding period of last year.

Exports Highest of Post-War Period

What in all probability represents at least the highest United States post war monthly export total for semi-finished and finished iron and steel products was reached in May, according to a preliminary report of the Metals and Minerals Division, Bureau of Foreign and Domestic Commerce. Shipments aggregated 405,810 gross tons and were valued at \$19,186,363 in comparison with 255,788 tons valued at \$15,854,933 in the previous month, and only 97,511 tons valued at \$7,387,862 in May,

1936. The May totals increased 54.5 per cent in quantity and 21 per cent in value when compared with the April totals, and 316 per cent in quantity and 160 per cent in value when compared with those for May, 1936.

Featuring the May exports were the sharp increases registered in shipments of both pig iron and steel ingots, in themselves more than sufficient to account for the exceptionally high trade. The export totals for these two basic requirements alone establish the fact that in all foreign producing countries there is an urgent need for materials for transformation into steel mill products. All of the leading items of export closely approximated the April figures (excepting hot-rolled strip steel) and at the same time exceeded May, 1936, shipments by a wide margin.

Pig Iron Outstanding

By far the outstanding product in the May trade was pig iron whose total of 117,598 tons compared with 38,177 tons in April, and only 121 tons in May, 1936. Next came steel ingots, blooms, etc., shipped to an aggregate of 99,551 tons against 5495 tons and 982 tons respectively.

Against the April totals, the outstanding increase (93,999 tons) was that registered in steel ingot shipments, followed by those in pig iron (79,421 tons), heavy rails (4071 tons), welded black wrought iron pipe (2056 tons), and plain wire 1207 tons). In all cases May shipments of the items enumerated were comfortably ahead of those in the corresponding month of 1936.

In the first five months of 1937 shipments aggregated 1,138,492 tons valued at \$67,989,315 in comparison with 450,859 tons valued at \$33,834,799 in the corresponding period of 1936, or increases of 148 per cent in quantity and 101 per cent in value. It will be noted that the tonnage for May (405,810 tons) was only about 40,000 tons lower than the aggregate (450,859 tons) for the first five months of last year. From a standpoint of tonnage, the leading items in this period were pig iron (200,657 tons), ingots, blooms, etc. (117,-833 tons), tin plate and taggers' tin (126,417 tons), black steel sheets (98,016 tons), unfabricated plate (97,823 tons), 'other' steel bars (41,935 tons), hot-rolled strip steel (37,974 tons), and heavy rails (32,182 tons).

Scrap exports continued at an exceptional level in May when the record total of 637,679 tons (valued at \$13,708,219) was shipped, both a volume and value never before attained in monthly scrap shipments from the United States.

PRODUCTION OF OPEN-HEARTH AND BESSEMER STEEL INGOTS (Reported by Companies Which in 1936 Made 98.29 Per Cent of the Open-Hearth and 100 Per Cent of the Bessemer Ingot Production) Reported Calculated

	Production (Gross Tons)		Monthly 1	Production npanies	Number	Per Cent of Ca-
1936	Open-Hearth	Bessemer	Monthly	Weekly	Weeks	pacity
January	2,794,766	196,389	3,039,804	686,186	4.43	52.39
February		202,445	2,956,891	714,225	4.14	54.53
March	3,094,939	185,040	3,333,853	752,563	4.43	57.46
1st Quarter	8,597,025	583,874	9,330,548	717,734	13.00	54.80
April	3,565,761	304,775	3,932,605	914,593	4.29	69.99
May	3,671,375	302,092	4,037,375	911,371	4.43	69.58
June	3,578,383	334,897	3,975,569	926,706	4.29	70.75
2nd Quarter	10,815,519	941,764	11,945,549	918,182	13.01	70.10
1st 6 Months.	19,412,544	1,525,638	21,276,097	817,997	26.01	62.45
July	3,526,380	326,606	3,914,370	885,604	4.42	67.61
August	3,768,135	350,560	4,184,287	944,534	4.43	72.11
September	3,782,498	303,048	4,151,388	969,950	4.28	74.05
3rd Quarter	11,077,013	980,214	12,250,045	932,981	13.13	71.23
1st 9 Months.	30,489,557	2,505,852	33,526,142	856,570	39.14	65.40
October	4,144,395	317,710	4,534,246	1,023,532	4.43	78.15
November	3,925,146	329,553	4,323,025	1,007,698	4.29	76.94
December	4,048,552	305,342	4,424,367	1,000,988	4.42	76.42
4th Quarter	12,118,093	952,605	13,281,638	1,010,779	13.14	77.17
Total Year	42,607,650	3,458,457	46,807,780	895,329	52.28	68.36
1937						
January	4,357,338	291,794	4,724,939	1,066,578	4.43	81.43
February	4,012,358	331,669	4,413,832	1,103,458	4.00	84.25
March	4,730,579	403,787	5,216,666	1,177,577	4.43	89.91
1st Quarter	13,100,275	1,027,250	14,355,437	1,116,286	12.86	85.23
April	4,601,620	390,198	5,071,875	1,182,255	4.29	90.27
May	4,685,749	386,290	5,153,559	1,163,332	4.43	88.82
June	3,832,514	284,572	4,183,762	975,236	4.29	74.46
2nd Quarter	13,119,883	1,061,060	14,409,196	1,107,548	13.01	84.56
1st 6 Months.	26,220,158	2,088,310	28,764,633	1,111,891	25.87	84.89
1936 figures	revised.					- 10

June Pig Iron Output Down; First Half Rises 46.4 Per Cent

PRODUCTION of coke pig iron in June, at 3,107,506 gross tons, compares with 3,537,231 tons in May. As was to be expected on account of the strikes, the daily rate last month dropped 9.2 per cent from that in May, or from 114,104 to 103,584 tons.

Output for the first half of this year rose to 19,706,593 tons from 13,528,226 tons in the corresponding period last year, or a gain of 46.4 per cent in the daily rate. The first six months is the highest for that period since the all-time high reached in 1929, when 21,640,960 tons was produced, and contrasts sharply with the recent all-time low in 1933, when production dropped to only 4,441,003 tons.

There was a net gain of 11 furnaces making iron on July 1, the 181 furnaces operating at a rate of 105,975 tons daily, against 170 on June 1, producing 103,960 tons daily. Fourteen furnaces were blown in during the month and three were blown out or banked. The United States Steel Corp. put in one furnace and took one off blast, independent producers put 11 in operation and took one off blast and merchant producers put two in and one out.

Among the furnaces blown in were the following: One Ensley, Tennessee Coal, Iron & Railroad Co.; one Susquehanna, National Steel Corp.; one Sparrows Point, Bethlehem Steel Corp.; three Haselton, one Pioneer, Republic Steel Corp.; three Campbell, one Hubbard, Grace and Jeannette, Youngstown Sheet & Tube Co., and one Sloss-Sheffield Steel & Iron Co. furnace.

Furnaces blown out or banked included: One Gary, Carnegie-Illinois Steel Corp.; one Monessen, Pittsburgh Steel Co., and the Rackdale furnace of the Tennessee Products Corp.

The number of available furnaces making pig iron has been reduced from 241 to 240 by the dismantling of the Vanderbilt furnace of the Woodward Iron Co.

Baily Average Production of Coke Pig Iron

	Gr	oss Tons			
	1937	1936	1935	1934	1933
January	103,597	65,351	47,656	39,201	18,348
February	107,115	62,886	57,448	45,131	19,798
March	111,596	65,816	57,098	52,243	17,484
April	113,055	80,125	55,449	57,561	20,787
May	114,104	85,432	55,713	65,900	28,621
June	103,584	86,208	51,570	64,338	42,166
- 1/2 year	108,876	74,331	54,138	54,134	24,536
July	*****	83,686	49,041	39,510	57,821
August	*****	87,475	56,816	34,012	59,142
September		91,010	59,216	29,935	50,742
October		96,512	63,820	30,679	43,754
November		98,246	68,864	31,898	36,174
December		100,485	67,950	33,149	38,131
Year		83,658	67,556	43,592	26,199

Production of Coke Pig Iron and Ferromanganese

		Iron*	Ferromanganes				
	1937	1936	1937	1936			
January	3,211,500	2,025,885	23,060	24,766			
February	2,999,218	1,823,706	24,228	24,988			
March	3,459,473	2,040,311	27,757	22,725			
April	3,391,665	2,403,683	26,765	19,667			
May	3,537,231	2,648,401	34,632	18,363			
June	3,107,506	2,586,240	34,415	17,549			
1/2 year	19,706,593	13,528,226	170,857	128,058			
July	*****	2,594,268	****	20,205			
August		2,711,721		20,658			
September		2,730,293		15,919			
October		2,991,887		19,805			
November	*****	2,947,365		24,368			
December	*****	3,115,037		25,715			
Year	*****	30,618,797	*****	254,728			

*These totals do not include charcoal pig iron. †Included in pig iron figures.

Merchant Iron Made, Daily Rate

		Tons			
	1937	1936	1935	1934	1933
January	16,106	10,537	3,926	7,800	2,602
February	16,514	11,296	6,288	7.071	2,863
March	16,457	10,831	7,089	7,197	2,412
April	14.517	13,897	8,799	8,838	1,908
May	19,483	12,814	8,441	9,099	3,129
June	15,870	14,209	7,874	9,499	4,088
July		11,619	8,644	7,880	6,783
August		12,148	8,194	6,043	7.756
September		12,526	10,090	4,986	10,034
October		13,645	11,199	5.765	8,634
November		14,739	12,503	6,610	7,639
December		14,852	13,312	4,399	8,358

Production by Districts and Coke Furnaces in Blast

Marie Marie Marie	Produ	Tons)	3	uly 1	1	une 1
Furnaces New York: Buffalo Other New York and Mass.	8666688 80 Days)	227.72 22.722 31 Days)	we Number in Blast	12. Operating 22. State, Tons 90. a Day	wr Number in Blast	Operating
Pennsylvania:						
Lehigh Valley Schuylkill Valley Susquehanna and Lehanon	83,811 37,409	88,950 45,215	6 3	2,795 1,245	6 3	2,870 1,460
Valleys	38,300	33,542	2	1,275	2	1,220
Ferromanganese Pittsburgh District Ferro. and Spiegel Shenango Valley	777,282 25,367 69,682	796,762 16,259 72,788	38	25,795 845 2,325	39	25,825 525 2,350
Western Pennsylvania Ferro. and Spiegel	66,701 10,884 132,632	112,273 13,648 139,705	7 2	2,225 365 4,655	7 2	3,760 440 4,505
Maryland	157,803	166,048	7	5,260	7	5,160
Mahoning Valley Central and Northern Southern Illinois and Indiana. Michigan and Minnesota. Colorado, Missouri and Utah	616,003	328,889 317,828 50,843 714,324 98,580 57,872	16 12 3 26 6	7,355 7,440 1,525 19,860 3,340 1,935	7 12 3 27 6 4	5,160 7,625 1,570 20,675 3,180 1,865
The South:						1387
Virginia Ferromanganese Kentucky Alabama Ferromanganese	203,714	2,882 26,966 200,147 1,843	0 1 2 17	90 885 7,425	0 1 2 14 1	95 870 6,440 165
Tennessee	1,060	1,857	0	****	1	60
Total	3,107,506	3,537,231	181	105,975	170	103,960

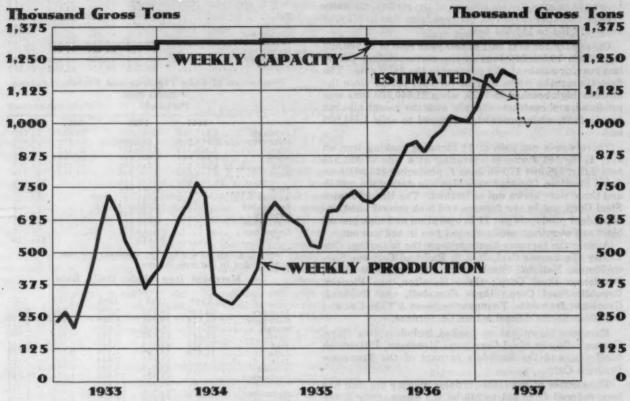
Follansbee's Bond Issue Reduced

UDGE ROBERT M. GIBSON in United States District Court at Pittsburgh has signed an order approving modifications in the reorganization plan of the Follansbee Brothers Co., which were filed on May 17 and which were the subject of hearing June 1. These modifications reduced the amount of the proposed bond issue from \$4,500,000 to \$4,000,000 and estimated cost of proposed plant improvements from \$4,820,000 to \$4,000,000.

American Steel & Wire Co. resumed operations July 5 of its open hearth plant, blooming mill and three rod mills at its Donora, Pa., works, after a week's shut-down during which approximately 1100 employees enjoyed a week's vacation with pay. Repairs were made while the three departments were closed.

PRODUCTION

Average Weekly Production of Open-Hearth and Bessemer Steel Ingots by Months, 1933-1937, and Estimated Production by Weeks in 1937



Figures for the Current Week Are Not Indicated on the Chart Until the Following Week

STEEL	INGOT
PROD	UCTION
BY DIS	STRICTS:
Per	Cent
of C	apacity

	*Current Week	Last Week
Pittsburgh	69.0	78.0 .
Chicago	65.5	64.0
Valleys	73.0	63.0
Philadelphia		68.0
Cleveland		59.0
Buffalo		88.0
Wheeling		94.0
Southern	64.0	76.5
Ohio River	49.5	0.88
Western	79.0	95.0
St. Louis	76.0	93.0
Detroit		100.0
Eastern		98.0
Aggregate	70.0	76.5

Weekly Booking of Construction Steel

		Week Ended		Yeart	o Date
	7 June 29, 1937	June 8, 1937	July 7, 1936	1937	1936
Fabricated structural steel awards 16,500	54,500	24,650	44,650	655,490	588,815
Fabricated plate awards 595	2,800	0	2,530	61,710	149,540
Steel sheet piling awards	0	0	0	35,555	22,620
Reinforcing bar awards	13,000	7,300	2,675	132,385	197,010
Total Lettings of Construction Steel 24,495	70,300	31,950	49,855	885,140	957 985

.... SUMMARY OF THE WEEK. ...

- ... Strike-bound steel plants getting back to near-normal operation.
- ... New business declining, but backlogs assure high July operation.
- . . . Steel scrap rises at Pittsburgh and Philadelphia; coke prices decline.

ITH belated recognition by law enforcement authorities of the rights of nonstrikers, the steel companies against which CIO activities have been directed have gradually been getting back to near-normal operation. Only the Indiana Harbor plant of the Youngstown Sheet & Tube Co. remains completely idle, a blast furnace at its South Chicago works having resumed operation. At Youngstown the company is operating at 90 per cent, a 40-point rise from last week. Republic Steel Corp. is operating its Youngstown district plants at an average of 60 per cent and its Corrigan, McKinney plant in Cleveland, which resumed work Tuesday, is now at 50 per cent, with a higher rate expected next week. The Cambria works of Bethlehem Steel Co. at Johnstown, Pa., are operating at the rate in effect prior to its strike. The Inland Steel Co., which reopened its plant July 1 on the basis of an arrangement with the Governor of Indiana, is back on full-time pro-

Estimates of steel ingot production are complicated this week by the fact that open-hearth furnaces do not immediately make steel upon resumption, 48 to 72 hr. usually elapsing before the first heat is poured. Therefore the full effect of this week's renewed activity at Cleveland will not be felt until next week. The holiday on Monday also is reflected in this week's estimate of steel production. Had there been no holiday the rate would have been about 82 per cent, but allowance for the one-day idleness brings our estimate down to 70 per cent. By next week, if the Indiana Harbor plant of Youngstown Sheet & Tube Co. gets back into production, the rate may be 85 per cent or higher.

Although the strikes at steel plants have pretty generally resulted in a defeat for the CIO, the possibility of further trouble has not been removed, the latest outbreak having occurred in the Lake Superior iron mining district, where two of the Mesaba mines of the International Harvester Co. have been shut down by a strike for a signed contract. There are no positive indications, however, that the trouble will spread. Meanwhile water shipments of ore are now being made to plants that were shut down by strikes. Despite the holding up of some shipments because of the steel strikes, the total water movement in June was 10,107,883 tons, a gain of 64,027 tons over the

May figure. Up to July 1 the season's water movement of ore was 23,922,294 tons, an increase of 104.86 per cent over the amount brought down in the same period of 1936.

THE strikes caused a decline of 19 per cent, or about 1,000,000 tons, in steel ingot output last month, thereby preventing what would have been an all-time peak in production for the half-year period. The total for the first six months was 28,764,633 gross tons, compared with the peak record of 29,036,274 tons in the first half of 1929. There was a gain of 35 per cent over the output in the first half of 1936.

Pig iron production in June also lost ground because of the strikes, the total for last month being 3,107,506 gross tons against 3,537,231 tons in May, a decline in the daily rate from 114,104 tons to 103,584 tons, or 9.2 per cent. The six months' total, as in steel, was the highest since 1929, amounting to 19,706,593 tons, compared with 21,640,960 in the first half of 1929, and gaining 46.4 per cent over the first-half production last year. Despite strike shutdowns, there was a gain of 11 furnaces in June to 181 on July 1. The number of available furnaces has been reduced to 240.

THE second half of the year begins under favorable conditions except for strike difficulties. Although new business continues to decline, the rate of consumption is high in nearly all major lines except the automobile industry, where fresh buying during the next few weeks may reverse the present downward trend in orders. Steel backlogs are still substantial in a number of products, including tin plate, sheets, plates, structural shapes, oil-country pipe, and pig iron, assuring a high July operating rate. The reduction in duties on steel products by Great Britain may result in sufficient business to take up some of the seasonal slack in domestic business, provided American mills are attracted by the prices that may be offered. Many British consumers are suffering from a steel shortage.

There are signs of a revival of buying of railroad equipment as some car building shops approach the completion of their present orders. The Milwaukee is asking for bids on 1000 gondola cars and one locomotive, and the Soo Line will buy 100 box cars. The St. Louis-Southwestern has bought 4200 tons of rails, the first indication of a possible secondary rail buying movement. The Brazilian Railways have bought 17,000 tons of rails in this country.

Steel scrap prices have advanced 50c. a ton at Pittsburgh and Philadelphia and have strengthened elsewhere, chiefly because of the breaking up of the steel strikes. THE IRON AGE scrap composite price has advanced to \$17.42 from \$17.08, the first upward revision in 14 weeks. Contrariwise, Connellsville coke has declined 15c. a ton on the furnace grade and 25c. on the foundry grade.



- ... Production drops sharply because of vacation shutdowns and holiday.
- ... Connellsville furnace coke off 15c., foundry coke 25c. lower.

. . . Heavy melting steel scrap higher as strike-bound plants resume.

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Incoming business during June was about equal to bookings in May, although some companies report an increase. Fresh orders in the past week, however, have been off somewhat from the previous period, but part of the recession is undoubtedly due to the extended holiday weekend.

Tubular products continue to be the most active item on the list, there having been no letup in the volume of oil-country goods specifications. Hot and cold rolled bar bookings have leveled off slightly, but strip steel sales are holding to recent levels. Although most producers look for a further recession in buying, no sharp dip in total sales is expected.

A road improvement job at Pittsburgh will require approximately 1000 tons of reinforcing bars. Two sizable projects requiring 10,000 tons or more of steel sheet piling will be bid upon in the near future.

Most of the orders from automotive makers in the past week comprised fill-in requirements for 1937 models, and it is noticeable that prompt shipment on these specifications has been requested. A buying movement on a larger scale of material required for 1938 models is expected soon.

Raw material market conditions

are mixed, with beehive furnace coke off 15c. a ton; beehive foundry coke off 25c. a ton and No. 1 heavy melting steel up 50c. a ton. The weakness in coke may only be temporary until shipments held up by plants closed on account of labor disturbances are resumed.

Pig Iron

Pig iron consumption and production appear to be well balanced. although some producers are able to build up their stocks a trifle. There is some indication that foreign inquiry has become a little more active. One request for quotations involves about 2500 tons for a South American consumer. About half of the pig iron consumers have placed contracts for their third quarter requirements while the remainder are, for the time being at least, committed to odd lot buying as needed. Seasonal influences are affecting some jobbing foundries.

Semi-Finished Steel

Although the total volume of orders during June was greater than in May, the trend in the past few weeks has been downward. Mills, however, have substantial backlogs and supplies are by no means plentiful. Demand for skelp continues brisk and the movement of sheet and tin bars remains heavy.

Bolts, Nuts and Rivets

Fresh orders in the past few weeks have been slightly better in volume, but the improvement is not enough to offset disappointment of the producers in the rate of incoming business during the past several weeks. Some makers have had to curtail operations as new business is hardly 60 per cent of shipments. Some contracts for material to be used in 1938 automobiles have

been received, but the total amount involved so far is small.

Rars

Incoming business has been slowly dropping off in the past two weeks, but the downward trend is not sharp. Total bookings in June were below those placed in May. The bulk of present incoming business is comprised of miscellaneous tonnages, with fair support being given to the market by the unprecedented buying on the part of farm implement makers. Specifications from automotive interests do not involve large tonnages as yet, but a heavier buying movement is expected after the change-over period. Backlogs have been reduced further.

Cold Finished Bars

Aggregate specifications continue light with textile machinery manufacturers being the heaviest consumer in the past week. A number of fill-in orders from automobile concerns have been received recently and it is interesting to note that in all cases prompt shipment is requested. Some of these automotive orders are from companies which had thought their requirements were covered some time ago. Occasional business from jobbers covering miscellaneous sizes and grades is reported. Deliveries are much easier with some sizes obtainable in a week. However, certain sizes and grades are still not obtainable in less than four weeks. While June bookings made a better showing than those of May, the immediate tendency seems to be downward; at least until active buying on the part of automobile manufacturers for 1938 models takes place.

Reinforcing Bars

Quite a number of awards involving small tonnages have been placed recently. Two large jobs closed recently include 1500 tons of concrete reinforcing bars for a housing project at Detroit, and a total of 676 tons for a Bureau of Reclamation project at Phoenix, Ariz., awarded to Colorado Fuel & Iron Co. A road improvement at Pittsburgh will require approximately 1000 tons.

Steel Sheet Piling

Two sizable jobs are in the offing requiring 10,000 or more tons of piling. The Navy Department will take bids July 28 for 5000 tons or more for a coffer dam at Mare Island, Cal., where a dry dock is to be constructed. A bulkhead to be built at Rockaway, N. Y., will take approximately 4500 tons of piling.

Plates and Shapes

A large percentage of the inquiries in the past week involve school

A Comparison of Prices

Market Prices at Date, and One Week, One Month, and One Year Previous; Advances Over Past Week in Heavy Type, Declines in Italics

Rails and Semi-finished Steel		27.8	of the same	378	Pig Iron
Per Gross Ton:	uly 7, J 1937	fune 29, 1937	June 8, 1937	July 7, 1936	Per Gross Ton: July 7, June 29, June 8. July 7, 1937 1937 1936
Rails, heavy, at mill			\$42.50	\$36.37 1/4	No. 2 fdy., Philadelphia\$25.76 \$25.76 \$25.76 \$21.313
Light rails, Pittsburgh		43.00	43.00	35.00	No. 2, Valley furnace 24.00 24.00 24.00 19.50
Rerolling billets, Pittsburgh.		37.00	37.00	30.00	No. 2, Southern Cin'ti 23.69 23.69 23.69 20.2001
Sheet bars, Pittsburgh		37.00	37.00	30.00	No. 2, Birmingham† 20.38 20.38 20.38 15.50
Slabs, Pittsburgh		37.00	37.00	30.00	No. 2, foundry, Chicago* 24.00 24.00 34.00 19.50
Forging billets, Pittsburgh		43.00	43.00	37.00	Basic, del'd eastern Pa 25.26 25.26 25.26 20.813
Wire rods, Nos. 4 and 5, P'gh		47.00	47.00	38.00	Basic, Valley furnace 23.50 23.50 23.50 19.00
	Cents	Cents	Cents	Cents	Malleable, Chicago* 24.00 24.00 24.00 19.50
Skelp, grvd. steel, P'gh, lb		2.10	2.10	1.80	Malleable, Valley 24.00 24.00 24.00 19.50
			-	2.00	L. S. charcoal, Chicago 30.04 30.04 30.04 25.2526
					Ferromanganese, seab'd, car-
					lots
Finished Steel					
A STATE OF THE STA					†This quotation is subject to a deduction of 38c. a ton for
Per Lb.:	Cents	Cents	Cents	Cents	phosphorus content of 0.70 per cent or higher. The switching charge for delivery to foundries in the Chicago
Bars, Pittsburgh	2.45	2.45	2.45	1.95	district is 60c. per ton.
Bars, Chicago	2.50	2.50	2.50	2.00	
Bars, Cleveland	2.50	2.50	2.50	2.00	Scrap
Bars, New York	2.78	.278	2.78	2.30	ocrap
Plates, Pittsburgh	2.25	2.25	2.25	1.90	Per Gross Ton:
Plates, Chicago	2.30	2.30	2.30	1.95	Heavy melting steel, P'gh\$18.75 \$18.25 \$18.75 \$13.75
Plates, New York	2.53	2.53	2,53	2.19	Heavy melting steel, Phila 17.78 17.25 17.75 12.25
Structural shapes, Pittsburgh	2.25	2.25	2.25	1.90	Heavy melting steel, Ch'go 15.75 15.75 15.75 13.25
Structural shapes, Chicago	2.30	2.30	2.30	1.95	Carwheels, Chicago 18.25 18.25 18.25 13.50
Structural shapes, New York	2.5025	2,5025			Carwheels, Philadelphia: 19.75 19.75 19.75 13.75
Cold-finished bars, Pittsburgh	2.90	2.90	2.90	2,25	No. 1 cast, Pittsburgh 18.75 17.75 19.25 14.75
Hot-rolled strips, Pittsburgh.	2.40	2.40	2.40	1.95	No. 1 cast, Philadelphia 20.25 20.25 20.25 14.25
Cold-rolled strips, Pittsburgh	3.20	3.20	3.20	2.60	No. 1 cast, Ch'go (net ton) 15.25 15.25 15.25 12.00
Hot-rolled annealed sheets,				-	No. 1 RR. wrot., Phila 19.75 19.75 19.75 14.75
No. 24, Pittsburgh	3.15	3.15	3.15	2.50	No. 1 RR. wrot., Ch'go (net) 14.50 14.50 15.00 11.50
Hot-rolled annealed sheets,		1000	No. Bro		
No. 24, Gary	3.25	3.25	3.25	2.60	THE PARTY OF THE P
Sheets, galv., No. 24, P'gh	3.80	3.80	3.80	3.20	Coke, Connellsville
Sheets, galv., No. 24, Gary	3.90	3.90	3.90	3.30	Dan Wat Man at Ouen
Hot-rolled sheets, No. 10,	0.10	0.40			Per Net Ton at Oven:
Pittsburgh	2.40	2.40	2.40	1.95	Furnace coke, prompt \$4.35 \$4.60 \$4.60 \$3.50
Hot-rolled sheets, No. 10, Gary	2.50	2.50	2.50	2.05	Foundry coke, prompt 5.00 5.25 5.25 4.00
Cold-rolled sheets, No. 20,	2.00	4.00	4.00	2.00	
Pittsburgh	3.55	3.55	3.55	3.05	Metals
Cold-rolled sheets, No. 20,	2531				
Gary	3.65	3.65.	. 3.65	3.15	Per Lb. to Large Buyers: Cents Cents Cents
Wire nails, Pittsburgh	2.75	2.75	2.75	2.10	Electrolytic copper, Conn 14.00 14.00 14.00 9.50
Wire nails, Chicago dist. mill	2,80	2.80	2.80	2.15	Lake copper, New York 14.12 % 14.12 % 14.12 % 9.62 %
Plain wire, Pittsburgh	2.90	2.90	2.90	2.40	Tin (Straits), New York 59.875 56.37 1/2 56.00 42.37 1/2
Plain wire, Chicago dist. mill	2.95	2.95	2.95	2.45	Zinc, East St. Louis 6.75 6.75 6.75 4.75
Barbed wire, galv., P'gh	3.40	3.40	3.40	2.60	Zinc, New York 7.10 7.10 7.10 5.123
Barbed wire, galv., Chicago	= 3745	1	17 11	110 15 51	Lead, St. Louis 5.85 5.85 6.85 4.45
dist. mill	3.45	3.45	3.45	2.65	Lead, New York 6.00 6.00 6.00 4.60
		\$5.35	\$5.35	\$5.25	Antimony (Asiatic), N. Y 14.12 14.50 14.75 13.00

On export business there are frequent variations from the above prices. Also in domestic business, there is at times a range of prices on various products, as shown in our detailed price tables.

The Iron Age Composite Prices

July 7, 1937 One week ago One month ago One year ago	Finished Steel 2.605c, a Lb. 2.605c, 2.159c.	Pig Iron \$23.25 a Gross Ton 23.25 22.25 18.84	Steel Scrap \$17.42 a Gross Ton 17.08 17.42 13.08
	Based on steel bars, beams, tank plates, wire, rails, black pipe, sheets and hot-rolled strip. These products represent 85 per cent of the United States output.	Based on average of basic iron at Valley furnace and foundry irons at Chicago, Philadelphia, Buffalo, Valley and Southern iron at Cincinnati.	Based on No. 1 heavy melting steel quotations at Pittsburgh, Philadelphia and Chicago.
1937 1936 1935 1934 1933 1932 1931 1930 1929 1928	High Low 2.605c., Mar. 9; 2.330c., Mar. 2 2.330c., Dec. 28; 2.084c., Mar. 10 2.130c., Oct. 1; 2.124c., Jan. 8 2.199c., April 24; 2.008c., Jan. 2 2.015c., Oct. 3; 1.867c., April 18 1.977c., Oct. 4; 1.986c., Feb. 2 2.037c., Jan. 13; 1.948c., Dec. 29 2.273c., Jan. 7; 2.018c., Dec. 9 2.317c., April 2; 2.273c., Oct. 29 2.286c., Dec. 11; 2.217c., July 17 2.402c., Jan. 4; 2.212c., Nov. 1	HIGH LOW \$23.25, Mar. 9; \$20.25, Feb. 16 19.73, Nov. 24; 18.73, Aug. 11 18.84, Nov. 5; 17.83, May 14 17.90, May 1; 16.90, Jan. 27 16.90, Dec. 5; 13.56, Jan. 3 14.81, Jan. 6; 13.56, Dec. 6 15.90, Jan. 6; 14.79, Dec. 15 18.21, Jan. 7; 15.90, Dec. 16 18.71, May 14; 18.21, Dec. 17 18.59, Nov. 27; 17.04, July 24 19.71, Jan. 4; 17.54, Nov. 1	HIGH LOW \$21.92, Mar. 30; \$17.08, June 15 17.75, Dec. 21; 12.57, June 9 13.42, Dec. 10; 10.33, April 22 13.00, Mar. 13; 9.50, Sept. 25 12.25, Aug. 8; 6.75, Jan. 3 8.50, Jan. 12; 6.43, July 5 11.33, Jan. 6; 8.50, Dec. 29 15.00, Feb. 18; 11.25, Dec. 9 17.58, Jan. 29; 14.08, Dec. 3 16.50, Dec. 31; 13.08, July 22 15.25, Jan. 11; 13.08, Nov. 22

buildings and factory additions. A telephone building at Johnstown, Pa., will require 400 tons of fabricated material. Awards have been fair in the past week and so far there is no indication of a sharp falling off in this type of business, although there are reports to the effect that some projects have been postponed or canceled. Structural plate and shape specifications have fallen off somewhat in the past week. There is no foundation for reports to the effect that a plate producer had inaugurated a quantity deduction for orders involving 150 tons or more.

Railroad Business

New buying on the part of railroads continues light and some car shops are about cleaned up on old orders. The New York City Board of Transportation is contemplating purchasing 100 subway cars. Pullman Standard Car Mfg. Co. is building two tavern and two coffee cars for Southern Pacific. The Brazilian Railways has placed an order for 17,000 tons of standard rails and about 800 tons of track accessories with a local rail mill.

Shoots

Sheet specifications in the past week show little change from the previous period. The total volume of incoming business is somewhat below the levels reached a few weeks ago, but this is attributable for the most part to the sporadic buying on the part of automobile companies. Miscellaneous sales are holding up well and most orders being placed are for fall requirements in view of the extended delivery promises. Cold rolled sheet specifications are lighter but jobber buying of galvanized sheets is heavy.

Tubular Products

Demand for oil-country goods is holding up well and orders are flowing in freely. Present buying, however still discloses anticipatory tonnages. Standard pipe business is the dullest part of the tubular goods market. Apparently heavy stocks were built up a few months ago and have not yet been reduced to the point where a noticeable increase in specifications to the mills has materialized. The resumption of buying in this item may occur at a time when demand for other tubular products begins to slow up. Meanwhile, producers have still had no opportunity to build up their own stocks. Orders for small runs of line pipe are numerous.

Wire Products

Demand shows little change from a week ago. Orders for bright wire from wood screw and bolt and nut manufacturers and miscellaneous sources are in fair volume, with deliveries on some sizes and grades quite extended. Spring wire backlogs are easier, but inquiries from automobile companies for 1938 models and the closing of furniture shows indicate a more active demand for this grade of wire in the near future. Although demand for merchant wire items continues light, there are signs of a resumption in buying as quite a few jobbers' stocks have reached a low point.

Strip

Total strip specifications have improved some in the past week. Practically all of the increase is attributable to fill-in orders from automobile makers. Almost all of these specifications are for prompt shipment. So far tonnages involving 1938 model requirements have not been large. Miscellaneous buying continues at recent levels and backlogs on hot rolled strip are about two to three weeks while cold rolled may be had in five to six weeks.

Tin Plate

Hampered by holiday shutdowns and to some extent hot weather, tin plate production is off somewhat this week and may be tentatively estimated at 75 per cent of capacity. Some plants recently shut down during strike troubles have resumed operations, with the result that the industry's operating figure will probably show quite an increase next week. Producers will have a hectic time getting out all orders on the books between now and Oct. 1. Pressure for shipment has become a normal condition. Meanwhile, tin plate consumption is running ahead of the same period last year and prospects for a much better crop are growing brighter.

Coal and Coke

Beehive furnace coke, Connellsville, prompt, is off 15c. a ton, making it quotable at \$4.35 to \$4.60 a ton. This weakness may only be temporary, as it has been brought about by accumulations and holdups resulting from steel plants shutting down because of labor troubles. A resumption of buying on the part of these companies might cause a rebound to previous levels. The amount of coke purchased at \$4.35 a ton is not large. Foundry coke, Connellsville, prompt, is off 25c. a ton, making the lower range \$5 a ton. Meanwhile, accumulations at coke plants in the Connellsville regions are being rapidly worked off.



... Sheet demand improves, reversing recent downward trend.

... Pig iron business slow as melt declines.

INCINNATI, July 6.—Ordering of sheets for new automobile models stimulated demand the past week to about 70 per cent of mill capacity and reversed the downward trend noticeable during the preceding two weeks. Ordering directly attributable to strikes in other steel districts diminished and, although not appreciable heretofore, is of small importance in current business. Automobile requirements are slightly better, while stove and household appliance demand is rapidly moving upward. Production the past week was at full mill capacity, but this week operations will be down to about 75 per cent to allow for vacation periods. The hot mills and open hearths of the Middletown and Zanesville units of American Rolling Mill Co. will be closed, but annealing and finishing departments will be operating. The Ashland unit, however, will be in full operation. Other mills in the district, while observing the holiday, will be in full operation during the remainder of the week.

Indirectly, the labor disturbances in other areas are hindering third quarter pig iron ordering. Foundries are experiencing an easing of demand because of users' curtailed operations. Interest in pig iron has therefore declined and, with prices steady, no incentive to anticipate needs is offered. Virtually all second quarter contracts were completed by the first of the month. Furnace interests reported only a few cancellations and these involved small tonnages. The melt is easing. Operations are averaging about three days a week, and this week some plants will be closed for inventory and vacations.

Ingot production this week will be down to about 70 per cent, with one unit completely closed for repairs and vacation. Twenty-three open hearths out of 34 are scheduled for operation.



- ... Ingot output rises with resumption of work by Inland Steel Co.
- ... New steel business and contract specifications lightest in a month.
- ... Farm equipment trade, especially tractors, one of brightest spots.

HICAGO, July 7.—Ingot operations here rose 1½ points this week to 65½ per cent of capacity, in spite of a 24-hr. shutdown at Gary because of the July 4 holiday, as a result of resumption of full-time operations at the plant of the Inland Steel Co., which opened Thursday morning, July 1, for the first time since May 26, when a strike was called by the CIO. Operations at other steel producing plants in this district, all of which are working save Youngstown, which is still closed by a strike, are at near capacity.

When operations are resumed at the Youngstown plant the entire district will be operating at a high rate. Inland reports a slight increase in backlogs over the strike period due in part to sympathetic offerings from customers.

Sales and specifications are the lightest of the last 30 days. Shipments appear to be nearly as heavy as in May, which was the best month of the year in that respect, and little decline is anticipated in shipments over the remainder of the summer. Plate specifications are good from makers of tanks, car builders and fabricators. No letdown has been noticed among agricultural implement makers, although a slight decline in activity is expected later. Tractor manufacturers have such heavy backlogs that their operations are sure to be maintained at present levels throughout July and August. The farm equipment trade is the heaviest single consumer of bars and strip at present. Automobile production has increased somewhat compared with the last few weeks. Little buying for 1938 models has been reported and even accessory makers are not active yet, as work on present models has not yet been cleaned up.

The recent purchase of 4200 tons of rails by the St. Louis-Southwestern is believed by some to be the beginning of a secondary rail buying movement,

Although scrap shipments are again being made to Inland, there have been no new mill sales reported, and prices remain unchanged, in spite of a stronger feeling among the trade.

Pig Iron

Shipments in June were from 7 to 15 per cent less than in May. Some foundries, particularly those which supply the automobile industry, are closing down entirely for a week during which time all employees will receive vacations. Others which cater mostly to machine tool builders will probably also close down when the tool plants which they supply close for a week. One of the two furnaces at Youngstown's South Chicago works is in blast following the strike there and shipments are being made. Consumption this month is not expected by sellers to drop substantially, and an estimate made by one sales office for July predicts a reduction in shipments of only 1000 tons from June. A fourth quarter price increase is not considered likely here unless further advances in the costs of labor and raw materials occur. Operations at the Valley Mold & Iron Co. plant in South Chicago, where a strike has been in progress for some time, may get under way this week.

Cast Iron Pipe

The unseasonal duliness of this market is difficult to explain, but some sellers believe that the cutting off of the formerly steady flow of Government funds to municipalities is to blame as the numerous PWA and WPA projects throughout the Middle West caused a good demand for pipe. Bids were taken July 1 on two Wisconsin jobs totaling 240 tons. Buying by the city of Chicago has ended for the time being, although some further purchasing is expected late in the year.

Plotes

Orders are being received from tank makers, fabricators and car builders in good volume, but there is relatively little activity in pipe line construction. Railroads are merely specifying against old contracts whereas fresh business is being taken in some of the other lines. The Milwaukee Railroad has been authorized to buy 1000 gondola cars and one steam locomotive, but there is some possibility that the cars will be built in the road's own shops. Deliveries are no better and still require about 12 weeks.

Bars

Bar deliveries are running from about 30 to 60 days, with at least one mill said to be in need of tonnage. Specifications currently are greatest from the farm implement and tractor makers, with automobile interest less now that 1937 models are being cleaned up. A slight letdown is expected in implement manufacturing later in the summer, but tractor activity is expected to continue high through July and August.

Wire and Wire Products

Shipments of manufacturers' wire are running slightly ahead of orders at present, and tonnage is up somewhat from a month ago. Buying is general in character and is for immediate requirements. Very little material is going into stock. Old orders from the automobile industry are about cleaned up, and little new buying has been reported for 1938 model production as yet. Activity as reported in the wire fabric reinforcing line is better than normal, this being the best time of the year for that particular product.

Structural Shapes

Construction involving more than 100 tons of shapes is still light, and few inquiries are being received. Gage Structural Steel Co. was awarded 3300 tons of shapes for a manufacturing building at Indianapolis for the International Harvester Co. The additional steel to be required in this project is being held up pending the completion of plans for some of the other structures to be built there. The outstanding inquiry to be reported

this week is for extensions to the Wisconsin Steel Co. plant in South Chicago, where an addition to the open-hearth building will require about 1600 tons and another extension 400 tons. Bids will be taken July 14.

Rails

The St. Louis - Southwestern came into the market last week for 4200 tons of rail, thus establishing itself as the first purchaser here of a sizable tonnage at the \$42.50 price. Carnegie-Illinois Steel Corp. realized 3000 tons from the transaction while Inland Steel Co. and Tennessee Coal, Iron & Railroad

Co. benefited to the extent of 700 and 500 tons respectively. More buying is understood to be under contemplation by the various roads in this district, but no definite information is forthcoming at present. As the earnings of the roads improve, a secondary buying wave may be seen. With Federal courts having control over most purchasing at present, it is necessary to prove a sound financial condition before large expenditures are permitted.

Reinforcing Bars

Inland Steel Co. had barely opened its plant last week when

it secured the award of about 1600 tons of bars for the Brewster housing project in Detroit and 320 tons additional for the Parkside housing project in the same city. Bids on the post office garage which will take about 2000 tons have been postponed another week, while bids will be taken July 9 on 444 tons of bars for a grain elevator in South Chicago. About 200 tons will be up for bids July 20 for a Polish Alliance building in Chicago. With the exception of Inland's bookings, awards of over 100 tons were few and far between, and inquiries generally are likewise scarce. Prices are firm around Chicago.

Move to Broaden Scrap Export Bill; May Shipments Abroad 637,679 Tons

ASHINGTON, July 6—Congressman Kopplemann, Democrat of Connecticut, co-sponsor of the pending Schwellenbach-Kopplemann bill to license the exportation of steel scrap, is expected to act this week to broaden the bill to include iron ore, pig iron and possibly other metals.

Kopplemann said he is seeking the support of a certain Senator, whose identity he would not reveal, in this latest move and that they expect shortly to discuss the matter with the President.

Although declining to forecast the future of such a revised measure, he said "a great deal of interest" has been shown in both the pending bill and in his announced intentions of broadening its scope.

Secretary of the Navy Swanson already has indicated the approval of his department to a broader measure. Secretary of War Woodring, in a report to the House and Senate Committees on Military Affairs, has supported a revised bill although the Inter-departmental Committee, headed by Secretary of State Hull,

submitted an adverse report on the original bill and opposed passage of such legislation.

No further action has been taken on the pending Schwellenbach-Kopplemann bill in the committees of either house. A sub-committee was designated on June 11 by the Senate Military Affairs Committee. Headed by Senator Thomas, of Utah, the sub-committee is collecting information on the scrap situation from various Government departments, and is expected to hold hearings on the subject.

Meanwhile an unprecedented volume of scrap exports during May was reported by the Bureau of Foreign and Domestic Commerce. A May total of 637,679 tons was reported, at a ton value of \$21, as compared with The Iron Age composite price of \$17.08 for steel scrap, as of June 29.

Simultaneously, pig iron exports in May jumped to a new high, totaling 117,598 tons at an average value per ton of \$25.60 as compared with The Iron Age composite price of \$23.25 as of June 29.

cient to meet our needs for national defense. The letter estimated that scrap exports are costing the steel industry between \$80,000,000 and \$100,000,000 annually.

Roosevelt Avoids Labor Discussions

While the belief grows that the tense labor situation, high-lighted by the CIO campaign among independent steel panies, will sooner or later force White House action, President Roosevelt is studiously maintaining his hands-off policy. Beyond his statement of last week that the "nation as a whole" has a feeling of "a plague on both your houses, the President is tight-lipped on the labor situation. New Dealers insist that efforts, both in and out of Congress, are being made to get him tangled in the heated controversy. But if so, the effort has been unsuccessful. Futile tempts were made at the White House press conference today to get further expression from the President.

Would he comment on reports that he is about to break-off all friendly relations with John L. Lewis? he was asked. A report like that does not need comment, the press was told.

Had the President been asked by an unnamed Senator to intervene in the quarrel between the CIO and the AFL in an effort to patch up their differences? The President never even heard of the move, so it was stated.

Does the President approve of the volte-face of Madam Secretary of Labor Perkins, who, in a brand new style of thought, has attacked the sit-down strike as "unsuited to the temperament and conditions of our modern life." The President had not read her remarks, the press was informed.

Scrap Exports Costing Steel Industry \$80,000,000 a Year, Republic

ASHINGTON, July 7.—
Secretary of Commerce
Roper has written to the
House and Senate Military Affairs
Committees opposing the Schwellenbach-Kopplemann scrap licensing bill. Roper concurs with the
opinion of the inter-departmental
committee that the "disadvantages
of restrictive action would outweigh possible advantages."

Republic Steel Corp. also has

written to the committee, urging passage of the measure. The Republic statement characterizes present scrap exports as "appalling," and estimates they will reach over 3,000,000 tons in 1937. After two years of making munitions during the world war, the letter said, the scarcity of scrap was of "serious concern," in this country and if present rate of exports is continued the supply may be found insuffi-



- ... Strike-bound plants resume operations; Corrigan, McKinney at 50 per cent.
- ... Sheet & Tube at Youngstown up to 90 per cent; Republic 60 per cent.
- ... Two Lake Superior iron mines shut down by strike for signed contract.

LEVELAND, July 7.—With the resumption of operations by the Corrigan-McKinney plant of Republic Steel Corp., Cleveland, yesterday, that plant is now running seven open hearths or at 50 per cent of ingot capacity and expects to put on additional open hearths before the end of the week. This plant has also started up two of its blast furnaces.

With this increase in operations the Cleveland-Lorain district is now operating at 70 per cent of ingot capacity, a gain of 11 points from last week. In the Youngstown district, where there has been a gradual increase in operations since the resumption of work, the ingot output has increased to 73 per cent, a gain of 10 points over last week. Republic is operating at 60 per cent in the Youngstown district, a gain of 15 points, and Youngstown Sheet & Tube Co. is up to 90 per cent, or a 40 point gain.

Incoming orders for finished steel continue rather light, showing little change from recent weeks. Absence of substantial tonnages from the motor car industry is doing much to restrict the volume in sheets, strip steel and bars. Many consumers still have good stocks.

Deliveries of nearly all products are slowly improving, and mills that were shut down wholly or partly by the strikes are now taking care of the orders of their regular customers. Some producers are now well caught up on deliveries on bars, hot and cold rolled sheets and wire products. With the cutting down of mill backlogs, few consumers are now placing orders except for early requirements.

Lake Superior mines that were shut down because of strike have

resumed operations and water shipments of ore are now being made to steel plants that were shut down. However, activities of the SWOC in the Minnesota ore mining district resulted yesterday in the closing of two mines on the Mesaba Range.

Bars, Plates and Shapes

The new quantity and cutting extras on shapes have been generally adopted by mills and are expected to divert some small orders from mills to warehouses. As an order is not restricted to sections of one size, buyers of a small lot of one size probably will often include enough sections of other size to make three tons and avoid paying the extra. For less than one ton, the mill price, delivered Cleveland, is now 3.76c. or still \$2 a ton less than the warehouse price. However, the new mill cutting extra is likely to divert some business to warehouses which cut shapes to 5 ft. lengths without a cutting charge, while mills now charge an extra for cutting to less than 8 ft. lengths.

Pig Iron

The relighting of at least two Cleveland blast furnaces this week, heretofore shut down by strikes, will increase pig iron production, but output of these furnaces will not immediately become available for merchant use, as the iron is to be used hot for the time being in open-hearth steel making. Normally these furnaces figure partly in the production of merchant pig iron. Shipments of iron are tapering off slightly. Foundries have taken in the bulk of tonnage due them on old contracts, and business placed for third quarter delivery has not been extensive. July will be a less active month than June, and foundry operations are already

being interfered with to some degree by temporary suspensions at various plants owing to slackness in business.

Sheets

Ohio sheet mills that were shut down by strikes are now being crowded for shipments by their regular customers, few of whom placed business elsewhere when their usual sources of supply were temporarily cut off. Little tonnage is coming from the automotive industry and this is holding down the volume of new business. However, a fair amount of new tonnage is coming from makers of air conditioning equipment, filing cases and other building equipment, refrigerator manufacturers and from other miscellaneous buyers. Deliveries continue to grow better.

Strip Steel

Little new business is coming from automobile plants and some mills have about cleaned up outstanding orders from this source. Some makers report a slight improvement in the demand for hot rolled strip from hardware manufacturers.

Iron Ore

Labor troubles reached the Lake Superior ore district Monday when two Mesaba district mines operated by the International Harvester Co., were shut down and these are now being picketed. While John L. Lewis has made this entering wedge in an atempt to unionize the iron mines or close them down, mine operators still seem rather confident that the movement will not make much headway. Oliver Iron Mining Co., U. S. Steel subsidiary, so far has not signed an agreement with the Lewis organization. John Bernard, a Farm Labor congressman from Minnesota, has been appointed field director of the SWOC in the iron mining districts. With the collapse of the steel strike, the Youngstown Sheet & Tube Co. and the Inland Steel Co. have resumed operation of mines and shipment of ore. The Republic Steel Corp. has started up some of its mines that were shut down during the strike.

Lake Superior ore shipments during June gained slightly in spite of rearrangement of shipping schedules due to the entire cutting off of shipments to the three independent steel companies that were affected by strikes. Shipments by water during June amounted to 10,107,883 tons, a gain of 64,027 tons over the previous month and an increase of 3,499,563 tons or 52.96 per cent over June last year. Water shipments until July 1 were 23,922,294 tons, an increase of 104.86 per cent over the same period last year.



- . . . District operations down three points to 65 per cent.
- . . . Buying continues to lag, but backlogs show little change.

PHILADELPHIA, July 7.—The Pencoyd plant is down the entire week for much needed repairs, but full operation with six furnaces is expected by next Monday. All other district producers are refining steel at an unchanged pace, and are barely able to keep up with the demands of their rolling departments. The change at Pencoyd, plus the holidays, has dropped district operations for the week from 68 per cent to 55 per cent, but next week's rate should show a return to the higher figure.

All through June most mills reported that new business was considerably under the volume of deliveries. However, since the month's figures have been tabulated, a number of the producers state that the drop in orders was not nearly as severe as had been previously estimated. This contention is verified by the fact that backlogs do not show any significant change, although the likelihood that a number of export orders have recently been added to books should not be ignored.

The easing of strike tension has been a major influence in injecting a little life into the scrap market. Brokers insist that their position is stronger, and are equally confident that sales over the next fortnight will establish somewhat higher price levels. Also significant is that bidding for items on the recent Pennsylvania Railroad list was more active and prices in most cases were up from a month ago.

Pig Iron

Deliveries are going forward on schedule, and most buyers have either enough stocks or sufficient iron on order to carry them through August and into September. For this reason there is little interest in new orders, and furnaces do not expect this sentiment to shift until fourth quarter books are opened or

the market gets worried as to possible price advances for the last quarter.

Sheets

Inquiry has fallen off considerably, but the best delivery currently possible on new business is eight weeks, with several of the larger makers booked up for 20 or more weeks. A confusing factor is the maintenance of backlogs over the past month despite the fact that shipments have consistently exceeded new orders. This situation leads to the belief that more export business has been taken during this period than has generally been admitted. At the present time there is inquiry out from such widely scattered points as Norway, New Zealand and South America. The Reading Railroad has distributed all sheet requirements for its car repair program, but buying on the part of other carriers is light and sporadic. Sellers look for general disinterest on the part of consumers until the early fall period, at which time automobile buying will be approaching a peak and underground storage tank fabricators will show maximum seasonal activity.

Shapes and Bars

Construction activity is currently showing a bulge here, although no fabricator has enough attractive business on the book to keep all estimators busy. The future is none too attractive inasmuch as New Jersey and Pennsylvania are keeping highway construction programs to a minimum. The Philadelphia court house, which will take 4500 tons of shapes and 900 tons of bars, is still hanging fire, although Mc-Closkey & Co. have been announced as low bidder on the general con-tract. Virginia Bridge Co. secured the 880 tons of shapes for a Duplan Silk Co. building at Grottoes, Va., and bids go in this week on a 500ton dormitory at State College, Pa. Demand for reinforcing bars continues to be light with prices none too steady. The only new project of consequence is a Norfolk, Va., everpass requiring 515 tons of bars, on which bids are due late this week.

Plates

Welding Engineers, Inc., Philadelphia, will be in the market for 700 tons of plates, light shapes, etc., for the construction of five barges at the Van Schiver plant of the Warner company. This fabricator is currently completing construction of a welded tug boat hull on the same inland lake owned by the Warner company. Plate inquiry, like sheets, is now not very active. Delivery on universal plate is possible to a limited extent in three to four weeks, but seven or eight weeks or longer are necessary to secure heavy sheared material.

Warehouse Business

Current activity is somewhat spotty, and major concerns are looking for total July business to fall at least 10 per cent below the June level. Sheet demand is particularly slack at the moment, but calls for stainless and other alloy steels are holding up well. All warehouses have excellent stocks and are well represented on mill order books; consequently, at the moment they are showing little interest in new commitments. No house has voiced a doubt as to a probable rapid and sustained pickup in demand in the early fall.

Imports

The following iron and steel imports were received here during the past week: 8550 tons of chrome ore from French Oceania; 1500 tons of chrome ore from South Africa; 8250 tons of manganese ore from the Gold Coast; 21 tons of pig iron from British India; 406 tons of iron ore from Norway, and 25 tons of structural shapes from Belgium.

Machinery Exports Continue to Gain

XPORTS of industrial machinery from the United States during May of this year amounted to \$21,795,768, as compared with \$13,599,054 exported during May, 1936, according to preliminary figures compiled by the Machinery Division, Department of Commerce. While the May figures show a 4 per cent decline from the previous month of this year, there is shown an increase of 60 per cent over the exports of May, 1936.



- . . . Dullness prevails in markets, with sales volume down considerably.
- . . . Mills still have large backlogs in some products.
- ... Foreign inquiry continues a feature of pig iron market.

EW YORK, July 7. — The holiday week brought a sharp drop in orders for various steel products, the total volume probably being the smallest for any week of the year thus far. To what extent the holiday influence was responsible cannot be determined until it is seen what the developments are in the next week or two.

Some mills are now anxious to book tonnage in certain lines, but there are still substantial backlogs in other products. Deliveries have improved in bars, strip, some grades of sheets, but most mills have large orders on their books for plates and to a lesser extent in structural shapes. Tin plate specifications have dropped off, but only because the mills are already committed for all of the tonnage they can produce and ship by Oct. 1. Mills whose production of tin plate has been affected by strikes will not be able to complete their orders by Oct. 1. Standard pipe is one of the dull spots in the market, jobbers having ample stocks, which are not moving out very rapidly.

The Standard Transportation Co., subsidiary of Standard Oil Co. of New Jersey, has awarded contract for two tankers to Federal Shipbuilding. Each boat will take about 2500 tons of steel.

Sheets and Plates

Sheet business continues at the lower level established a few weeks ago. The June volume of orders booked was 15 to 20 per cent below that of May. No upturn in orders is looked for before early August. Plate business is spotty, some district offices reporting a substantial volume in plates and shapes, while the majority point to a marked dullness in recent weeks. Plate

shipments are still being held up to local shipyards, which are entering the fourth week of the strike with six locals of the Industrial Union of Marine and Shipbuilding Workers of America. The union has appealed to President Roosevelt to intervene in forcing a settlement. New railroad business is light, the only car buying in sight being 150 cars for 8th Avenue subway line, which will probably be split between Pullman and American Car & Foundry.

A spurt in British inquiry was noted immediately following the announcement of the reduction in import duties on steel products. Sheets and plates should share in this foreign demand, as well as semi-finished material.

Wire

There is little change in the demand for either round or flat wire. Some unsolicited business is reported by one seller, amounting to several carloads, and the outlook appears healthy. While some grades of common wire are obtainable in a week to 10 days, other grades, which a month or so ago could not be supplied in less than 12 weeks by a leading fabricator, are now obtainable in four to five weeks.

Pig Iron

Holidays and the normal seasonal recession kept buying activity at a low rate this week. This period of quietude is considered by some furnaces to be a blessing in disguise as it gives the furnaces an opportunity to build up depleted stocks. The possibility of a \$1 increase in iron prices is considered by many interests to be a logical move, in consideration of recent events, and the momentum this pos-

sibility is acquiring is expected to inspire some speculative buying in August which, added to the consumer interest expected to develop then, should result in a very active market at that time, barring unforeseen occurrences. Little forward buying is reported and most shipments involve carload lots, applying on contracts. Export inquiry continues at a high rate. Inquiries have increased in number in the previous week, but the tonnages per inquiry have decreased, being between 500 and 2000 tons. Britain and China were buyers. The French financial crisis has killed, for the time being at least, the feasibility of France buying pig iron here.



... Steel and pig iron markets quiet.

ST. LOUIS, July 6.—The usual holiday quiet prevails in the market for finished steel. Oklahoma Highway Commission opened bids on June 25 for highway projects requiring 1152 tons of structural shapes and 200 tons of reinforcing bars. This is the first activity of any consequence in highway improvements in the Southwest in several months, and the trade is hopeful that other states will be in the market soon.

The market for pig iron is quiet so far as sales are concerned, but the melt in the district continues at a high rate. Steel mills closed only for the holiday. The agricultural implement plants in the Tri-Cities, which have been going strong, will close down this week to give their men a short vacation. Jobbing foundries in the district are very busy.



.. Pig iron situation strong.

DUFFALO, July 6.—Buffalo pig iron makers had a very good shipping month during June. The market is described as very strong, with a consistent demand from all classes of foundries. The beginning of the third quarter finds some melters dipping into inventories, but buying has been heavy since the first of June, with all sorts of tonnage from small lots up to 2000 and 3000 tons being booked. Makers are convinced that a firm market will exist throughout the next three months.

Schedules show Bethlehem's Lackawanna plant operating five furnaces; Republic, two; Hanna Furnace Corp., three; Tonawanda Iron Corp., one, and Wickwire-Spencer Steel Co., one. The last-named furnace is on basic iron.

Open hearth furnaces in service this week are 28 out of 30 at Bethlehem's Lackawanna plant, seven out of nine at Republic and three out of four at Wickwire-Spencer.

The Buffalo steel industry is beginning to feel the effects of the reopening of Middle West plants. Concerns here accumulated considerable business that ordinarily would have gone to the idle plants. Customers are now returning to their old sources of supply. The automotive industry shows indication of a falling off, but no plans have been made to cut the operations schedule of open hearths here immediately.

Among the reinforcing steel jobs is one of 110 tons for a creek improvement plan in the town of Cheektowaga. It is understood this business went to Igoe Bros., Newark.



... Outlook for Southern mills and furnaces promising for some months.

DIRMINGHAM, July 6.—Birmingham steel mills and blast furnaces are starting the third quarter in fine shape. Backlogs, reinforced by a moderate flow of new business, provide a satisfactory outlook for some months. Seasonal recessions in some lines are more than offset by old tonnage, so that production and shipments continue unabated at high points. Strikes have slightly curtailed shipments of pig iron to some points in the Middle West and over the South, but not to a serious extent as yet.

Production is holding steady. Last week all of the district's 18 blast furnaces and 19 out of 24 open hearths were operating. The same number will operate again this week.

The two old Vanderbilt blast furnaces of the Woodward Iron Co. are

to be dismantled and sold for scrap. This leaves the Woodward Iron Co. with three furnaces at Woodward, all of which are now operating. One of the Vanderbilt furnaces had not been in production since 1919 and the other since 1926.



... Sales slump owing to holiday and summer lull.

ORONTO, July 6.—Dominion Day and the summer holiday season affected business in the iron and steel markets the past week. Sales dropped sharply, but steel interests look upon the slump as one of short duration. Consumers are expected to be in the market again within the next few days. The automotive industry has reduced purchases and is cleaning up on old car models, but will start buying within the next six weeks for 1938 models. There has been no general curtailment in steel plant operations, which are holding around 75 per cent capacity. Backlogs are sufficient to keep plants in continuous operation at present rates for several months, while spot demand is in good volume compared with other years since 1930. No changes have been announced in prices.

Merchant pig iron sales were affected by the holiday. Deliveries against contracts are going forward on schedule.

Scrap dealers state that inquiries for heavy melting steel and machinery cast are considerably in excess of supplies. New offerings of these grades are limited, but there has been some improvement from producing plants. Scrap prices are showing minor fluctuations.



... Some letdown in New England industrial activity.

DOSTON, July 6.—June went out rather quietly in the pig iron market, and there is nothing at the

moment that suggests much more activity within the immediate future. Sales the past week were but a few hundred tons, mostly for nearby delivery. Owing to vacations and some letdown in bookings for castings, the New England melt is down somewhat from a month ago. Most of the largest melters are operating on a four or five day schedule.

General business is not shaping up as well in New England as anticipated, but still holds above last year's level. Of the lines allied with the steel industry, electrical appliances and special machinery are the brightest spots. Fabricating steel jobs have eased to a point where the largest firms are competing for the smallest tonnages. Competition a mong reinforcing steel bar firms is keen, yet prices are holding well. Warehouses are doing a fairly good business, but the size of individual orders has gradually shrunk since the last revision in steel mill prices.

Pig iron exports the past week totaled 3584 tons, including 2240 tons to Japan, 1120 tons to Liverpool, and 224 tons to Belgium.



... Truscon gets order for 3200 tons of bars; Columbia books 2800 tons of shapes.

SAN FRANCISCO, July 6.—Outstanding award of the week on the Pacific Coast was that of 3200 tons of reinforcing bars to Truscon Steel Co. for the construction of a railway terminal building for the San Francisco-Oakland Bay bridge. Columbia Steel Co. took 2800 tons of structural for the same project. Reclamation projects accounted for the only other tonnages of consequence in the reinforcing market and aggregated 1513 tons. Colorado Fuel & Iron Co. accounted for 882 tons of this in two awards.

Bids were opened on 1800 tons of reinforcing bars involved in the construction of Sunset reservoir in San Francisco. Award is expected soon. Bids were also opened on 915 tons of bars for the All-American Canal reclamation project at Yuma, Ariz. V. R. Dennis was low bidder on the general contract.

- ... Copper buying continues brisk: London prices advance.
- . . . Lead bookings rise substantially; zinc quiet.
- ... World tin stocks drop 1242 tons; quotations move upward.

EW YORK, July 7 .- Consumer demand for the red metal continues in satisfactory volume, but there are no indications of the demand developing to any greater extent until the strikes are definitely settled and steel mills back to normal production. Consumers are reported well covered up to September, and prices remain steady at 14c., Connecticut Valley, for the electrolytic

The Week's Prices. Cents Per Pound for Early Delivery

	June 30	July 1	July 2	July 3	July 6
Electrolytic copper, Conn. *	14.00	14.00	14.00	14.00	14.00
Lake copper, N. Y	14.125	14.125	14.125	14.125	14.125
Straits tin, spot, New York	56.625	57.75	57.50	59.25	59.875
Zinc, East St. Louis	6.75	6.75	6.75	6.75	6.75
Zinc, New York	. 7.10	7.10	7.10	7.10	7.10
Lead, St. Louis	5.85	5.85	5.85	5.85	5.85
Lead, New York	6.00	6.00	6.00	6.00	6.00

*Delivered Connecticut Valley; price 4c. lower delivered in New York. Aluminum, virgin 99 per cent plus 20.00c.-21.00c. a lb., delivered. Aluminum No. 12 remeit No. 2 standard, in carloads, 19.00c. to 19.50c. a lb., de-

livered.

Nickel, electrolytic, 35c. to 36c. a lb. base refinery, in lots of 2 tons or more.

Antimony, Asiatic, 14.12½c. a lb., prompt, f.o.b., New York.

Quicksilver, \$96.00 to \$98.00 per flask of 76 lb.

Brass ingots, commercial 85-5-5-5, 14.00c. a lb., less carload, delivered; in Middle West ¼c. a lb. is added on orders for less than 40,000 lb.

From New York Warehouse Delivered Prices, Base per Lb. Tin, Straits pig...58.75c. to 59.75c.

Allie Dell	
Copper, Lake15.00c. to	16.00c.
Copper, electrolytic 15.00c. to	16.00c.
Copper, castings14.75c. to	
*Copper sheets, hot-	
rolled	21.78c.
*High brass sheets.	19.75c.
*Seamless brass	
tubes	22.50c.
*Seamless copper	
tubes	22.625c
*Brass rods	16.25c.
Zinc, slabs 8.00c. to	9.00c.
Zinc, sheets (No. 9),	
casks, 1200 lb.	
and over	13.75c.

Lead, American pig. 7.00c. to 8.00c. Lead, bar 8.00c. to 9.00c. Lead, sheets, cut 10.50c. 10.50c. 15.50c.

*These prices, which are also for delivery from Chicago and Cleveland warehouses, are quoted with 33 ½ per cent allowed off for extras, except copper tubes and brass rods, on which allowance is 40 per cent.

Tin, bar	
Copper, Lake15.00c. to 15.25c.	
lytic15.00c. to 15.25c.	
Copper, castings14.75c. to 15.00c.	
Zinc, slabs 8.25c. to 8.50c. Lead, American pig. 6.50c. to 6.75c.	
Lead, bar	
Antimony, Asiatic16.50c.	
Babbitt metal, medium grade. 25.50c. Babbitt metal, high grade 67.00c.	
Solder 14 and 14 29 50c	

Old Metals, Per Lb., New York

Buying prices are paid by dealers for miscellaneous lots from smaller accumulators and selling prices are those charged to consumers after the metal has been prepared for their uses. (All prices are nominal.) Declare' Declare'

	Buying Prices	Selling Prices
Copper, hvy. cruci- ble	10.75c.	11.50c.
wire	10.125c.	10.625c.
bottoms Brass, heavy	9.125c. 6.125c.	9.375c. 6.75c.
Brass, light Hvy. machine com-	5.00c.	5.75c.
position No. 1 yel, brass	9.00c.	9.50c.
turnings No. 1 red brass or	7.375c.	7.875c.
compos. turnings Lead, heavy	8.75c. 4.625c.	9.25c. 5.00c.
Cast aluminum Sheet aluminum	12.125c. 13.25c.	13.25c. 14.75c.
Zine	3.50c.	3.875c.

grade. The gradual resumption of operations at the steel mills here, and the clarifying of the French crisis, gave firmness to London markets, causing quotations to rise to 14.40c. per lb., c.i.f., usual Continental base ports, as compared with 13.75c, a week ago.

Bookings were estimated by some sources to be 50 per cent above last week, the new activity being well distributed among various types of users. July positions are 75 per cent covered, and, although some prompt metal is available, sellers are not overly anxious to dispose of it. Consumption continues to exceed production, and quotations are firm at 6c. per lb., New York. British prices advanced sharply today to 5.57c. per lb. for prompt metal, and 5.53c. for futures.

Spot positions continue scarce, although much sought after by buyers who are apparently not interested in future commitments. Sales of prime Western for the week amounted to 4188 tons, with shipments totaling 5537 tons. Undelivered metal now stands at 52,-926 tons, indicating a reduction in stocks of 1349 tons. Prices remained unchanged at 7.10c. per lb., New York. London prices, following the lead of copper, zinc and tin, rose to 5.05c. per lb., on first call this morning.

World tin stocks were reduced 1242 tons to 18,156 tons at the end of June, as compared with a reduction of 1024 tons in May. Active buying interest was evident in this week's market, with professional buyers taking most of the offerings, although yesterday the tin plate makers made a welcome appearance, centering their trading on nearby positions. Prices rose steadily during the week with but one setback, on Friday, and are quoted today at 59.875c., New York, for Straits metal, an advance of 3.50c. over last week's price position. This represents the highest point reached since April 14. British Straits metal, on first call this morning, was quoted at £266 10d for spot and future, and £265 10d for Eastern tin.

The average prices of the major non-ferrous metals in June, as based on the daily quotations appearing in THE IRON AGE, were as follows:

											14.00c. 14.125c.
Strait	s tin,	spot,	Ne	W	Y	or	k.				55.882c.
Zine,	East New	St. I.	oui	s.					0.0		6.75c. 7.10c.
Lead,	St. 1	Louis.								ě.	5.85c.
Lead	Morro	York			20			-	4.1		6.000



IRON AND STEEL SCRAP

... Pittsburgh quotations advanced 50c. on No. 1 steel; \$1 on railroad heavy melting.

... Composite advances to \$17.42, first move upward in 14 weeks.

ULY 7.—For the first time since March 30, THE IRON AGE composite scrap price has been advanced over the preceding week. Standing now at \$17.42, it still has a long way to go to recover the ground lost from the high of \$21.92. Largely because of a substantial sale into consumption at Pittsburgh of No. 1 heavy melting steel at \$19 a ton, the price there has been advanced 50c. Railroad heavy melting steel has advanced \$1 on the strength of the closing of two sizable railroad lists at prices between \$20.50 and \$21. Philadelphia prices of the two leading grades have been marked up 50c. in sympathy with the Pittsburgh move. Chicago prices are stationary in the absence of new mill sales, but dealers have raised their buying prices at Detroit 50c. throughout the list, The present bullish attitude of the market is based upon resumption of mill activity, though no widespread mill buying has occurred. Dealers generally feel they will have to raise their buying prices to attract material into their yards.

Pittsburgh

The market is showing signs of strength, attributable for the most part to a resumption of operations at plants which have been shut down on account of labor troubles. No. 1 heavy melting steel is quotable at \$18.50 to \$19 a ton, up 50c. from last week's quotations as a result of a fairly large sale into consumption during the past week at \$19 a ton. Recent sales of railroad heavy melting are reported to have brought the equivalent of \$21 a ton delivered, up \$1 from the last sale. The Pittsburgh market is approaching the "vacuum" stage reached several times in the past when prices offered here were not high enough to attract scrap from the East. Practically all No. 1 heavy melting steel sold in this district at the present time is local scrap. With brokers covering the recent \$19 sale at \$18.50 for odd lots and \$18.75 for tonnages, it is much more than a possibility that the next sales into consumption will be higher.

Chicago

Although the full-time resumption of operations by Inland Steel Co. is causing a good deal of scrap to flow once more, there still have been no new sales. According to brokers, there probably will not be much business done until the Youngstown Sheet & Tube Co. plant in Indiana Harbor opens, as other consumers here appear to be well supplied. Both in their yards and with orders on brokers' books. Sentiment, however, is stronger and in a few instances brokers' buying prices have been increased 50c. a ton.

Philadelphia

Price sentiment here has turned upward, reflecting in part some wishful thinking on the part of brokers and a somewhat greater difficulty of securing supplies from dealers at current quotations. Whether this tinge of bullishness will last, only developments over the next week or so will deter-mine. So far, no mill has purchased any significant lot of material; nonetheless sellers' attitude has stiffened to such an extent that prices on several important grades are quotable 50c. higher. The Budd Company has sold its July accumulation of bundles, totaling about 4000 tons, at a price estimated near \$18 f.o.b., probably to a broker. A boat is currently loading 3500 tons at Port Richmond and another boat is expected next week to take on 6500 tons. At Baltimore, three ships are currently loading for the United Kingdom. Japan still shows no interest in acquiring new commit-ments, but the United Kingdom has several attractive inquiries out.

Cleveland

The reopening of strike-closed steel plants here this week has increased open-hearth operations, and contributed to a firmer undertone in the scrap market. Prices are steady but unchanged, since mills which have reopened are not yet ready to grant shipping releases on scrap held up by the strike. In the Youngstown district, the Brier Hill works of Youngstown

Sheet & Tube Co. ordered shipments resumed last week, and partial releases were granted by the Republic Steel Corp. plant at Warren, Ohio. Mahoning Valley scrap quotations are accordingly higher this week. At Cleveland blast furnace grades are about the only scrap moving.

Buffalo

Dealers and plants are marking time pending the outcome of the strike situation and the prospects for fall business. The market is quiet. Many of the foundries shut down over the Fourth. One large consumer reports having added 33,000 to 35,000 tons to its stockpile in the past week. This mill continues in the market locally, being willing to pay \$17.50 and \$15.50 for No. 1 and No. 2 steel.

Boston

A little better feeling is evinced in the market for domestic delivery due to a strengthening in prices for a few items, and a somewhat larger sounding out of the situation by consumers. Bundled skeleton prices are up about 40c. a ton and there has been a sympathetic advance in heavy melting steel quotations. The last shipments of steel turnings to Weirton were at \$7.80 a ton, f.o.b. Eastern Pennsylvania consumers now offer \$8.10 a ton on cars for shipments this week. Foundry buying of machinery and textile cast is still very slow.

New York

The market tone is much stronger, but there have been practically no new sales into consumption that would justify a change in prices. All brokers agree, however, that there is an artificial restriction in the supply at present figures and that buying prices will have to be raised in order to attract material in any quantity into the yards. It will probably take another boost in the Philadelphia and Pittsburgh lists to move this market up sympathetically, in view of present freight differentials. Export demand is still listless, but it would not be surprising to see Japan enter the scrap market again by mid-July.

Cincinnati

The improved strike situation has brought a better undertone to the old materials market. While mill buying is almost absent, dealers are in more hopeful mood and anticipate early improvement in demand. Current activity is solely among dealers to build yard supplies and apply on old contracts. Published prices are nominal.

St. Louis

The scrap iron situation in the country is reported to be tightening up, principally because farmers are too busy working with their crops to gather up scrap and take it to town. Dealers are waiting, also, for strike embargoes to be lifted before making offerings. Steel mills in the district closed down only for the Fourth. Sales of a small total tonnage were made of some items at lower prices.

Iron and Steel Scrap Prices

lro	on and Steel Scrap Price	S H NO ZINSKE
PITTSBURGH 1	Per Net Ton	DETROIT
Per gross ton delivered to consumer:	Iron car axles \$24.50 to \$25.00 Steel car axles 21.50 to 22.00	Dealers' buying prices per gross ton:
No. 1 hvy. mltng. steel. \$18.50 to \$19.00 Railroad hvy. mltng 20.50 to 21.00	No. 1 RR. wrought 14.00 to 15.00 No. 2 RR. wrought 14.00 to 15.00	No. 1 hvy. mltng. steel. \$15.00 to \$15.50 No. 2 hvy. mltng steel. 14.00 to 14.50
No. 2 hvy. mitng. steel. 18.50 to 17.00	No. 2 busheling, old 8.50 to 9.00	Borings and turnings 10.25 to 10.75
No. 2 RR. wrought 18.50 to 19.00	No. 2 busheling, old 8.50 to 9.00 Locomotive tires 18.00 to 18.50	Short shov. turnings 9.50 to 10.00 Short shov. turnings 10.50 to 11.00
Rails 3 ft. and under 24.00 to 24.50	Pipes and flues 13.50 to 14.00 No. 1 machinery cast 15.00 to 15.50	No. 1 machinery cast. 15.00 to 15.50
Comp. sneet steel 18.50 to 19.00	Clean auto. cast 14.00 to 14.50	Automotive cast 15.50 to 16.00 Hydraul. comp. sheets. 16.00 to 16.50
Hvy. steel axle turn 16.75 to 17.25	No. 1 railroad cast 14.00 to 14.50 No. 1 agric. cast 13.00 to 13.50	Stove plate 9.50 to 10.00
Machine shop turn 13.50 to 14.00	Stove plate 10.50 to 11.00	Stove plate
Short shov. turn 14.50 to 15.00 Mixed bor. & turn 14.50 to 15.00	Grate bars 12.00 to 12.50 Brake shoes 11.00 to 11.50	No. 2 husheling (black
Mixed bor. & turn 14.50 to 15.00 Cast iron borings 14.50 to 15.00 Cast iron carwheels 18.50 to 19.00		fender stock) 12.00 to 12.50 Sheet clippings 11.00 to 11.50
Hvy. breakable cast 14.50 to 15.00	BUFFALO	Flashings 13.75 to 14.25
No. 1 cupola cast 18.50 to 19.00	Per gross ton, f.o.b. consumers' plants:	Flashings
RR. knuckles & cpirs 24.00 to 24.50 Rail coll & leaf springs 24.00 to 24.50	No. 1 hvy. mltng. steel. \$17.00 to \$17.50 No. 2 hvy. mltng. steel. 15.50 to 16.00	VOUNCETOWN
Rolled steel wheels 24.00 to 24.50	Scrap rails 18.50 to 19.00	Per gross ton delivered to consumer:
Low phos. billet crops. 24.50 to 25.00 Low phos. sh. bar 23.50 to 24.00	New hvy. b'ndled sheet 15.50 to 16.00 Old hydraul. bundles 15.00 to 15.50	No. 1 hvy. mltng. steel.\$18.00 to \$18.50
Low phos. nunchings 22,00 to 22,50	Drop forge flashings 15.50 to 16.00	Hydraulic bundles 17.50 to 18.00 Machine shop turn 13.00 to 13.50
Low phos. plate, hvy 23.00 to 23.50 Low phos. plate clips 21.00 to 21.50 Steel car axles 24.00 to 24.50	No. 1 busheling 15.50 to 16.00	Same and turn.
Steel car axles 24.00 to 24.50	Hvy. axle turnings 13.00 to 12.50 Machine shop turn 11.00 to 11.50	NEW YORK
CLEVELAND	Knuckles & couplers 20.00 to 21.00	Dealers' buying prices per gross ton:
Per gross ton delivered to consumer:	Coil & leaf springs 20.00 to 21.00 Rolled steel wheels 20.00 to 21.00	No. 1 hvy. mitng. steel. \$14.50 to \$15.00 No. 2 hvy. mitrg. steel. 13.50 to 14.00
No. 1 hvy. mltng. steel.\$17.00 to \$17.50	Low phos. billet crops. 20.50 to 21.00	Hvy. breakable cast 14.00 to 14.50
No. 2 hvy, mltng. steel. 16.00 to 16.50 Comp. sheet steel 16.50 to 17.00	Shov. turnings 12.00 to 12.50 Mixed bor. & turn 10.50 to 11.00	No. 1 machinery cast 15.00 to 15.50
Light bund. stampings. 12.50 to 13.00	Cast iron borings 10.50 to 11.00	No. 2 cast 14.00 to 14.50 Stove plate 11.00 to 11.50
Drop forge flashings 16.00 to 16.50 Machine shop turn 11.00 to 11.50	Steel car axles 19.50 to 20.00	Steel car ayles 24.50 to 25.50
Short shov. turn 12.00 to 12.50	No. 1 machinery cast 17.50 to 18.00 No. 1 cupola cast 16.50 to 17.00	Shafting
No. 1 busheling 15.50 to 16.60 Steel axle turnings 13.50 to 14.00	Stove plate 14.00 to 14.50	No. 1 wrought long 16.00 to 16.50
Low phos. billet and	Steel rails under 3 ft 20.50 to 21.50 Cast iron carwheels 16.50 to 17.00	Spec. iron & steel pipe. 12.50 to 13.00
bloom crops 23.50 to 24.50	Railroad malleable 18.50 to 19.00	Rails for rolling 18.50 to 19.00 Clean steel turnings 9.00 to 9.50
Cast iron borings 12.50 to 13.00 Mixed bor. & turn 12.50 to 13.00	Chemical borings 11.00 to 11.50	Cast borings 8.50 to 9.00
No. 2 husheling	BIRMINGHAM	Cast borings (chem.)., 12,00 to 12,50
No. 1 cast	Per gross ton delivered to consumer:	Unprepar. yard scrap 9.00 to 9.50 Per gross ton, delivered local foundries:
Stove plate 9.50 to 10.00	Hvy. melting steel\$16.00 to \$16.50 Scrap steel rails 17.00	No. 1 machn. cast\$17.50 to \$18.00
Rails for rollings 21.00 to 21.50	Short show, turnings., 9.00 to 10.00	No. 1 machn. cast\$17.50 to \$18.00 No. 1 hvy. cast cupola. 15.00 to 15.50 No. 2 cast
Rails for rollings 21.00 to 21.50 Railroad malleable 20.50 to 21.00	Stove plate	No. 2 cast 14.50 to 15.00
Cast iron carwheels 21.50	Iron axles 16.60 to 18.00	BOSTON
PHILADELPHIA	No. 1 RR. wrought 13.00 to 15.00 Rails for rolling 18.00 to 20.00	Dealers' buying prices per gross ton:
Per gross ton delivered to consumer:	No. 1 cast 16.00 to 18.00	No. 1 hvy. mltng. steel \$13.55 Scrap rails 13.55
No. 1 hvy. mltng. steel. \$17.50 to \$18.00 No. 2 hvy. mltng. steel. 15.50 to 16.00	No. 1 cast 16.00 to 18.00 Tramcar wheels 16.00 to 18.00	
Hydraulic bund., new. 18.00 to 18.50	ST. LOUIS	No. 2 steel 12.50 Breakable cast 13.25
Hydraulic bund., old 14.50 to 15.00 Steel rails for rolling 21.00 to 21.50	Dealer's buying prices per gross ton de-	Machine shop turn \$8.10 to 8.25 Mixed bor. & turn \$10 to 8.25 Bund. skeleton long 11.25 to 11.30 Shafting 18.00 to 18.25 Cast bor. chemical 9.50 to 10.25 Per gross ton delivered consumers' yards:
Cast iron carwheels 19.50 to 20.00	Selected hvy. steel\$15.00 to \$15.50	Bund. skeleton long 11.25 to 11.30
Hvy. breakable cast 18.00 to 18.50 No. 1 cast. 20.00 to 20.50	No. 1 hvy. melting 15.00 to 15.50	Cast hor, chemical 9.50 to 10.25
No. 1 cast 20.00 to 20.50 Stove plate (steel wks.) 14.00 to 14.50	No. 2 hvy. melting 13.50 to 14.00 No. 1 locomotive tires, 18.50 to 19.00	Per gross ton delivered consumers' yards:
Railroad malleable 19.00 to 19.50 Machine shop turn 12.50 to 13.00	No. 1 locomotive tires. 18.50 to 19.00 Misc. standsec. rails. 16.50 to 17.00	
No. 1 blast furnace 12.00 to 12.50	Railroad springs 20.00 to 20.50	No. 1 machine cast 18.00 Stove plate 10.00 to 10.50
Cast borings 11.50 to 12.00 Heavy axle turnings. 15.00 to 15.50	Bundled sheets 10.00 to 10.50 No. 2 RR. wrought 15.00 to 15.50	CANADA
No. 1 low phos. hvy 23.50 to 24.00	No. 1 busheling 12.00 to 12.50	CANADA Dealers' buying prices at their yards,
Rolled steel wheels 23.50 to 24.00	Rails for rolling 18.00 to 18.50	per gross ton
Steel axles 25.50 to 26.00	Machine shop turn 9.00 to 9.50	No. 1 have mitner atl. \$12.50 \$13.00
Shafting	Heavy turnings 12.00 to 12.50 Steel car axles 21.50 to 22.00	No. 2 hvy. mltng. stl 11.50 12.00
Spec. iron & steel pipe 16.50 to 17.00	Steel car axles 21.50 to 22.00 fron car axles 22.00 to 22.25	Mixed dealers steel 11.00 11.75
Spec. iron & steel pipe 16.50 to 17.00 No. 1 forge fire 16.00 to 16.50 Cast borings (chem.). 14.00 to 14.50	No. 1 RR. wrought 12.00 to 12.50 Steel rails under 3 ft 18.50 to 19.00	Steel turnings 8.00 8.50
	Steel angle bars 17.50 to 18.00	Cast borings 9.25 9.50
CHICAGO Delivered to Chicago district consumers:	Cast iron carwheels 17.00 to 17.50	Machinery cast 16.00 17.00 Dealers cast 14.00 15.00
Per Gross Ton	No. 1 machinery cast 14.00 to 14.50 Railroad malleable 18.00 to 18.50	Stove plate 12.00 12.75
Hvy. mltng. steel\$15.50 to \$16.00	No. 1 railroad cast 14.00 to 14.50 Stove plate 11.00 to 11.50	EXPORT
Auto. hvy. mltng. steel, alloy free 14.50 to 15.00	Agricul. malleable 12.50 to 13.00 Grate bars 11.50 to 12.00	Dealers' buying prices per gross ten:
No. 2 auto. steel 12.00 to 12.50	Grate bars 11.50 to 12.00	New York, truck lots, delivered, barges.
Shoveling steel 15.50 to 16.00 Hydraul. comp. sheets, 14.50 to 15.00	Brake shoes 11.50 to 12.00	No. 1 hvy. mltng. steel \$15.00 No. 2 hvy. mltng. steel 14.00
Drop forge flashings 13.50 to 14.00	CINCINNATI	No. 2 cast 13.00
No. 1 busheling 14.50 to 15.00 Rolled carwheels 19.50 to 20.00	Dealers' buying prices per gross ton: No. 1 hvy. mltng. steel.\$14.25 to \$14.75	Stove plate 10.00
Railroad tires, cut 21.50 to 22.00	No. 2 hvy. mltng. steel. 11.75 to 12.25	Boston on cars at Army Base or Mystic Wharf
Railroad tires, cut 21.50 to 22.00 Railroad leaf springs 21.00 to 21.50 Steel coup. & knuckles 19.50 to 20.00	Scrap rails for mltng 17.50 to 18.00	No. 1 hvy. mltng. steel \$16.00
Axle turnings 15.00 to 15.50	Loose sheet clippings 10.25 to 10.75 Hydrau. b'ndled sheets. 13.75 to 14.25	No. 2 hvy. mltng. steel 15.00 Rails (scrap) 16.00
Coil aprings 22.00 to 22.50 Axle turn. (elec.) 15.50 to 16.00	Cast iron borings 8.00 to 8.50	Philadelphia, delivered alongside coats,
Low phos. punchings 20.00 to 20.50	Machine shop turn 8.50 to 9.00 No. 1 busheling 12.50 to 13.00	Port Richmond
Low phos. plates, 12 in.	No. 1 busheling 12.50 to 13.00 No. 2 busheling 6.00 to 6.50 Rails for rolling 15.50 to 20.00	No. 2 hvy. mltng. steel \$17.00° No. 2 hvy. mltng. steel 15.00°
and under 20.00 to 20.50 Cast iron borings 10.00 to 10.50	NO. I recomplive tires, 15,30 to 15,00	
Short shov, turnings, 10.50 to 11.06	Short tails 19,50 to 20.00	Nominal.
Recolling rails 19 00 to 19 50	No. 1 machinery cast 14.50 to 15.00	Stuyvesant Dock
Machine shop turn 8.50 to 9.00 Rerolling rails 19.00 to 19.50 Steel rails under 3 ft 19.50 to 20.00	No. 1 machinery cast 14.00 to 14.50 No. 1 railroad cast 14.00 to 14.50	No. 1 hvy. mltng. steel \$17.50
Steel rails under 2 ft 20.00 to 20.50 Angle bars, steel 19.00 to 19.50	BUFDE CASE, ALLES S.DU TO 10.00	Los Angeles, on core or trucks
Cast iron carwheels 18.00 to 18.50	Stove plate 9.50 to 10.00 Agricult. malleable 15.00 to 15.50 Railroad malleable 16.25 to 16.75	at local piers
Railroad malleable 19.00 to 19.50 Agric, malleable 15.50 to 16.00	Railroad malleable 16.25 to 16.75 Mixed hvy. cast 12.00 to 12.50	No. 1 hvy. mltng. steel.\$10.50 to \$11.00 Compressed bundles 3.50 to 9.00
	2000 10 2000	

PRICES ON FINISHED AND SEMI-FINISHED IRON AND STEEL

THE STATE OF THE S	The second secon	
SEMI-FINISHED STEEL	F.o.b. cars dock Gulf ports 2.65c.	No. 24, f.o.b. Birmingham3.95c.
	F.o.b. cars dock Pacific ports. 2.80c.	No. 24 fob cars, dock, Pacing
Billets, Blooms and Slabs	Wrought iron plates, f.o.b.	Ports
F.o.b. Pittsburgh, Chicago, Gary,	Pittsburgh 3.80c.	ports
Cleveland, Youngstown, Buffalo, Birmingham. Prices at Duluth are \$2 a	Floor Plates	Electrical Sheets
ton higher, and delivered Detroit \$3	F.o.b. Pittsburgh 3.80c.	(F.o.b. Pittsburgh)
higher. Per Gross Ton Rerolling \$37.00 Forging quality 43.00	F.o.b. Chicago 3.85c.	Dane new I.h
Per Gross Ton	F.o.b. Coatesville 3.90c. F.o.b. cars dock Gulf ports 4.20c.	Base per Lb. Field grade
Rerolling	F.o.b. cars dock Pacific ports 4.35c.	Armature
Forging quanty 40.00	Structural Shapes	Electrical
Sheet Bars	F.o.b. Pittsburgh 2.25c.	Special Motor
F.o.b. Pittsburgh, Chicago, Cleve- land, Youngstown, Buffalo, Canton,	F.o.b. Pittsburgh 2.25c.	Special Dynamo
Sparrows Point, Md.	F.o.b. Chicago 2.30c.	Transformer Special
Per Gross Ton	Del'd Cleveland 2.435c. F.o.b. Buffalo or Bethlehem. 2.35c.	Transformer
Open-hearth or Besse-	Del'd Philadelphia 9 455c	Base gage changed from 28 to 24 gage. Gage
mer\$37.00	Del'd New York2.5025c.	
Skelp	F.O.D. Birmingnam (standard) 2 40c	extras are the same as those applying on not- rolled, annealed sheets with few exceptions. Silicon Strip in coils—Sheet price plus sili- con sheet extra width extras plus 25c. per 100
F.o.b. Pittsburgh, Chicago, Youngs- town, Buffalo, Coatesville, Pa., Spar-	F.o.b. cars dock Gulf ports 2.65c. F.o.b. cars dock Pacific ports. 2.80c.	con sheet extra width extras plus 25c. per 100
rows Point Md		to. for cous.
Grooved, universal and sheared	Steel Sheet Piling	Long Ternes
Grooved, universal and	F.o.b. Pittsburgh 2.60c.	No. 24, unassorted 8-lb. coating f.o.b. Pittsburgh
sneared	F.o.b. Chicago or Buffalo 2.70c.	Fob Gary
Wire Rods	F.o.b. cars dock Gulf or Pacific	F.o.b. cars, dock, Pacific ports 4.80c.
(No. 5 to 9/32 in.) Per Gross Ton	Coast ports 3.05c.	Vitreous Enameling Stock
F.o.b. Pittsburgh or Cleveland.\$47.00	RAILS AND TRACK SUPPLIES	No. 20, f.o.b. Pittsburgh3.50c.
F.o.b. Chicago, Youngstown or	F.o.b. Mill	No. 20, 1.0.b. Fittsburgh
Anderson, Ind	Standard rails, heavier than	No. 20, f.o.b. Gary
F.o.b. Worcester, Mass 49.00	60 lb., per gross ton\$42.50	No. 20, f.o.b. cars dock Pacific
F.o.b. San Francisco 56.00	Angle bars, per 100 lb 2.80	ports4.10c.
F.o.b. Galveston 53.00	F.o.b. Basing Points	Tin Mill Black Plate
Rods over 9/32 in. to 47/64 in., in-	Light rails (from billets) per	No. 28, f.o.b. Pittsburgh, per
clusive, \$5 a ton over base.	gross ton \$42.00	1b3.30c.
2422 214772 211427	Light rails (from rail steel) per	No. 28, Gary
BARS, PLATES, SHAPES	gross ton 42.00	No. 28, Gary
Iron and Steel Bars	Spikes Base per Lb. 3.15c.	hoxed4.175c.
Soft Steel	Tie plates, steel 2.30c.	Tin Plate Base per Box Standard cokes, f.o.b. Pitts- burgh district mill
F.o.b. Pittsburgh 2.45c.	Tie plates, Pacific Coast ports. 2.40c.	Base per Box
F.o.b. Chicago or Gary 2.50c.	Track bolts, to steam railroads, 4.35c	Standard cokes, f.o.b. Pitts-
F.o.b. Duluth	Track bolts, to jobbers, all sizes	burgh district mill
Del'd Detroit 2.60c.	(per 100 counts)	Standard cokes, f.o.b. Gary 5.45 Standard coke, f.o.b. Granite
Del'd Detroit	88sing points on light rolls are Pitter	City 5.55
F.o.b. Buffalo 2.55c.	Chicago and Birmingham; on spikes and tie	Above quotations practically the
Del'd Philadelphia 2.74c. Del'd New York 2.78c.	plates, Pittsburgh, Chicago, Portsmouth, Ohio.	Above quotations practically the
F.o.b. Birmingham 2.60c.	Minnequa, Colo., Birmingham and Pacific Coast	equivalent of previous quotations owing to new method of quoting,
F.o.b. cars dock Gulf ports 2.85c.	Basing points on light rails are Pittsburgh, Chicago and Birmingham; on spikes and tie plates, Pittsburgh, Chicago, Portsmouth, Ohio, Weirton, W. Va., St. Louis, Kansas City, Minnequa, Colo., Birmingham and Pacific Coast ports; on tie plates alone, Steeltom, Pa., Buffalo; on spikes alone, Voungstown, Lebanon, Pa., Richmond, W.	effective Jan. 1, 1937.
F.o.b. cars Pacific Ports 3.00c.	Pa., Richmond, Va.	Special Coated Manufacturing Ternes
Rail Steel	SHEETS, STRIP, TIN PLATE	Base per Box
(For merchant trade)		F.o.b. Pittsburgh\$4.65
F.o.b. Pittsburgh 2.30c.	TERNE PLATE	F.o.b. Pittsburgh \$8.4.65 F.o.b. Gary \$4.65 F.o.b. Granite City 4.85
F.o.b. Cleveland, Chicago, Gary or Moline, Ill. 2.35c. F.o.b. Buffalo 2.40c.	Sheets	
or Moline, Ill 2.35c.	Hot Rolled	* Customary 7½ per cent discount in effect through 1936 discontinued as of Jan. 1, 1937.
F.o.b. Buffalo 2.40c.	No 10 to h Dittehandh Base per Lb.	
F.o.b. Birmingham 2.45c.	No. 10, f.o.b. Pittsburgh 2.40c. No. 10, f.o.b. Gary 2.50c. No. 10, del'd Detroit 2.60c.	Terne Plate
F.o.b. cars dock Gulf ports 2.70c. F.o.b. cars dock Pacific ports 2.85c.	No. 10, del'd Detroit 2.60c.	(F.o.b. Pittsburgh)
Billet Steel Reinforcing	No. 10. del'd Philadelphia 2 69c	(Per Package, 112 sheets, 20 x 28 in.) 8-lb. coating I.C
(Straight lengths as quoted by	NO. 10. I.D.D. Granita City 9 60a	15-lb coating I.C. 13.00
distributers)	No. 10, f.o.b. Birmingham 2.55c. No. 10, f.o.b. cars dock Pacific	30-lb. coating I.C
F.o.b. Pittsburgh	DOTTS 9 050	25-lb, coating I.C 15.00
F.o.b. Buffalo, Cleveland,	No. 10 wrought iron, Pgh 4.25c.	
Youngstown, Chicago, Gary	Hot-Rolled Annealed	40-10. Coating L.C
or Birmingham 2.60c. Del'd Detroit 2.70c.	No. 24, f.o.b. Pittsburgh 3.15c. No. 24, f.o.b. Gary 3.25c. No. 24, del'd Detroit 3.35c.	Hot-Holled Hoops, Bands, Strip and
F.o.b. cars dock Gulf ports 2.95c.	No. 24, f.o.b. Gary 3.25c.	Flats under ¼ In.
F.o.b. cars dock Pacific ports 2.95c.	No. 24, del'd Detroit 3.35c.	All widths up to 24 in., Pitts-
Rail Steel Reinforcing	No. 24, 1.0.b. Granite City 3 350	hurgh
(Straight lengths as quoted by	No. 24, del d Detroit	All widths up to 24 in., Chicago 2.50c.
distributers)		
F.o.b. Pittsburgh 2.40c. F.o.b. Buffalo, Cleveland, Youngstown, Chicago, Gary	No. 24, wrought iron, Pitts-	Detroit
Youngstown Chicago Gary	burgh 5.15c.	All widths up to 24 in., Granite City2.60c.
or Birmingham 2.45c.	Heavy Cold-Rolled	All widths up to 24 in:, Birmingham
F.o.b. cars dock Gulf ports 2.80c. F.o.b. cars dock Pacific ports 2.80c.		Birmingham 2.55c.
F.o.b. cars dock Pacific ports 2.80c.	No. 10 gage, f.o.b. Pittsburgh. 3.10c.	Cooperage stock, Pittsburgh 2.50c. Cooperage stock, Chicago 2.60c.
Iron	No. 10 gage, f.o.b. Gary 3.20c. No. 10 gage, f.o.b. Detroit 3.30c.	
F.o.b. Chicago 2.40c.	No. 10 gage, del'd Philadelphia. 3.39c. No. 10, f.o.b. Granite City 3.30c.	Cold-Rolled Strip*
F.o.b. Pittsburgh (refined) 3.60c.	No. 10, f.o.b. Granite City 3.30c.	Base per Lb.
Cold Finished Bars and Shafting*	No. 10 gage, f.o.b. Birmingham. 3.25c. No. 10 gage, f.o.b. cars dock	F.o.b. Pittsburgh3.20c.
F.o.b. Pittsburgh 2.90c.	Pacific ports 3.70c.	F.o.b. Cleveland
F.O.D. Cleveland, Unicago and	Light Cold-Rolled	F.o.b. Worcester3.40c.
Gary 2.95c.	No. 20 gage, f.o.b. Pittsburgh 3.55c.	
Gary	No. 20 gage, f.o.b. Gary 3.65c.	Carbon 0.25 and less.
F.o.b. Detroit 2.95c.	No. 20 gage, del'd Detroit 3.75c.	Cold Rolled Spring Steel
* In quantities of 10,000 to 19,999 lb.	No. 20 gage, del'd Philadelphia. 3.84c.	Pittsburgh
Plates	No. 20, 1.o.b. Granite City 3.75c.	Claveland Worcester
Base per Lb.	No. 20 gage, f.o.b. Birmingham 3.70c. No. 20 gage, f.o.b. cars, dock,	Carbon 0.25-0.50% 3.20c. 3.40c.
F.O.D. PHISDURGH Z.ZDC.	Pacific ports 4.10c.	Carbon .5175 4.45c. 4.65c.
F.o.b. Chicago or Gary 2.30c.	Galvanized Sheets	Carbon .76-1.00 6.30c. 6.50c. Carbon Over 1.00 8.50c. 8.70c.
Del'd Cleveland2.435c. F.o.b. Coatesville or Spar. Pt 2.35c.	No. 24 gage, f.o.b. Pittsburgh, 3.80c.	000
Del'd Philadelphia2.435c.	No. 24 gage, f.o.b. Pittsburgh. 3.80c. No. 24, f.o.b. Gary	Fender Stock
Del'd New York 2.53c.	No. 24, del'd Philadelphia 4.09c.	No. 14, Pittsb'gh or Cleveland 3.45c. No. 20, Pittsb'gh or Cleveland. 3.85c.
F.o.b. Birmingham 2.40c.	No. 24, 1.0.0. Granite City 4.00c.	110. 20, Tittoo gu oi Citorolana. S. soo.

WIPE BRODUCTS	CACT IDOM WATER DIRE	2500 (5% Nickel) \$2.28
(Carload lots, f.o.b. Pittsburgh and Cleveland)	CAST IRON WATER PIPE Per Net Ton 66-in. and larger, del'd Chicago. \$55.00	3100 Nickel-chromium 0.70
To Manufacturing Trade	6-in. and larger, del'd New York 53.00 6-in. and larger, Birmingham. 47.00	3300 Nickel-chromium 3.80 3400 Nickel-chromium 3.20
Bright wire	Francisco or Los Angeles 56.00	4100 Chromium-molybdenum (0.15 to 0.25 Molybdenum). 0.55 4100 Chromium-molybdenum
Chicago prices on products sold to the manufacturing trade are \$1 a ton above Pittsburgh or Cleveland. Worcester and Duluth prices are \$2 a ton above, Birmingham \$3 above, and Pacific Coast prices \$9 a ton above Pittsburgh or Cleve-	F.o.b. dock, Seattle 56.00 4-in., f.o.b. dock, San Francisco	(0.25 to 0.40 Molybdenum). 0.75 4600 Nickel-molybdenum (0.20
a ton above, Birmingham \$3 above, and Pacific Coast prices \$9 a ton above Pittsburgh or Cleve-	or Los Angeles	to 0.30 Mo. 1.50 to 2.00 Ni.) 1.10
land. To the Trade Base per Keg	Class "A" and gas pipe, \$3 extra. 4-in. pipe is \$3 a ton above 6-in.	5100 Chrome steel (0.60-0.90 Cr.) 0.35 5100 Chrome steel (0.30-1.10 Cr.) 0.45 5100 Chromium spring steel 0.15 5100 Chromium-vanadium bar 1.20
Standard wire nails\$2.75 Smooth coated nails\$2.75		6100 Chromium-vanadium
Cut nails, carloads\$3.60 Base per 100 Lb.	Prices for lots of less than 200 tons. For 200 tons and over, 6-in. and larger is \$46, Birmingham, and \$34 delivered Chicago; and 4-in. pipe, \$49, Birmingham, and \$58 delivered Chi-	Chromium-nickel-vanadium 1.50
Annealed fence wire\$3.20 Galvanized fence wire 3.60	Cago.	Carbon-vanadium 9.35 These prices are for hot-rolled steel bars. The
Polished staples 3.45 Galvanized staples 3.70	BOLTS, NUTS, RIVETS, SET SCREWS	These prices are for hot-rolled steel bars. The differential for most grades in electric furnace steel is 50c. higher. Slabs with a section area of 16 in. and 2½ in. thick or over take the billet
Barbed wire, galvanized 3.40 Twisted barbless wire 3.40	Bolts and Nuts (F.o.b. Pittsburgh, Cleveland,	Alloy Cold-Finished Bars
Woven wire fence, base column. 74 Single loop bale ties, base col 63	Birmingham or Chicago) Per Cent Off List	F.o.b. Pittsburgh, Chicago, Gary, Cleveland or Buffalo, 3.60c. base per
Chicago and Anderson, Ind., mill prices are \$1 a ton over Pittsburgh base (on all products except woven wire fence, for which the Chicago	Machine and carriage bolts: 1/2 in. x 6 in. and smaller.65 and 5°	lb. Delivered Detroit, 3.75c., cariots.
Chicago and Anderson, Ind., mill prices are \$1 a ton over Pittaburgh base (on all products except woven wire fence, for which the Chicago price is \$2 above Pittaburgh; Duluth, \$itma., mill prices are \$2 a ton over Pittaburgh, except for woven wire fence, which is \$5 over Pittaburgh and Birmingham mill prices are \$3 a ton over	Larger and longer up to	CORROSION & HEAT RESISTANT
and Birmingham mill prices are \$3 a ton over Pittsburgh.	1 in	(Base prices, cents per lb.,
of wire nails, parced wire and staples, prices at Houston, Galveston and Corpus Christi, Tex., New Orleans, Lake Charles, La., and Mobile,	and 7	(Base prices, cents per lb., f.o.b. Pittsburgh) Chrome-Nickel
On wire nails, barbed wire and staples, prices at Houston, Galveston and Corpus Christi, Tex., New Orleans, Lake Charles, La., and Mobile, Als., are \$6 a ton over Pittsburgh. On nails, staples and barbed wire, prices of \$6 a ton above Pittsburgh are also quoted at Resument and Orses. Tex.	and t nuts, square or hex. blank or tapped:	No. 304 No. 362 Forging billets 21.25c. 20.40c.
Beaumont and Orange, Tex.	1/2 in. and smaller	Bars 25c. 24c.
STEEL AND WROUGHT IRON PIPE AND TUBING	1% in. and larger 60	Structural shapes . 25c. 24c.
Welded Pipe	*Less carload lots and less than full container	Sheets 38c. 34c. Hot-rolled strip 23.50c. 21.50c. Cold-rolled strip 30c. 28c. Drawn wire 25c. 24c.
Base Discounts, f.o.b. Pittsburgh District and Lorain, Ohio, Mills	 Less carload lots and less than full container quality. Less carload lots in full container quantity, an additional 10 per cent discount; car- load lots and full container quantity, still an- other 5 per cent discount. 	Straight Chrome
F.o.b. Pittsburgh only on wrought iron pipe.		No. No. No. No. No. 410 430 446
Steel Wrought Iron	Semi-finished hexagon nuts, U.S.S. and S.A.E.:	Bars 18.50c. 19c. 22.50c. 27.50c. Plates .21.50c. 22c. 25.50c. 30.50c. Sheets. 26.50c. 29c. 32.50c. 36.50c.
1652 31 14&% .+13 +35	½ in. and smaller60 and 10 9/16 in. to 1 in. inclusive 60 and 5 1½ in. and larger60	Hot strip 17c. 17.50c. 23c. 28c. Cold stp. 22c. 22.50c. 28.50c. 36.50c.
125914 49 1426 8 346214 53 1 & 114.30 14	Stove bolts in packages, nuts at-	
Steel Wrought Iron	stove bolts in packages, with nuts	High speed 67a.
257 47½ 226½ 10	Stove bolts in bulk	High-carbon-chrome 43c. Oil-hardening 24c.
2	Large Rivets	Special
7 & 861 50½ 4½ to 828½ 15 9 & 1060¼ 50 11 & 1259½ 49	(1/2-in. and larger) Base per 100 Lbs.	Regular Prices for warehouse distribution to all points
Butt Weld, extra strong, plain ends	F.o.b. Pittsburgh or Cleveland\$3.60 F.o.b. Chicago or Birmingham \$.70	Regular Prices for warehouse distribution to all points on or East of Mississippi River are 2c. a lb. higher. West of Mississippi quotations are 3c a lb. higher.
Butt Weld, extra strong, plain ends 4 5014 3614 14 & 4 +14 +48 14 to 4 5214 4014 14 21 4 15 5714 4814 4 27 10 16 6114 5214 1 to 2 34 1714	Small Rivets (7/16-in. and smaller)	
1 to 363 55 1 to 234 171/2	Per Cent Of List F.o.b. Pittsburgh	2011 10 10 1
Lan Weld entra strong plain ends	F.o.b. Cleveland65 and 5 F.o.b. Chicago and Birming-	British and Continental
2	ham	BRITISH Per Gross Ton
7 & 861 1/2 51 7 & 834 1/2 19 1/2 9 & 1060 1/2 50 9 to 1228 15 1/2	(Freight allowed up to but not ex- ceeding 65c, per 100 lb. on lots of 200	f.o.b. United Kingdom Ports Ferromanganese, ex-
11 & 1259 4 49 On butt-weld and lap-weld steel pipe jobbers	lb. or more) Per Cent Off List	port
On butt-weld and lap-weld steel pipe jobbers are granted a discount of 5%. On less-than- carload shipments prices are determined by add- ing 25 and 30% and the carload freight rate	Milled cap screws, 1 in. dia. and smaller50 and 10	Steel bars, open-hearth. £11 Beams, open-hearth £10 12s. 6d. Channels, open-hearth £10 12s. 6d.
to the base card district mills have a base two points less than the above discounts. Chicago delivered base is 2½ points less. Freight is figured from Pittsburgh, Lorsin, Ohio, and Chicago district mills, the bling being from the point producing the lowest price to destination.	Milled standard set screws, case hardened, 1 in. dia. and smaller 75 Milled headless set screws, cut	Channels, open-hearth£10 12s. 6d. Angles, open-hearth£10 12s. 6d. Black sheets, No. 24
delivered base is 2½ points less. Freight is fig- ured from Pittsburgh, Lorain, Ohio, and Chicago	thread % in. and smaller 75 Upset hex. head cap screws U.S.S.	Columbad sheats No.
	or S.A.E. thread, 1 in. and smaller	24 gage£18 15s.
Boiler Tubes Seamless Steel Commercial Boiler Tubes and Locomotive Tubes	points 75	The late to the second and the second
(Net base prices per 100 ft. f.o.b. Pittsburgh in carload lots)	Milled studs 65	CONTINENTAL
Cold Hot	Alloy and Stainless Steel	Per Metric Ton, Gold S, f.o.b. Continental Ports
1 in. o.d 13 B.W.G. \$ 9.46 \$ 8.41 1¼ in. o.d 13 B.W.G. 11.21 9.96 1½ in. o.d 13 B.W.G. 12.38 11.00	Alloy Steel Blooms, Billets and Slabs	Chamana Action controlant to agrees
1 % in. o.d 13 B.W.G. 14.09 12.51 2 in. o.d 13 B.W.G. 15.78 14.02 2 % in. o.d 13 B.W.G. 17.60 15.68 2 % in. o.d 12 B.W.G. 19.37 17.21	F.o.b. Pittsburgh, Chicago, Canton, Massillon, Buffalo, Bethlehem. Base price, \$60 a gross ton.	tained by multiplying gold pound prices by 124.14 to obtain francequivalent and then converting at present rate of dollar-france ex-
2¼ in. o.d 12 B.W.G. 21.22 18.85	Alloy Steel Bars	cnange.
2% in. o.d 12 B.W.G. 22.49 19.98 3 in. o.d 12 B.W.G. 23.60 20.97 4% in. o.d 10 B.W.G. 45.19 40.15	F.o.b. Pittsburgh, Chicago, Buffalo, Bethlehem, Massillon or Canton.	Billets, Thomas £4 7s. 6d. Wire rods, No. 5 B.W.G £5 2s. 6d.
3 1 in. o.d 11 B.W.G. 29.79 26.47 4 in. o.d 10 B.W.G. 36.96 32.83 5 in. o.d 9 B.W.G. 56.71 50.38	Open-hearth grade, base3.00c. Delivered, Detroit3.15c.	Steel bars, merchant £5 Sheet bars £4 8s. 6d. Plate ¼ in and up £6 7s.
6 in. o.d 7 B.W.G. 87.97 77.35 Extra for less-carload quantities: 25.000 lb. or ft. to 39.999 lb. or ft. 5 %	S.A.E. Alloy Series Differential Numbers per 100 lb.	Plate 4 in. and up £6 7s. Plate 3/16 in. and 5 mm. £6 15s. Sheet, 4 in £7 9s. 6d.
25,000 lb. cr ft. to 39,999 lb. cr ft. 5 % 12,000 lb. cr ft. to 24,999 lb. or ft. 5 % 6,000 lb. or ft. to 11,999 lb. or ft. 25 % 2,000 lb. or ft. to 5,999 lb. or ft. 25 % Under 2,000 lb. or ft. to 5,999 lb. or ft. 35 %	S.A.E. Differential Series Differential Numbers per 100 lb. 200 (4% Nickei)	Sheet, 1/4 in
Under 2,000 lb. or ft	2300 (3½% Nickel) 1.55	Hoops and strip, base 20
		THE IDON ACE IN 8 1937-121

IRON AND STEEL WAREHOUSE PRICES

PITTSBURGH*	Bands
Per Net Ton	10) 4.00 to
Plates 3.70c. Structural shapes 3.70c. Soft steel bars and small shapes 3.80c.	Hot-rolled ann'l'd sheets (No
Reinforcing steel bars 3.80c.	Bands Hot-rolled sheets (No. 10) Hot-rolled ann'l'd sheets (No. 24*) Galvanized sheets (No. 24*)
Reinforcing steel bars 3.80c. Cold-finished and screw stock:	
Rounds and hexagons 4.15c. Squares and flats 4.15c. Hot rolled strip incl. 3/16 in.	24) 5.50 to
Hot rolled strip incl. 3/16 in. thick, under 24 in. wide 4.00c.	Long terne sheets (No. 24) 5.50 tr. Armeo iron, galv. (No. 24†) Toncan iron, galv. (No. 24†) Galvanneal (No. 24†)
HOODS 4.50C.	Armco iron, hot-rolled an
Hot-rolled annealed sheets (No. 24), 10 or more bundles 4.50c.	Armco iron, hot-rolled an- nealed (No. 24†) Toncan iron, hot-rolled anneale
Galv. sheets (No. 24), 10 or	(NO. Z4T)
more bundles	Armco iron hot-rolled (No. 10†) Toncan iron, hot-rolled (No
per square (more than 3750	107)
lb.) \$4.48 Spikes, large1 to 24 kegs 3.90c.	Cold-rolled sheets (No. 20) for quantities 400 to 1499 lb.
Per Cent Off List	Standard quality Deep drawing
Track bolts, all sizes, per 100	Stratcher leveled
Machine bolts, 100 count	SAE, 2300, hot-rolled SAE, 3100, hot-rolled SAE, 6100, hot-rolled, annealed SAE, 2300, cold-rolled SAE, 3100, cold-rolled, an-
Nuts, all styles, 100 count	SAE, 2300, cold-rolled annealed
Large rivets, base per 100 lb \$4.35 Wire, black, soft app'l'd base	SAE, 3100, cold-rolled, an-
per 100 lb 3.45c.	Floor plate, % in. and heavier Standard tool steel
Track bolts, all sizes, per 100 count	Standard tool steel
Common wire nails, per keg 3.00c. Cement coated nails, per keg 3.00c.	Wire, galv. (No. 9) Tire steel, 1 x ½ in. and large
	Open-hearth spring
On plates, structurals, bars, rein- forcing bars, bands, hoops and blue	steel4.75c. to Common wire nails, base pe
forcing bars, bands, hoops and blue annealed sheets, base applies to orders of 400 to 9999 lb.	keg
*Delivered in Pittsburgh switching	Per Cent O
district. **Prices on application.	Machine bolts, square hear
CHICAGO Base per Lb.	All diameters. Prices on appl Carriage bolts, cut thread:
Plates and structural shapes 3.75c. Soft steel bars, rounds 3.85c.	All diameters. Prices on appl
Soft steel bars, squares and	
hexagons 4.00c. Cold-fin. steel bars:	* No. 28 and lighter, 36 in. 20c. higher per 100 lb.
Rounds and hexagons 4.30c.	† 125 lb. and more.
Flats and squares 4.30c. Hot-rolled strip 4.10c, Hot-rolled annealed sheets	ST. LOUIS Base 2
(No. 24)	Plates and struc, shapes
(No. 24)	Bars, soft steel (rounds an flats)
Track bolts (keg lots) 5.60c.	Bars, soft steel(squares, hex
Rivets, boiler (keg lots) 4.60c.	flats) Bars, soft steel(squares, hex agons, ovals, half ovals an half rounds) Cold - fin. rounds, shafting
Machine bolts	cold - fin. rounds, shafting screw stock
Carriage bolts	screw stock Hot - rolled annealed sheet
Lag screws*55 and 5 Hot-pressed nuts, sq. tap or	Galv. sheets (No. 24*)
blank	(No. 24) Galv. sheets (No. 24*) Hot-rolled sheets (No. 10) Black corrug. sheets (No. 24*
blank	2 galv. corrug. sheets
Hex. head cap screws 60 Cut point set screws 75	Boiler rivets
Flat head bright wood screws 62 and 20	Tank rivets, 7/16 in. and sma
Spring cotters	Machine and carriage bolts,
Rd. hd. tank rivets, 7/16 in.	Machine and carriage bolts, screws, fitting up bolts, ends, plow bolts, hot-pre
and smaller	nuts, square and hexa tapped or blank, semi-fini
Black ann'l'd wire per 100 lb.	nuts; all quantities
Rd. hd. tank rivets, 7/16 in. and smaller	No. 26 and lighter take
Com. wife halls, 15 kegs of	prices.
more, per keg	PHILADELPHIA Base
more, per keg \$3.20	*Plates, 1/-in, and heavier
On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets, the	*Structural shapes *Soft steel bars, small shape iron bars (except bands) †Reinforc. steel bars, s
strip and heavy hot-rolled sheets, the base applies on orders of 400 to 3999	iron bars (except bands)
lb. All prices are f.o.b. consumers' plants within the Chicago switching	I TWISTED AND DEIDTHED
*These are quotations delivered to	Cold-finished steel bars *Steel hoops* *Steel bands, No. 12 and 3/3
city trade for quantities of 100 lb. or	*Steel bands, No. 12 and 3/1
the quotation is 60 per cent off. Discounts applying to country trade are 70 per cent off, f.o.b. Chicago, with full or partial freight allowed up to 50c. per 100 lb.	in, incl. Spring steel †Hot-rolled anneal sheets (N
70 per cent off, f.o.b. Chicago, with	t Galvanized sheets (No. 24).
full or partial freight allowed up to	*Hot-rolled annealed shee
NEW YORK	(No. 10)
Base per Lb.	Diam. pat. floor plates, 1/4 in.
Plates, ¼ in. and heavier 4.00c. Structural shapes 3.97c.	These prices are subject to ty differential except on rein
Soft steel bars, round 4.12c.	and Swedish iron bars.
iron bars, Swed. char- coal 7.00 to 7.25c.	*Base prices subject to de on orders aggregating 4000
Cold-fin. shafting and screw stock:	†For 25 bundles or over.
Rounds and hexagons 4.57c. Flats and squares 4.57c.	‡For less than 2000 lb.
Cold-rolled; strip, soft and	CLEVELAND
quarter hard 3.92c. Hoops 4.32c.	Plates and struc. shapes

rolled sheets (No.	Soft steel bars
rolled aheets (No. 4.00 to 4.07c. rolled ann'l'd aheets (No. 4.50 to 4.82c. anized sheets (No. 5.47c.	Cold-finished steel bars 4.390.
anized sheets (No. 5.47c.	Hot-rolled strip, 5 in. wide and 4.16c. Cold-finished strip
towns shoots (No	(No. 24)
5.50 to 6.20c. co iron, galv. (No. 24†) 6.25c. an iron, galv. (No. 24†) 6.25c. anneal (No. 24†) 6.60c. co iron, hot-rolled an- iled (No. 24†) 5.65c. an iron, hot-rolled annealed co 24†) 5.65c. co iron hot-rolled (No. 10†) 4.60c. an iron, hot-rolled (No. 10†) 4.60c.	Hot-rolled 3/16 in. 24 to 48 in. wide sheets
co iron, hot-rolled an- uled (No. 24†) 5.65c.	Hot-rolled 3/16 in. 24 to 48 in. wide sheets
an iron, hot-rolled annealed 0. 24†)	*Black ann'l'd wire, per 100 lb\$3.40 *No. 9 galv. wire, per 100 lb\$.80
an iron, hot-rolled (No.	Per Cent Of List Machine and carriage bolts, small
rolled sheets (No. 20) for antities 400 to 1499 lb.	Machine and carriage bolts, small 65 and 5 65 and 6 Nuts, 100 count 12 in. and smaller65 and 5
Standard quality 5.40c. Deep drawing 6.05c.	Nuts, 100 count 1/2 in. and smaller65 and 5 9/16 in. to 1 in60 and 10
, 2300, hot-rolled 7.82c. 3100, hot-rolled 6.87c.	The second secon
tandard quality 100. beep drawing 6.05c. tretcher leveled 6.05c. 2300, hot-rolled 7.32c. 3100, hot-rolled 6.37c. 6100, hot-rolled 6.37c. 2300, cold-rolled 9.00c. 3100, cold-rolled, an-	†Outside delivery 10c. less. *For 5000 lb. or less. †Plus switching and cartage charges and quantity differentials up
, 3100, cold-rolled, an- iled	charges and quantity differentials up to 50c.
tied 8.56. r plate, $\frac{1}{2}$ in. and heavier 5.90c. dard tool steel 12.50c. black, annealed (No. 9) 4.60c. steel, 1 x $\frac{1}{2}$ in. and larger 4.61c. 1-hearth spring the spring the steel 4.75c. to 10.25c. mon wire nails, base per 3.25c.	CINCINNATI Base per Lb.
steel, 1 x ½ in. and larger 4.61c.	Plates and struc. shapes 3.95c. Floor plates
el4.75c. to 10.25c. mon wire nails, base per	Rail steel reinforc. bars 3.75c.
2.25c. Per Cent Off List nine bolts, square head and	lighter
nine bolts, square head and	lighter
diameters. Prices on application iage bolts, cut thread:	Galv. sheets (No. 24) 3500 lb. or more
diameters. Prices on application	Gaiv, sneets (No. 24) 3500 lb. or more \$5.25 Hot-rolled sheets (No. 10) 4.00c. Small rivets55 per cent off list No. 9 ann'l'd wire, per 100 lb. (1000 lb. or over) \$2.85 Com. wire nails, base per keg: Any quantity less than carload. 3.04 Cement c't'd nails, base 100-lb. keg 3.50
No. 28 and lighter, 36 in. wide, higher per 100 lb. 25 lb. and more.	(1000 lb. or over)\$2.88 Com. wire nails, base per keg:
	Cement c't'd nails, base 100-lb.
ST. LOUIS Base per Lb. es and struc. shapes 3.99c. , soft steel (rounds and ts) 4.09c.	Cement c t d hais, base 100-15.
	Seamless steel boller tubes, 2-in. \$21.80
ons, ovals, half ovals and if rounds)	Lap-welded steel boiler tubes, 2-in. 20.78
rew stock 4.54c.	2-in. 20.78 4-in. 48.41
0. 24) 4.84c. . sheets (No. 24*) 5.49c. rolled sheets (No. 10) 4.09c. k corrug. sheets (No. 24*) 4.89c.	Plates
k corrug. sheets (No. 24*) 4.89c.	Soft steel bars 3.90c. Reinforcing bars 3.10c.
v. corrug. sheets	Cold-fin. flats and sq 4.35c. Rounds and hex 4.35c.
Per Cent Off List k rivets, 7/16 in. and smaller. 55 hine and carriage bolts, lag	BUFFALO Base per Lb. 2.92c. 3.92c. 3.92c. 3.80c. 3.90c. 3.90c
hine and carriage bolts, lag rews, fitting up bolts, bolt ds, plow bolts, hot-pressed	(No. 24) Heavy hot-rolled sheets (3/16 in., 24 to 48 in. wide)
ts, square and hexagon, pped or blank, semi-finished its; all quantities	
ts; all quantities 65 No. 26 and lighter take special	Heavy hot-rolled sheets 3.97c. Com. wire nalls, base per keg 33.26
08.	Heavy hot-rolled sheets 3.97c. Com. wire nails, base per keg \$3.26 Black wire, base per 100 lb. (2500-lb lots or under) 4.55c. (Over 2500 lb.) 4.45c.
PHILADELPHIA Base Per Lb.	ROSTON Page new Lb
tes, ¼-in. and heavier 3.80c. uctural shapes 3.80c. t steel bars, small shapes,	Channels, angles 4.20c. Tees and zees, under 3" 4.45c.
uctural shapes	Channels, angles
-finished steel bars 4.53c.	heavier 4.08c.
el bands, No. 12 and 3/16 incl. 4.00c.	heavier
ng steel 5.40c. t-rolled anneal. sheets (No.	No. 12 ga. incl
vanized sheets (No. 24) 5.30c. t-rolled annealed sheets	Half rounds, half ovals, ovals and bevels
70. 10) 3.90c. m. pat. floor plates, 1/4 in 5.45c.	Tire steel 5.45c. Cold-rolled strip steel 3.845c. Cold-finished rounds, squares
hese prices are subject to quanti-	and hexagons
lifterential except on reinforcing Swedish iron bars. Base prices subject to deduction	One pass cold-rolled sheets
orders aggregating 4000 ib. or	
For 25 bundles or over. For less than 2000 lb.	Lead coated sheets, No. 24 ga. 6.15c.
CLEVELAND Base per Lb.	Price delivered by truck in metro- politan Boston, subject to quantity
tes and struc. shapes 3.86c.	differentials.

DETROIT

Base p	er Lb.
Soft steel bars	3.94c.
Structural shapes	3.95c.
Plates	
Floor plates	5.85c.
Hot-rolled annealed sheets	
(No. 24)*	
Hot-rolled sheets (No. 10)	
Galvanized sheets (No. 24)*	
Bands and hoops	
Cold-rolled strip	
Hot-rolled alloy steel (S.A.E.	w. 10C.
3100 Series)	

*Under 400 lb., .50c. over base; 400 to 1499 lb., base; 1500 to 3499 lb., base less .10c.; 3500 lb. and over, base less .15c.

Prices delivered by truck in metropolitan Detroit, subject to quantity differentials covering shipment at one time.

Galvanized and hot-rolled annealed may not be combined to obtain quantity deductions.

MILWAUKEE

Base pe	er Lb.
Plates and structural shapes Soft steel bars, rounds up to 8	3.86c.
in., flats and fillet angles Soft steel bars, squares and	3.96c.
hexagons	4.11c. 4.21c.
Hot-rolled annealed sheets (No. 24)	4.71c.
Galvanized sheets (No. 24) Cold-finished steel bars	5.36c. 4.41c.
Structural rivets (keg lots) Boiler rivets, cone head (keg	4.81c.
lots) Track spikes (keg lots)	4.91c. 4.61c.
Track bolts (keg lots) Black annealed wire (No. 6 to	5.81c.
No. 9 incl.)	4.05c.
1 to 14 kegs	3.25c.

Per Cent Off List
Machine bolts and carriage bolts,
1/4x6 and smaller or shorter 65 Larger and longer up to 1 in.,
diam
Coach and lag screws60-5 Hot-pressed nuts, sq. and hex.
tapped or blank, 1-199 lb 50
200 lb. and over: 4 in. and smaller 65
9/16 to 1 in
178 III. GIIG OVOI 90-10

Prices given above are delivered Milwaukee.

Milwaukee.

On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets, the base applies on orders of 400 to 3999 lb. On galvanized and No. 24 hot-rolled annealed sheets the prices given apply on orders of 400 to 1500 lb. On cold-finished bars the prices are for orders of 1000 lb. or more of a size.

ST. PAUL

			 er Lb.
Mild steel bars.	round	8	 4.10c.
Structural shap	es		 4.00c.
Plates			
Cold-finished b			
Hot-rolled anne			
No. 24			4.85c.
Galvanized shee			

On mild steel bars, shapes and plates the base applies on 400 to 14,999 lb. On hot-rolled sheets, galvanized sheets and cold-rolled sheets base applies on 15,000 lb. and over. Base on cold-finished bars is 1000 lb. and over of a size.

BALTIMORE

Base p	er Lb.
Mild steel bars and small shapes	4.00c.
Structural shapes	3.90c.
Reinforcing bars, 5 to 15 tons.	3.16c.
Plates	3,90c.
Hot-rolled sheets, No. 10	3.95c
Bands	4.20c
Hoops	4.45c
Special threading steel	4.15c
Checkered floor plates ¼ in.	5.80c
Galvanized sheets, No. 24, 100 bdls. or more	4.70
Cold-rolled rounds, hexagons, squares and flats, 1000 lb. and more	4.50

On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets the base applies on orders 400 to 3999 lb. All prices are f.o.b. consumers' plants.

For second zone add 10c. per 100 lb. for trucking.

CHATTANOOGA

	Base p	er Lb.
	Mild steel bars	3.96c.
	Iron bars	3.96c.
	Reinforcing bars	3.96c.
*	Structural shapes	4.01c.
	Plates	4.01c.
	Hot-rolled sheets No. 10	3.91c.
	Hot-rolled annealed sheets,	
	No. 24*	4.06c.
	Galvanized sheets No. 24°	4.76c.
	Steel bands	4.16c.
	Cold-finished bars	4.86c.

* Plus mill item extra.

MEMPHIS

Base pe	r Lb.
Mild steel bars	4.31c.
Shapes, bar size	4.31c
Iron bars	4.31c.
Structural shapes	4.21c.
Plates	4.21c.
Hot-rolled sheets, No. 10	4.26c.
Hot-rolled annealed sheets, No. 24	4.91c.
Galvanized sheets, No. 24	
Steel bands	4.56c.
Cold-drawn rounds	4,80c.
Cold-drawn flats, squares,	
hexagons	6.80c.
Structural rivets	4.35c.
Bolts and nuts, per cent off list	55
Small rivets, per cent off list	

NEW ORLEANS

Base p	er Lb.
Mild steel bars	4,20c.
Reinforcing bars	3.24c.
Structural shapes	
Plates	
Hot-rolled sheets, No. 10	
Steel bands	
Cold-finished steel bars	
Structural rivets	
Boiler rivets	
Common wire nails, base per keg	
Bolts and nuts, per cent off li	st 60

PACIFIC COAST

	Base per Li	
	- Las	Scattle
Plates, tank and	-	
U. M 4.050	4.30c.	4.25c.
Shapes, standard 4.056	. 4.30c.	4.25c.
Soft steel bars. 4,200	. 4.30c.	4.45c.
Reinforcing bars, f.o.b. cars dock Pacific ports. 2.975	c. 2.975c.	3.625c.
Hot-rolled an- nealed sheets (No. 24) 5.150	EDEO	E 9E.
	. 0.00C.	0.000.
Hot-rolled sheets (No. 10) 4.30	e. 4.50c.	4.50c.
Galv. sheets (No. 24 and lighter) 5.856	s. 5.55c.	5.90c.
Galv. sheets (No. 22 and heavier) 6.10	b. 5.70c.	5,90c.
Cold-finished steel		
Rounds 6.80	e. 6.85c.	7.10c.
Squares and hexagons 8.05	a. 8.10c.	7.10c.
Flats 8.55		
Common wire nails—base per keg less carload \$3		
All Home subject to		

All items subject to differentials for quantity.

REFRACTORIES PRICES

Fire Clay Brick

Per 1600 f.o.b. Works First quality, Pennsylvania, Maryland, Kentucky, Missouri and Illinois
First quality, New Jersey 56.00
Select, Ohio 49.00
Second quality, Pennsylvania, Maryland, Kentucky, Missouri and Illinois
Second quality, New Jersey 51.00
No. 1, Ohio 46.00
Ground fire clay, per ton 8.00
5 per cent trade discount on fire clay brick, except for New Jersey, quoted at net price.

Silica Brick

	Per	1000	1.0.6.	Works
Pennsylvania				.\$54.00
Chicago District				. 63.00
Birmingham				
Silica cement pe ern)			*****	. 9.50

Chrome Brick

Per Net Ton Standard f.o.b. Baltimore, Plym-
outh Meeting and Chester \$49.00
Chemically bonded f.o.b. Balti-
more, Plymouth Meeting and Chester, Pa

Magnesite Brick

	Per Net Ton
Standard f.o.b, Chester, Pa.	Baltimore and
Chemically bond	ed, f.o.b. Balti-

Grain Magnesite

			P	er Ne	t Ton
Imported, Chester,	f.o.b. Pa. (Balt in sa	imore acks).	and	\$45.00
Domestic, Chester,	f.o.b.	Balleks .	timore	and	43.00
Domestic,	1.0.b. C	hewe	lah, W	ash.	25.00

RAW MATERIALS PRICES

Spiegeleisen

PIG IRON
No. 2 Foundry
F.o.b. Everett, Mass
Delivered Brooklyn 27.27 Delivered Newark or Jersey
Delivered Philadelphia
F.o.b. Jackson, Ohio
* Delivered prices on southern fron for ship- ment to northern points are 38c. a ton below delivered prices from nearest northern basing point on fron with phosphorus content of 70 and over.
Malleable
Base prices on malleable iron are 50c. a ton above No. 2 foundry quotations at Everett, Eastern Pennsylvania furnaces, Erie and Buffalo. Elsewhere they are the same.
Basic Fo.b. Everett, Mass\$25.75
F.o.b. Bethlehem, Birdsboro, Swedeland and Steelton, Pa.,
F.o.b. Buffalo
and Sparrows Point, Md. 24,50 F.o.b. Buffalo
F.o.b. Birmingham 19.00
F.o.b. Everett, Mass\$26.75 F.o.b. Bethlehem, Birdsboro and
Delivered Boston Switching
Delivered Newark or Jersey City 27.39 Delivered Philadelphia 26.76
F.O.D. Burraio and Erie. Pa., and
Duluth
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio: Detroit: Chicago., 24.50
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio; Detroit; Chicago. 24.50 F.o.b. Birmingham 25.50 Delivered Cincinnati 25.51 Delivered Canton, Ohio 25.76 Delivered Mansfield, Ohio 26.26
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio: Detroit: Chicago., 24.50
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio; Detroit; Chicago. 24.50 F.o.b. Birmingham 25.50 Delivered Cincinnati 25.51 Delivered Canton, Ohio 25.76 Delivered Mansfield, Ohio 26.26 Low Phosphorus Basing points: Birdsboro, Pa., Steelton, Pa., and Standish.
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio; Detroit; Chicago. 24.50 F.o.b. Birmingham 25.50 Delivered Cincinnati 25.76 Delivered Cincinnati 25.76 Delivered Mansfield, Ohio 26.26 Low Phosphorus Basing points: Birdsboro, Pa., Steelton, Pa., and Standish, N. Y. \$28.50 Gray Forge Valley or Pittsburgh furnace. \$23.50 Charcoal Lake Superlor furnace \$27.00
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio; Detroit; Chicago. 24.50 F.o.b. Birmingham 25.50 Delivered Cincinnati 25.51 Delivered Canton, Ohio 25.76 Delivered Mansfield, Ohio 26.26 Low Phosphorus Basing points: Birdsboro, Pa., Steelton, Pa., and Standish, N. Y. \$28.50 Gray Forge Valley or Pittsburgh furnace. \$23.50 Charcoal Lake Superlor furnace \$27.00 Delivered Chicago 30.04 Canadian Pig Iron Per Gross Ton
Duluth 25.00 F.o.b. Neville Island and Sharpsville, Pa.; Youngstown, Cleveland, Toledo and Hamilton, Ohio; Detroit; Chicago. 24.50 F.o.b. Birmingham 25.50 Delivered Cincinnati 25.51 Delivered Canton, Ohio 25.76 Delivered Mansfield, Ohio 26.26 Low Phosphorus Basing points: Birdsboro, Pa., Steelton, Pa., and Standish, N. Y. \$28.50 Gray Forge Valley or Pittsburgh furnace. \$23.50 Charcoal Lake Superior furnace \$27.00 Delivered Chicago 30.04 Canadian Pig Iron Per Gross Ton Delivered Toronto No. 1 fdy., sil. 2.25 to 2.75. \$26.50 No. 2 fdy., sil. 1.75 to 2.25. 25.50 Malleable 26.00
Duluth
Duluth
Duluth

Spiegeleisen Per Gross Ton Furnace
Per Gross Ton Furnace Domestic, 19 to 21% \$33.00 F.o.b. New Orleans 33.00 Electric Ferrosilion
50% (carloads) \$69.50 50% (ton lots) 77.00 75% (carloads) 126.00
75% (ton lots)
F.o.b. Jackson, Ohio, 5.00 to 5.50%\$27.50
For eaci, additional 0.5% silicon up to 17%, 50c. a ton is added. The lower all-rail delivered price from Jackson or Buffalo is quoted with freight allowed. Base prices at Buffalo are \$1.25 a ton higher than at Jackson. Manganese, each unit over 2%, \$1 a ton ad-
ditional. Phosphorus 0.75% or over, \$1 a ton additional.
F.o.b. Jackson, Ohio, Furnace Per Gross Ton
10.00 to 10.50%
12.01 to 12.50%
12.51 to 13.00%
13.51 to 14.00%
14.51 to 15.00%
15.51 to 16.00% 39.00
11.01 to 11.00% 34.50 11.51 to 12.00% 35.00 12.01 to 12.50% 35.50 12.51 to 13.00% 36.00 13.01 to 13.55% 36.50 13.51 to 14.00% 37.00 14.01 to 14.50% 37.50 14.51 to 15.00% 38.00 15.01 to 15.50% 38.50 15.51 to 16.00% 39.00 16.01 to 16.50% 39.50 16.51 to 17.00% 40.00 Manganese 2 to 3% \$1 s ton additional. For
each unit of manganese over 3%, \$1 a ton ad-
Base prices at Buffalo are \$1.25 a ton higher than at Jackson.
Other Ferroalloys Ferrotungsten, per lb. con-
tained W del., carloads \$1.70 Ferrotungsten, lots of 5000 lb \$1.75
Formatungatan amallas lata \$1 90
Ferrochromium, 4 to 6% carbon and up, 65 to 70% Cr per lb. contained Cr delivered, in car-
loads, and contract 10.50c.*
Ferrochromium, 2%
Ferrochromium, 1%
carbon
Ferrochromium, 0.06%
carbon20.00c. to 20.50c.* Ferrovanadium, del. per
Ferrovanadium, del. per lb. contained V\$2.70 to \$2.90 Ferrocolumbium, per lb. contained columbium, f.o.b. Niagara Falls, N. Y\$2.50*
Ti, 7 to 8% C, f.o.b. furnace
carload and contract per net ton \$142.50
Ferrocarbontitanium, 17 to 20% Ti, 3 to 5% C, f.o.b. furnace, carload and contract, per net ton \$157.50 Ferrophosphorus, electric, or
Ferrophosphorus, electric, or blast furnace material, in carloads, f.o.b. Anniston.
per net ton \$157.50 Ferrophosphorus, electric, or blast furnace material, in carloads, f.o.b. Anniston, Ala., for 18%, with \$3 unitage, freight equalized with Rockdale, Tenn., per gross ton 63.50
Ferrophosphorus, electric, 24%, in carlots, f.o.b. Anniston.
Ala., per gross ton with \$3 unitage, freight equalized
with Nashville, Tenn 80.00 Ferromolybdenum, per lb. Mo
Calcium molybdate per lb. Mo
del 80c. Silico spiegel, per ton, f.o.b.
del
delivered. 3 % 2.50% carbon grade
1% carbon grade 121.50 * Spot prices are \$5 a ton higher. Spot premium on 75 per cent ferrosilicon is \$10 a ton.
ORES
Lake Superior Ores Delivered Lower Lake Ports
Delivered Lower Lake Ports Per Gross Ton
Old range, Bessemer, 51.50%\$5.25 Old range, non-Bessemer, 51.50% 5.10 Mesabi, Bessemer, 51.50% 5.10

Mesabi, non-Bessenier, 51.50%\$4.55 High phosphorus, 51.50% 4.85
Foreign Ore C.i.f. Philadelphia or Baltimore
Iron, low phos., copper free, 55 to 58% dry, Algeria, nominal. 17.00c. Iron, low phos., Swedish, average, 68½% iron
Iron, low phos., Swedish, average, 68%% ironNominal
dish, aver. 65% ironNominal
sian, aver. 65% ironNominal Man., Caucasian, washed
Man African Indian
Man., African, Indian, 44-48%
4×14 % Nominal
Per Net Ton Unit Tungsten, Chinese, wolframite, duty paid delivered nomi- nai\$23.50 to \$25.50
Tungsten, domestic, scheelite delivered
duty paid delivered nomi- nal
South African (low grade)
Turkish, 48-49% 25.50 to \$26.50 Turkish, 45-46% 23.50 to 24.00
48-49% 25.50 to 26.50
FLUORSPAR Per Net Ton
Per Net Ton Domestic, washed gravel, 85-5, f.o.b. Kentucky and Illinois mines, all rail
\$19.50 to 21.50
No. 2 lump, 85-5, f.o.b. Kentucky and Illinois mines 21.00 Foreign, 85% calcium, fluoride,
not over 5% silicon, c.i.f. Atlantic ports, duty paid 24.50
not over 5% calcium, nuoride, not over 5% silicon, c.i.f. Atlantic ports, duty paid 24.50 Domestic No. 1 ground bulk, 95 to 98% calcium fluoride, not over 2½% silicon, f.o.b. Illi- nois and Kentucky mines 35.09
FUEL OIL Per Gal.
F.o.b. Bayonne or Baltimore, No. 3 distillate 5.25c.
F.o.b. Bayonne or Baltimore, No. 4 industrial 5.25c. Del'd Ch'go, No. 3 industrial 4.15c.
Prob. Bayonne or Baltimore, No. 4 industrial
Del'd Cleve'd No. 5 industrial 5.00c. COKE AND COAL
COKE AND COAL Coke Per Net Ton Furnace, f.o.b. Connells-
ville, Prompt\$4.35 to \$4.60 Foundry, f.o.b. Connells-
ville, Prompt 5.00 to 6.25 Foundry, by-product, Chicago ovens 10.25
Foundry, by product, del'd New England 12.50 Foundry, by product, del'd Newark or Jersey
Foundry, by-product, Philadelphia
Foundry, by-product, delivered Cleveland 11.00 Foundry, by-product, delivered Cincinnati 10.50
Foundry, Birmingham 7.50 Foundry, by-product, del'd St. Louis indus-
del'd St. Louis indus- trial district
ham, f.o.b. cars docks, Pacific ports
fob W. Pa mines \$1.50 to \$1.75
Mine run coking coal, f.o.b. W. Pa 1.75 to 1.90 Gas coal, %-in. f.o.b.
Mine run gas coal, f.o.b.
Steam slack, f.o.b. W.
Gas slack, f.o.b. W. Pa. mines

Per Gross Ton
Domestic, 80% (carload).....\$102.50

For High Quality STEELS

MAGARA BRAND FERRO-ALLOYS

FERRO SILICON

FERRO CHROMIUM

FERRO CHROMIUM

FERRO MANGANESE SILICO MANGANESE

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NIAGARA FALLS, N.Y.

Sales Offices: NEW YORK-30 Church St. . PITTSBURGH-Oliver Bldg. . CLEVELAND-Hanna Bldg.

THIS WEEK'S MACHINE ...TOOL ACTIVITIES...

- ... Buying and inquiries well sustained as strike news clarifies.
- ... Tractor builders are engaged in programs.
- ... June and early part of July see further price increases ranging up to 10 per cent.

Chicago

NQUIRIES, which for the past several weeks have been for small lots of tools, usually only one or two each, have abruptly reversed their course in the past seven days and are now being received for lists from a variety of manufacturers. One explanation of this diversion of business from small to large lots is that the apparent weakening of the CIO movement is causing a renewal of confidence, and larger buyers are re-entering the market. Consumption by the agricultural implement industry has been good, particularly from the International Harvester Co. tractor works here. The Crane Co., and the J. I. Case Co. are said to be contemplating new buying programs. Allis-Chalmers is reported to have some plans out for a new tractor motor, definite information about which is not available. The resumption of buying upon the easing of the labor situation is expected by at least one seller to attain such proportions that some of the announced vacation schedules may be postponed, so great will be the rush of new busi-

Cleveland

MACHINERY sales picked up mod-erately here last week on the strength of one or two quietly executed purchases. Complete tool room equipment, involving 15 to 20 machines, was bought by General Electric Co. for its Trumbull Lamp Works division at Warren, Ohio, and orders were likewise placed here for a lot of 10 to 12 units by the Aluminum Co. of America. These machines will be shipped across the continent to equip a West Coast plant of the latter. The Chesapeake & Ohio railroad is expected to close shortly for 10 to 15 machines, including grinders, shapers and lathes, on which it has already been quoted. No other attractive lots are pending at the moment, though new business continues to turn up

spasmodically. Machine tool manufacturers have as yet made no appreciable dent in order backlogs, and deliveries remain well extended. Makers of horizontal boring mills, whose limited capacity has been heavily taxed by the recent buying wave, are generally unable to quote additional business for shipment before late January, to cite a specific case. Some manufacturers of this type of equipment have increased prices about 10 per cent, effective since July 1. Increases have been announced, fective July 1, or July 15, by certain manufacturers of riveting equipment, precision lathes and milling machines, these advances ranging between 7 and One manufacturer of 10 per cent. surface grinders has advanced the price of his product by about 5 per cent since the close of June, and on June 1 an important forging machine manufacturer raised prices approximately 10 per cent.

Cincinnati

THE local machinery market tends easier than during the spring months. Ordering is slower, but steady. Some shift in source is noted as business tends lighter from areas affected by labor disturbances, but is unabated in other districts. Foreign demand is reported to be good and business is from both European and Asiatic users. Current ordering the past week was about on a parity with the preceding week, allowing for the holiday period. Inquiry is steadily active and reflects an unabated interest in tools. A smattering of automobile orders is reported, but the extent of this business is not impressive. Milling and grinding machinery are most active in the present market.

Production is holding to the level of the last four months since manufacturers desire reduction of present backlogs. Shipments are closer to consumer requirements although improvement is currently sought. Labor conditions are quiet.

Pittsburgh

NQUIRIES continue strong and if anything are in slightly better volume than a week ago. Total orders show little change from recent levels and, in view of the season, they are considered satisfactory. Although the amount of business being placed is not as large as the records made several months ago, it has the characteristics of a normal volume which represents actual and immediate needs. delivery becoming further extended, orders reaching manufacturers in the aggregate are ahead of shipments. As yet no general price increases have been announced but a few manufacturers within the past three weeks have put through adjustments averaging 10 per cent. In most cases these adjustments apply on equipment, deliveries for which are extended several months. Some manufacturers, as noted in previous reports, are quoting prices on some machine tools which are booked ahead for several months. Meanwhile, steel mill equipment manufacturers continue exceptionally busy and recent business placed, both for domestic and foreign interests, precludes any downward trend for quite some time. Inquiries for machine tools for the Pittsburgh-Corning Corp. building at Port Allegany, Pa., have not made their appearance as yet. The plant will manufacture glass bricks.

New York

FROM all reports July will turn out to be a quiet month in machine tool business, as gaged by the orders booked last week. With one exception, dealers reported a falling off in inquiries, but the volume of quotations is still far from low. Some improvement is noted in delivery promises, as orders begin to fall below shipments. Occasionally one hears of rapid revisions in schedules wherein a ma-chine promised for September was shipped the last of June, but the explanation lies in the sidetracking of some other unit for lack of parts supplied on the outside. Bearing deliveries are slow, and there have been labor difficulties in foundries. Machines made of rolled steel have also felt the uncertainties occasioned by strike difficulties in steel mills and the previously existing condition of long deliveries on plates. Six months is pretty much average on many machines, so that the promise of six weeks delivery on certain sizes radial drills mentioned by one vendor, is news. At best improvement in de-

liveries is spotty.

The continued price rise seems to have reached a temporary halt. Some price announcements were made in late May, and other announcements became effective June 15 and July 1. The feeling is that prices have leveled off and that most increased labor costs have been discounted. A hidden cost not revealed in wage rates is the more independent and leisurely attitude assumed by the workers, who set their own pace regardless of the desires of management.



PLANT EXPANSION AND **EQUIPMENT BUYING**

♦ NORTH ATLANTIC ▶

Linde Air Products Co., 30 East Forty-second Street, New York, has let general contract to E. W. Sproul Construction Co., 2001 West Pershing Road, Chicago, for new two-story plant at Chicago, about 120,000 sq. ft. floor space. Cost close to 175,000 with equipment. E. Stenbeck, 322 South La Salle Street, Chicago, is

332 South La Salle Street, Chicago, is architect.
Union Confectionery Machinery Corp., 318 Lafayette Street, New York, has leased 10-story building at John and Jay Streets, Brooklyn, totaling about 100,000 sq. ft. floor space, for new storage and distributing plant, with machine department.
Calvert Distillers Corp., 405 Lexington Avenue, New York, has begun expansion and improvements at plant at Relay, Md., including new one-story unit for rectifying department, two six-story structures for storage and distribution, extensions in mechanical bottling division, and other expansion. Cost close to \$450,000 with equipment.

chanical botting division. and other expansion. Cost close to \$450,000 with equipment.

Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until July 13 for one motor-driven crankshaft grinder (Schedule 1154) for Philadelphia Navy Yard.

Scott Paper Co., Chester, Pa., will take bids soon on general contract for one and multi-story mill additions. Cost close to \$1,000,000 with equipment. Stone & Webster Engineering Corp., Boston, is architect and engineer.

Commanding Officer, Ordnance Department, Frankford Arsenal, Philadelphia, asks bids until July 22 for five milling machines (Circular 912); until July 28, three milling machines, special bench type (Circular 911), files, metal-cutting saws, abrasive stones, etc., 271 items in all (Circular 908).

Adam Scheidt Brewing Co., Norristown, Pa., has let general contract to Henry E. Baton, Inc., 1713 Sansom Street, Philadelphia, for nine-story brewhouse, 60 x 112 ft. Cost close to \$125,000 with equipment. E. Lane Crawford, Norristown, and Harold S. Ellington, Stroh Building, Detroit, are engineers.

♦ NEW ENGLAND ▶

Miller Co., Center Street, Meriden, Conn., manufacturer of electric lighting fixtures, lamps, etc., has asked bids on general contract for one-story addition, 60 x 125 ft. Cost over \$50,000 with equipment. Leo F. Caproni, 1221 Chapel Street, New Haven, Conn., is architect and engineer.

Westinghouse Electric & Mfg. Co., Springfield, Mass., has let general contract to T. A. Pearson Associates, Inc., 25 Harrison Avenue, for one-story foundry, 160 x 270 ft. Cost about \$100,000 with equipment.

ment.
Crocker, Burbank & Co. Association,
Westminster Street, Fitchburg, Mass.,
manufacturer of coated and other paper
stocks, has let general contract to W. J.
Handley Co., 47 Nockege Street, for twostory addition, 100 x 240 ft., primarily for
storage and distribution. Cost over \$60,000 with equipment.

4 OHIO AND INDIANA

General Spring Co., 125 East McMicken Street, Cincinnati, coiled wire springs and other steel springs, has asked bids on gen-eral contract for one-story plant unit, 85 x 165 ft., at Evanston. Cost over \$70,000 with equipment. Carlton, Frankenberger & Batson, 4122 Davis Lane, are architects and environments. and engineers.
Industrial Rayon Corp., Cleveland, has let general contract to Hunkin-Conkey

Construction Co., local, for new viscose rayon mill at Painesville, Ohio, consisting of main mill, 600 x 670 ft., and smaller units, with power house, water-treatment plant and machine shop. Cost about \$7,000,000. Wilbur Watson & Associates, 4614 Prospect Avenue, are architects and

4614 Prospect Avenue, are architects and engineers.

Gulf Refining Co., 2935 Front Street, Toledo, has asked bids on general contract for new hangar, 110 x 200 ft., with reconditioning and repair facilities, at Brookpark Airport, Cleveland. Cost close to \$175,000 with equipment.

Contracting Officer, Material Division, Army Air Corps, Wright Field, Dayton, Ohio, asks bids until July 12 for one thrust meter (Circular 865); until July 19, altimeter assemblies in lots of 1000 to 2000 (Circular 856); until July 21, suction gage assemblies in lots of 600 to 1100 (Circular 862); until July 26, tachometer assemblies in lots of 500 to 1000, and indicator, assemblies in lots of 500 to 1000 (Circular 866).

■ MICHIGAN DISTRICT ▶

Saginaw Malleable Iron Division, General Motors Corp., Saginaw, Mich., has let general contract to Austin Co., Cleveland, for one-story addition, 100 x 520 ft. Cost over \$175,000 with equipment.

American Forging & Socket Co., Pontiac, Mich., has plans for one-story addition.

170 x 275 ft. Cost over \$90,000 with equipment. L. J. Heenan, Peoples State Bank Building, is architect.

Chase Brass & Copper Co., Inc., 2798

East Grand Boulevard, Detroit, has let general contract to J. A. Utley, 6031 Mansur Street, for one-story factory branch, storage and distributing plant. Cost over \$50,000 with equipment. Smith, Hinchman & Grylls, Marquette Building, are architects and engineers.

■ SOUTH CENTRAL

United States Engineer Office, Vicksburg, Miss., asks bids until July 15 for one diesel engine-generator set with auxiliary equipment (Circular 322).

Board of Harbor Commissioners, Alabama State Docks, Mobile, Ala., plans installation of conveying and elevating machinery, loaders and other mechanical-handling equipment in connection with expansion at State docks, including new wharves and other facilities. Fund of \$1,550,000 has been secured through Federal aid.

Water Department, Danville, Ky., will take bids soon for 150,000-gal. steel water tank and tower for municipal waterworks. Robert C. Terrell, City Building, is city engineer.

engineer.
United States Engineer Office, Memphis,
Tenn., asks bids until July 16 for six 32-in.
cast steel ball joints (Circular 315).

WASHINGTON DIST. •

Chemical Warfare Service, Edgewood Arsenal, Edgewood, Md., asks bids until July 19 for seven rotary machines, including four sets of rolls, 130 can-opening machines and 260 extra sets of cutters for can-opening machines (Circular 209); until July 29, 13,000 to 18,500 cadmium-coated wire springs (Circular 214).

Northern Neck Electric Co-operative Association, Warsaw, Va., plans steam-electric generating plant for new rural electrification system in parts of Lancaster. Northumberland and neighboring counties, totaling 140 miles. Fund of \$184,000 has been secured through Federal aid for project.

Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until

July 13 for cone joint fittings (Schedule 1147) for Portsmouth and Mare Island yards; 50,000 lb. of steel wool (Schedule 1933) galvanized iron or steel wire rope clips (Schedule 1159); until July 16, composition valves (Schedule 1160), wire cloth (Schedule 1152), one 7500-gal, steel tank for underground gasoline storage, and three 10,000-gal. similar tanks (Schedule 1174) for Eastern and Western yards.

■ SOUTHWEST

Sheffield Steel Corp., Sheffield Station, Kansas City, Mo., has plans for mill additions, including one-story light forging shop, one-story semi-finished storage and distributing building, three one-story wire mills, two one-story storage and distributing buildings, two-story service building and other structures. Cost over \$1,500,000 with equipment.

Talsa Portland Cement Co., 1537 East Admiral Place, Tulsa, Okla., is considering new mill near city, with power house and machine shop. Cost close to \$100,000 with equipment.

machine shop. Cost close to \$100,000 with equipment.

Shaffer Tool Works, Inc., Brea, Cal., manufacturer of oil well tools and equipment, has let general contract to Samuel D. Cook, 3769 Farber Street, Houston, Tex., for new one-story plant, 150 x 370 ft., at Navigation and Greenwood Streets, Houston. Cost over \$60,000 with equipment. Company will remove to new location and increase capacity.

Engelman Gardens Association, Edinburg, Tex., fruit packer, has approved plans for one-story plant near city, with dehydrating department and storage and distributing facilities. Cost close to \$90,000 with equipment.

■ MIDDLE WEST

Forgings & Stampings, Inc., 1025 Tweny-third Avenue, Rockford, Ill., has let general contract to Linden & Sons, Inc., 1102 Tenth Street, for one-story addition, 28 x 130 ft. Cost over \$60,000 with

28 x 130 ft. Cost over \$60,000 with equipment.

Binks Mfg. Co., 3124 West Carroll Street, Chicago, manufacturer of spraying equipment and devices, spray booths, etc., has plans for two-story addition. Cost about \$70,000 with equipment. Austin Co. is architect and engineer.

Commanding Officer, Ordnance Department, Rock Island Arsenal, Rock Island, Ill., asks bids until July 13 for milling cutters (Circular 809), parts for tramrail system, including tramrail, rail curve, rail clamps, rail couplings, conductor bar supports, conductor bar couplings, etc. (Circular 810).

clamps, rail couplings, conductor bar supports, conductor bar couplings, etc. (Circular 310).

Colorado Fuel & Iron Co., Continental Oil Building, Denver, has let general contract to Mead & Mount Construction Co., Denver National Bank Building, for one-story building, 100 x 125 ft., for storage and distribution. Cost over \$50,000 with equipment.

Jacob Schmidt Brewing Co., 882 West Seventh Street, St. Paul, Minn., has let general contract to Walter W. Magee Co., 118 West Central Avenue, for one-story addition, 126 x 135 ft. Cost close to \$50,000 with equipment.

♦ PACIFIC COAST ▶

Hotpoint Electric Heating Co., Division of Edison General Electric Appliance Co., Ontario, Cal., has let general contract to Stratton Construction Co., San Gabriel, Cal., for one-story addition. Cost about \$35,000 with equipment. Claud Beelman, Union Bank Building, Los Angeles, is architect.

Eastside Winery, Lodi, Cal., has let general contract to George Wallace, Escalon, Cal., for one-story addition, 38 x 115 ft. Cost about \$40,000 with equipment. E. G. Ernst, Stockton, Cal., is architect.

Bureau of Supplies and Accounts, Navy Department, Washington, asks bids until July 16 for parts for airplanes (Schedules 900-964 and 900-971) for Naval Air Station, San Diego, Cal.; composition valves. with union nut and pipe sleeve (Schedule 1144) for Puget Sound yard.

Washington Distillery Co., Selah, Wash., has let general contract to Lee Siglea, Yakima, Wash., for one-story distillery, 60 x 150 ft. Cost about \$40,000 with equipment. Walter H. Rothe, Liberty Building, Yakima, is architect.

New Industrial Literature

A REVIEW OF CURRENT CATALOGS AND CIRCULARS . A TIME SAVING SERVICE FOR BUYERS

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- BOLTS AND NUTS.—Bethlehem Steel Co. 75-page handbook containing general information on wrench-head bolt and nut standards, cut threads and rolled threads, form of threads, thread fits, and finish. Also gives weights, dimensions, and list prices. Bulletin 7-194.
- DIESEL TRACTORS.—Caterpillar Tractor Co. 7-page booklet replete with illustrations of actual uses to which Caterpillar tractors are put in various lands. Bulletin 7-195.
- SCREENS.—Robins Conveying Belt Co. Bulletin describing "Eplitex" screens. Screen motion follows an elliptical orbit, and can be used for screening coal, coke, ore, stone, and other material. Bulletin 7-196.
- V-BELTS.—Gates Rubber Co. A monthly publication, "Industrial News", which describes the various features of Gates' v-belts and illustrates many typical applications. Bulletin 7-197.
- PIPE CUTTING AND THREADING MA-CHINE.—Curtis & Curtis Co. Leaflet containing descriptive material on belt, hand, and electrically driven machines for sizes up to 16-in. Bulletin 7-198.
- MERCURY LAMP TRANSFORMERS.— Jefferson Electric Co. 8-page catalog describing and illustrating transformers for mercury vapor lamps. Includes specifications for all indoor and weather-proof models. Bulletin 7-199.
- FOUNDRY EQUIPMENT.—Whiting Corp. 3 new bulletins covering traveling cranes, tumbling mills, and cupolo ladles. Also illustrates preheating apparatus in use with cupola and Brackelsberg furnace. Bulletin 7-200.
- CONVEYORS. Portable Machinery Co., Division of A. B. Farquhar Co., Ltd. Folder depicting various applications of "Porta", freight type, conveyors handling bags, boxes, kegs, rolls, etc. Bulletin 7-201.
- TEMPERING FURNACES.—Lindberg Engineering Co. A series of bulletins describing "Cyclone" box type and screw type furnaces, designed for use with either

- gas or electricity. Also describes various controls used in connection with these furnaces. Bulletin 7-202.
- COAL SCREENS.—Allis-Chalmers Mfg.
 Co. 12-page bulletin devoted to coal
 screens. Has illustrations of various types
 and representative installation views. Bulletin 7-203.
- ELECTROPLATING RECTIFIERS.—Hanson-Van Winkle-Munning Co. Folder describing construction, installation, and operation of copper oxide plate rectifiers. Another bulletin describes buffs and buffing compositions, giving their characteristics and uses. Bulletin 7-204.
- HYDRAULIC PRESSES.—A. B. Farquhar Co., Ltd. Folder in roto-gravure illustrating a number of hydraulic production press installations. Bulletin 7-205.
- ROAD MACHINES.—Caterpillar Tractor Co. 38-page catalog describing and illustrating "Caterpillar Auto Patrols". Has many close-ups and cut-away drawings of various section of machines. Machines are gasoline or diesel driven. Bulletin 7-206.
- AIR-FILTERS.—Northern Blower Co. Bulletin describes and illustrates "Norblo" round type air filters. Filters are automatic and designed for continuous operation, as in cleaning gases from smelting operations, removing solids from air-swept tube mills, etc. Bulletin 7-207.
- DRILL STEEL FORGES.—Monarch Engineering & Mfg. Co. Bulletin describes both portable and non-portable forges, using either oil, gas, coke, coal or charcoal. Gives specification for single and double forge. Bulletin 7-208.
- MULTIPLE DISC CLUTCHES.—Rockford Drilling Machine, Div. of Borg-Warner Corp. 20-page booklet describing "Pullmore" multiple disc clutches for operation in oil or dry, in capacities from 1-hp. to 75-hp. at 500 r.p.m. Booklet is illustrated with representative applications and gives dimensions and ratings. Bulletin 7-209.

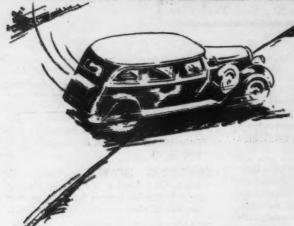
ROFFING AND SIDING.—Johns-Manville.

- A brochure giving pointers on the maintenance of industrial roofs and sidings. Also describes "Transite", a roof and siding material which is incombustible, weatherproof, and highly resistant to corrosion. Another booklet available describes insulating brick, giving its properties and showing various typical installations. Bulletin 7-210.
- IMMERSION HEATERS.—Harold E. Trent Co. Leaflet illustrating electric strip immersion heaters for hanging over the side of plating tanks. Bulletin 7-211.
- HEAVY DUTY ENGINES.—Wisconsin Motor Corp. Two folders covering the application of "Wisconsin" heavy duty, air cooled engines to driving air compressors, pumps, and various specialized machinery. Bulletin 7-212.
- OIL HEATER AND BURNER.—R-S Products Corp. Three bulletins describing Ryan automatic oil burners, "Visco-Control" for heating and mixing fuel oils, and a furnace pressure control for governing the oxidation and decarburization atmospheres in annealing furnaces. Illustrated with many typical applications. Bulletin 7-213.
- PLAIN GRINDING MACHINES.—Landis
 Tool Co. Catalog D-37, 22 pages, devoted
 to 6 and 10-in. type C plain hydraulic
 grinders, which feature flexibility for mass
 production applications. Specifications
 are given, and the large number of illustrations include a variety of actual setups. Bulletin 7-214.
- AIR CIRCULATOR. Motor Service & Mfg. Co. Folder describing and illustrating circulator working on suction and pressure principle. Specifications included. Bulletin 7-215.
- AUTOMATIC VALVE CONTROL.—Philadelphia Gear Works. Booklet describing and illustrating "limitorque" control for mechanically actuating all types of valves. May also be applied to damper controls, sprinkler systems, bulkhead doors, and sluice gates. Contains dimensions, wiring diagrams, and engineering data. Bulletin 7-216.

If you want your new catalog or literature listed here send a copy to above address



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STABILITY...

BACKING UP"

INSULATION



Processed at temperatures higher than any they will be required to meet in service. Can be used exposed, as furnace lining—hence have a high factor of safety. "Backing up" insulation without stability is like an automobile that has power, style and comfort—but won't hold the road.

B&W Insulating Firebrick have low heat conductivity, and they also possess the ability to withstand the continuous application of heat without structural change. Without stability, insulating value or any other property is useless. That's why B&W Insulating Firebrick are ideal for "backing up"; they don't crumble or disintegrate, nor shrink, nor pull away from the lining to form lanes that let air enter the furnace or gases escape.

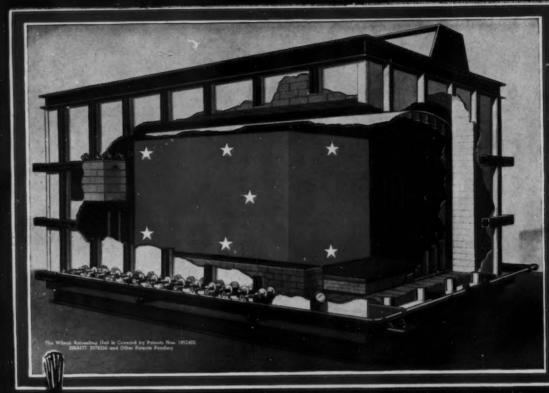
Write for Bulletin R-2-E.

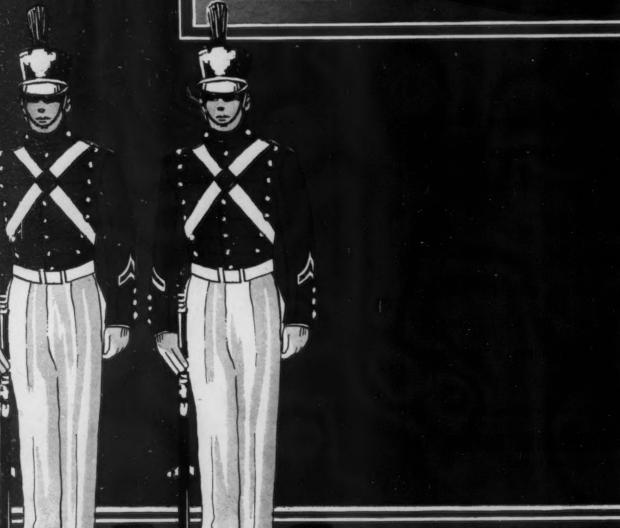
THE BABCOCK & WILCOX COMPANY
85 Liberty Street New York, N. Y.,

BABCOCK & WILCOX

The Continuous Strip Pickler..



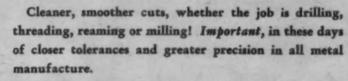




told by THE WEAR ENGINEERING 10., Inc.



THERE IS A You See 9t THERENCE IN THE QUALITY OF YOUR WORK



To be sure their work will show these cleaner, smoother cuts, quality-minded, cost-minded production executives and shop men rely on the extra values in Morse Tools. They have proved to themselves "there is a difference."

This difference results from extra value—Morse control of heat treatment—rigid step-by-step inspection—exceptionally accurate grinding. Morse's many years of tool making experience play their part.

If there is any doubt as to a difference in brands of metal-removing tools, prove to yourself "there is a difference" by trying a Morse tool on your next job.

> A conveniently located Morse Distributor will give you prompt service

MORSE

TWIST DRILL & MACHINE COMPANY NEW BEDFORD . . . MASS., U. S. A.

NEW YORK STORE

CHICAGO STORE 570 WEST RANDOLPH ST.

THE MORSE LINE INCLUDES HIGH SPEED AND CARBON DRILLS - REAMERS - CUTTERS - TAPS and DIES - SCREW PLATES - ARBORS - CHUCKS - COUNTERBORES - MANDRELS - TAPER PINS - SOCKETS - SLEEVES

THE IRON AGE, July 8, 1937-133



TRAINED FIGURES. That's what business wants; figures that give you facts accurately and promptly—a clear picture of your business.

Monroe is far more than a maker and seller of machines. It is a nation-wide figure service, built up through a quarter of a century, that operates through 150 branch offices. Whether you need adding-calculators, adding-listing, bookkeeping machines, or check writing equipment, Monroe has 200 different models, plus the practical experience that can help you adapt the right machine to the special figuring requirements of your business.

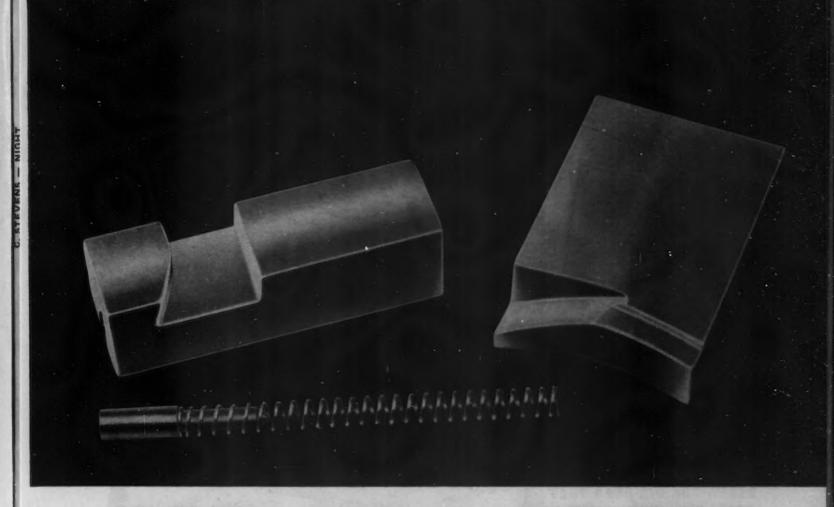
Get in touch with us through the nearest Monroe branch, ask to see a "Velvet Touch" Monroe at work on your own figures.

"Give a Thought to Keyboards" is a new booklet in

color that tells about Monroe ease of operation, and shows the wide range of Monroe models. Write for a free copy. Monroe Calculating Machine Company, Inc., Orange, N. J.



THE HEart OF



THE VEO PRESS

Special attention is given to the V & O clutch realizing that it is the heart of the machine. During years of research and experience we have determined the proper materials. These materials carefully machined, properly heat treated, and finished to a high degree of accuracy, give wearing qualities which make it a care-free unit. The generated angles make it smooth in action and the built in non-clicking feature eliminates the clicking which is the press users' consternation.



THE V & O PRESS COMPANY, HUDSON, N. Y., U. S. A.

AGENTS

HENRY PRENTISS & CO., NEW YORK, HARTFORD, BOSTON, SYNAPHISE, RUFFALL MARSHALL & HUSCHART MACHINERY CO., CHICAGO, MILWAUESE, STERLING-PRENCH MACHINERY CO., DETROIT, GEORGE L. LIND, PHILADELPHIA., WILLIAM K., STAMETS, PITTSBURGH, CLEVELAND.

ELLIOTE & STERRITHS MACHINERY CO., \$7, LOUIS.
THE WATER BUTTLY CO., HORFOLK ROABSCRE, VA., COLUMBIA, S. C., 4584
TILLS, N. C.

B. S. MAIR MACHINERY CORF., HOUSTON AND DALLAS, TERAS,
JOSTIM J. STLUM SALES ENGINEERING CO., CINCINNATI, CHIC.
THE NATIONAL MECHINE TOOL & SUPPLY CO., MINNEAPOLIS, MIROL.
MEYER MACHINERY CO., LOS ANGELSE, CALFORNIA.

HERE'S THE DIE HEAD THAT

SPEEDS PRODUCTION, CUTS COSTS

Every shop using this precision-made die head and circular chasers reports remarkable savings. Down-time is reduced. Production increased. Quality of production improved. Scrop loss decreased.

National Acme Circular Chasers are easy to change, easy to adjust, easy to operate. You can produce more threads per grind, many more grinds per chaser. Write for actual case histories.



HERE'S WHY NATIONAL ACME GRIDLEY AUTOMATICS PAY FOR THEMSELVES QUICKLY

- You can make heavy cuts without vibration because of rigid construction of frame and better support of
 - Simplicity of design-quick change of set-up saves time. cutting tools.
 - Tooling accessible—easily adjusted. Top slides set at an angle, instead of horizontally, provide easy Ample chip space—can be cleaned while in opera
 - tion. Tool slide drum placed under gear box section leaving central space clear for chips. Wide range of spindle speeds—greater versatility.
 - Remarkably fast indexing—a minimum of idle time.

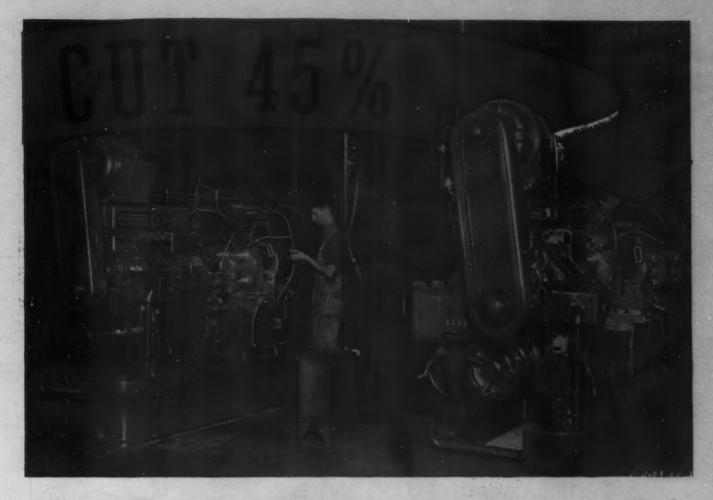
 - Anti-friction bearings throughout—cut maintenance

 - Forced feed automatic lubrication. Smooth-running gears of heat-treated steel.

 - Plenty of extra power for tough jobs. Four massive cross slides for heavy forming cuts.

 - Independent cam control for each slide.
 - Smallest possible number of levers, links, pins and Stock reel is indexed mechanically through gears. other small parts.
 - Accurate workmanship—permitting rapid production
 - of parts to close tolerances.

NATIONAL



Emsco Derrick and Equipment Company Finds New Screw Machines Are Money Savers

• Read what Mr. E. E. Stevenson, Chief Engineer of The D. & B. Division of Emsco Derrick and Equipment Co., of Los Angeles, said in a recent interview:

"At our Dallas plant automatic screw machines are producing the same parts as at the Los Angeles plant. But they do this work in 40% to 45% less time. The Dallas plant uses new National Acme machines."

Everywhere the new Model R machines are in use similar savings are reported. In many cases users say the new machines pay for themselves in less than a year!

Why not let one of our field engineers analyze your screw machines department—submit a report giving recommendations and estimated savings. There is no obligation. It costs you nothing. It may save you plenty. Write us today.

The National Acme Company, Cleveland, Ohio



WANT TO SAVE ON CUTTING OIL?

The cutting oil you use on your machine tools may be a lapping compound. National Acme Positive Clarifiers will remove the grit and dirt—restore the oil to its original purity. Cutting tools and machines stand up longer. The same machine will salvage your heat treating oil, too—and remove grit from grinder

ACME

THE IRON AGE, July 8, 1937-137



S POWER

to compress each cubic foot of air

You can compress air with less power when you use PRE Compressors. These machines are doing the important big jobs in practically every class of industry, a fact which may be attributed to their high efficiency, economy, durability and reliability.

Ingersoll-Rand patented Channel Valves and other distinctive design features assure delivery of full rated capacity with a minimum of power per unit volume of air. High part load efficiencies are assured by Five-step Clearance Control.

Above is a portion of a recording watt-hour meter chart showing how Five-step Clearance-Control regulation carries a compressor from full load to no load in five steps.



A 4400-hp. installation of PRE Compressors.

EQUIPPED WITH THE

Ingersoll-Rand

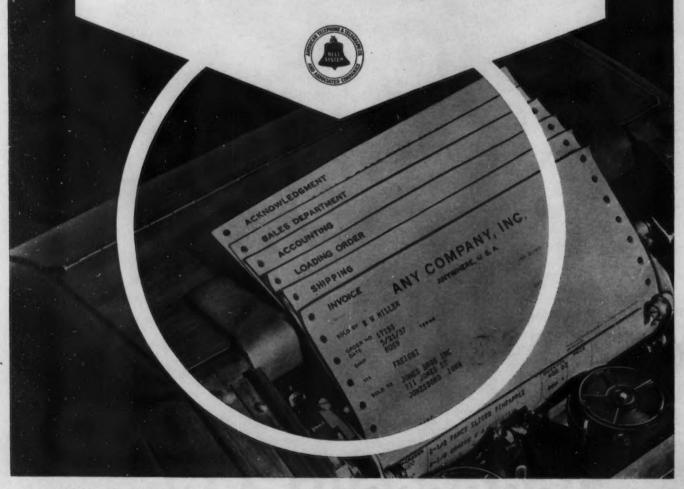
ORDER FORMS FOR ALL DEPARTMENTS BY TELETYPEWRITER

SENDING orders is swift, accurate, and labor-saving with the form-writing feature of Bell System Teletypewriter Service. Swift, because orders typed by the sending machine are instantaneously reproduced by the receiving machine, 300 yards or 3000 miles away. Accurate, because your own company forms are synchronized on both machines to make possible exact, simultaneous typing.

By adding carbons, additional copies may be made for customer acknowledgment or for routing to the accounting, sales and other departments. This eliminates retyping and checking, expedites shipments, and permits more efficient control of widely separated factories and offices.

Typing-by-wire is the sure, modern way of speeding all kinds of messages. All types of businesses use it profitably. No doubt your business could too. A Bell System representative will help you find out. No obligation. Just call your local telephone office.

BELL SYSTEM TELETYPEWRITER SERVICE



CONDOR WHIPCORD V-BELTS

Industry's Turning Power is its Earning Power .



Condor Whipcord V-Belts on large electric driven slush pump in Oklahoma Oil Field

/ITH the starting hum of the motor, Condor Whip-V cord V-Belts seat themselves firmly in the sheaves . . . pick up power smoothly . . . transmit it steadily, constantly to the driven unit.

Day in, day out the performance of Condor Whipcord V-Belts remains the same . . . slip, stretch, internal breakdown have been minimized by placing the endless whipcord strength member in the neutral axis area with an extensible section above, a compression section below.

This original Manhattan construction results in 9-Points of Balance that keep power, production and maintenance costs consistently lower . . . industry's profits consistently higher.

For more turning power . . . and greater earning power ... put Condor Whipcord V-Belts on your drives. You will find their uniformity, balance and longevity, even in the most difficult service, will result in lower cost sheets.



Transmission Belt V-Belt Conveyor Belt Air Hose Contractors Hose Sand Blast Hose Suction Hose Fire Hose Hydraulic Hose Steam Hose Water Hose

Chute Lining Launder Lining Industrial Broke Blocks and Lining **Molded Rubber Goods** Rubber Lined Tanks **Rubber Covered Rolls**

Abrasive Wheels-

9-POINT BALANCED CONSTRUCTION

- 1. Minimum Inelastic Stretch.
- 2. Wide Margin of Strength.
- 3. Uniform Flexibility.
- 4. Maximum Resistance to Structural Breakdown.
- 5. Smooth Running.
- 6. Maximum Traction.
- 7. High Resistance to Side Wear.
- 8. Correct Lateral Reenforcement.
- 9. Matched Length.



THE MANHATTAN RUBBER MFG. DIVISION



... modern machines like these perform better



"THIS machine is built with the accuracy of a watch—and the timing of each operation must be exact," says this plant operator.

That is why the Gulf engineer is "in the picture." He recommends the use of lubricants which minimize wear and preserve close tolerances assuring extreme accuracy in each operation.

Gulf engineers are well fitted to carry on

this cooperative work with plant men. Their knowledge and experience has been gained through intimate contact with scores of plants and hundreds of machines, new and old. They know how to make machinery run better by the scientific application of the proper lubricants. This service is extended to all users of Gulf quality lubricants—from Maine to Texas.

GULF OIL CORPORATION • GULF REFINING COMPANY

GENERAL OFFICES: GULF BUILDING, PITTSBURGH, PA.

MAKERS OF GULF NO-NOX ETHYL GASOLINE AND GULFPRIDE OIL



PERSISTENT EFFORTS OF W

WEAR, little demon that he is, finds himself thwarted in every attempt he makes to destroy the Clark Contactor. He discovers to his chagrin that:

- The arc shield is made of Carbofrax, practically impervious to arcing and heat.
- The blow-out coil has more turns and a larger cross section. Result: greater magnetic effect and increased carrying capacity.
- The blow-out coil is fastened securely to the terminal studs by Everdur bolts, which have approximately the same coefficient of expansion as copper.
- The movable contact arm and main arm turn on renewable Nitralloy pins surrounded by renewable Nitralloy bushings—"Nitralloy to Nitralloy"—minimizing wear. Easily adjusted to maintain correct contact pressure.



THE CLARK CONTROLLER COMPANY

THAT BASE ISSN STREET . CLEVILLED UND

The Clark 300-ampere, single-pole contactor Observe how in this trim, business-like Clark unit catter pins have been eliminated in both Movable Contact Arm and Main Arm. At all pivotal points—wherever there is relative motion—renewable Nitralloy pins and renewable Nitralloy bushings have been installed. The same features are found in the 100-, 150-, and 600-ampere contactors.



Economy—these are built into the modern electric industrial truck. In order to turn these features to day-in and day-out advantage in your plant, select a battery possessing the same features. Standardize on Exide-Ironclad.

With their high power ability, Exide-Ironclad Batteries can give your material handling units practically unlimited power when needed. And their sustained voltage assures productive speeds every hour of the day.

Exide-Ironclads not only speed up production—they cut costs. This is because of their long life, proved by the experience of hundreds of plants working to the limit of capacity. And economy is further increased by the

low cost of battery maintenance. Let Exide-Ironclads speed up your material handling service and cut costs. Write for new free booklet, "Material Handling Systems and Equipment."



With Exide MIPOR Separators
"MIPOR," Reg. U. S. Pat. Off.

THE ELECTRIC STORAGE BATTERY CO., Philadelphia
The World's Largest Manufacturers of Storage Batteries for Every Purpose
Exide Batteries of Canada, Limited, Toronto



Seventy years of manufacturing experience bridge the production of these two pairs of LAMSON carriage bolts. Holding steadfastly to their job for 70 years—having to be cut out of the wooden parts they joined—the two old wrought iron bolts of LAMSON & SESSIONS' earliest manufacture reveal the existence of the integrity of materials and workmanship that has always been associated with the names of their makers.

Contrast them with LAMSON carriage bolts of today—made of heat treated steel, with threads so uniformly accurate that all

bolts and nuts of the same size are completely interchangeable—and at least 50% stronger than their predecessors.

LAMSON & SESSIONS' five plants—decentralized for service—invite your confidence as a thoroughly dependable source of supply. Besides large warehouse stocks at each plant, LAMSON jobbers maintain stocks throughout the country, immediately available for prompt shipments wherever you may be. THE LAMSON & SESSIONS COMPANY, General Offices, Cleveland, Ohio. Plants at Cleveland and Kent, Ohio; Chicago and Birmingham.

Your Jobber stocks the LAMSON Line

LAMSON & SESSIONS

Special Steels, FOR Special Uses!

STAINLESS - CLAD STEELS

HIGH SPEED STEEL

KNIFE STEELS

SAW STEELS

CLUTCH PLATE STEELS

TILLAGE STEELS

SHOVEL STEELS

ARMOR PLATE, ETC.

made by the

PROCESS



Ingersoll Steel & Disc Division, Borg-Warner Corporation, specializes in the production of steels made by the Electric Furnace Process, in sheets and plates, to meet unusual service conditions.

INQUIRE ESPECIALLY ABOUT TEM_CROSS

PROCESS

which has a fine, interlocking mesh-grain structure that resists splitting and gives unusual wearing qualities. Address:

INGERSOLL STEEL & DISC DIVISION • BORG-WARNER CORPORATION
NEW CASTLE, INDIANA

MOUNTAIN REJECTS

Read how Shell men helped this company cut rejects to a minimum!

ALARGE Southern machine-parts company was using three or four different types of sulphurized and lead-base cutting oils, and still the inspectors were rejecting work because of inaccuracy and finish!*

Shell representatives were called in to make a complete study of the problem. Each cutting operation was analyzed . . . every tool and die examined.

Then the Shell men made their recommendation: A Shell Cutting Oil, especially compounded by Shell scientists to meet the severest test of cooling and pressure.

An actual case history from Shell's files.

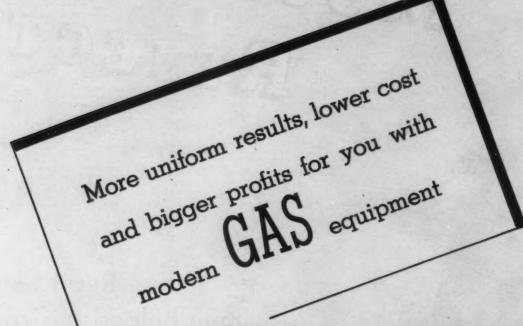
Today that Shell Cutting Oil is the standard lubricant in this shop! Lubricant costs have been reduced . . . tool life has been increased, "rejects" cut to a minimum.

The point to remember is this: That machine company's problem was solved when Shell scientists compounded this cutting oil. All the resources, ingenuity and cumulative experience of this great organization went into it. We call this "plus" in lubrication Shell's "Invisible Element!" It is ready to solve your lubrication problems—whatever they are, wherever you are. Call your nearest Shell office.



SHELL CUTTING OILS

HEAT TREATING FOR PROFITS



TODAY'S new and modern industrial gas equipment gives you important advantages that mean real dollars and cents savings and extra profits for you.

New and improved automatic controls give you better and more uniform results at lower costs. More effective insulation cuts fuel cost and improves working conditions; furnaces are cooler to work around. And you will find, too, that modern gas equipment is designed to fit in with the most modern plant layouts—from the simplest layout of the small plant to the most exacting layout of the large plant.

Ask your gas company for more detailed information on modern gas equipment—and for facts and figures on how it can cut costs and increase profits for you.

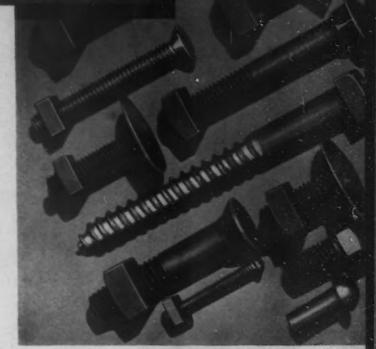


AMERICAN GAS ASSOCIATION

INDUSTRIAL GAS SECTION: 420 LEXINGTON AVE., NEW YORK

EMPIRE Small Bolts





Even a BOLT can have CHARACTER

EVER since the founding of the business in 1845, nearly a century ago, Russell, Burdsall & Ward has built character into its products. For instance, on the entire line of EMPIRE Small Bolts, R B & W quality and precision have always been outstanding—the study, skill and control that have been devoted to these smaller sizes have resulted in unusual leadership and prestige.

R B & W obtains greater *mechanical* accuracy on EMPIRE Small Bolts due to specially designed automatic machinery, controlled preparation of raw material and improved methods of production—obtains better *human* accuracy because of the invaluable experience, skill and interest of workmen, the majority of whom have been trained to R B & W precision and quality over a long period of years.

EMPIRE Small Bolts have exceptionally well finished heads, smooth bodies, clean threads, and are accurate in lead and pitch. Their use speeds assembly and assures precision of fastening because they are strong—uniform—right. Their outstanding characteristics have built their character.

BOLT AND NUT COMPANY





SINCE 1845.

BOLTS

Carriage • Machine • Lag • Plow Stove • Elevator • Step • Tap Wire Wheel & Rim • Battery U-Bolts • Semi-Finished Automotive Replacement

NUTS

Cold Punched • Semi-Finished Hot Pressed • Case Hardened Slotted • Castle

PINS

Clevis • Hinge

RIVETS

Standard

Tinners' . Coopers' . Culvert

SCREWS

Cap · Machine · Hanger

WASHERS

Plate . Burrs

MATERIALS

Alloys

Steels . Non-ferrous Metals

RODS

Stove • Seat • Ladder

PLATED PARTS

Cadmium • Zinc • Chromium Nickel • Hot Galvanized • Copper Tin

SPECIAL UPSET AND PUNCHED PRODUCTS



EACH succeeding year of R B & W history has progressively strengthened and developed the sound policies established when the business began.

New and better raw materials have come into use, yet rigid inspection, strict metallurgical tests and careful preparation for manufacture are as closely enforced today as ever before. New and improved precision machinery has been developed, but, as in the past, most of the new ideas in Bolt, Nut and Rivet manufacture are still emanating from R B & W plants. Greater accuracy in finished product, with closer tolerances and cleaner finishes, is expected today, yet here again R B & W has led the way with more progressive methods of manufacture, control and inspection. Increased production facilities and larger stocks are required today—and R B & W continues to meet such demands with three strategically located plants and thousands of feet of storage space, carrying the widest range of types and sizes. The number of customers, spread over world-wide territory, with more diversified requirements, has grown; and here, too, R B & W has met the situation through Advisory Engineers, Sales Offices, Sales Service Men, Distributors, Jobbers and Retailers.

Thus since 1845, age and experience have improved R B & W products and service—so that today, as then, EMPIRE Bolts, Nuts and Rivets represent the world's standard of Leadership and Quality.



ACHIEVEMENTS IN FLEXIBILITY, EFFICIENCY AND CONVENIENCE IN THE MODERN

SHUSTER

DUAL CONTROL
AUTOMATIC WIRE STRAIGHTENING
AND CUTTING MACHINES

Modern machine tool design.

Anti-friction bearing equipped—heat treated roll gears enclosed in housing and run in oil.

Variable Speed Units give infinite speeds for various qualities of wire, increasing production, and decreasing costs.



CROSBY for STAMPINGS

Serving Industry Since 1896



ALL our efforts have been concentrated on one product — STAMP-INGS—for 40 years. We have made stampings, deep, intricate, heavy, light, large and small, for nearly every branch of industry.



Get Acquainted With Crosby Service

THE CROSBY COMPANY

General Offices and Works: BUFFALO, NEW YORK

Branch Offices:

Chicago

Detroit

Cleveland

New York

Philadelphia

Stinging, Stabbing JETS OF STEAM

TELP us fight the erosive, cut-II ting effect of high velocity steam on valve parts," was the cry that came from many industries.

So Crane shot stinging, stabbing jets of steam, hour after hour, day after day, at specimens of many metals. As the result of such extensive research and testing, Crane was able to find the relative resistances of these metals to erosion.. and to develop a metal suitable for service where wire-drawing is encountered.

That is why so many valve and fitting problems are readily solved by using standard Crane products. Look in your new Crane No. 52 Catalog for details of the 38,000 items and dimensions, tested in the laboratory and proved on the job. Use it when you need valves, fittings, pipe or accessories. CranEquip for satisfaction.

Branches and Sales Offices in One Hundred and Sixty Cities

VALVES, FITTINGS, FABRICATED PIPE, PUMPS, PLUMBING AND HEATING MATERIAL

plied in the next few days.

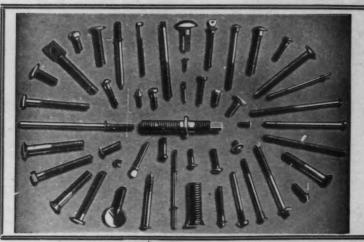


BIRMINGHAM, ALA., May 10-

BIRMINGHAM, ALA., May 10—New construction in the iron and steel industry offers a great opportunity for mill men to get the advantages of CranEquipment.

When the plans are on the boards and specifications are being made up, your Crane No. 52 Catalog is a valuable constant companion. It is packed with useful engineering data on all piping problems—and fairly bulges with the details of valves, fittings, piping and piping accessories that make specifying easy.

CranEquipping a new plant means the economy of standardization, the dependability of highest quality, the responsibility of a single source for service. And if new problems complicate your designing, you can call on a the broad experience of Crane engineers to help you plan your piping. A line to Crane and the aid of the largest valve and fitting organization in the world is at your command. tion in the world is at your command.



1 5 0

WHEN IN NEED

MACHINE SCREWS

SPECIAL STUDS SPECIAL SCREWS

COMMUNICATE WITH THE HOUSE OF SERVICE

THE PROGRESSIVE MANUFACTURING CO. TORRINGTON, CONN.

We please those discriminating manufacturers who not only demand quality but service as well. Business goes where it is invited and remains where it is well treated. The illustration reveals a few only of the possibilities that are developed by the cold heading process.

ADERS IN BUILDING AND DESIGNING ELECTRIC D COMBUSTION FURNACES, KILNS AND OVENS. ME OFFICE: DETROIT—BRANCHES: CHICAGO, PHILADELPHIA NADA: WALKER METAL PRODUCTS, LTD., WALKERVILLE, ONT.





THE ATHENIA STEEL CO.

8333 W. 47th Place, Chicago, Ill.—414 United Artists Bidg., Detroit, Mich. 430-440 Commercial St., Los Angeles, Calif. chmond and Ontario Sts., Philadelphia, Pa. 251 Albany St. Cambridge, March

THE CREAM AT THE TOP

... Real quality identifies itself. Whether it be cream, or men, or hotels, outstanding performance is given top ranking. Few hotels in the world hold as prominent a place as the Stevens. To experienced world travelers, "The Stevens" represents the cream of American hospitality, a tradition of excellence without extravagance.

OTTO K. EITEL, Managing Director



In the heart of Unspoiled Vermont not far from the entrance to the famous Green Mountain Long Trail!

TRUE TEMPER INN

WALLINGFORD, VERMONT

A truly colonial Inn with every modern convenience, charm, comfort and quiet luxury.

Summer Sports of All Kinds, Good Food,
Real Vermont Hospitality and the friendly
service of a Treadway Inn combine to
make an ideal vacation.

Open to October

C. A. Danolds, Resident Manager

The same of the sa

14,295 PAID SUBSCRIPTIONS 82% of which ARE REPEAT ORDERS

JUST BETWEEN US TWO

If You Like It. Don't Take It

TWENTY years or so ago no sensible patent medicine manufac-turer could turn out a product with a pleasant taste. It wouldn't sell, for if it didn't taste bad, how could it be any good for you?

And you will recall that when anaesthetics were first intro-duced there was considerable objection to their use on the grounds that they weren't quite kosher. Man was made to suffer, and none

of this defeating the Divine will.

In pedagogical circles the belief that there is something unethical in taking the painfulness out of learning still reigns, despite evidence that boredom shortens, rather than lengthens, the period of retention

As proof that learning can be pleasureable we cite "Morgan Supplants Garrett at Joliet," by Tom Lippert, page 30 of the June 24 Iron Age. Of it, A. W. Miller writes:

"A real masterpiece. The best thing yet. It certainly shows the well-stored mind and the complete background. And besides those, a disciplined imagination, a pleasing literary style, and a gift for graphic phraseology."

Carrying on for Calvin

PRAISE like that, given in 16-oz. pounds, is distressing to our Oberleutnant, whose idea of shooting the works is, "It isn't half bad," followed with, "That is, on first thought. There may be objections.

A man after the Oberleutnant's own heart is the Solvay, N. Y.,

man who writes:

"Your magazine has proven interesting, and, I think, educational."

Our guess is that this reader is a bachelor, or if he has a wife, his married life is not exactly ecstatic owing to his habit of meting out praise by Troy weight—24 grains, 1 pennyweight; 20 pennyweights, 1 ounce, etc.

We Thought They Rolled Their Own

BUT the Solvay gentleman has taught us a lesson in exactness. We have been boasting loosely that all kinds of metal products are made by Iron Age subscribers and find after checking a trade directory that we didn't know what we were talking about.

For instance, in Canton, Ohio, there is a non-subscriber named the Curthalt Co. which makes automatic pretzel tying machines. In Wareham, Mass., the Hayden Cranberry Separator Mfg. Co. makes—you'll never guess it—cranberry separators, and in Somerville, Mass., the Tuners Supply Co. supplies the craving for piano

tuners' tools.

Not one of them gets The Iron Age, and why we didn't check up on these things before making our sweeping claim, we don't know. We just never thought of automatic pretzel tying machines and piano tuners' tools, and hereafter when we boast, we will always throw in, as did the Solvay gentleman, a qualifying, "We think." tuners' tools.

Stopper

WATER never hurt a duck!-Simplex Wire & Cable Co.

Wire-Pushing

"From there the steel moves through the various plants, to be rolled into smaller bars, to be pushed through dies and come out as wire. . . ."—New York Herald Tribune.

Soul-Saving, Collect

A PIOUS, anonymous Middletown, Conn., resident uses one of our self-addressed "we-pay-postage" envelopes to send us this message:

"The world needs the Lord. He needs you. God bless you." We are grateful, but not four cents' worth.

Maybe They Sat on the Table

OUR money is on that leisureless lady, Eleanor Roosevelt, to win the contest to see who can register the greatest distance between verbs and modifying adverbs. She said in her June

"I enjoyed the evening and the opportunity to talk to Mr. Melcher and Mr. Guinzburg, who were neighbors at my table, very much."

-A.H.D.



To gain the greatest time saving in Contour Metal Sawing, an exact control of speeds is necessary. This the DOALL offers through an infinitely variable cutting speed, gained with V-type variable pulleys that eliminate gears. The running speed suitable for any one of 48 materials is easily secured from the Job Selector Dial shown above, and the speed of the machine set at this point. Versatility in material cutting makes the DOALL the busiest machine in any too! toom.

DOALL KEEPS PRODUCTION SCHEDULES UP TO DATE

Shortage of skilled labor, shorter working hours make the use of time saving, modern equipment essential. Learn for yourself why comments such as these are typical of DOALL:

"A great deal of work we have been doing on the shaper we now do in a fraction of the time." Dresel-Betz, Belleville, Illinois.

"We have made some remarkable savings in cutting out dies as well as for a lot of special work." Trumbull Electric Mfg. Co., Plainville, Conn.

"Our toolmakers are pleased." Baldwin Duckworth Chain Corp.

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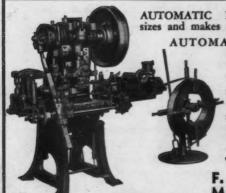
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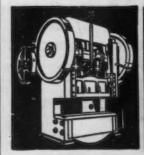
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BUFFING APPLICATORS—Automatic Packer Machine Co., The, Meriden, Co. BUILDINGS-Factory
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Belmont Iron Works, Philadelphia.
Bethlehem (Pa.) Steel Co.
Blaw-Knox Co., Pittsburgh.
Ferguson, H. K., Co., The, Cleveland.

BULLDOZERS
Beatty Mch. & Mfg. Co., 936—150th St.,
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North American Mfg. Co., The, Cleveland. BUSHINGS—Bronze
Ampco Metal, Inc., Milwaukee, Wis.
Bunting Frass & Bronze Co., Toledo, O.
Johnson Bronze Co., 595 So, Mill St., New
Castle, Pa.
Lawrenceville Bronze Co., Pittsburgh.
Phosphor Bronze Smelting Co., The, Phils.
Shenango-Penn Mold Co., Pittsburgh.
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Ohio.

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CADMIUM PLATING PROCESS
Du Pont de Nemours, E. I., & Co., Inc.,
Grasselli Chemicals Dept., Wilmington
Del.
Udylite Co., The, Detroit.

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St., N. Y. C.
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St., N. Y. C.

Sh. N. Y. C.

CARBIDE—Boren
Norton Co., Worcester, Mass.

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CARS—Industrial and Mining
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Bartlett, C. O.-Snow Co., The, Cleveland.
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CASTINGS—Acid or Heat Resisting
CASTINGS—Acid or Heat Resisting
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Meehanite Metal Corp., Pittsburgh.
CASTINGS—Alloy Iron

CASTINGS—Alloy Iron
Forging & Casting Corp., The, Ferndale,
Mich,
Weatherly (Pa.) Foundry & Mfg. Co.

Weatnerry (ra., Foundry & Mr. Co.
CASTINGS—Alloy Steel
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Dodge Steel Co., Philadelphia, Pa.
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Mackintosh-Hemphill Co., Pittsburgh.
Midvale Co., The, Nicotown, Phila., Pa.

m Co. of America, Pittsburgh.

CASTINGS-Brass, Bronze, Copper er Cadman, A. W., Mfg. Co., Pitteburgh. Carbon Malleable Casting Co., Inc., Lan-

Carbon Malicanic Cassing Caster, Paracaster, Pa. Bronze Co., Pittsburgh. National Bearing Metals Corp., Pittsburgh. Phosphor Bronze Smelting Co., The Phila. Snyder, W. P., & Co., Pittsburgh. Spencer's, I. S., Sons, Inc., Guilford. Ct.

CASTINGS-Corresion Resisting Mechanite Metal Corp., Pittsburgh, Midvale Co., The, Nicetown, Phila., Pa.

CASTINGS—Die, Aluminum Aluminum Co. of Americs, Pittsburgh,

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CASTINGS-Gray Iron

American Engineering Co., Philadelphia. Cheney, S., & Son, Manlius, N. Y. Midvale Co., The, Nicetown, Phila., Pa. Murray fron Was. Co., Eurington, Iowa. National Roll & Fdry. Co., Avonmore, Pa. North Wales (Pa.) Mach. Co., Inc. Spencer's, I. S., Sons, Inc., Guilford, Ct.

CASTINGS-High Test & Alloy Iron Mechanite Metal Corp., Pittsbu

CASTINGS-Magnesium Alloys Dow Chemical Co., The, 921 Jefferson Ave., Midland, Mich.

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Carbon Malleable Casting Co., Inc., Lancaster, Pa.
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Lakeside Are., Cleveland.
Maileable Iron Fittings Co., Branford, Ct.
Peoria (III.) Maileable Castings Co.

CASTINGS-Mechanite Metal Mechanite Metal Corp., Pittaburgh.

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CASTINGS-Semi-Steel Malleable Iron Fittings Co., Branford, Ct.

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CASTINGS—Steel
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Carnegie-Illinois Steel Corp. (U. S. Steel
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Crucible Steel Castings Co., Lanadowne, Pa.
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Pennsylvania Salt Mfg. Co., Philadelphia,
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CEMENT-Quick Setting, Acid Proof & Nukem Products Corp., 68 Niagars St., Buffalo, N. Y.

CEMENT—Refractory Carborundum Co., The, Perth Amboy, N. J. Johns-Manville Corp., 22 East 40th St., New York City. Quisley Co., Inc., 56 West 45th St., N. Y. C.

CEMENT-Rubber Goodrich, B. F., Co., The, Akron, Ohio.

CHAINS—Cenveyor & Elevator Baldwin-Duckworth Chain Corp., Spring-field, Mass. Barilett, C. O.-Snow Co., The, Cleveland. Diamond Chain & Mrg. Co., Indianspolis, Ind.
Jeffrey Mfg. Co., The, Columbus, Ohio.

CHAINS—Power Transmission
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Boston Gear Works, Inc., North Quincy,
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Jeffrey Mfg. Co., The, Columbus, Ohio.
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collets & Grinder, Inc., Boston, Mass.

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Del. Pennayivania Salt Mfg. Co., Philadelphia, Pa.

CHEMICALS—Rust Proofing Parker Rust-Proof Co., 2186 Milwaukee Ave., Detroit. Udylite Co., The, Detroit.

CHROMIUM METAL & ALLOYS
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Goss & DeLeeuw Machine Co., New
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National Arme Co., The, Cleveland.

CHUCKS-Air Operated Hannifin Mfg. Co., Chicago. CHUCKS—Drill Cleveland (Ohlo) Twist Drill Co., The. Morse Twist Drill & Mach. Co., New Bedford, Mass.

CHUCKS—Magnetic
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Taft-Peirce Mrg. Co., The, Woonsocket, R.I. GIRCLES—Phespher Brenze Phospher Bronze Smelting Co., The, Phila-Bevere Copper & Brass, Inc., 230 Park Ave., N. Y. C. Riverside (N. J.) Metal Co.

Averide (N. J.) Metal Co. CLEANERS—Metal American Chemical Paint Co., Ambier, Pa. Detroit Rex Products Co., Detroit, Mich. Ford, J. B., Co., The, Wyandotte, Mich. Nukem Products Corp., 68 Niagara St., Buffalo, N. Y. Pennsylvania Sait Mfg. Co., Phila., Pa.

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CLEANING MATERIALS—Glass
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Buffalo. N. Y.

CLUTCH-BRAKES—Magnetic Stearns Magnetic Mfg. Co., 635 So. 28th St., Milwaukee.

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Fairbanks, Morse & Co., Chicago,
Fails Clutch & Mchry. Co., The, Cuyahoga
Fails, Ohio.
Jones, W. A., Fdry. & Mch. Co., 4401
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Mcdart Co., The, St. Louis, Mo.
Morse Chain Co., Ithaca, New York.

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Cutler-Hammer, Inc., Milwaukee.
Dings Magnetic Separator Co., Milwaukee.
Steams Magnetic Mfg. Co., 635 So. 28th
St., Milwaukee.

CLUTCHES—Overrunning Morse Chain Co., Ithaca, New York.

and-Cliffs Iron Co., The, Cleveland, Ohio.

Ghio.

Hanna Furnace Corp., The, Detroit, Mich.

Koppers Coal Co., Inc., The, Pittsburgh.

Pickands Mather & Co., Cleveland.

COAL, ORE AND ASH HANDLING

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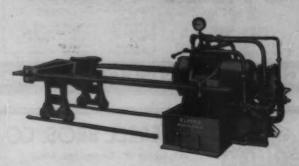
COBALT METAL. Central Trading Corp., 511 Fifth Ave., N. Y. C.

COILS—Pipe Harrisburg (Pa.) Steel Corp. COKE—Metallurgical Cleveland-Cliffs Iron Co., The, Cleveland, Ohio. Pickands Mather & Co., Cleveland. COKE OVEN MACHINERY Atlas Car & Mfg. Co., The, Cleveland, Koppers Co., Pittsburgh.

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Co., 4545 South Western Blvd.
DETROIT—E. R. Wegener, 514
Stephenson Bldg.
CLEVELAND—Paterson-Leitch Co.,
900 East 69th St.
BUFFALO—X. J. Lambert, 323
Huntington Are.
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Electro Metallurgical Sales Corp., 30 E. 42nd St., N. Y. C.

COMBUSTION CONTRO'S Leeds & Northrup Co., Philadelphia. Morgan Construction Co., Worcester, Mass. North American Mig. Co., The, Cleveland.

COMPOUNDS-Drawing Gulf Oil Corp., Gulf Refining Co., Pittsburgh. Socony-Vacuum Oil Co., Inc., 26 Broadway, N. Y. C. Standard Oil Co. (Indiana), Chicago. Tide Water Associated Oil Co., 17 Battery Place, N. Y. C.

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Hartford, Ct.

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Kinnear Mfg. Co., Columbus, Ohio.

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DRILLING MACHINES-Sensitive Leland-Gifford Co., Worcester, Mass. Leiand-Ginord Co., Worcester, Mass.

DRILLING MACHINES—Ugright
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Cleereman Machine Tool Co., Green Bay,
Wis.

Wis.

DRILLING MACHINES—Vertical
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Cincinnati (Ohio) Bickford Tool Co., The.
Cleereman Machine Tool Co., Green Bay,
Wis.

DRIVES—Gear Farrel-Birmingham Co., Inc., Buffalo, N. Y. Mesta Mch. Co., Pittsburgh. DRIVES—Single & Multiple V-Belts Allis Chalmers Mfg. Co., Milwaukee. DROP FORGINGS—See Fergings—Drep, Iron er Steel

HAMMERS-See Hammers-Dres DUST COLLECTORS
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American Air Filter Co., Inc., Louisville,
KJ.

ican Blower Corp., 6000 Russell St., Detroit.
American Foundry Equipment Co., The,
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Blaw-Knox Co., Pittsburgh.
Pangborn Corporation, Hagerstown, Md.
Whiting Corp., Harvey, Ill.

Babook & Wilcox Co., The, 85 Liberty St., New York City.

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ELECTRIC LIGHTING General Electric Co., Cleveland. General Electric Vapor Lamp Co., Hobo-ken, N. J.

ELECTRIC WELDING - See Welding -

Electric ELECTRICAL EQUIPMENT
Allis-Chalmers Mfg. Co., Milwaukee.
General Electric Co., Schemectady, N. Y.
ELECTRICAL MACHINERY — Second
Hand. (See Clearing Heuse Section) ELECTRICAL WIRES
Roebling's, John A., Sons Co., Trenton

ELECTRODE HOLDERS-Welding ELECTRODES—Resistance Welding Electrolog Co., Inc., 50 Church St., New

Tork City.

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Electric Are Cutting & Welding Co.,
The. Newark, N. J.
Harnischezer Corp.,
4401 W. National
Ave., Milwauke.
Lincoin Electric Co., The, Cleveland.
Maurath, Inc., 7400 Union Ave., Cleveland.
Una Welding, Inc., Cleveland, Ohio.

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SUPPLIES
Udylite Co., The, Detroit.

Udyitte Co., The, Detroit.

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Lewis-Shepard Co., 122 Walnut St., Watertown Station, Boston.

ELEVATORS—Steam Hydraulic

Ridgway, Craig. & Son Co., Coatesville,

EMERY WHEELS-See Grinding Wheels FNAMEL
Roxalin Flexible Lacquer Co., Inc., Elizabeth, New Jersey,
Sherwin-Williams Co., Cleveland.

ENGINEERS & CONTRACTORS
Ferguson, H. K., Co., The, Cleveland.
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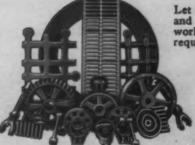
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m Co., The, Perth Amboy, N.J. FACTORY & PLANT SITES

Zoll, Edward H., 196 Market St., Newark,

Perkins, B. F., & Son, Inc., Holyoke, Mass.

FANS-Ventilating American Blower Corp., 6000 Russell St., Detroit.

Bendix Products Corp., 413 Bendix Drive,
South Bend, Ind.
Clarage Fan Co., Kalamazoo, Mich.
DeVilbias Co., The, Toledo, Ohio.

FEED WATER HEATERS AND PURI-Harrisburg (Pa.) Steel Corp.

FEEDS-Hydraulic, for Machines American Engineering Co., Philadelphia. Oilgear Co., The, 1311 W. Bruce St., Mil-

FELT-Wool Mechanical American Felt Co..315 Fourth Ave..N.Y.C.

FENCING-Wire Pittsburgh (Pa.) Steel Co.

Fittourgh (Pa.) Steel Co.

FERROALLOYS
Climax Molybdenum Co., 500 Fifth Ave.,
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Class St. N. C.
Ohio Ferro-Alloys Corp., Canton, Ohio,
Pittsburgh Metallurgical Co., Inc., Niagara
Falls, N.
Titanium Alloy Mfg. Co., The, Niagara
Falls, N. Y.
Vanadlum Corp. of America, 420 Lexington
Ave., N. Y. C.

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Electro Metallurgical Sales Corp., 30 E.
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Samuel, Frank, & Co., Inc., Philadelphia.
Vanadium Corp. of America, 420 Lexington Ave., N. Y. C.

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Vanadium Corp. of America, 420 Lexington Ave., N. Y. C.

FERROSILICON ALUMINUM Vanadium Corp. of America, 420 Lexing-ton Ave., N. Y. C.

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Titanium Alloys Mfg. Co., The, Niagara
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Vanadium Corp. of America, 420 Lexington Ave., N. Y. C.

FERROVANADIUM Electro Metallurgical Sales Corp., 30 E 42nd St., N. Y. C. Vanadium Corp. of America, 420 Lexing-ton Ave., N. Y. C.

FILES & RASPS Disaton, Henry, & Sons, Inc., Philadelphia. Nicholson File Co., Providence, R. I.

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Specialties, Inc.

FILTER CLOTH—Ashestes
Johns-Manville Corp., 22 East 40th St.,
New York City.

FILTERS—Air American Air Filter Co., Inc., Louisville Ky.

FILTERS-OIL National Acme Co., The, Cleveland.

FILTERS—Pressure or Gravity Scalfe, Wm. B., & Sons Co., Pittsburgh.

FIRE BRICK—Insulating Babcock & Wilcox Co., The, 85 Liberty St., New York City, Quigley Co., Inc., 56 West 45th St., N. Y. C.

FIRE CLAY Carborundum Co., The, Perth Amboy, N. J. Illinois Clay Products Co., Joliet, Ill.

FITTINGS—Brass, Pipe and Tube

FLANGES—Forged Steel Harrisburg (Pa.) Steel Corp. Standard Steel Wks. Co., Burn FLANGING WORK—Carbon and Alley Worth Steel Co., Claymont, Del.

FLEXIBLE SHAFT EQUIPMENT Lovejoy Flexible Coupling Co., Chicago, Strand, N. A., & Co., Chicago.

FLOODLIGHTS—Acetylene Linde Air Prods. Co., The, 30 East 42nd St., N. Y. C.

FLOOR ARMORING Acme Steel Co., Chicago, Ill.

FLOOR (CONCRETE) REPAIR MATE-Flexrock Co., 892 N. Delaware Ave., Phila., Pa.

FLOOR PLATES-See Plates-Floor or

FLOORING—Acid Proof Nukem Products Corp., 68 Niagara St., Buffalo, N. Y.

FLOORING-Monolithic Johns-Manville Corp., 22 East 40th St., New York City.

FLOORING—Open Steel Blaw-Knox Co., Pittsburgh, Hendrick Mfg. Co., Carbondale, Pa.

FLOORING-Steel
American Pressed Steel Co., Phila., Pa.

LUX-Welding Inde Air Prods. Co., The, 30 E. 42nd St., N. Y. C.

FORGINGS—Alloy Steel Heppenstall Co., Pittsburgh, National Forge & Ordnance Co., Irvine, Ps.

FORGINGS-Aluminum
Aluminum Co. of America, Pittsburgh

FORGINGS—Brass, Breaze or Copper American Brass Co., The, Waterbury, Conn. Commonwealth Brass Corp., Detroit, Bevere Copper & Brass, Inc., 230 Park Ave., N. Y. C.

FORGINGS—Drop, iron or Steel
Atlas Drop Forge Co., Lansing, Mich.
Canton (Ohio) Drop Forging & Mfg. Co.
Carnegie-Illinois Steel Corp. (U. S. Steel
Corp. Subsidiary), Pittsburgh & Chi-

Forging & Casting Corp., The, Ferndale, Mich.
Mich.
Mich.
Sartford (Conn.) Drop Forge Co., Tha.
sor & Co., Canton Forge & Axle Wks.,
Canton, Ohio
sockhord (III.) Drop Forge Co.
sorms Drop Forging Co., Springfield,
Mass.

Storms Drop Forging Co., Springs Mass. Williams, J. H., & Co., Buffalo, N. Y.

FORGINGS—Hollow Harrisburg (Pa.) Steel Corp. National Forge & Ordnance Co., Irvine, Pa.

FORGINGS—Hollow Bored American Hollow Boring Co., 1912 Rasp-berry St., Erie, Pa. FORGINGS-Hydraulic Press, Iron or

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FORGINGS—Magnesium Alleys
Dow Chemical Co., The, 921 Jefferson Ave.,
Midland, Mich.

FORGINGS—Upset
Bethlehem (Pa.) Steel Company.
Rockford (Ill.) Drop Forge Co.

FORMING MACHINES-Roll Kane & Roach, Inc., Syracuse, New York.

FOUNDRY EQUIPMENT & SUPPLIES Jeffrey Mfg. Co., The, Columbus, Ohio. Whiting Corp., Harvey, Ill.

FURNACE ENGINEERS
Electric Furnace Co., The, Salem, Ohio,
Flinn & Dreffein Co., Chicago.
Surface Combustion Corp., 2375 Dorr St.,
Toledo.

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FURNACES—Annealing & Case Harden-

Ing American Gas Furnace Co., Elizabeth, N. J. Electric Furnace Co., The, Salem, Ohio. Leeds & Northrup Co., Philadelphia. Surface Combustion Corp., 2375 Dorr St.,

FURNACES—Billet or lagot Heating Films & Dreffein Co., Chicago. Surface Combustion Corp., 2375 Dorr St., Toledo.

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FURNACES—Forging Electric Furnace Co., The, Salem, Ohio. Holcroft & Co., Detroit. Surface Combustion Corp., 2375 Dorr St., Toledo.

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FURNACES—Pack Heating Sheets Aetna-Standard Engineering Co., The, Actna-Standard Engineering Co., The, Youngstown, Ohio. Wean Engineering Co., Inc., The, Warren, Ohio.

FURNACES—Rivet Heating, Electric General Electric Co., Schenectady, N. Y. FURNACES—Wire, Annealing and Gal-Vanizing
General Electric Co., Schenectady, N. Y.
Surface Combustion Corp., 2375 Dorr St.
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GAGE BLOCKS
Ford Motor Co. (Johansson Division),
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Pratt & Whitney Div. Niles-Bement-Pond
Co., Hartford, Conn.

GAGES-Dial Starrett, L. S., Co., Athol, Mass. GAGES-Electric Sheffield Gage Corp., Dayton, Ohio.

GAGES—Plug and Snap Pratt & Whitney Div. Niles-Bement-Pond Co., Hartford, Conn. Sheffield Gage Corp., Dayton, Ohio. Taft-Peirce Mig. Co., The, Woonsocket, R. I.

GAGES—Thickness, for Relling Mills Haines Gauge Co., The, Phila., Pa. Haines Gauge Co., Ane, a Co., Springfield, Vt. Gages Lamson Mch. Co., Springfield, Vt. Pratt & Whitney Div. Niles-Bement-Pond Co., Harfford, Conn. Sheffield Gage Corp., Dayton, Ohio,

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Koppers Co., Plitsburgh.
Morgan Construction Co., Worcester, Mass.
Wood, R. D., & Co., Philadelphia.

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GASKETS-Rubber Goodrich, B. F., Co., The, Akron, Ohio

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Earle Gear & Machine Co., Phila.
Farrel-Birmingham Co., Inc., Buffalo, N.Y.
Gleason Works, Rochester, N. Y.
James, D. O., Mig. Co., Chicago.
Jones, W. A., Fdry. & Mch. Co., 4401
Roosevelt Rd., Chicago.
Philadelphia (Pa.) Gear Works.
Taylor-Wilson Mig. Co., McKees Rocks, Pa.

GEAR CUTTING MACHINES Brown & Sharpe Mfg. Co., Prov., R. I. Farrel-Birmingham Co., Inc., Buffalo, N.Y. Gleason Works, Rochester, N. Y.

GEAR DRIVES—Herringbene
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Roosevelt Rd., Chicago.
Lewis Foundry & Mch. Co., Pittsburgh.
United Engineering & Fdry. Co., Ptgb.

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James, D. O., Mfg. Co., Chicago.
Reliance Electric & Engng. Co., Cleveland.
Westinghouse Elec. & Mfg. Co., East Ptgh.

GEAR PLANNING MACHINES

GEAR SHAVING MACHINES Michigan Tool Co., Detroit.

GEARS—Bevel Boston Gear Wks., Inc., North Quincy, Boston Gear Wks., Inc., North Quinc Mass. Gleason Works, Rochester, N. Y. James, D. O., Mig. Co., Chicago. Richardson Co., The, Melrose Park, Ill.

GEARS—Heat Treated Gleason Works, Rochester, N. Y. James, D. O., Mfg. Co., Chicago, Jones, W. A., Fdry. & Mch. Co., 4401 Roosevelt Rd., Chicago. Simonds Mfg. Co., Pittsburgh.

GEARS—Herringbene
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Horsburgh & Scott Co., 5112 Hamilton
Ave., Cleveland.
James, D. O., Mfg. Co., Chicago.
Jones, W. A., Fdry. & Mch. Co., 4401
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Mesta Mch. Co., Pittsburgh.
Philadelphia (Pa.) Gear Works.

GEARS—Machine Cut
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Mass.
Cleveland (Ohio) Worm & Gear Co.
Gleason Works, Rochester, N. Y.
James, D. O., Mfg. Co., Chicago.
Jones, W. A., Fdry. & Mch. Co., 4401
Roosevelt Rd., Chicago.
Simonds Mfg. Co., Pittsburgh.

GEARS-Non-Metallic Boston Gear Wks., Inc., North Quincy, Boston Gear Wks., Inc., North Squincy, Mass. Chicago (Ill.) Rawhide Mfg. Co., The, 1306 Elston Ave. General Electric Co., Schenectady, N. Y. James, D. O., Mfg. Co., Chicago.

GEARS—Rawhide Chleago (Ill.) Rawhide Mfg. Co., The, 1306 Elston Ave.

GEARS-Steel, Silent Waldron, John, Corp., New Brunswick, N. J.

GEARS—Spur Roston Gear Wks., Inc., North Quincy, Beston Gear WKE, show, Mass. D. O., Mfg. Co., Chicago. James, D. O., Mfg. Co., Chicago. Jones, W. A., Fdry. & Mch. Co., 4401 Roosevelt Rd., Chicago. Philadelphia (Pa.) Gear Works. Simonds Mfg. Co., Pittsburgh.

GEARS-Worm Boston Gear Wks., Inc., North Quincy, Boston Gear Wka, Inc., North Quincy, Mass, Cleveland (Ohio) Worm & Gear Co. Everland & Scott Co., 5112 Hamilton James, D. O., Mfg. Co., Chicago, Jones, W. A., Fdry, & Mch. Co., 4401 Roosevelt Rd., Chicago, Philadelphia (Pa.) Gear Works.

GENERATORS—Acetylene
Air Reduction Sales Co., 60 East 42nd St.,
N. Y. C.
Linde Air Proda. Co., The, 30 East 42nd
St., N. Y. C.
Milburn, Alexander Co., The, Baltimore,
Md.

GENERATORS—Electric Pairbanks, Morse & Co., Chicago, Lincoin Electric Co., The, Cleveland. Reliance Electric & Engng. Co., Cleveland. Westinghouse Elec. & Mig. Co., East Pigh.

GENERATORS-Electric, Second Hand, (See Clearing House Section) GOGGLES-Safety American Optical Co., Southbridge, Mass.

GOVERNORS—Air Compressor Westinghouse Air Brake Co., Industrial Div., Pittsburgh.

GRABS—For Sheets and Colla J-B Engineering Sales Co., 1738 Orange St., New Haven, Conn.

GRATING-Flooring, Sidewalk, etc.-See

GREASE-Lubricating Gulf Oil Corp., Gulf Refining Co., Pitts-

Gulf Oil Corp., Gulf Refining Ca., Pitts-burgh.
Shell's Industrial Lubricants Div., Shell Bidg., St. Eauls, & 50 W. 50th St., N. Y. C. Socony-Yacuum Oil Ca., Inc., 26 Broad-way, N. I. C. (Indiana), Chicago.
Stun Oil Co., Philadelphia.
Tide Water Associated Oil Co., 17 Battery Place, N. Y. C.

GRILLES-Metal Cane Diamond Mfg. Co., Wyoming, Pa.

GRILLES-Perforated Metal Brdle Perforating Co., Rochester, N. Y. Harrington & King Perforated Co., Chi-

GRINDING AND POLISHING MA-EHINES
Bavetsior Tool & Mch. Co., E. Et. Louis, III.
Hammond Machinery Builders, Inc., Kalamazoo, Mich.
Norton Co., Worcester, Mass.
Vonnegub Moulder Corp., 1807 Madison
Ave., Indianapolis, Ind.

GRINDING MACHINES—Centerless Cincinnati (Ohio) Grindera Incorporated.

GRINDING MACHINES—Chucking Breant Chucking Grinder Co., Springfield. GRINDING MACHINES - Cutter &

Reamer Cincinnati (Ohio) Milling Mch. Co., The. Gallmeyer & Livingston Co., Grand Raplds, Mich. Landis Tool Co., Waynesboro, Pa. GRINDING MACHINES—Cylinder Heald Mch. Co., Worcester, Mass. Hutto Machine Division, Carborundum Co., Detroit.

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GRINDING MACHINES-Die Landis Meh. Co., inc., Wayne GRINDING MACHINES—Drill Gallmeyer & Livingston Co., Grand Rapids, Mich.

GRINDING MACHINES—Gear & Worm Pratt & Whitney Div. Niles-Bement-Pond Co., Hartford, Conn.

Co., Hartiord, Conn.

GRINDING MACHINES—Internal
Bryant Chucking Grinder Co., Springfield,
Vt.
Greenfield (Mass.) Tap & Die Corp.
Heald Mch. Co., Worcester, Mass.
Hutto Machine Division, Carborundum Co.,
Detroit.

GRINDING MACHINES-Internal Conteries
Heald Mch. Co., Worcester, Mass.
GRINDING MACHINES—Internal Muttiple Spindle
Baird Mch. Co., The, Bridgeport, Conn.
GRINDING MACHINES—Portable Elec-

tris
Wedack Electrical Tool Corp., Chicago.
GRINDING MACHINES—Pertable Flexible Shaft
Pratt & Whitney Div. Niles-Bement-Pond
Co., Hartford, Conn.
Strand, N. A., & Co., Chicago.

GRINDING MACHINES-Portable Preu matic Cleveland (Ohio) Pneumatic Tool Co., The. Ingersoll-Rand Co., 11 Broadway, New York City. Warner & Swasey Co., The, Cleveland.

conn. ndis Tool Co., Waynesbore, Pa. GRINDING MACHINES Saw Heller Machine Co., 114 Liberty St.,

N. Y. C.

GRINDING MACHINES—Snagging
Vonnegut Moulder Corp., 1807 Madison
Ave., Indianapolis, Ind.
Warner & Swasey Co., The, Cleveland.
GRINDING MACHINES—Surfase
Abrasive Machine Tool Co., E. Prov., R. L.
Blanchard Machine Co., The, Cambridge,
Mass.
Gallmeyer & Livingston Co., Grand
Rapids, Mich.
Heald Meh. Co., Worcester, Mass.
Norton Co., Worcester, Mass.
Pratt & Whitney Div. Niles-Bement-Pond
Co., Hartford, Conn.
GRINDING MACHINES—Swing Frame

GRINDING MACHINES—Swing Frame Vonnegut Moulder Corp., 1897 Madison Ave., Indianapolis, Ind.

GRINDING MACHINES—Tap
Gallmeyer & Livingston Co., Grand
Rapids, Mich.

RENDING MACHINES—Teel Cincinnati (Ohio) Milling Mch. Co., The. Glabolt Machine Co., Madison, Wis. Landis Tool Co., Waynesboro, Pa. LeBlond, R. K., Mch. Tool Co., Cincinnati. Norton Co., Worcester, Mass.

GRINDING MACHINES—Universal Cincinnati (Ohio) Grinders Incorp Landis Tool Co., Waynesboro, Pa. Norton Co., Worcester, Mass. GRINDING MACHINES-Vaive

ERINDING WHEELS Bakelite Corp., 247 Park Ave., N. Y. C. Bianchard Machine Co., The, Cambridge, Mass.

Mass.
Carborundum Co., The, Niagara Falls, N.Y.
Macklin Co., Jackson, Mich.
Manhattan Rubber Mg. Div. of Raybestos-Manhattan, Inc., The, 2 Townsend St., Passalc, N. J.
Norton Co., Worcester, Mass.

GRINDING WHEELS—Segment Blanchard Machine Co., The, Cambridge, Mass.

GRIT-Steel
Pittsburgh (Pa.) Crushed Steel Co.

HACK SAW BLADES—See Saws—Hack

HACK SAW MACHINES Armstrong-Blum Mfg. Co., Chleago. Peerless Mch. Co., Racine, Wis. HAMMER BOARDS Irwin, H. G., Lumber Co., 1129 State St., Eric, Pa.

HAMMERS-Air, Ferging Nazel Engineering & Machine Works, Phila-

HAMMERS—Drep
Bliss, E. W., Co., Toledo, Ohio.
Eric (Pa.) Foundry Co.,
Morgan Engineering Co., The, Alliance, O.
Standard Machinery Co., Providence, R. I.

Standard Machinery Co., Providence, R. I.
HAMMERS—Helve
Bradley, C. C., & Son, Inc., Syracuse,
N. I.
HAMMERS—Pneumatie
Cleveland (Ohio) Pneumatic Tool Co., The.
Ingersoll-Brand Co., 11 Broadway, New
York City.
HAMMERS—Portable Electric
Wodack Electric Tool Corp., Chicago.
HAMMERS—Power
Bradley, C. C., & Son, Inc., Syracuse,
N. Y.

Elson Ave.
HAMMERS—Scaling & Chipping—Proumatie Cleveland (Ohio) Pneumatic Tool Co., The. Ingersoll-Rand Co., 11 Broadway, New

Crevesing Lind Co., 11 Broadway, New York City.

HamMers—Sisam
Erle (Pa.) Foundry Co.

Morgan Engineering Co., The, Alliance, O.

HANGERS—Sail Bearing
S K F Industries, Inc., Front St. & Erle
Ave., Phila., Pa.

HANGERS—Relier Bearing
Hyatt Bearings Div., General Motors Corp.,

Newark, N. J.

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Shore Instrument & Mig. Co., The, Ja-

Newark, N. J.

Newark, N. J.

HARDNESS TESTING MACHINES

Shore Instrument & Mig. Co., The, Jamaica, L. I. N. Y.

HEADING MACHINES

Manville, E. J., Mcb. Co., Waterbury, Ct.

Waterbury (Conn.) Farrel Foundry & Machine Co., The.

HEADS—Spun and Pressed

Central Iron & Steel Co., Harrisburg, Pa.

Worth Steel Co., Claymont, Del.

HEADS—Steel—Flanged & Dished

Cantral Iron & Steel Co., Harrisburg, Pa.

NEAT RESISTING PRODUCTS—Electric

Globar Div., The Carborundum Co.,

Niagara Falls, N. Y.

Holden, A. F., Co., New Haven, Conn.

HEAT TREATING

Barnes-Gibson-Raymond, Detroit Plant,

Div. of Associated Spring Corp.

Barnes, Wallace Co., The, Div. of Associated

Spring Corp., Bristol, Coun.

General Machine Wiss., York, Pa.

Glibson, Wm. D., Co., Div. of Associated

Spring Corp., Chicago.

Holden, A. F., Co., New Haven, Conn.

Parish Pressed Steel Co., Reading, Pa.

HEAT TREATING COMPOUNDS

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Holden, A. F., Co., New Haven, Conn. Machler, Paul Co., The, Chicago. Surface Combustion Corp., 2375 Dorr St.,

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Höledo.
Höled

Ave., Milwaukee, Wis.
Northern Engineering Works, Detroit,
Mich.
Philadelphis (Pa.) Gear Works.
Robbins & Myers, Inc., Springfield, Ohio.
Shaw-Box Crane & Hoist Co., Inc., 402
Rroadway, Muskegon, Mich.
Shepard Niles Crane & Hoist Corp., Montour Falls, N. Y.
Wright Mfg. Div., American Chain &
Cable Co., Inc., York, Pa.
Yale & Towne Mfg. Co., The, Phila. Div.,
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KEYS—Rivetsd
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Dieizel Lead Burning Co., Formal LEATHER—Cup Chicago (Ill.) Rawhide Mfg. Co., The. 1306 Elston Ave. LEVELING MACHINES Actna-Standard Engineering Co., The.

eina-Standard Engineering Co., The, Youngstown, Ohio. chats Mfg. Co., The, Poughkeepsie, N. Y. can Engineering Co., Inc., The, Warren, O. LINING—Converter
Edge Hill Silica Rock Co., New Bruns-wick, New Jersey.

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General Electric Co., Schenectady, N. Y.

LOCOMOTIVES—Gas. Fleetric

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LOCOMOTIVES—industrial

Davenport (Iowa) Locomotives Works.

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LOCOMOTIVES—Storage Saftery

Allas Car & Mfg. Co., The, Cleveland.

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Gulf Oll Corp., Gulf Befining Co., Pitts
busph.

LUBRICANTS—Crusher & Grinding
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Socony-Vacuum Oil Co., Inc., 26 Broadway, N. Y. C.
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LUBRICANTS—Gear
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Shell's Industrial Lubricants Div., Shell
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Texas Company, The, 135 East 42nd St., N. Y. C.

Cide Water Associated Oil Co., 17 Battery Place, N. Y. C.

UBRICANTS—Mining Machines

luif Oil Corp., Gulf Refining Co., Pitts-burgh.

luff Oil Corp., Guif Befining Co., Pitts-burgh.
theil's Industrial Lubricants Div., Shell Blidg., St. Louis, & 50 W. 50th St., N. Y. C. 50cony-Yacuum Oil Co., Inc., 28 Broadway, N. Y. C. 50cony-Yacuum Oil Co., Inc., 28 Broadway, N. Y. C. 50cony-Yacuum Oil Co., Philadelphia.
lexas Company, The. 125 East 42nd St., N. Y. C. 50cony-Yacuum Oil Co., 17 Battery Place, N. Y. C. (USRICANTS—Railread Oil Corp., Guif Befining Co., Pitts-burgh.
Shell's Industrial Lubricants Div., Shell's Shell's Industrial Subricants Div., Shell

burgh
Shell's Industrial Lubricants Div., Shell
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Tide Water Associated Oil Co., 17 Battery
Place, N. Y. C.

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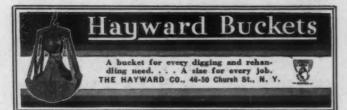
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MACHINE GUARD MATERIALS
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MACHINISTS' SMALL TOOLS Starrett, L. S., Co., Athol, Mass.

MAGNESITE-Brick or Dead Burnt Carborundum Co., The, Perth Amboy, N. J.

MAGNESIUM

Dow Chemical Co., The, 921 Jefferson Ave.,
Midland, Mich.

MAGNETS—Lifting Cutler-Hammer, Inc., Milwaukee. Electric Controller & Mfg. Co., The, Cleve. Ohio Electric Mfg. Co., The, 5908 Maurice Ave., Cleveland.

MALLETS—Rawhide Chicago (111.) Rawhide Mfg. Co., The, 1306 Elston Ave.

MANDRELS-Expanding Nicholson, W. H., & Co., 165 Oregon St., Wilkes-Barre, Pa.

MANGANESE METAL AND ALLOYS Electro Metallurgical Sales Corp., 30 East 42nd St., N. Y. C.

MANHOLE FITTINGS AND SADDLES Worth Steel Co., Claymont, Del.

MANIFOLDS—Oxygen & Acetylene Air Reduction Sales Co., 60 East 42nd Sb., N. V. C. Linde Air Prods. Co., The, 30 East 42nd St., N. V. C.

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Crane & Engng. Co., Wickliffe, Ohio.
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NICKEL SILVER
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NUTS—Thumb Maileable Republic Steel Corp., Upson Nut Div., Cleveland, O. Russell, Burdsall & Ward Bolt & Nus Co., Port Chester, N. Y.

NUTS-Wing Parker-Kalon Corp., 196 Varick St., N. Y. C.

OIL & GREASE SEALS Chicago (III.) Rawhide Mfg. Co., The, 1306 Elston Ave.

OIL-Fuel, Low Suiphur Bennett Oil Co., Inc., 366 Madison Ave., New York City. OIL RETAINERS Chicago (III.) Rawhide Mfg. Co., The, 1306 Elston Ave.

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Oil.S—Cutting
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Scoony-Vacuum Oil Co., Inc., 26 Broadway, N. Y. C.

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ORES-Iron Cleveland-Cliffs Iron Co., The, Cleveland, Ohio. Hanna Furnace Corp., The, Detroit, Mich, Pickands Mather & Co., Cleveland, Shenango Furnace Co., Pittsburgh, Snyder, W. P., & Co., Pittsburgh,

OVENS-Coke and By-Product Recovery Koppers Co., Pittsburgh. OVENS—Core and Mold Herrington & Randall, Inc., Detroit, Holcroft & Co., Detroit. OVENS-18—Cross Regenerative rs Co., Pittsburgh. OVENS—Enameling and Japanning Carborundum Co., The, Perth Amboy,

Carborundum Co., The, Perth Amboy, N. J. Herrington & Bandall, Inc., Detroit, Machler, Paul Co., The, Chicago. Surface Combustion Corp., 2375 Dorr St., Toledo.

OXY-ACETYLENE - Shape-Cutting Machines
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OXYGEN
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St., N. Y. C. PACKING—Felt American Felt Co., 315 Fourth Ave., N. Y. C.

PACKING—Hydraulic Rhoads, J. E. & Sons, Philadelphia.

PACKING—Leather Chicago (Ill.) Rawhide Mfg. Co., The, 1306 Elston Ave. Rhoads, J. E., & Sons, Philadelphia.

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Manhattan Rubber Mg. Div. of Raybestos-Manhattan, Inc., The, 2 Townsend
St., Passaic, N. J.
PACKING.—Sheet, Asbestos or Rubber
Garlock Packing Co., The. Paimyrs, N. Y.
Johns-Manville Corp., 22 East 40th St.,
New York City.

PAINT Sherwin-Williams Co., Cleveland. Sherwin-Wilhams Co., Cievenno.

PERFORATED METAL
Chicago Perforating Co., 2440 W 24th
Place, Chicago, Ill.
Diamond Mg. Co., Wyoming, Pa.
Erdle Perforating Co., Rochester, N. Y.
Harrington & King Perforating Co., Chi-Harrington & King Perforating Co., Chi-cago, Hendrick Mfg. Co., Carbondale, Pa. Mundt, Chas., & Sons, 59 Fairmount Ave., Jersey City, N. J. Wickwire Spencer Steel Co., 41 East 42nd St., N. Y. C.

PHOSPHOR—Copper Phosphor Bronze Smelting Co., The, Phila. PICKLING COMPOUNDS American Chemical Paint Co., Ambier, Pa. PICKLING MACHINES
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St., Dayon,
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ennessee Coal, Iron & Railroad Co. (U. S. Steel Corp. Subsidiary), Birming-ham, Ala.

PILING—Steel Sheet Carnegie-Illinois Steel Corp. (U. S. Steel Corp. Subsidiary), Pittsburgh & Chi-Jones & Laughlin Steel Corp., Pittsburgh.

PINIONS—Rolling Mill Mesta Mch. Co., Pittsburgh.

PINIONS-Wire and Rod Rathbone, A. R. & J., Palmer, Mass. PINS—Cotter Lamson & Sessions Co., The, Cleveland.

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Subsidiary), Pittsburgh.

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N. 13th St., Skiym., N. Y.
Greenpoint Iron & Pipe Co., Inc., Stage
& Bogart Sts., Skiym., N. Y.
PIPE—Semiess Brass or Copper
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PIPE—Sairral Weided

Ave., N. Y. C.

PIPE—Spiral Weided
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Crane Co., Chicago.

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Republic Steel Corp., Cleveland, Ohio.
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Merrell Mfg. Co., Toledo.
Murchey Machine & Tool Co., Detroit.
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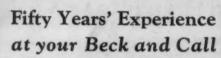


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STEEL—Stainless Claid
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Carpenter Steel Co., The Cleveland.
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Disston, Henry, & Sons, Incs., Philadelphia.
Ingersoll Steel & Diso Co., Chicago.
Jessop Steel Co., Washington, Pa.
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Latrobe (Pa.) Electric Steel Co.
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Ryerson, Jos., T., & Son, Inc., Chicago.
Tennessee Coal, Iron & Railroad Co.,
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Vanadium-Alloys Steel Co., Latrobe, Pa.
Wheelock, Lovejoy & Co., Inc., Cambridge,
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Windau Steel Co., Cleveland.
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STEEL—Tool, Special Shapes Forging & Casting Corp., The, Ferndale, Mich. Latrobe (Pa.) Electric Steel Co.

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Latrobe (Pa.) Electric Steel Co.
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STEEL ROLLS
United Engineering & Fdry. Co., Pigh.

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Whiting Corp., Harvey, Ill.
STOP WATCHES
Stillman, M. J., Co., Inc., Chicago.

STOPS—Crane Limit Electric Controller & Mfg. Co., The, Cleveland.

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Youngstown, Ohio.
Kane & Roach, Inc., Syracuse, New York.
Medart Co., The, St. Louis, Mo.
STRAIGHTENING MACHINES—Wire
Kane & Roach, Inc., Syracuse, New York.
STRUCTURAL IRON AND STEEL
WORK
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WORK
A Serican Bridge Co. (U. S. Steel Corp.
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Bethlehem (Pa.) Steel Co.
Morgan Engineering Co., The. Alliance, O.
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Babcock & Wilcox Co., The, 85 Liberty
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Nukem Prods. Corp., 68 Niagars St.,
Buffalo, N. Y.

Buffalo, N. T.

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Goodyear Tire & Bubber Co., Akron, Ohio.
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Detroit Eex Products Co., Detroit, Mich.
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Petrolaum Iron Warks Co.

Water
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Scaife, Wm. B., & Sons Co., Pigh.
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Dietzel Lead Burning Co., Pittsburgh.

TANKS—Piekling
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Blaw-Knox Co., Pittsburgh.
Cleveland (Ohio) Quarries Co., The,
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Manhattan Rubber Mg. Div. of Raybestos-Manhattan, Inc., The, 2 Townend St., Passale, N. J.
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Buffalo, N. Y.
TANKS—Rubber Lined

Ruffalo, N. Y.

TANKS—Rubber Lined
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Scaife, Wm. B., & Sons Co., Pittsburgh,
TAPPING MACHINES
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Ex-Cell-O Corp., 1200 Oakman Bivd., Detroit,
National Automatic Tool Co., Richmond, Ind.
TAPS—Cellapsing
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National Automatic Tool Co., Richmond, Ind. TAPS—Caliansing
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TELEPHONES-Interior Screw Machine Products Corp., Prov., R. I. TERNE PLATES
Camegie-Illinois Steel Corp. (U. S. Steel
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Weirton (W. Va.) Steel Co.

TESTING MACHINES-Materials
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Phila.

THERMOMETERS—Recording Leeds & Northrup Co., Philadelphia. THERMOSTATIC-Bimetal Chace, W. M., Co., 1605 Beard Ave., De-

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TIES—BALE
Acme Steel Co., Chicago, III.
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TOOLS—Lathe
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Carboloy Co., Inc., 2885 E. Jefferson Ave.,

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Carboloy Co., Inc., 2885 E. Jefferson Ave.,

Carboloy Co., Inc., 2985 E. Jefferson Ave., Detroit. TOOLS—Metal Cutting Carboloy Co., Inc., 2985 E. Jefferson Ave.,

Detroit.

Detroit.

Pratt & Whitney Div. Niles-Bement-Pond
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Starrett, L. S., Co., Athol, Mass.

TOULS—Safety, Steel Stamp
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WASHERS—And the Bolt Fastener Co., Pitts-burgh.

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York City.

WELDING AND CUTTING MACHINES
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WELDING FIXTURES
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Corp., Subsidiary), Pittsburgh & ChiFagn.

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WiRE—Barb

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WiRE—Bars, Bronze, Copper, Nickel

Silver or Phesphor Branze

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Wire —Electric Heat Resisting

Globar Div., The Carborundum Co.,

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Buffale (N. Y.) Wire Was. Co., Inc.
Michigan Wire Cloth Co., 2117 Howard
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Wickwire Bros., Cortland, N. Y.
Wickwire Spencer Steel Co., 41 East 42nd
St., N. Y. C.

St., N. Y. C.

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Nilson, A. H., Mach. Co., Bridgeport, Ct.
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MORGAN CONSTRUCTION Co., Worcester, Mass.
Sleeper & Hartley, Inc., Worcester, Mass.
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Waterbury (Ct.) Farrel Fdry, & Mch. Co.,
The.

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Mich. Steel & Wire Co. (U. S. Steel Corp., Subsidiary), Chicago. (U. S. Steel Corp. Subsidiary), Chicago. Co., Inc. Eastern Tool & Mrg. Co., Bloomfield, N. J. Hindley Mrg. Co., Valley Falls, R. I. Fyttsburgh Ta., Steel Co., Victorian Ta., Steel Co., U. Steel Co., C. Wickwire Spencer Steel Co., 41 East 42nd St., N. Y. C.

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American Steel & Wire Co. (U. S. Steel
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Columbia Steel Co. (U. S. Steel
Corp.
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Mo.
Roebling's, John A., Sons Co., Trenton, N. J.
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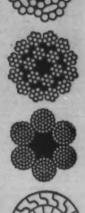
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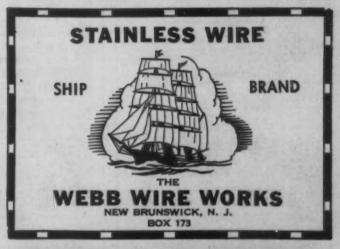
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No. 24" 42" Bullard "New Era"
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42" and 46" Colburn
54", 60" Colburn
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54", 60" Colburn
54", 60" Colburn
1, 2, 3, 4, 6 spdl. Leland-Gifford
1, 2, 3, 4, 6 spdl. Henry & Wright
32" Cinn.—Blekford Slid, Hd.
No. 2 Colburn, 1, 2, 3, 4 4 spdl.
No. 12(, 314, 513 Baker
No. 210—1 and 3 spdl. Barnes
No. 120—1 and 3 spdl. Barnes
No. 0-5 Colburn
No. 2 Western Multiple
No. 14 Natco Multiple
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No. 16 Has Sould & Eberhardt
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No. 6—60" Brown & Sharpe
No. 6—72" Brown & Sharpe
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No. 4—12" X66" Landis Universal
No. 2 Universal (Bath type)
No. 70 Heald Internal
No. 25 Heald Rotary Surf.
No. 18 Blanchard, M.D.
No. 13 Blanchard, M.D.
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No. 15

MOTOR DRIVE NORTON GRINDERS

10"x96" 14"x36" 14"x50" 14"x72" 16"x50" 18"x96" 18"x144

Lathea, No. 3 Lodge & Shipley Duomatic

14"x 6" American, grd. hd., T.A.

16"x 8" Lodge & Shipley, Taper Attach,

16"x 8" American, Taper Attach,

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24"x 10", 14" L. & S., sel. grd. hd., T.A.

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CAPITAL **SAVINGS!**

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GIDDINGS & LEWIS No. 0, 3" bar RYERSON No. 12, 4" bar BEAMAN & SMITH 5" and 6" bar NÎLES BEMENT POND No. 1½ Port, 3%" bar

BORING MILLS—Vertical

BULLARD 24"
BAUSH 53"; 2 hds.
NILES BEMENT POND 7-10" Extension
NILES BEMENT POND 42"—44"—51"—53"
POND 90"; 2 hds.

PLANERS

AMERICAN 36"x36"x20"; 3 hds. CINCINNATI 36"x36"x12"; 2 hds. NBP 48"x48"x16"; 4 hds. CLEVELAND 48"x48"x12" and 16' openside; 3 hds.

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LATHES
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PUTNAM 50"x30', grd. hd.
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BRIDGEFORD 36"x60', boring
AMERICAN 36"x21', grd. hd., QCG.
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McCABE 24-48"x14', double spindle
LODGE & SHIPLEY 24"x10' sone dr.
SO. BEND 24"x10' cone dr.
GREAVES KLUSMAN 16"x8' motor-in-base
LODGE & SHIPLEY 36"x16' grd. hd.

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CLEVELAND & spdie, Spline Hobber
GLEASON 15" Spiral Bevel Gear Finisher
GLEASON 15" Spiral Bevel Gear
FELLOWS No. 8B Burnisher
LEES BRADNER Lapper cap. 1½"x8"

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BRYANT No. 3 Internal
BLANCHARD No. 10, 65 Intl.
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NORTON 14x72. 14x96 Plain Cyl.
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DIAMOND 84" Face
PRATT & WHITNEY No. 14 surface
SPRINGFIELD No. 7 Grinder

MISCELLANEOUS
CLEVELAND %6": 2-2½": 2½-2¾" Model "A"
CLEVELAND Univ. relieving lathe
TREADWELL 12" pipe mach.
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7 KVA Winfield No. S6M
10 KVA Winfield Style S-18-M
47 KVA Taylor Type S-36-4
100 KVA Thomson Gibb M24-100
10 KW Faderal Ne. 112 Jr.
20 KW Tolede Type 140
20 KW Federal Ne. 124 Jr.
20 KW Taylor Moesta portage gun
175 Amp Westinghouse Are, M.D. on eart,
300 Amp. Gibb "Zeus" transformer
35 KW Winfield butt
35 KW Agnew butt
45 KW 76" Federal Type 8-AA
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No., 3 RH. Magoe 4/ x 3' Shuster 5/ x10' Shuster 1/ x 6' Shuster No. 1 Shuster No. 2 Sleeper & Hartley wire real

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(POST TYPE—DOUBLE COLUMN.)
6" Spindles N-B-P, fleer plate 26'x10'. Alse separate Milling Attachment, three meters of 220 V. DC. Weight 40 Tons. Excellent condition—immediate

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6"x6"x%" Kling Double Shaft, on turntable, MD.

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55 Water Street, PITTS BURGH. PA.

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#3 Thiel Filing Machine

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24" Gould & Eberhardt Shaper, gear box 2-spindle Leland-Gifford Drills, MD

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IMMEDIATE DELIVERY IS AN IMPORTANT FACTOR TODAY

1460 cu. ft. 14"x14"x12"x16" Bury Class VCCE Motor Driven. Suitable for 1005 Air Pressure

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Logemann Hydraulie, Arranged for Motor Drive, Size of Bale 7"27"214" Logemann Hydraulie Style 10P, Motor Driven. Size of Bale 4"x4"x11"

BORING MILL

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Platen 36" Not arranged for Auton Date |

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**Si34' x283'4' with 28' Lean-to, equipped with 10 ton Niles 57' 3'4" Span Crane, Motors 440 v. 3 ph. 60 c. 92' 2'4"x176' with 89' 9'4" Crane Runway

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20,000 lb. Brightman 25,000 lb. Brightman

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16"x72" Landis Roll Grinder, Complete with 25
H.P., 220 volt, 3 phase, 60 cycle Motor

PRESSES

RESSES

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No. 59 M. Toledo Straight Side, 10" Stroke, Distance between unrights 40"

No. 424 Hamilton Straight Side, 9" Stroke, Distance between unrights 46"

No. 8G-86 Ferracute Straight Side, 3" Stroke, Distance between unrights 44"

No. 13 Bliss Toggie Drawing, Stroke of Blank-holder 18", Stroke of Punch Side 26", Bolster Plate 40 M", "Solo of Punch Side 26", Bolster Plate 40 M", "Solo of Punch Side 26", Bolster Plate 56 M", "Solo of Punch Side 26", Bolster Plate 64 M", Stroke of Punch Side 29", Bolster Plate 40 M", Stroke of Punch Side 29", Bolster Plate 64 M", Stroke of Punch Side 39", Bolster Plate 64 M", Stroke of Punch Side 39"; Bolster Plate 64 M", Stroke of Punch Side 39"; Bolster Plate 66 M", Stroke of Punch Side 39"; Bolster Plate 66 M", Stroke of Punch Side 39"; Bolster Plate 66 M", Stroke of Punch Side 39"; Bolster Plate 66 M, No. 78 M; Stroke of Punch Side 39"; Bolster Plate 66 M, No. 1985.

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1200 ton Southwark Four Column, 48"x80" between columns, Slip Ring Motor Drive direct connected to Triplex Hydraulic Pump. Complete with In-tensifier, High Pressure Piping and Valves

52" Ryerson High Speed Friction Saw, Hydraulic Feed, Motor Driven. Work Table 24"x38"

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OVERHEAD ELECTRIC TRAVELING

3 ton P. & H. ... 296" span, Motors 220/3/60
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10 ton Shaw, 45" span, Motors 220/3/60
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15 ton Bedford, 50" span, Motors 220/3/60
20 ton P. & H. ... 50" span, Motors 220/3/60
20 ton P. & H. ... 50" span, Motors 220/3/60
20 ton P. & H. ... 50" span, Motors 220/3/60
20 ton P. & H. ... 50" span, Motors 220/3/60
20 ton P. & H. ... 50" span, Motors 220/3/60
20 ton Niles, 45" span, Motors 220 volt DC 30 ton Niles, 46" span, Motors 220 volt DC 30 ton Niles, 46" span, Motors 220 volt DC 30 ton Niles, 46" span, Motors 220 volt DC 30 ton Niles, 45" span, Motors 220 volt DC 30 ton auxiliary holst 50 ton Niles, 45" span, Motors 220 volt DC 30 ton auxiliary holst 50 ton Niles, 45" span, Motors 220 volt DC 30 ton auxiliary holst 50 ton Alliance, 55" span, Motors 220 volt DC 30 ton Alliance, 45" span, Motors 220 volt DC 30 ton Niles, 45" span, Motors 220 volt DC 30 ton

21%" 4". 5" Ajax, New Model Machines
2". 3". 5" National, Steel Frame
7" Ajax, Steel Frame
HEADER
1%" Acme Size C. Aranged for Motor Drive.
Equipped with automatic roll feed, rivet ejector
and vertical automatic release
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Rio-Chambersburg-Billings & Spencer HAMMERS—5TEAM DROP 3000—5000—6000—12,000 lb, Erio-Chambersburg-Billings & Spencer

HAMMERS—STEAM PORGING 3500—4000—5000—6000—20,000 lb. Erlo—Chambersburg—Niles-Bement-Pond

No. 6B Nazel Hammer, Motor Driven. Capacity 7"

No. 6B Nazel Hammer, Motor Driven. Capacity ?

LEYELER—ROLLER

48" McKay 17 Roll, All Fear Driven. Machine arranged for geared motor drive, Rolls 3%" dis. Capacity No. 16 gauge

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Garrison Bar Shear, Arranged for Motor Drive. Length of Blade 19 1/16", Capacity 5" Rounds Fisher Fdry, Co. Bar Shear, Arranged for Motor Drive. Length Blade 22", Capacity %" thick by 15" wide hot steel

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72" Long & Allstatter, Arranged for Motor Drive.
Capacity 14 ga. Spring Holddowns

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10 ga. Spring Holddowns

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Capacity 4" Plate
126" Lewis Fdry., Motor Driven. 24" Throat.
Capacity 4" Plate
Capacity 4" Plate
Capacity 4" Plate

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Bliss, Belt Driven, Capacity ¼" Plate No. 6 Quickwork, Motor Driven, 48" Throat, Capacity ¾" Plate

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G-36 Yoder, Motor Driven. Equipped with automatic counting attachments and complete sets of alitting knives

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Capacity steel bars 1½" to 3½" dia., Tubes
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30 ton Southwark, Complete with Vertical Hydraulic
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No. 2-A Brown & Sharpe Univ., M. D.
No. 2-A Brown & Sharpe Univ., M. D.
No. 2 Cincinnati Vertical
No. 3 Cincinnati Princi
No. 3 Cincinnati Plain
No. 4 Kempsmith Maxi Mill
No. 3-S Cincinnati Plain

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PLANERS

-72"x72"x12" N-B-Pond, M.D. -56"x56"x14" Gray -48"x48"x18" Cincinnati, M.D. -48"x48"x16" Selfors, M.D. -48"x48"x14" N-B-Pond, M.D. -42"x42"x22" Cincinnati, M.D. -36"x36"x14" Gray, M.D. GRINDERS

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GRINDER, No. 2 Gineinnati Univ.
GRINDER, Pratt & Whitney, Surface, Bail Brg., M.D.
GRINDER, No. 70 Heald, Internal
GRINDER, No. 70 Heald Duplex, Double Spindle
GRINDER, No. 70 Heald Duplex, Double Spindle
GRINDER, No. 70 Heald, Internal
GRINDER, No. 72 Heald, M.D., Hyd. Foed (3)
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PLANER, SO*XD'*14" Niles, Bemest-Pond
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PLANER, SO*XD'*15" Liberty Openade, Meter
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DISSESS 10 BR 50 GR Henry & Wrighth, M.D.
SHEAR, 10', '4" United Eng's, M.D.
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For Immediate Delivery

Cleveland 41/2" Model "M" 4-Spin-dle Chucking Machine, M.D. by 10 H.P. 3-60-220.

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13/4" Gridley 4-Spindle, Model "F". 21/4" Gridley Single Spindle, M.D.

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Many other high grade machines.

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Over 82% of the manufacturers subscribing to The Iron Age renew year after year at \$6 per annum. This renewal percentage represents reader interest.

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600 manufacturers are running regularly on a yearly contract.

4,372 advertising pages were used for their selling messages during 1936.

In surveys made by 44 manufacturers to ascertain "What publications do you use most in your business?" The Iron Age landed in first place 34 times. One other publication landed in first place 10 times. The others in the field never landed in first place in these surveys.

The Iron Age is the metal-working industry's "FIRST" in the number of advertisers and advertising volume, reader volume (over 70,000 metal-working executives read The Iron Age weekly), in the amount of editorial matter published, prestige, reader-interest and advertising power.

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Beriag Mill—Eapen-Lucas No. 26—4" Bar Floor Type Breash—Foote-Burt No. 1, M.D. Vertical Hrd. Dleing Machine—(2) 25 Ton Henry & Wright with Scrap Cutter, M.D. Drill—Niles 6' Universal Radial.

Drill—Pratt & Whitney No. 11 Mult. Spdle.

Gear Shapers—Fellows No. 7—High Speed (2).

Grinder—Brown & Sharpe No. 10, No. 11 Plain.

Grinder—Heald No. 70 Internal.

Grinder—Queen City 16"x72" Pl. Cyl.

Grinder—Pratt & Whitney 14" B.B. Vert. Sur.

Grinder—Badger No. 231 Dise.

Lathe—Warner & Swasey No. 2A Turret.

Lathe—Warner & Swasey No. 2A Turret.

Lathe—Whitcomb-Blaisdell 20"x24" Q.C.G.

Miller—Allwaukee No. 2½B Vertical.

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Miller—Milwaukee No. 1½B Double Overarm S.P.D.

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Miller—Nilwause No. 12. No. 2 Duplex.

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Planer—Niles-Bement-Pond 42"x42"x18"—M.D. Four

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No. 2 Automatics. Serew Machine—Brown & Sharpe No. 90 High Speed

Auto.
Serew Machines—(3) Cone 1½".
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Serew Machines—New Britain No. 652.
Shapers—(2) Pratt & Whitney Vertical (1-6", 1-10").
Shaar—Niagara No. 772.
Tester—Richle 100,000 Lb., M.D., Hardness.
Thread Roller—Waterbury-Farrel No. 4 Screw.

15

BOTWINIK BROS., INC.

No. 8—Buffalo "Armor Plate" Bar Cutter—95% new. 11' Stoll Motor Driven Power Shear —capacity 14 Ga.

24" x 12' Lodge & Shipley Crank-Shaft Lathe.

Shaft Lathe.
30" x 30" x 10' Cleveland Open Side Planer, 3 heads.
48" x 48" x 12' Cleveland Open Side Planer, 2 heads.
Ingersoll Miller, 56" x 36" x 10', 4 heads.

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No. 1/2—Buffalo "Universal" Iron Worker.

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Ne. 14 Cechrane Bly Duplex Universal Vertical Mill
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BUCYRUS 320-B, 2200/4000 voits, 3 ph. 60 eyeles, A.C. 250 voit Ward-Leonard centrol, 90 ft. boom and 58 ft. dipper steks. Built in 1925 and used only two years, and in good condition. Lecated near Madisonville, Ky. Parteash; terms if necessary.

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450	West.	440/220	Synch.	257
450/3		2200	CW-Slipring	875/700
400	West.	2200	CW-Slipring	290
400	G.E.	4150/2300	MT-Slipring	390
400	West.	2300	CW-Slipring	514
300	Al. Chal,	2200	ANY-Slipring	
300	West.	440/220	CW-Slipring	1800
250	G.E.	4000/2300	MT-Slipring	257
250	CR. WH.	440/220	128Q-Slipring	
250	West.	440/220	CW-Slipring	585
225	Elec. Mchry.		3-BRGSynch	600
220	G.E.	440/220	ATI-Synch.	
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d.c.			RS-TRANSFO	HMERS
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5-15 D. C. 500	/1000	550 G.E.		290
2-20 D. C. 500	/1000	550 G.E.		340
1-Rock River Pu	nch, 48"	Throat,	Architec-	
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1-15-Ton Morgan	Crane,	68' Span		
2-15-Ton Morgan				
1-5-Ton Universa	l Crane.	1/2 yard	Williams	
Bucket, Gas				
White Truck		******		3,500
1-50-Ton Industr	ial Bay	City Wre	ck Crane	4,500
1-20-Ton Browni				4,000
1-25-Ton Industr	rial Bay	City Los	co. Crane	5,000
1-20-Ton McMyl	er Loco.	Crane	******	4,000
1-15-Ton Browni	ng Loco.	Urane	*******	3,500

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2-400 3 ph. 60 cy. 500 2200 Westinghouse	3800
1-450 3 ph. 60 cy. 514 550 G.E. S.R.	958
5-15 D. C. 500/1000 550 G.E	290
2-20 D. C. 500/1000 550 G.E	340
1-Rock River Punch, 48" Throat, Architec-	233
tural Jaw. Price	850
1-15-Ton Morgan Crane, 68' Span	-
2-15-Ton Morgan Crane, 52' Span	
1-5-Ton Universal Crane, 1/2 yard Williams	
Bucket, Gas Driven Motor, mounted on	
White Truck	3,500
1-50-Ton Industrial Bay City Wreck Crane	4,500
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x 96 4,600 lbs.

18 GA.

x 71¾ 6,500 lbs. x 76¾ 11,500 " x 96 7,300 " x 57¼ 125 " x 61¾ 3,500 "

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12% × 62 4,200 lbs.
21½ × 71½ 993 "
27 11/16 × 61% 16,000 "
28¾ × 51 36 "
31¼ × 57¼ 200 "
33 × 71¼ 3,000 "
34 × 57¼ 725 "
36½ × 71¼ 2,800 "

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x 441/4 1,900 lbs.

22 Ga.

x 571/4 1,200 lbs. 111/2

28 GA.

x 45% 8,000 lbs. x 58 387 " x 72 6,000 " x 72 2,000 " 171/2

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THE IRON AGE, July 8, 1937-179

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1 lb. to 4000 lbs.
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Light and Medium

Electric Spot Welding and
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Te specialize in designing stampings to substitute castings. Dies designed and built for mantity production.

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FOR SALE

FACTORY SITE; Central Ohio; Situated in small community of 2000; comprises 8 acres; steel wire fence all around; railroad siding; brick office building; steel factory buildings; tile and cement warehouse build-ings; water, fuel and labor; ideal. Further information and details can be had by communicating with The I. A. Barnett Company, Barberton, Ohio.

Active 21-year-old Fresno fabrica-tion business for sale. Complete, modern equipment for tank manu-facture and contract welding. Now employs 20 men. Building 100' x 150'. Clientele of 150 mile radius. Will support two or three partners. De-mand for our welded products is growing. Write Wm. M. Myers, 1801 Santa Clara St., Fresno, Calif.

Procurement Division, Public Buildings Branch, Washington, D. C., June 15, 1937.
—Sealed proposals in duplicate will be publicly opened in this office at 1 P. M., July 29, 1937, for construction of the U. S. P. O. at Ballinger, Texas. Upon application, one set of drawings and specifications will be supplied free to each General Contractor, interested in subdrawings and specifications will be supplied free to each General Contractor interested in submitting a proposal. The above drawings and specifications MUST be returned to this office. Contractors requiring additional sets may obtain them by purchase from this office at a cost of \$5 per set, which will not be returned. Checks offered as payment for drawings and specifications must be made payable to the order of the Treasurer, U. S. Drawings and specifications will not be furnished to Contractors who have consistently falled to submit proposals. One set upon request, and when contors who have consistently failed to submit pro-posals. One set upon request, and when con-sidered in the interests of the Government, will be furnished, in the discretion of the Assistant Director, to builders' exchanges, chambers of commerce or other organizations who will guar-antee to make them available for any Sub-con-tractor or material firm interested, and to quan-tity surveyors, but this privilege will be with. try surveyors, but this privilege will be with-drawn if the sets are not returned after they have accomplished their purpose. W. E. Rey-nolds, Assistant Director of Procurement, Public Buildings Branch.

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506 Third St., Watertown, Wis.

Procurement Division, Public Buildings Branch, Washington, D. C., June 25, 1937 .- Sealed pro posals in duplicate will be publicly opened in this office at 1 P.M., July 28, 1937, for construction of the U. S. Agriculture and P. O. at Oneonta, Ala. Upon application, one set of drawings and specifications will be supplied free to each General Contractor interested in submitting a proposal. The above drawings and specifications MUST be returned to this office. Contractors requiring additional sets may obtain them by purchase from this office at a cost of \$5 per set, which will not be returned. Checks offered as payment for drawings and specifications must be made payable to the order of the Treasurer, U. S. Drawings and specifications will not be furnished to Contractors who have consistently failed to submit proposals. One set upon request, and when considered in the interests of the Government, will be furnished, in the discretion of the Assistant Director, to builders' exchanges, chambers of commerce or other organizations who will guarantee to make them available for any Sub-contractor or material firm interested, and to quantity surveyors, but nrm interested, and to quantity surveyors, but this privilege will be withdrawn if the sets are not returned after they have accomplished their purpose. W. E. Reynolds, Assistant Director of Procurement, Public Buildings Branch.

PLANT FOR SALE

Industrial Plant, excellent for structural steel, plate steel work, heavy machinery, etc. Cranes up to 75 ft. span. 30 ton capacity. Located in Delaware, where compensation insurance rates, taxes and labor conditions are very favorable. Over 8 acres of land. Priced to sell.

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BRAZIL: A Brazilian, owner of 90,000 acres of land in Maranhão that has been surveyed by the Federal Government, and found rich in manganese and aluminum ores, is anxious to make connections with American capital to develop this land. Splendid opportunity. Full details given to interested parties. Caixa Postal 1538, São Paulo, Brazil.

Procurement Division, Public Buildings Branch, Washington, D. C., June 17, 1937.— Scaled proposals in duplicate will be publicly opened in this office at 1 P. M., July 23, 1937, for furnishing all labor and materials and performing all work for construction of the U. S. P. O. at Gunnison, Colo. Upon application, one set of drawings and specifications will be supplied free to sach General Contractor interested in submitting a proposal. The above drawings and specifications MUST be returned to this office. Contractors requiring additional sets may obtain them by purchase from this office at a cost of \$5 per set, which will not be returned. Checks offered as payment for drawings and specifications must be made payable to the order of the Treasurer, U. S. Drawings and specifications will not be furnished to Contractors who have consistently failed to submit proposals. One set upon request, and when considered in the interests of the Government, will be furnished, in the discretion of the Assistant Director, to builders' exchanges, chambers of commerce or other organizations who will guarantee to make them available for any Sub-contractor or material firm interested, and to quantity surveyors, but this privilege will be withdrawn if the sets are not returned after they have accomplished their purpose. W. E. Reynolds, Assistant Director of Procurement, Public Buildings Branch.

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Established 1915

THE NATIONAL BUSINESS BOURSE
H. H. Harrison, Director
20 W. Jackson Blvd., Chicago

HELP WANTED

GENERAL MANAGER FOUNDRY AND MACHINE SHOP. A specialty foundry expanding its facilities and personnel, has an opening for an executive capable of assuming full charge of production, personnel and engineering. This man must have a successful record as an organizer, in handling labor relations, production control, costs, etc. The first letter must contain full details and salary requirement in order to receive consideration. Address Box S-258, care The Iron Age, 239 W. 39th St., New York.

WANTED: FIRST CLASS MECHANIC with engineering training, experienced in handling men and in planning and managing production, who is looking to advance himself, will find unusual opportunity with manufacturer of medium and large machine tools and special machinery. Give full particulars in first letter as to experience and with whom, also age and salary expected. Correspondence considered confidential. Address Box S-251, care The Iron Age, 239 W. 39th St., New York.

SALESMEN WANTED — Commission representatives to sell non-ferrous castings in Illinois, Indiana, Michigan, Wisconsin and Iowa territories. Company offering complete service on castings to five tons: aluminum, bronze, brass and copper. Patterns, machine shop, plating, painting. Give complete details in first letter. Address Box S-257, care The Iron Age, 239 W. 39th St., New York.

GENERAL MANAGER—STEEL FOUNDRY—NEW ENGLAND—Group advertising above will consider applications for a general manager who can produce unquestioned proof of steel casting business obtainable and ability to profitably operate steel foundry. Address Box S-262, care The Iron Age, 239 W. 39th St., New York.

MANUFACTURERS REPRESENTATIVES. An engineer, a practical man and an executive, all college men, contacting metal working industry of western Penna. desire additional item on commission basis. Address S-253, care The Iron Age, 239 W. 39th St., New York.

MANUFACTURERS OF MACHINERY, with modern equipment desire additional lines of machinery to manufacture; would like to contact responsible party with following; commission basis. Address Box S-229, care The Ivon Age, 239 W. 39th St., New York.

HELP WANTED

WANTED ASSISTANT SUPERINTENDENT—Real opportunity and permanent position with long established, highest standing, machinery manufacturer for high grade production man 35-40 who can get best out of men and good at training new men. Must be graduate mechanical engineer, and good mechanic, with proven ability as feader and organizer in production work. Salary to start \$400.00 and bonus after three months. Must know thoroughly machine shop, sheet metal and plate shop operations and preferably with foundry experience. Must be capable in due time of taking full responsibility for efficient and economical production. Our own organization have been advised of this ad. Plant located in beautiful city of thirty thousand in Middle Atlantic States, employing 500 men and thoroughly modern in every way. No consideration whatever will be given to applicants whose qualifications are in any way short of the requirements as fully enumerated above. In your first letter, give age, education, places and period employed, duties, salary in each case, reason for changes and send photograph. All replies will be held in absolute confidence and no one communicated with until permission is granted. Address Box S-256, care The Iron Age, 239 W. 39th St., New York.

EXPERIENCED MECHANIC for reconditioning and setting up heading equipment, etc., also charge production of new Cap Screw and Stove Bolt Department. Excellent opportunity for right man. Plant located in Brooklyn. Write giving details of experience, etc., which will be held in confidence. Address Box S-250, care The Iron Age, 239 W. 39th St., New York.

STEEL CASTING SALESMANAGER, NEW ENGLAND. Group with ample capital ready to open fully equipped steel foundry in New England want sales manager. This man must now be handling good volume of steel casting business in this territory. Participation and profitable permanent arrangement for right man. Address Box S-261, care The Iron Age, 239 W. 39th St., New York.

SITUATIONS WANTED

PLANT ENGINEER—SUPERINTENDENT OF POWER AND MAINTENANCE—ELECTRICAL ENGINEER. Experienced in economical operation of Power Houses and the systematic maintenance of production machinery for high dependability and low labor cost. A thoroughly practical engineer whose experience in Foundry, Machine Manufacturing and Chemical Plants includes Design and Construction of Power Houses and Manufacturing Buildings, Electrical and Steam Distribution, Motor Applications, Material Handling, Pumping and Production Layouts. Seasoned ability with men. Technical and Commercial education. Twenty years' experience. Address Box M-20, care The Iron Age, 7310 Woodward Ave., Detroit Mich.

MAN WITH WIDE EXPERIENCE, sales management, purchasing and shop, hammered and drop forgings, castings and engineering products desires traveling or executive position. Address Box S-234, care *The Iron Age*, 239 W. 39th St., New York.

FIRST CLASS practical Boiler Shop foreman on Boilers, tanks and general plate work. Ex-perienced in Laying out and Steel fabrication. Address Box S-235, care The Iron Age, 239 W. 39th St., New York.

MANUFACTURERS DIRECT REPRESENTATIVE. Fifteen years' contact Phila. dealers & industrials. Man 38. Address Box S-260, care The Iron Age, 239 W. 39th St., New York.

ROLL TURNER. Experienced on small shapes desires permanent position. Address Box S-254, care The Iron Age, 239 W. 39th St., New York.

SITUATIONS WANTED

PERSONAL MESSAGE to the PRESIDENT

I know a man whe has the ability, experience and enthusiasm to do an A-I job in sales and merchandising for some live company. He holieves in himself and can show proof of his unusual record. Has had success in both personal and executive handling of sales, advertising and financing of both tangibles and intangibles. He is mechanically trained and inclined, Well educated. He has many valuable contacts and knows manufacturing problems. He is an inspiring speaker and organizer. He would lift a distinct burden for an over-busy president or prove an efficient vice-president with a co-ordinating job to de. Layal beyond question. He does not lack spensors. To valid inquiry I will gladby furnish details.

ADDRESS BOX 8-252 Care The Iron Age, 239 W. 39th St., New York

ASSISTANT TO PRESIDENT AVAILABLE. Mr. President of a medium sized mechanical manufacturing organization, do you need an assistant that can help you in administrative, engineering, manufacturing, selling, sales promotion and personnel work? If so, the advertised's 17 years' experience is available to you. Education: a technical graduate. Experience: Electrical field—power production, motor and building supplies. Machine tool field—production parts, cutting tools, standard and high production special machinery. Location is secondary to opportunity. Address Box S-239, care The Iron Age, 239 W. 39th St., N. Y. City.

GENERAL MANAGER AVAILABLE. Are you contemplating a change in your executive personnel that will enable your business to maintain consistent sales and production costs and net profits under existing conditions, likewise fortify it against the next business decline? If so mutually desirable and satisfactory relations should be apply the productive the advantage where mutually desirable and satisfactory relations should result from contacting the advertised, whose broad experience as General Manager of metal manufacturing industries includes taking two companies out of the red and covers directing responsibility of all office, sales, financial and production activities. Address Box S-202, care The Iron Age, 239 W. 39th St., New York.

INDUSTRIAL ENGINEER: intensively experienced in all phases production manufacturing desires opportunity requiring wide knowledge of industrial economics. Applicant knows materials, costs analysis, planning, interdepartmental relations; experienced designing machine parts, tools, piece parts for economical production; thorough machinist and draftsman, knowledge of patent procedures, construction industry. Technical college education, age 38, Protestant. Address Box S-259, care The Iron Age, 239 W. 39th St., New York. INDUSTRIAL ENGINEER: intensively ex-

MANUFACTURER'S SALESMAN—competent, aggressive, experienced—in national distribution. Wide acquaintance handling large volume sales to utilities and jobbers. Gas and air conditioning equipment, plumbing and mill and mine specialties. 14 years as salesman, sales promotion man and sales manager, leading manufacturers. College man. Address Box A-923, care The Iron Age, Park Bldg., Pittsburgh, Pa.

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MANUFACTURERS REPRESENTATIVE in Pittsburgh District contacting steel plants and manufacturing concerns. Selling experience together with engineering training and experience Address Box A-924, care The Iron Age, 428 Park Bldg., Pittsburgh, Pa.

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Situation Wanted Rates

Set solid, minimum 25 words......\$1.09 Each additional word 4c

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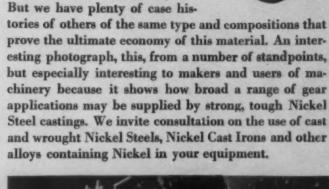
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Nickel to many a composition. Adds it to fortify steel castings against the ravages of impacts, fatigue, stresses, and wear. That Nickel helps these castings live to a riper service age is proved by some of the case histories cited here. The two Pullmans shown are about to be joined with coupler knuckles (see inset) of Nickel Cast Steel. Just remember that when the impact comes there's a 20-ton bump between metals—and that there are heavy tensile and compressive stresses when the train starts and stops. Since 1928 most of these Pullman coupler knuckles have been made of Cast Nickel-chromium Steel. More than 10,000 have been placed in service. The possibilities of effecting long run economy in your equipment make the Cast Nickel Steels well-worth investigating.



THESE curious globular castings came from the locks of the Panama Canal. They are called pintles—pivots on which the huge 79-ton lock gates turn. Before they were removed 20 years of service were chalked up to their credit. The one on the left (pressure side) shows only slight evidence of wear; the one on the right (slack side) shows dirt and scale but no wear. Another example of the downright economy of the Nickel Cast Steels.

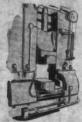


lection of Nickel Cast Steel gears.



NICKEL STEELS

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StanoStamp "C" Stops "Build-Up" on Dies

A Detroit Manufacturer* of automobile accessories and parts had a serious problem in stamping cold rolled steel. A Standard Salesman submitted a sample of StanoStamp "C" with instructions for mixing it with water and applying it to the work.

Here's what the customer writes-.. The results were exactly what

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the Presses entirely free from scratches and well formed.

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"Lubrication in Honing and Lapping"
"Lubrication in Grinding

Operation" will be supplied on request.) "I had that same LUBRICATION PROBLEM



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are listening in-but that's not eavesdropping here. The lubrication information that one engineer gets and the experiences he has are the common property of all engineers in his office - in fact, throughout the whole Standard Oil engineering organization. That's just one reason Standard Lubrication Engineering Service is so effective.

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to beat. Try it the next time you have a particularly knotty problem of lubrication. Call your local Standard Oil office and tell one of the Lubrication Engineers you have a lubricating job he can't "lick". See what

Remember this, you can't lose. Whether he's successful or not-it costs you nothing. The saving he does make is yours. From records of past service the odds are 100 to 1 he'll have many helpful, cost-

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saving suggestions to offer.

STANDARD OIL COMPANY (INDIANA)

LUBRICATION ENGINEERING

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SPECIALIZED PRODUCERS OF COLD ROLLED STRIP STEEL

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The OXWELD*CM-16

A 45-Pound Öxy-Acetylene Machine for Cutting Steel

The new Oxweld CM-16 portable cutting machinepriced at \$175.00† makes available to you many of the advantages of oxy-acetylene machine cutting, at a price never before so low.

The CM-16 is one of a complete line of portable and stationary machines. It can cut steel plate up to four inches thick in straight lines and circles automatically-or when guided by hand, it can cut irregular shapes.

The Oxweld CM-16 Machine is compact, easy to manipulate and especially useful when it is necessary to move the machine from job to job. Write for a descriptive folder to-

The Linde Air Products Company, Unit of Union Carbide and Carbon Corporation, New York and principal cities.

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Everything for Oxy-Acetylene Welding and Cutting

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2-THE IRON AGE, July 29, 1937

THE IRON AGE, published every Thursday by the CHILTON CO. (INC.). Publication Office, Chestnut & 56th Sts., Philadelphia, Pa. Editorial and Executive Offices, 239 W. 39th St., New York, N. Y. Entered as second class matter November 8, 1932, at the Post Office at Philadelphia under Act of March 3, 1879. \$6.00 a year in U. S., Canada \$8.50, Foreign \$12.00. Vol. 140, No. 5.



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The forward march of industry has set up unprecedented standards of precision, wearing qualities and resistance to destructive forces. Ludlum has helped make these standards possible with new alloys that fill many general needs or solve individual problems exactly.

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PRICES ON FINISHED AND SEMI-FINISHED IRON AND STEEL

PRICES ON FINIS	SHED AND SEMI-FINISHED II	RON AND STEEL
SEMI-FINISHED STEEL Billets, Blooms and Slabs F.o.b. Pittsburgh, Chicago, Gary, Cleveland, Youngstown, Buffalo, Birmingham. Prices at Duluth are \$2 a ton higher, and delivered Detroit \$3 higher. Per Gross Ton Rerolling \$37.00 Forging quality 43.00 Sheet Bars F.o.b. Pittsburgh, Chicago, Cleveland, Youngstown, Buffalo, Canton, Sparrows Point, Md, Per Gross Ton Open-hearth or Bessemer \$37.00 Skelp F.o.b. Pittsburgh, Chicago, Youngstown, Buffalo, Coatesville, Pa., Sparrows Point, Md. Grooved, universal and sheared 2.10c. Wire Rods (No. 5 to 9/32 in.) Per Gross Ton F.o.b. Pittsburgh or Cleveland. \$47.00 F.o.b. Chicago, Youngstown or Anderson, Ind 48.00 F.o.b. Worcester, Mass. 49.00 F.o.b. Birmingham 50.00 F.o.b. San Francisco 56.00 F.o.b. San Francisco 56.00 F.o.b. Galveston 7/64 in., inclusive, \$5 a ton over base. BARS, PLATES, SHAPES Iron and Steel Bars Soft Steel Base per Lb. F.o.b. Pittsburgh 2.45c. F.o.b. Chicago or Gary 2.50c. F.o.b. Duluth 2.60c. Del'd Detroit 2.60c. F.o.b. Buffalo 2.55c. Del'd Philadelphia 2.74c. Del'd New York 2.78c. F.o.b. cars dock Gulf ports 2.85c.	F.o.b. cars dock Gulf ports 2.65c. F.o.b. cars dock Pacific ports 2.80c. Wrought iron plates, f.o.b. Pittsburgh 3.80c. Floor Plates F.o.b. Pittsburgh 3.80c. F.o.b. Chicago 3.85c. F.o.b. Coatesville 3.90c. F.o.b. cars dock Gulf ports 4.20c. F.o.b. cars dock Pacific ports 4.35c. Structural Shapes Base per Lb. F.o.b. Pittsburgh 2.30c. Del'd Cleveland 2.435c. F.o.b. Buffalo or Bethlehem 2.35c. Del'd New York 2.5025c. F.o.b. Birmingham (standard) 2.40c. F.o.b. cars dock Gulf ports 2.65c. F.o.b. cars dock Gulf ports 2.80c. Steel Sheet Piling Base per Lb. F.o.b. Chicago or Buffalo 2.70c. F.o.b. Chicago or Buffalo 2.70c. F.o.b. Chicago or Buffalo 2.70c. F.o.b. Cars dock Gulf or Pacific Coast ports 3.05c. RAILS AND TRACK SUPPLIES F.o.b. Mill Standard ralls, heavier than 60 lb., per gross ton \$42.50 Angle bars, per 100 lb 2.80 F.o.b. Basing Points Light rails (from billets) per gross ton \$43.00 Light rails (from rail steel) per gross ton \$43.00 Light rails (from rail steel) per gross ton \$43.00 Light rails (from rail steel) per gross ton \$43.00 Light rails (from rail steel) per gross ton \$43.00 Light rails (from rail steel) per gross ton \$40c. Track bolts, to steam railroads 4.35c. Track bolts, to jobbers, all sizes (per 100 counts) Basing points on light rails are Pittsburgh. Chicago and Birmingham; on spikes and tie plates. Pittsburgh. Chicago, Portsmouth. Ohlo. Weirton, W. Va. St. Louis, Kansas City, Minneau, Colo., Birmingham and Pacific Coast ports; on tie plates alone, Steelton, Pa., Buffalo on spikes alone, Steelton, Pa., Buffalo on spikes alone, Steelton, Pa., Buffalo on spikes alone, St	No. 24, f.o.b. Birmingham
(For merchant trade) F.o.b. Pittsburgh	SHEETS, STRIP, TIN PLATE TERNE PLATE Sheets Base per Lb.	## Base per Box \$4.65 F.o.b. Gary

WIRE PRODUCTS
(Carload lots, f.o.b. Pittsburgh and Cleveland)
To Manufacturing Trade
Bright wire
To the Trade Base per Keg
Base per Keg \$2.75
Galvanized rence wire 3.60 Polished staples 3.45 Galvanized staples 3.70 Barbed wire, galvanized 3.40 Twisted barbless wire 3.40 Woven wire fence, base column 74 Single loop bale ties, base col. 63 Chicage and Anderson, Ind., mill prices are \$1 a ton over Pittsburgh base (on all products except woven wire fence, for which the Chicage price is \$2 above Pittsburgh; Duluth, Minn., mill prices are \$2 a ton over Pittsburgh, except for woven wire fence, which is \$3 over Pittsburgh.
and Birmingham mill prices are \$3 a ton over Pittsburgh. On wire nails, barbed wire and staples, prices at Houston, Galveston and Corpus Christi, Tex., New Orleans, Lake Charles, La., and Mobile, Ala., are \$6 a ton over Pittsburgh. On nails, staples and barbed wire, prices of \$6 a ton above Pittsburgh are also quoted at Besumont and Orange, Tex.
STEEL AND WROUGHT IRON PIPE AND TUBING
Welded Pipe Base Discounts, f.o.b. Pittsburgh
District and Lorain, Ohio, Mills
butt Weld
F.o.b. Pittsburgh only on wrought from pipe. Butt Weld Steel In. Black Galv. 1/2 52 31 1/4 48 +13 +35 1/4 to 3/8 55 38 1/2 1/2 20 1 1/2 1/2 59 1/2 49 1/4 to 3 62 1/2 53 1 2 1/4 30 14 1 to 3 64 1/2 55 1/2 11/2 34 16 1/2 Lap Weld Lap Weld 2 57 47 1/2 2 26 1/2 10
Lap Weld
2½ & 360 50½ 2½ t03½ 27½ 12½ 3 3½ t0 662 52½ 429½ 16 7 & 861 50½ 4 ½ t0 828½ 15 9 & 1060½ 50 9 to 1224½ 10 11 & 12.59¼ 49
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On butt-weld and lap-weld steel pipe jobbers are granted a discount of 5%. On less-than-carload shipments prices are determined by adding 25 and 30% and the carload freight rate
to the base card. Note-Chicago district mills have a base two points less than the above discounts. Chicago delivered base is 24 points less. Freight is figured from Pittsburgh, Lorain, Ohio, and Chicago district mills, the billing being from the point producing the lowest price to destination.
Boiler Tubes .
Seamless Steel Commercial Boiler Tubes and Locomotive Tubes (Net base prices per 100 ft. f.o.b. Pittsburgh in carload lots)
in carload lots) Cold Hot Drawn Rolled
In carload lots Cold Drawn Rolled Drawn Drawn
Extra for less-carload quantities: 25,000 lb. or ft. to 39,999 lb. or ft. 5 12,000 lb. or ft. to 24,999 lb. or ft. 12% 6 6,000 lb. or ft. to 11,399 lb. or ft. 25 % 2,000 lb. or ft. to 5,999 lb. or ft. 35 % Under 2,000 lb. or ft

CAST IRON WATER PIPE
*6-in. and larger, del'd Chicago. \$55.00 6-in. and larger, del'd New York 53.00 *6-in. and larger, Birmingham. 47.00 *6-in. and larger, 6 b. dock. San
6-in. and larger, f.o.b. dock, San Francisco or Los Angeles 56.00 F.o.b. dock, Seattle 56.00
4-in., f.o.b. dock, San Francisco or Los Angeles
Class "A" and gas pipe, \$3 extra. 4-in. pipe is \$3 a ton above 6-in.
Prices for lots of less than 200 tons. For 200 tons and over, 6-in, and larger is \$46, Birmingham, and \$54 delivered Chicago; and 4-in, pipe, \$49, Birmingham, and \$58 delivered Chicago.
BOLTS, NUTS, RIVETS, SET SCREWS Bolts and Nuts
(F.o.b. Pittsburgh, Cleveland, Birmingham or Chicago)
Per Cent Off List Machine and carriage bolts:
½ in. x 6 in. and smaller.65 and 5° Larger and longer up to
1 in
Lag bolts
Lag bolts
blank or tapped: ½ in. and smaller 65
9/16 in. to 1 in. inclusive60 and 5 1% in. and larger60
Jobbers discount on above items, 5 per cent.
Less carload lots and less than full container quality. Less carload lots in full container quantity, an additional 10 per cent discount; car- load lots and full container quantity, still an- other 5 per cent discount.
Semi-finished hexagon nuts, U.S.S. and S.A.E.: ½ in, and smaller60 and 10
9/16 in. to 1 in. inclusive60 and 5 1½ in. and larger
tached
On stove bolts freight is allowed to destina- tion on 200 lb. and over.
Large Rivets
Base per 100 Lbs. F.o.b. Pittsburgh or Cleveland\$3.60 F.o.b. Chicago or Birmingham 3.70
Small Rivets (7/16-in. and smaller) Per Cent Off List
F.o.b. Cleveland
ham65 and 5 Cap and Set Screws
(Freight allowed up to but not exceeding 65c. per 100 lb. on lots of 200 lb. or more)
Milled cap screws, 1 in. dia. and
Milled standard set screws, case
hardened, 1 in. dia. and smaller 75 Milled headless set screws, cut thread % in. and smaller 75 Upset hex. head cap screws U.S.S.
or S.A.E. thread, 1 in. and smaller 60
Upset set screws, cup and oval points
Milled studs 65
Alloy and Stainless Steel
Alloy Steel Blooms, Billets and Slabs
F.o.b. Pittsburgh, Chicago, Canton, Massillon, Buffalo, Bethlehem.
Base price, \$60 a gross ton.

S.A.E. Sales
Series Differential
Numbers per 100 lb.
200 (14% Nickel) 0.75
2300 (3½% Nickel) 1.55

\$2.2b \$2.2b \$2.00 \$2.2b \$2.00 \$2.0
CORROSION & HEAT RESISTANT ALLOYS
(Base prices, cents per lb., f.o.b. Pittsburgh)
Chrome-Nickel
No. 304 No. 302 Forging billets 21.25c. Bars 25c. Plates 29c. Structural shapes 25c. Sheets 36c. Hot-rolled strip 23.50c. Cold-rolled strip 30c. Drawn wire 25c.
Straight Chrome
Straight Chrome No. No. No. No. No. 410 430 442 446 Bars .18.50c. 19c. 22.50c. 30.50c. Plates .21.50c. 22c. 25.50c. 30.50c. Sheets. 26.50c. 29c. 32.50c. 36.50c. Hot strip 17c. 17.50c. 23c. 28c. Cold stp. 22c. 22.50c. 28.50c. 36.50c.
TOOL STEEL
High speed 67c. High-carbon-chrome 43c. Oil-hardening 24c. Special 22c. Extra 18c. Regular 14c. Prices for warehouse distribution to all points on or East of Mississippi quotations are \$a\$ a lb. higher.
British and Continental
BRITISH
Per Gross Ton f.o.b. United Kingdom Ports
Ferromanganese, ex-
port £20 Nominal Tin plate, per base box 25s. to 25s. 6d. Steel bars, open-hearth £11 Beams, open-hearth £10 12s. 6d. Channels, open-hearth £10 12s. 6d. Angles, open-hearth £10 12s. 6d. Black sheets, No. 24 gage £15 Galvanized sheets, No. 24 gage £15
CONTINENTAL
Per Metric Ton, Gold £, f.o.b. Continental Ports
Current dollar equivalent is ascertained by multiplying gold pound prices by 124.14 to obtain francequivalent and then converting at present rate of dollar-france exchange. Billets, Thomas£4 7s. 6d.
Wire rods, No. 5 B.W.G£5 2s. 6d. Steel bars, merchant£5
Sheet bars£4 8s. 6d. Plate 4 in, and up£6 7s.
Plate % in. and up 26 18. Plate 3/16 in. and 5 mm. £6 13s.
Wife rods, No. 5 B. W.G

IRON AND STEEL WAREHOUSE PRICES

IKON	AND SIEEL WAKEHOUSE	PRICES
PITTSBURGH*	Bands 4.32c.	Soft steel bars 3.75c.
Per Net Ton	Hot-rolled sheets (No.	†Reinforc. steel bars 2.60c.
Plates	Hot-rolled ann'l'd sheets (No.	‡Cold-finished steel bars 4.30c. Hot-rolled strip, 6 in. wide and
Soft steel bars and small shapes 3.80c.	24*)	under
Reinforcing steel bars 3.80c. Cold-finished and screw stock:	24*) 5.47c.	Hot-rolled annealed sheets
Rounds and hexagons 4.15c.	Long terne sheets (No.	(No. 24)
Rounds and hexagons 4.15c. Squares and flats 4.15c. Hot rolled strip incl. 3/16 in. thick, under 24 in. wide 4.00c.	24) 5.50 to 6.20c. Armco iron, galv. (No. 24†) 6.25c.	Hot-rolled sheets (No. 10) 3.91c.
thick, under 24 in. wide 4.00c.	Toncan iron, galv. (No. 24†) 6.25c. Galvanneal (No. 24†) 6.60c.	Hot-rolled 3/16 in. 24 to 48 in. wide sheets 3.91c.
Hoops 4.50c. Hot-rolled annealed sheets (No.	Armco iron, hot-rolled an- nealed (No. 24†) 5.65c.	Floor plates, 3/16 in. and heav-
24), 10 or more bundles 4.50c.	Toncan iron, hot-rolled annealed	eBlack ann'l'd wire, per 100 lb\$3.40
Galv. sheets (No. 24), 10 or more bundles 5.15c.	(No. 24†) 5.65c.	*No. 9 galv. wire, per 100 lb 3.80
Hot-rolled sheets (No. 10) 3.75c. Galv. corrug. sheets (No. 28),	Armeo iron hot-rolled (No. 10†) 4.60c. Toncan iron, hot-rolled (No.	*Com. wire nails, base per keg 2.95 Per Cent Off List
per square (more than 3750	10†) 4.60c.	Machine and carriage bolts, small 65 and 5
lb.)	Cold-rolled sheets (No. 20) for quantities 400 to 1499 lb.	Large
Per Cent Off List	Standard quality 5.40c.	Nuts, 100 count ½ in. and smaller65 and 5
Track bolts, all sizes, per 100	Deep drawing	9/16 in. to 1 in60 and 10
Machine bolts, 100 count 55	SAE, 2300, hot-rolled 7.82c. SAE, 3100, hot-rolled 6.37c.	
Carriage bolts, 100 count	SAE, 6100, hot-rolled, annealed.10.52c.	†Outside delivery 10c. less. *For 5000 lb. or less.
Nuts, all styles, 100 count ** Large rivets, base per 100 lb \$4.35	SAE, 2300, cold-rolled 9.00c. SAE, 3100, cold-rolled, an-	t Plus switching and cartage
Wire, black, soft ann'l'd, base	nealed 8.55c.	charges and quantity differentials up to 50c.
per 100 lb 3.45c. Wire, galv. soft, base per 100	Floor plate, % in. and heavier 5.90c. Standard tool steel12.50c.	
lb 3.85c. Common wire nails, per keg3.00c.	Wire, black, annealed (No. 9) 4.25c.	CINCINNATI Base per Lb. Plates and struc. shapes 3.95c.
Cement coated nails, per keg 3.00c.	Wire, galv. (No. 9)	Floor plates 5.85c. Bars, rounds, flats and angles. 4.05c.
On plates, structurals, bars, rein-	Onen-hearth enring	Other shapes 4.20c.
forcing bars, bands, hoops and blue	steel	Rail steel reinforc. bars 3.75c.
annealed sheets, base applies to orders of 400 to 9999 lb.	keg 3.25c.	Hoops and bands, 3/16 in. and lighter
*Delivered in Pittsburgh switching	Per Cent Off List	Cold-finished bars 4.50c.
district. **Prices on application.	Machine bolts, square head and nut:	Hot-rolled annealed sheets (No. 24) 3500 lb. or more 4.60c.
CHICAGO Base per Lb.	All diameters. Prices on application	Galv. sheets (No. 24) 3500 lb. or
Plates and structural shapes 3.75c.	Carriage bolts, cut thread: All diameters. Prices on application	more
Soft steel bars, rounds 3.85c. Soft steel bars, squares and		Small rivets55 per cent off list No. 9 ann'l'd wire, per 100 lb.
hexagons 4.00c.	* No. 28 and lighter, 36 in. wide,	(1000 lb. or over)\$2.88
Cold-fin. steel bars: Rounds and hexagons 4.30c.	20c. higher per 100 lb. † 125 lb. and more.	Com. wire nails, base per keg:
Flats and squares 4.30c.		Any quantity less than carload. 3.04 Cement c't'd nails, base 100-lb.
Hot-rolled strip 4.10c, Hot-rolled annealed sheets	ST. LOUIS Base per Lb.	keg
(No. 24) 4.60c.	Plates and struc. shapes 3.99c. Bars, soft steel (rounds and	Net per 100 Ft.
Galv. sheets (No. 24) 5.25c. Spikes (keg lots) 4.40c.	flats) 4.09c.	Seamless steel boiler tubes, 2-in\$21.80
Track bolts (keg lots) 5.60c. Rivets, structural (keg lots) 4.60c.	Bars, soft steel(squares, hex- agons, ovals, half ovals and	4-in
Rivets, boiler (keg lots) 4.70c.	half rounds) 4.24c.	Lap-welded steel boiler tubes, 2-in. 20.73
Machine bolts *60	Cold - fin. rounds, shafting, screw stock 4.54c.	4-in 48.41
Carriage bolts *60	Hot - rolled annealed sheets (No. 24)	BUFFALO Base per Lb.
Lag screws*55 and 5 Hot-pressed nuts, sq. tap or	Galv. sheets (No. 24*) 5.49c.	Plates 3.92c.
blank	Hot-rolled sheets (No. 10) 4.09c. Black corrug. sheets (No. 24*) 4.89c.	Struc. shapes 3.80c. Soft steel bars 3.90c.
Hot-pressed nuts, hex. tap or blank*60	2 galv. corrug. sheets 5.54c.	Reinforcing bars 3.10c.
Hex. head cap screws 60	Structural rivets 4.94c. Boiler rivets 5.04c.	Cold-fin. flats and sq 4.35c. Rounds and hex 4.35c.
Cut point set screws 75 Flat head bright wood screws	Per Cent Off List	Cold-rolled strip steel 3.79c.
62 and 20	Tank rivets, 7/16 in. and smaller. 55	Hot-rolled annealed sheets (No. 24)
Spring cotters	Machine and carriage bolts, lag screws, fitting up bolts, bolt ends, plow bolts, hot-pressed	Heavy hot-rolled sheets (3/16 in., 24 to 48 in. wide) 3.97c.
Rd. hd. tank rivets, 7/16 in.	ends, plow bolts, hot-pressed	Galv. sheet (No. 24) 5.45c.
and smaller 55 Wrought washers\$4.00 off list	nuts, square and hexagon, tapped or blank, semi-finished	Bands 4.22c. Hoops 4.22c.
Black ann'l'd wire per 100 lb.	nuts; all quantities 65	Heavy hot-rolled sheets 3.97c.
to mfg. trade (No. 14 and heavier)\$4.55	No. 26 and lighter take special	Com. wire nails, base per keg\$3.26 Black wire, base per 100 lb.
.Com. wire nails, 15 kegs or more, per keg	prices.	(2500-lb lots or under) 4.55c.
Cement c't'd nails, 15 kegs or	PHILADELPHIA Base Per Lb.	(Over 2500 lb.) 4.45c.
more, per keg \$3.20	*Plates, ¼-in. and heavier 3.80c.	BOSTON Base per Lb.
On plates, shapes, bars, hot-rolled	*Structural shapes 3.80c. *Soft steel bars, small shapes,	Channels, angles
strip and heavy hot-rolled sheets, the base applies on orders of 400 to 3999	iron bars (except bands) 3.90c.	H beams and shapes 4.07c.
lb. All prices are f.o.b. consumers'	twisted and deformed 3.43c.	Plates — Sheared, tank and univ. mill, 1/4 thick and
plants within the Chicago switching district.	Cold-finished steel bars 4.53c.	neavier
*These are quotations delivered to city trade for quantities of 100 lb. or	*Steel bands, No. 12 and 3/16	Floor plates, diamond pattern. 6.03c. Bar and bar shapes mild
more For lote of less than 100 lb	in, incl 4.00c.	steel)4.zuc.
the quotation is 60 per cent on. Dis-	Spring steel 5.40c. †Hot-rolled anneal, sheets (No.	No. 12 ga. incl4.40 to 5.40
counts applying to country trade are 70 per cent off, f.o.b. Chicago, with	24)	Half rounds, half ovals, ovals
full or partial freight allowed up to 50c. per 100 lb.	*Hot-rolled annealed sheets	Tire steel 5.45c.
NEW YORK	(No. 10)	Cold-finished rounds, squares
Base per Lb.		and hexagons 4.65C.
Plates, ¼ in. and heavier 4.00c. Structural shapes 3.97c.	These prices are subject to quanti- ty differential except on reinforcing	Blue annealed sheets, No. 10
Soft steel bars, round 4.12c. Iron bars, Swed. char-	and Swedish iron bars.	ga 3,90c.
coal 7.00 to 7.25c.	*Base prices subject to deduction on orders aggregating 4000 lb. or	No. 24 ga
Cold-fin. shafting and screw stock:	over. †For 25 bundles or over.	Galvanized steel sheets, No. 5.05c.
Rounds and hexagons 4.57c.	‡For less than 2000 lb.	Lead coated sheets, No. 24 ga. 6.15c.
Flats and squares 4.57c. Cold-rolled; strip, soft and	CLEVELAND	Price delivered by truck in metro-
quarter hard 3.92c.	Base per Lb.	politan Boston, subject to quantity
Hoops 4.32c.	Plates and struc. shapes 3.86c.	differentials.

DETROIT

Base	per Lb.
Soft steel bars	
Structural shapes	3.95c.
Plates	3.95c.
Floor plates	5.85c.
Hot-rolled annealed sheets	
(No. 24)*	
Hot-rolled sheets (No. 10)	3.94c.
Galvanized sheets (No. 24)*	5.40c.
Bands and hoops	4.19c.
Cold-finished bars	
Cold-rolled strip	
Hot-rolled alloy steel (S.A.E	
3100 Series)	

*Under 400 lb., .50c. over base; 400 to 1499 lb., base; 1500 to 3499 lb., base less .10c.; 3500 lb. and over, base less .15c.

Prices delivered by truck in metro-politan Detroit, subject to quantity differentials covering shipment at one time.

Galvanized and hot-rolled annealed may not be combined to obtain quantity deductions.

MILWAUKEE

Base pe	er Lb.
Plates and structural shapes Soft steel bars, rounds up to 8	3.86c.
in., flats and fillet angles Soft steel bars, squares and	3.96c.
hexagons	4.11c.
Hot-rolled strip	4.21c.
Hot-rolled annealed sheets	
(No. 24)	4.71c.
Galvanized sheets (No. 24)	5.36c.
Cold-finished steel bars	4.41c.
Structural rivets (keg lots)	4.81c.
Boiler rivets, cone head (keg	4 01-
lots)	
Track spikes (keg lots)	
Track bolts (keg lots) Black annealed wire (No. 6 to	5.81c.
No. 9 incl.)	4.05c.
Com. wire nails and cement coated nails	
1 to 14 kegs	3.25c.

Per Cent Off List
Machine bolts and carriage bolts, 1/2x6 and smaller or shorter 65
Larger and longer up to 1 in., diam
11% in. and larger
Hot-pressed nuts, sq. and hex. tapped or blank, 1-199 lb 50
200 lb. and over:
9/16 to 1 in 60- 5 11/4 in. and over 50-10

Prices given above are delivered Milwaukee.

On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets, the base applies on orders of 400 to 3999 lb. On galvanized and No. 24 hot-rolled annealed sheets the prices given apply on orders of 400 to 1500 lb. On cold-finished bars the prices are for orders of 1000 lb. or more of a size.

ST. PAUL

	B	as	36	12	er Lb.
Mild steel bars, rounds					4.10c.
Structural shapes					4.00c.
Plates					4.00c.
Cold-finished bars					4.55c
Hot-rolled annealed shee	ts	,			
No. 24	: .		*	* *	4.85C
Galvanized sheets, No. 2	2.	0 0	0	0 0	a.auc,

On mild steel bars, shapes and plates the base applies on 400 to 14,999 lb. On hot-rolled sheets, galvanized sheets and cold-rolled sheets base applies on 15,000 lb. and over. Base on cold-finished bars is 1000 lb. and over of a size.

BALTIMORE

Base p	er Lb.
Mild steel bars and small shapes	4.00c.
Structural shapes	3.90c.
Reinforcing bars, 5 to 15 tons.	3.16c.
Plates	3,90c.
Hot-rolled sheets, No. 10	3.95c.
Bands	4.20c.
Hoops	4.45c.
Special threading steel	4.15c.
Checkered floor plates ¼ in. and heavier	5.80c.
Galvanized sheets, No. 24, 100 bdls. or more	\$4.70
Cold-rolled rounds, hexagons, squares and flats, 1000 lb. and more	

On plates, shapes, bars, hot-rolled strip and heavy hot-rolled sheets the base applies on orders 400 to 3999 lb.

All prices are f.o.b. consumers' plants.

For second zone add 10c. per 100 lb. for trucking.

CHATTANOOGA

Base p	er Lb.
Mild steel bars	3.96c.
Iron bars	3.96c.
Reinforcing bars	3.96c.
Structural shapes	4.01c.
Plates	4.01c.
Hot-rolled sheets No. 10	3.91c.
Hot-rolled annealed sheets,	
No. 24*	4.06c.
Galvanized sheets No. 24*	4.76c.
Steel bands	4.16c.
Cold-finished bars	4.86c.

* Plus mill item extra.

MEMPHIS

Base pe	er Lb.
Mild steel bars	4.31c.
Shapes, bar size	4.31c*
Iron bars	4.31c.
Structural shapes	4.21c.
Plates	4.21c.
Hot-rolled sheets, No. 10	4.26c.
Hot-rolled annealed sheets, No. 24	4.91c.
Galvanized sheets, No. 24	5.66c.
Steel bands	4.56c.
Cold-drawn rounds	4.80c.
Cold-drawn flats, squares, hexagons	6.80c.
Structural rivets	4.35c.
Bolts and nuts, per cent off list	55
Small rivets, per cent off list	60

NEW ORLEANS

	Base per Lb.
Mild steel bars	4.20c.
Reinforcing bars	
Structural shapes	
Plates	
Hot-rolled sheets, No. 1	
Steel bands	
Cold-finished steel bars	
Structural rivets	
Boiler rivets	
Common wire nails, bas	

Bolts and nuts, per cent off list 60

PACIFIC COAST

	Base per Lk.			
	San Fran- eiseo	Les Angoles	Seattle	
Plates, tank and U. M.	4 050	4 300	4 250	
Shapes, standard				
Soft steel bars Reinforcing bars, f.o.b. cars dock Pacific ports				
Hot-rolled an- nealed sheets (No. 24)	5.15c.	5.06c.	5.35c.	
Hot-rolled sheets (No. 10)		4.50c.	4.50c.	
Galv. sheets (No. 24 and lighter)	5.85c.	5.55c.	5.90c.	
Galv. sheets (No. 22 and heavier)		5.76c.	5.90c.	
Cold-finished stee Rounds		6.85c.	7.10c.	
Squares and hexagons	8.05c.	8.10c.	7.10c.	
Flats	8.55c.	8.60c.	8.10c.	
Common wire nails—base per keg less carloa		\$3.60	\$3.70	

All items subject to differentials for quantity.

REFRACTORIES PRICES

Fire Clay Brick

Per 1000 f.o.b. Works
First quality, Pennsylvania, Maryland, Kentucky, Missouri and Illinois\$54.00
First quality, New Jersey 56.00
Select, Ohio 49.00
Second quality, Pennsylvania, Maryland, Kentucky, Missouri and Illinois
Second quality, New Jersey 51.00
No. 1, Ohio 46.00
Ground fire clay, per ton 8.00
5 per cent trade discount on fire clay brick, except for New Jersey, quoted at net price.

Silica Brick

	Per	1000	f.o.b.	Works
Pennsylvania				\$54.00
Chicago District				. 63.00
Birmingham				. 54.00
Silica cement pe ern) 5 per cent tra brick.				. 9.50

Per Net Ton
Standard f.o.b. Baltimore, Plym-
outh Meeting and Chester \$49.00
Chemically bonded f.o.b. Balti-
more, Plymouth Meeting and
Chester Pa

Magnesite Brick

		Per	Net	Ton
Standard				200 00
Chester,				00.00
Chemically				59.00

Grain Magnesite

	Per Ne	t Ton
	f.o.b. Baltimore and Pa. (in sacks)	
	f.o.b. Baltimore and in sacks	
Domestic, i	.o.b. Chewelah, Wash.	25.00

RAW MATERIALS PRICES

	RAW MATERIALS PRICES	1.00
PIG IRON No. 2 Foundry F.o.b. Everett, Mass	Spiegeleisen	Mesabi, non-Bessemer, 51.50%\$4.95 High phosphorus, 51.50% 4.85 Foreign Ore C.i.f. Philadelphia or Baltimore Per Unit Iron, low phos., copper free, 55 to 58% dry, Algeria, nominal.17.00c. Iron, low phos., Swedish, average, 68½% iron Nominal Iron, basic or foundry, Swedish, averedish, aver. 65% iron Nominal Iron, basic or foundry, Russian, aver. 65% iron Nominal Iron, basic or foundry, Russian, aver. 65% iron Nominal Ann. Caucasian, washed 52% Nominal Man. African, Indian, Nominal Man. African, Indian, Nominal Man. Brazilian, 46 to 48½% Nominal Per Net Ton Unit Tungsten, Chinese, wolframite, duty paid delivered nominal \$23.50 to \$25.50 Tungsten, domestic, scheelite delivered Nominal Chrome ore (lump) c.i.f. Atlantic Seaboard, per gross ton: South African (low grade) \$16.00 Rhodesian, 45% 22.00 Rhodesian, 45% 22.00 Rhodesian, 45% 22.50 Turkish, 48-49% 25.50 to \$26.50 Turkish, 48-49% 2
Malleable	furnace, carloads\$45.00 Ton lots or less, per ton 50.00 Silico-manganese, gross ton, delivered.	Foundry, by-product, del'd St. Louis indus- trial district
No. 2 fdy., sil. 1.75 to 2.25 27.00 Malleable	* Spot prices are \$5 a ton higher. Spot pre-mium on 75 per cent ferrosilicon is \$10 a ton. ORES Lake Superior Ores	Mine run steam coal, f.o.b. W. Pa. mines\$1.50 to \$1.75 Mine run coking coal, f.o.b. W. Pa
Ferromanganese F.o.b. New York, Philadelphia, Baltimore, Mobile or New Orleans. Per Gross Ton Domestic, 80% (carload)\$102.50	Delivered Lower Lake Ports Delivered Lower Lake Ports Per Gross Ton Old range, Bessemer, 51.50%\$5.25 Old range, non-Bessemer, 51.50% 5.10 Mesabi, Bessemer, 51.50% 5.10	Pa. mines 1.80 to 2.00 Steam slack, f.o.b. W. Pa. mines 1.00 to 1.25 Gas slack, f.o.b. W. Pa. mines

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THIS WEEK'S MACHINE ...TOOL ACTIVITIES...

- ... Buying and inquiries well sustained as strike news clarifies.
- . . . Tractor builders are engaged in programs.
- ... June and early part of July see further price increases ranging up to 10 per cent.

Chicago

NQUIRIES, which for the past several weeks have been for small lots of tools, usually only one or two each, have abruptly reversed their course in the past seven days and are now being received for lists from a variety of manufacturers. One explanation of this diversion of business from small to large lots is that the apparent weakening of the CIO movement is causing a renewal of confidence, and larger buyers are re-entering the mar-Consumption by the agricultural implement industry has been good, particularly from the International Harvester Co. tractor works here. The Crane Co., and the J. I. Case Co. are said to be contemplating new buying programs. Allis-Chalmers is reported to have some plans out for a new tractor motor, definite information about which is not available. The resumption of buying upon the easing of the labor situation is expected by at least one seller to attain such proportions that some of the announced vacation schedules may be postponed, so great will be the rush of new busi-

Cleveland

MACHINERY sales picked up moderately here last week on the strength of one or two quietly executed purchases. Complete tool room equipment, involving 15 to 20 machines, was bought by General Electric Co. for its Trumbull Lamp Works division at Warren, Ohio, and orders were likewise placed here for a lot of 10 to 12 units by the Aluminum Co. of America. These machines will be shipped across the continent to equip a West Coast plant of the latter. The Chesapeake & Ohio railroad is expected to close shortly for 10 to 15 machines, including grinders, shapers and lathes, on which it has already been quoted. No other attractive lots are pending at the moment, though new business continues to turn up

spasmodically. Machine tool manufacturers have as yet made no appreciable dent in order backlogs, and remain well extended. deliveries Makers of horizontal boring mills, whose limited capacity has been heavily taxed by the recent buying wave, are generally unable to quote additional business for shipment before late January, to cite a specific case. Some manufacturers of this type of equipment have increased prices about 10 per cent, effective since July 1. Increases have been announced, effective July 1, or July 15, by certain manufacturers of riveting equipment. precision lathes and milling machines, these advances ranging between 7 and 10 per cent. One manufacturer of surface grinders has advanced the price of his product by about 5 per cent since the close of June, and on June 1 an important forging machine manufacturer raised prices approximately 10 per cent.

Cincinnati

THE local machinery market tends easier than during the spring months. Ordering is slower, but steady. Some shift in source is noted as business tends lighter from areas affected by labor disturbances, but is unabated in other districts. Foreign demand is reported to be good and business is from both European and Asiatic users. Current ordering the past week was about on a parity with the preceding week, allowing for the holiday period. Inquiry is steadily active and reflects an unabated interest in tools. A smattering of automobile orders is reported, but the extent of this business is not impressive. Milling and grinding machinery are most active in the present market.

Production is holding to the level of the last four months since manufacturers desire reduction of present backlogs. Shipments are closer to consumer requirements although improvement is currently sought. Labor conditions are quiet.

Pittsburgh

NQUIRIES continue strong and if anything are in slightly better volume than a week ago. Total orders show little change from recent levels and, in view of the season, they are considered satisfactory. Although the amount of business being placed is not as large as the records made several months ago, it has the characteristics of a normal volume which represents actual and immediate needs. delivery becoming further extended, orders reaching manufacturers in the aggregate are ahead of shipments. As yet no general price increases have been announced but a few manufacturers within the past three weeks have put through adjustments averaging 10 per cent. In most cases these adjustments apply on equipment, deliveries for which are extended several months. Some manufacturers, as noted in previous reports, are not quoting prices on some machine tools which are booked ahead for several months. Meanwhile, steel mill equipment manufacturers continue exceptionally busy and recent business placed, both for domestic and foreign interests, precludes any downward trend for quite some time. Inquiries for machine tools for the Pittsburgh-Corning Corp. building at Port Allegany, Pa., have not made their appearance as yet. The plant will manufacture glass bricks.

New York

FROM all reports July will turn out to be a quiet month in machine tool business, as gaged by the orders booked last week. With one exception, dealers reported a falling off in inquiries, but the volume of quotations is still far from low. Some improvement is noted in delivery promises, as orders begin to fall below shipments. Occasionally one hears of rapid revisions in schedules wherein a machine promised for September was shipped the last of June, but the explanation lies in the sidetracking of some other unit for lack of parts supplied on the outside. Bearing deliveries are slow, and there have been labor difficulties in foundries. chines made of rolled steel have also felt the uncertainties occasioned by strike difficulties in steel mills and the previously existing condition of long deliveries on plates. Six months is pretty much average on many machines, so that the promise of six weeks delivery on certain sizes of radial drills mentioned by one vendor, is news. At best improvement in deliveries is spotty.

The continued price rise seems to have reached a temporary halt. Some price announcements were made in late May, and other announcements became effective June 15 and July I. The feeling is that prices have leveled off and that most increased labor costs have been discounted. A hidden cost not revealed in wage rates is the more independent and leisurely attitude assumed by the workers, who set their own pace regardless of the desires of management.